

# NOW CLOUD



**datatex**  
we make IT work for you

Production Purchasing Planning Scheduling Shop-Floor Fabric Inspection Business Intelligence Fiber Yarn Fabric Nonwovens Floor Covering Garment Home Textiles Industrial Textiles Automotive Textiles BOM Recipes Print Design Weaving/Warping Pattern Dynamic Process flow Size/Color Matrix Specification sheets Product Coding Multiple UM's Sales Inventory Production Purchasing Planning Scheduling Shop-Floor Fabric Inspection Business Intelligence Fiber Yarn Fabric Nonwovens Floor Covering Garment Home Textiles Industrial Textiles Automotive Textiles BOM Recipes Print Design Weaving/Warping **we make IT work for you**



# Confirming Our Worldwide Presence

Global Needs of the Industry Create Added Value

## Datatex Runs Around the World

Albania  
Algeria  
Argentina  
Australia  
Austria  
Bangladesh  
Belgium  
Bolivia  
Bosnia  
Canada  
China  
Colombia  
Croatia  
Czech Republic  
Dominican Republic  
Egypt  
England  
France  
Germany  
Honduras  
Hungary  
India  
Indonesia  
Israel  
Italy  
Jordan  
Lesotho  
Lithuania  
Malaysia  
Mexico  
Pakistan  
Peru  
Poland  
Portugal  
Romania  
Russia  
Serbia  
South Africa  
Slovakia  
Sri Lanka  
Switzerland  
Thailand  
Tunisia  
Turkie  
Turkmenistan  
USA

## Worldwide Experience, a Benefit to All

Datatex has a global presence, both through its own offices, as well as through its worldwide network of leading software houses that provide timely and highly qualified customer service with product competency at a local level. 7 offices, 4 development centers, 7 competency centers, 25 Business Partners, real-world solutions in 14 languages.

No matter where your organization is located, Datatex global and local presence can help you reach your strategic objectives. Datatex customers relocating plants to foreign, even remote, countries are assured of full support. The local Business Partners, selected for the quality of their service, contribute with their knowledge of regional requirements and languages.

## Languages

Arabic  
Chinese  
Dutch  
English  
French  
German  
Hebrew  
Italian  
Lithuanian  
Spanish  
Portuguese  
Thai  
Turkish  
Vietnamese

# Innovation Is the Key Factor

Trust in Quality and Technology Is the Principle Driving Progress

## Innovation: A Moving Target

To appreciate the present, sometimes it is good to look at the past. Systems and software historically were limited to “islands of information” not integrated. The Internet made it easier the information access to the net and unprecedented interoperability, which has motivated the development of applications able to communicate with one another. Datatex made the best use of this technological innovation, developing solutions that convert information into knowledge. This provides useful insights to companies about how to best manage their businesses and allows them to save a lot of time and money.

## Flexibility, Modularity and Faster Response

Datatex solutions are designed to be flexible. They provide a complete and effective framework for every specific business process because they have been developed for the peculiar needs of the textile industry. Thus, the custoWthen expand as the needs of the organization evolve and grow. Datatex customers have seen great benefits in this modular approach that allows the best use of the available resources and lowered maintenance costs. Finally, Datatex technology allows making choices independently from the software installed by your hardware and middleware supplier.

## Network Oriented and Web Service Architecture

With the Internet, the cooperation between customers and suppliers along the entire supply chain has become much more effective. To achieve this result, the application has to be based on universally accepted standards, such as user interfaces, programs, data interchange, and effective communication among different applications. Some of the benefits of a web-based architecture are server-centric architectures, browser interface, data privacy, and field checks; access to services through Web; SOA (Service Oriented Architecture) – ready; high reliability and scalability of the solution. Indeed NOW, evolves with the company to adapt itself to the new needs of the customer’s business.

## Technology Independence and Easy Integration

The technology independence is a fundamental feature that guarantees: full compliance with JEE (Java Enterprise Edition). These 3-tiered architecture standards; which now represent a standard that is universally accepted and assures hardware platform independence; database compatibility and accessibility by all browser-enabled devices. Datatex chose the JavaEE approach because beyond its recognition as a worldwide unique standard by the main IT providers, it maintains the application logic, despite the effects of technological evolution and assures high productivity in development. The final result is a highly flexible and scalable product.

