

Your shortcut to being able to offer the most efficient system for workshop and customer management - in your own brand







Generate growth in your own and your customers business







## INCREASED CUSTOMER LOYALTY AND PROFITABILITY



The struggle for market share of the automotive aftermarket intensifies. Price, quality and delivery speed are very important parameters, but the ability to offer smart digital solutions - including car repair shop management systems, is getting more and more important.

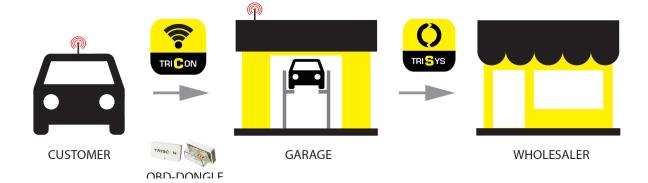
With TRISCAN's workshop system TRISYS, you have the opportunity in your own brand to offer your workshop customers the most efficient system for workshop management. You avoid huge development costs, get new sources of revenue and tie your customers closer to you.

That sounds exciting - doesn't it? Get an overview of the options here and contact us for a demonstration of TRISYS and a dialogue on how to get started.

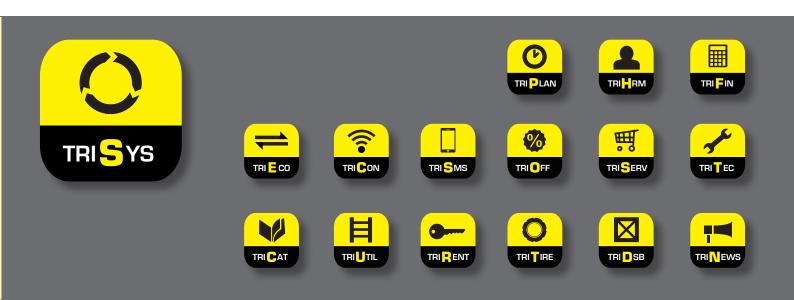
## **Background**

In collaboration with several wholesalers and an international network of professionals with practical experience in developing systems for workshop management, we have developed the platform for a workshop system which has been internally named TRISYS. With this initiative, we, together with the wholesalers and their workshop customers, want to secure market shares for the free aftermarket, which is under increasing pressure in several areas. This must be done by adding valuable services that create loyalty and profitability throughout the value chain. The goal is to create business for all parties by linking car owners closer to the workshop, the workshop closer to the wholesaler.





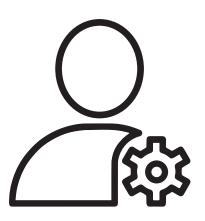
## SYSTEM DESIGN

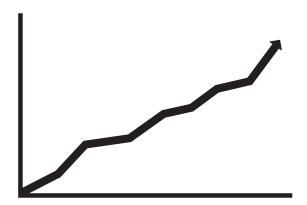


**TRISYS** is modular and you decide which modules your version of the system should contain. Of course, you also decide on what terms you offer your customers the system. A widely used model is to offer a basic system for a monthly fixed price and additional modules that are priced individually.

We are constantly adding new modules to the system and in the following you can read more about different modules that are alreday available. Customer / market-specific modules are developed at the customer's expense, whereas we ourselves bear the costs of developing modules that can be widely used.

A tailor made solution in your own brand





The road to more business for both you and your customers

## TRISYS MODULES



## **Planning and overview**

**TRIplan** is the system planning module. With **TRIplan** the workshop can easily and efficiently manage bookings, work allocation, quoting, time registration, etc. Offers are easily converted into bookings, and the workshop has a continuous overview of thier occupancy and time spent on the solved tasks.







#### **Human Ressource Module**

In the **TRIhrm** module, employees' holidays, sick days and other absences can be registered so that they are not assigned any work tasks in there absence. In addition, external partners such as bodyshops, car painters, etc. are created as resources that can be associated with the jobcards.



# Customers, vehicles and invoicing

TRIfin is the system's financial module that the workshop use for customer management, invoicing and crediting. In TRIfin the workshop also control hourly rates. TRIfin is not a full financial system and contains no accounting plan and no bookkeeping option.



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#### **Integration to e-conomic**

The **TRleco** module is intended for workshops using an ERP-system. With **TRleco** basic data used for quoting and invoicing can be transferred between the to sytems. The workshop chooses which system to invoice from and thus whether the bookkeeping is done automatically. With **TRleco** you can also set up your own invoice design.









