

ILUM, a manufacturer of lighting fixtures, is looking for a candidate for a position:

## Technical and sales advisor

### Goal:

- Development of sales in European markets and building brand awareness of ILUM Lighting

### Main Responsibilities:

- Acquiring new customers and developing a sales network,
- Building and maintaining good business relationships,
- Achieving sales targets,
- Undertaking regular business trips,
- Representing the company during trade events,
- Ongoing reporting of activities and results

### Required Experience:

- Experience in sales in the lighting markets in B2B sales,
- Market knowledge & experience.

### Preferred work style,sought-after competencies:

- High motivation for working in sales
- Excellent communication, interpersonal, and negotiation skills
- Commitment, conscientiousness, and perseverance in achieving goals,
- High personal and business culture

### Preferred work style,sought-after competencies:

- Proficiency in the English language; professional & business communication.
- Knowledge of the German language on a communicative level is appreciated.

All interested candidates who meet the above requirements are kindly requested to submit their offers, including their resume, to:

*info@ilum.lighting*

The administrator of your personal data is Organic Lighting Sp. z o.o. Detailed information regarding the purpose of processing personal data, your rights related to personal data processing, and other information concerning the processing of personal data can be found at <http://organic.pl/pl/rodo/>.

Please attach the following clause:

„I hereby give consent for the processing of my personal data necessary for the recruitment process by Organic Lighting Sp. z o.o. in accordance with Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of individuals with regard to the processing of personal data and on the free movement of such data, and repealing Directive 95/46/EC („GDPR”) as well as national regulations concerning the protection of personal data.”

If you also agree to the processing of personal data after the completion of the recruitment process for future recruitments, please add a second consent with the following content:  
„I consent to the processing of my personal data by Organic Lighting Sp. z o.o. for the purposes of future recruitments as well.