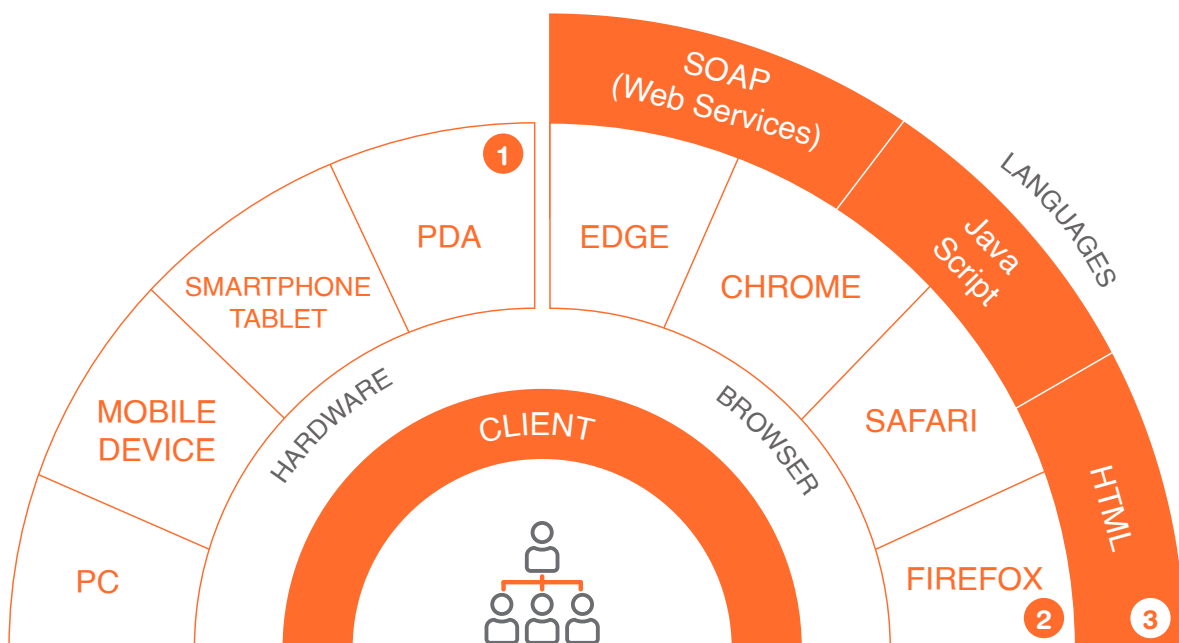
## New Levels of Personal Productivity

Without a doubt, personal productivity amongst the user community is greatly enhanced when they have personalized and tailored user experiences. Datatex solutions directly facilitate an enabled user community by providing simple integration with the most widely adopted productivity tools such as Microsoft Office, Crystal Reports and various business intelligence engines. Datatex also provides a rich user experience through seamless multi-media integration. By making sensible use of web services, and other standards like JSON, EDI, and XML, end-user productivity will reach new heights as they seamlessly interact with various applications across different parts of the supply chain. Datatex also boosts user productivity by providing functions like batches, configurable report prints, and multi-language

documentation. Eventually, other functions can be added, taken away, or replaced without having to modify the actual software code, just by using configuration charts.

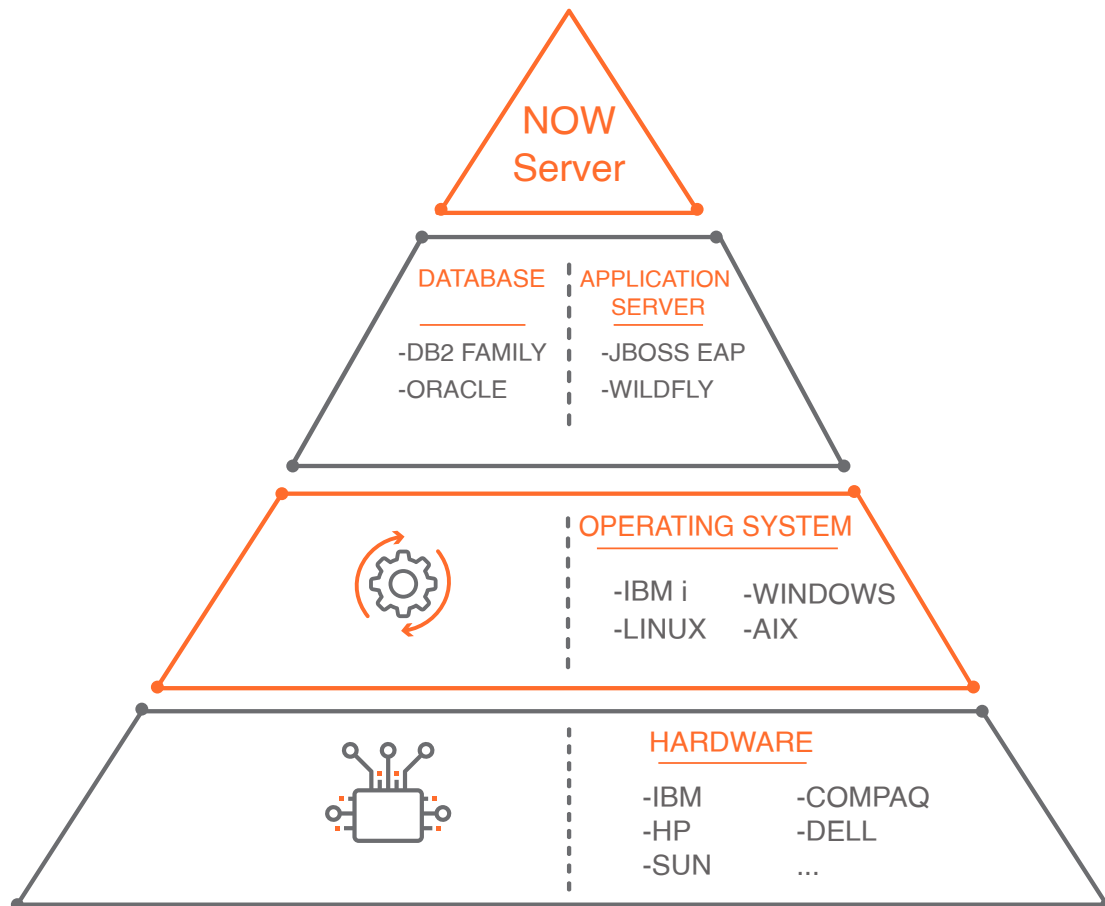
### High Security Levels and Reliability

Today, logistic networks demand-supply chain systems that easily extend to manufacturing partners and key suppliers, all the while protecting enterprise core data. Datatex has responded by designing a solution that easily and cost-effectively brings collaborators on board with a detailed view of logistics. Key partners have their unique log-in and data is presented that only applies to their part of the supply chain; any efforts to access other areas of the system are restricted by security down to a single field level if desired. Additionally, Datatex keeps a keen eye on protecting our customers from cyber-attacks such as cross-site scripting (XSS), SQL injection (SQLi), local file inclusion (LFI), or distributed denial of service (DDoS) are all part of the attention that Datatex pays to its solution.



## A Simple and Intuitive User Interface

Because of its architecture, Datatex users can access the applications with any browser-enabled device, including mobile phones and tablets. The solution will automatically display the screens in the browser's defined language. Other user-friendly features: tailored menus and displays, automatically generated exception reports, to-do lists such as -production orders to release, -exporting to popular office automation tools, use of any type of multi-media tool like images, scanned documents, video, spreadsheets.



# The NOW Solution

The New Generation Software Solutions from Datatex: NOW - Network Oriented World

## Business Software Solutions Specialized for:

Textiles

Apparel

Home Fashions

Technical Fabrics Accessories

Nonwovens

Rolled Goods

Floor Coverings

## Specific, Specialized and Innovative Capabilities

NOW is a new family of software products with innovative functions and modules, designed to help small, midsize, and large enterprises to better use technology and the Internet to drive productivity gains. With global supply chains, the textiles, apparel, floor coverings, and rolled goods markets are demanding greater variety in new product introductions and faster deliveries - all while lowering unit costs. NOW offers proven solutions that meet the needs of this segment that are easily installed in any environment.

## Dynamically Integrating Your Business Processes

NOW is built with Object-Oriented technology to offer web-based solutions for sales, planning and production, costing, inventory management, and purchasing. Integration and visibility provide clear advantages. NOW constantly plans and monitors each step of the production process, gathering and analyzing information, and following every job from order entry to delivery and invoicing.

## More Effective Business Insight

The NOW solution is planned to assist textile businesses and to give the insights needed to make the best business decisions. This translates to competitive advantages, agility and the ability to quickly enter new and emerging markets. For business executives in the textile specialized market segments, NOW offers the adaptability of a flexible configuration and easy integration to other business and IT environments. Furthermore, there are costs reduction benefits of an adaptable packaged solution vs. a custom-designed, home-grown set of programs. The total cost of ownership is much less than in-house solutions and of ERP's (Enterprise Resource Planning) not designed for the textile.

## Linking Customers and Suppliers to Company's Supply Chain

NOW is functionally integrated specifically for this market and comes with rich e-business functionality for the entire supply chain. Partner visibility improves operational performance, the flow of goods and manufacturing flexibility. By managing XML (eXtended Markup Language), all supply chain partners have access to NOW web- services (EDI, web portals, and others). These features enable to reduce operational costs, improve profitability, improve customer service and enhance customer loyalty.

# NOW Benefits



## Effectiveness

- Improved control of profit margins / reduction of supply chain operational costs
- Improved management of growth and expansion to enhance revenues and market shares
- Improvement of customer service / improved on-time deliveries (up to 20%)
- Improvement of product quality (up to 20% less off-quality goods)
- A higher percentage of meeting customer order's delivery times with the right product (improved by 30%)
- Improved cooperation between suppliers and customers across the supply chain, thanks to the Internet
- Reduction of obsolescence by 15–30% on an on-going basis
- Improved material traceability across the enterprise

## Efficiency

- Resource optimization
- Warehouse optimization
- Increase of productivity up to 15%
- Faster response times
- Lowered waste and reduced reworks
- Lowered work-in-process (WIP) inventories / increase of inventory turns (from 15–30%)
- Better business decisions / better insights into the business
- Adoption of best practices for manufacturing (including lean manufacturing)





# Why choose the Cloud

The Datatex software suite application services can be **customized**, allowing companies to choose the services that best meet their needs.



**Cloud means drastically reducing costs.** No hardware investment and consequently no maintenance costs. Our technicians actively monitor the performance of our systems to offer their best efficiency. With no charge for traffic, you'll significantly reduce your monthly bills. This allows you to provide employees with tools that enable them to do their best work without the interference of old or obsolete systems, streamlining their day-to-day operations.



**Cloud means you can access anytime, anywhere.** A new way to access IT infrastructures regardless of the concept of hardware ownership: an active and borderless collaboration between colleagues, staff, customers and suppliers. It provides enhanced flexibility in the workplace because employees can access applications and data from remote servers at any time when an Internet connection is available. With the cloud service, applications can be installed on several devices in your business, from computers to smartphones, so that you can access your data anytime, anywhere.



**Cloud means security.** The robustness of our servers guarantees the security of your data. We not only offer backups but a full Disaster and Recovery Strategy to assure Business Continuity to reach your RTO and RPO needs. Firewall, VPN, and AntiDDos solutions are part of our offer to combat the largest and most sophisticated attacks. Instead of investing in an on-site data warehouse where security protocols must be implemented and maintained, cloud computing offers companies an effortless and less resource-intensive way to protect their data. The backup data centers around the world ensure reliability at all times. Since data is stored in the cloud, it is easier than ever to update and restore data via the cloud.



**Cloud means power.** Thanks to a solid cloud infrastructure, the power of the machine increases to the need without the user noticing it, allowing better performance. As a result, companies free up human and economic resources to devote them to other evolutionary projects. Cloud lets companies focus on keeping pace with business competition by providing access to trending and on-demand applications without performing the manual installation, integration, and maintenance of applications on the company.



**Cloud means sustainability.** Thanks to the centralized IT infrastructure, energy consumption is adapted to the actual use of the systems. A significant contribution to the environment, an essential prerogative to ensure the stability of an ecosystem. One of the best advantages of cloud services is that you can always access the latest applications without spending time and money on installation.

# What is the Cloud and how does it work?

A cloud service is a system that provides computer system resources for direct access by users when necessary and whenever they are.

**Cloud computing** services over the Internet include data storage, servers, databases, networks, and software. The platform combines a distributed set of machines connected to a single hub service at different locations. One of the benefits of using cloud services is that companies **can avoid the upfront costs and complexity of owning and maintaining their own IT infrastructure**. Paying for what they use and how they use it in an online environment where users can develop code and run apps. Cloud Services **make businesses agile and competitive** by removing the need to set up and manage infrastructure locally. This service builds and maintains strong management and security services.

## Different types of Cloud Services:

- **IaaS (Infrastructure as a Service):**

IaaS contains the basic building blocks for cloud IT. It typically provides access to networking features, computers (virtual or on dedicated hardware), and data storage space. IaaS gives you the highest level of flexibility and management control over your IT resources.

- **PaaS (Platform as a Service):**

PaaS removes the need for you to manage underlying infrastructure (usually hardware and operating systems) and allows you to focus on the deployment and management of your applications. Each vendor can provide additional services as Database, Backup or Application Server, Load Balance.

- **SaaS (Software as a Service):**

SaaS provides you with a complete product that is run and managed by the service provider.

**NOW Cloud is the Software As A Service (SaaS) offering of Datatex NOW Software Suite.**



## Datatex I NOW Cloud Service

Our Cloud solutions guarantee great advantages and an excellent “Return on Investment”. An affordable solution that **fits your business and grows with you.**

**It means that all the power of the Datatex NOW solution is combined with the simplicity of keeping it in the Cloud and directly maintained by Datatex staff.**

SaaS (sometimes called cloud application services) is cloud-hosted, ready-to-use application software. Users pay a monthly or annual fee to use a complete application within a web browser, desktop client, or mobile app. The application and all the infrastructure required to deliver it to servers, storage, networking, middleware, application software, data storage, and are hosted and managed by the SaaS vendor.

	Responsability	SaaS	PaaS	IaaS	On Premise
<b>Responsibility always retained by the customer</b>	Information and data	●	●	●	●
	Devices (Mobile and PCs)	●	●	●	●
	Accounts and identities	●	●	●	●
<b>Responsibility varies by type</b>	Identity and directory infrastructure	●	●	●	●
	Applications	●	●	●	●
	Network controls	●	●	●	●
	Operating system	●	●	●	●
<b>Responsibility transfers to cloud provider</b>	Physical hosts	●	●	●	●
	Physical network	●	●	●	●
	Physical datacenter	●	●	●	●

● Datatex | ● Shared | ● Customer

With the partnership of a global cloud provider with the fastest processors, fastest network, and fastest SSD storage, Datatex guarantees high performance worldwide with a powerful dynamic distributed infrastructure.

From SME to large industry, with NOW Cloud you'll find the right solution to give value to your business.

- **Great User Experience & Response Times**
- **100% SSD Storage with Zero Latency and no I/O bottlenecks**
- **Secure Networking with unlimited IOPS & unlimited traffic**
- **99.95% SLA for Instant Scalability & High Reliability**

With our 14 high-performance data centers stretching across four continents and with our 24/7 expert monitoring of our infrastructure, Datatex supports the specific needs of our customers.



Our Anti-DDoS proxies fit all web requests to block attacks from being relayed to your origin servers. Including TCP SYN+ACK, TCP FIN, TCP RESET, TCP ACK, TCP ACK+PSH, TCP Fragment, UDP, Slowloris, Spoofing, ICMP, IGMP, HTTP Flood, Brute Force, Connection Flood, DNS Flood, NXDomain, Ping of Death, Smurf, Mixed SYN + UDP or ICMP + UDP Flood.

Using Datatex Software Suite will allow you to concentrate on your business at ease, without ever worrying about the IT infrastructure. The stable and reliable cloud platform for our customers regardless of size, VMware Hypervisor is a standard part of our cloud service infrastructure.

## The NOW Cloud benefits

Take part in the Datatex ERP program in the Cloud and you will benefit from many advantages<sup>\*1</sup>.

- **No membership fee**

There are no costs associated with joining the Datatex Now Cloud Program.

- **Recurring monthly fee**

A clear and discounted monthly fee based on the actual Active Simultaneous User Licenses.

- **Free license**

1 free NOW Cloud user license to share among your Team for teaching, learning, testing etc.

- **Video Tutorial**

Video tutorials available without limitations with which your users can independently learn how to use the various modules of NOW Cloud.

- **Application/Technological Support**

For each customer, based on their needs, there are a number of hours of Application/Training Help Desk to use individually or share with your team.

NOW Cloud is available for various types of companies and for a diverse number of users.

# GET YOUR BUSINESS OFF THE GROUND WITH DATATEX' NOW CLOUD SOLUTIONS

<sup>\*1</sup> For further information, prices, limitations please refer to the Terms of Use available on request.



# NOW Software Suite

■ COMPLEMENTARY APP   
 ■ NOW BASE MODULES   
 ■ NOW EXTENSIONS   
 ■ SPECIFIC APP



# NOW Architecture

Leveraging Company Expertise to Enhance Customer Service

## NOW - Synergy Through Integration

Effective integration makes a difference. The real-time ability to confirm stock availability, pricing, and delivery dates while on the phone with a customer can turn an inquiry into an order. Clear visibility across all production stages allows keeping customers informed and satisfied. Optimizing stock levels ensures lower costs and quicker response times, no matter the stocking policy. Datatex software applications help achieve these and many other objectives. Quality is of major importance throughout the supply chain from sales to purchasing and from fiber to the end product. NOW manages full traceability of material and process for each produced entity.

## The Global Enterprise

NOW supports a combination of companies, business units, divisions, manufacturing sites (international), physical and logical warehouses. The NOW structure allows for the definition and use of multi-languages, currencies, units of measurement, stock levels, quality levels, price lists, multiple production alternatives all with no limits.

- SALES AND ORDER MANAGEMENT

The optimal management of short and long-term sales and purchase orders is a key success factor for leading organizations. Customer satisfaction rates only trend up when all requests have been fulfilled on time. Customer on-time delivery is also dependent upon many activities behind the scenes such as open purchase orders, customer orders according to product availability, price lists with possible discounts inclusion, commissions and lines of expense. Sales and order management deals with: order acceptance, assignments, order processing, picking lists, packing lists, shipments, billings, and credits. Furthermore, the areas of customer care of concerns, returns and credit notes must be managed.

- PLANNING AND SCHEDULING

Planning and scheduling functions facilitate forecasting and analysis at a detailed level all the while balancing organizational goals, market trends and customer requirements. The main goal is to better balance production capacities with the market demand, translating and optimizing demands in production / purchase orders. To keep track of operations and to optimize costs and times, it is compulsory to take into consideration and coordinate different variables, like: material availability, work centers capacity, alternate materials and cycles, external suppliers.

- PRODUCTION

By “production process” we mean a set of technical operations that create a finished product, namely ready to be purchased. We use the term “cycle” because the production process shall be repeated every time in the same way to create finished products that are exactly alike in their shapes and their features. The production also manages from raw materials to the finished product, including the management of recipes, Work in Process (WIP) and Quality check. The module takes into consideration different production units, of Capacity Balance, of material requirements calculation, of production movements, dyeing, printing and finishing, scrap rates and loss checks, of quality management through the CAMS and CATS solutions.



- **QUALITY**

The module devoted to quality, assures that all checks are carried out when it is needed and in the shortest amount of time. These checks can be configured when materials arrive anywhere along the production process. The final goal is to define which are the tests to perform and to store their results. Quality Assurance helps you to optimize costs and to constantly improve your productivity, in order to stay competitive.

- **WORKFLOW**

A workflow is a complete or partial automatization of a business process, where all information and documents move from one user to another in order to perform tasks, following predetermined rules. Workflow functions provide great benefits to each kind of company. Thanks to that, an organization can be more efficient, save time, reduce material waste, eliminate all unnecessary work and make better use of human resources. All these benefits will have a huge impact on a company's economy.

- **PLANT MAINTENANCE**

A robust maintenance program provides improved efficiency, reliability and longer machine service life. Energetic savings are linked to a reduction of both consumptions and in accidents on the job and thus an improved safety of employees. Furthermore, downtimes have been removed. There are two types of maintenance: the preventive ordinary one and the extraordinary one. As far as the first is concerned, the system created automatically scheduling of maintenance activities that are then transformed into a maintenance order and assigned to the appointed maintenance team member. The second one is taken in charge by the scheduling manager, who converts the primary maintenance order and assigns it to the best team member for the job. When defining maintenance activities it is possible to link replacement parts to the type of maintainers that will be involved. Finally, it is possible to define the planned costs of replacement parts and maintainers.

- **COSTS**

The relative module allows to dynamically calculate both the standard and the actual cost. Datatex supports both the calculation methods, starting from the easiest operations to the most complex ones, such as the ABC (Activity-Based Costing). Beyond offering various calculation services it deals with querying and simulation of costs. Moreover, the amount of simulations is limitless and the simulation can be performed both for customers and the company. The solution concerning costs, can also dynamically and in detail the production cost of each product, both for standard and actual cost.

- **WAREHOUSES MANAGEMENT**

One of the most common issues for a company is to set up a good warehouse. The final goal is to ship efficiently and accurately the stocking unit and provide detailed product availability snapshots. Datatex handles all inventory and stock levels, from raw materials to finished garments. There is also a system of warehouse management, based on its entity: physical, logical, warehouse groups, on consignment, on transit, on Bill & Hold, internal (customer and supplier), accounting. The module for warehouse handling allows the traceability and the valorization of each material / product across the entire production process. It allows the management of all meaningful technical data, of sizes for the tailoring sector and of different quality levels. Additionally, dimensions of inventory are accurately managed such as batches / pallet / rolls / boxes / spinners, etc...

- **PURCHASE MANAGEMENT**

This NOW module has been created to manage all activities linked to purchases: from the first request to bills. Indeed, purchase management deals with purchasing politics, until the purchase orders issuing and passive bills. NOW allows the handling of many types of purchase order including service and items, from raw materials to replacement parts.

- **SCHEDULING AT MACHINE LEVEL**

The main goal of scheduling at the machine level is to better handle your available resources, thus optimizing the outcome. It is fundamental to fulfill delivery deadlines required by the customer, and at the same time to maximize the usage of types of machinery, manpower and generic productive resources. To achieve this objective, it is compulsory to plan costs carefully, keep an eye on delivery dates and validate material/machine availability to reduce the setup times.

- **MONITORING AND DATA COLLECTION - CAMS\***

It sends to the operator the job queues from the machine, the operative instructions, it records machinery's performances, the production progresses and material handling.

- **FABRIC INSPECTION AND CUT OPTIMIZATION - CATS\***

This module provides inspection capabilities of grey fabrics and or finished fabric in real-time. It optimizes the cut of patches, to get the maximum number of top-quality pieces.

- **CORPORATE PERFORMANCE MANAGEMENT & B.I.**

The toolkit "programming-free" for the component building of Business Intelligence and Corporate Performance Management, has various tolls (dashboards, scorecards, and user-defined reports) that allow the management to make the best decisions.

- **VENDOR PORTAL**

This freely extendable module facilitates portal based updates where external stakeholders can access, requests for material offers and bids. The suppliers enter their offers after receiving certain requests. Who asked for offers, can compare them and choose the one he deems the best and cost-effective. The offer is converted in a purchase request, that in its turn is changed/transformed into a purchase order, transferred from NOW to the portal. From here the supplier approves and processes the order. Thanks to the vendor portal, the supplier can also send the detailed list of what he is going to ship (ASN – Advanced Shipped Note).

- **CUSTOMER PORTAL**

It is a web portal integrated to the management software, which allows us to upload, download and share in real-time documents that are useful both for the company and for the customers. This portal has been created to reduce times and resources devoted to Customer Service and to optimize information interchange among employees and different departments. DotWit created a multi-language platform, easy to use, integrable with every management software, that optimizes internal and external communication.

- CRM

It allows shifting the company's focus on the customer, because, besides having competitive services and products, it is fundamental to create a personal relationship. It is the backbone of every marketing activity because it can map every stage of the interaction with the customer: from the first approach to the moment where the prospect becomes a real customer. This business method has been created to manage in detail all the information related to each customer.

- MOBILE SALES APP

Mobile Sales App is the software dedicated to the collection of order and attempted sales through tablets and smartphones, allowing both customer and management, to save time. This application provides any kind of information, from the most important as multimedia catalogs, copy commission, information about customers, to the simplest with speed and simplicity. Another news is the chance to use it offline too, as you can collect your orders and consult the products in whatever place you are. As soon as you can connect to a network, you just need to synchronize your device with the management.

- BASE

The management system includes in a structured way, all the master data (products, customers, suppliers, warehouse...), bill of materials, workflows and allow to access them easily and effectively. This management of information has many functions and allows to define in an accurate way structures and corporate politics through the creation of customized configuration chart.

\* CAMS & CATS are on premise solution for High availability production information.

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