# OBD connectivity solution via smartphone

The **TRIcon** module enables the workshop to offer thier customers a connectivity solution. By installing an OBD dongle, which is available in a simple and advanced version, the workshop gain access to thier customers' vehicle data. This give the workshop the opportunity to remind a customer of an imminent service, contact them when error codes are detected or remotely diagnose vehicles.



#### **SMS-module**

The TRIsms module enables simple oneway communication of SMS messages from the workshop the customers. The workshop can set up automatic messaging, standard messages to choose from or send individual messages from TRIsms to thier customers. The module can be used to remind customers of upcominging workshop visitits, to notify the customers when the service is done or similar.



## TRISYS MODULES



#### **Quotations made in no time**

The TRIoff module makes it easy to prepare quotations. The workshop will be given information on service intervals, labour time and necessary spare parts, which are easily transferred to a quotation or jobcard. Quotes can then easily be converted into bookings and the necessary spare parts are ordered and added to the jobcard with just a few clicks.







# Online service calculator and booking

The **TRIserv** module is an online service calculator for the workshops website. Visitors can both get a quote and book time for service. Together with an online booking, a work card is created from which the required spare parts are ordered with just a few clicks.



# Direct access to online technical support

The **TRItec** module integrates data from the workshops preferred supplier of online technical support into **TRISYS**. The utilization of **TRItec** is only possible if the workshop subscribes to one or more services - including Auto Frontal, HaynesPro or Tolerance. After selecting a vehicle in **TRISYS**, access to vehicle specific technical data, service times, service schedules, bulletins, are just one click away.







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# Direct access to ordering of goods

TRIcat is the system catalog that is used by the workshop for quick and easy ordering of spare parts and other goods.
TRIcat automatically acquires vehicle data from an offer or scheduled booking making the ordering of the required spare parts very easy. In TRISYS the workshop can also find lubrication tables with information on lubrication and quantities.







## **Own inventory**

The **TRIutil** module allows the workshop to create thier own internal inventory. Of course, all created items can easily be transferred to a jobcard after a quotation is accepted and the booking is made. The system also supports barcode scanning so that goods and services can easily be added to the jobcard by scanning barcodes.



# Rental module for cars, trailers ....

The **TRIrent** module is for workshops who may already have or are planning on setting up a rental service. This can be rental of cars, trailers, roof boxes, etc. In **TRIrent**, the administrative work - including preparation of rental contracts - is done quickly and efficiently.

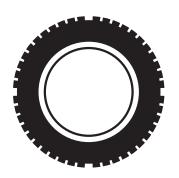


## TRISYS MODULES



# Tire hotel with complete documentation

The TRItire module is for workshops who may already have or are planning on setting up a tire hotel. A set of wheels is linked to a vehicle and a wheel change is added to a jobcard with a single click. In TRItire you can record every imaginable data on every single wheel, associate images as well as print barcode labels for attachment and complete documentation to the customer.









# Integration to DIGITAL-SERVICEBOG.COM

The TRIdsb module gives the workshop the opportunity to integrate TRISYS with DIGITAL-SERVICEBOOK.COM. Here the workshop can easily fill in all information on the inspection and service. The workshop can also view the records of other workshops and get information on MOT, debt, insurance and more.



## System news and guides

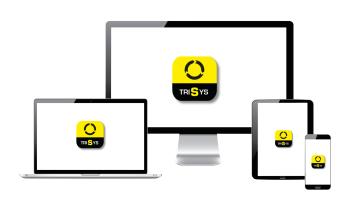
TRInews is the system's news / info module. This module gives the workshop an overview and information about news and changes in the system - and of course, also upcomming system updates. In TRInews the workshop will also find guides for using the system and soon also video guides.



## **OPERATION**

## For all platforms

TRISYS can be used on both PC, tablet and smartphone. We all have our own preferred way of accessing IT tools. With TRISYS the workshop has every option to choose from.



# # Surge - Sunday - Committee - Court - Property - Probabilists of Third - Streeting - Excellence - Court - Probabilists of Third - Streeting - Excellence - Court - Probabilists of Third - Streeting - Court - Property - Probabilists of Third - Streeting - Court - Property - Probabilists of Third - Streeting - Court - Property - Court -

# Easy operation with touch sensitive screens

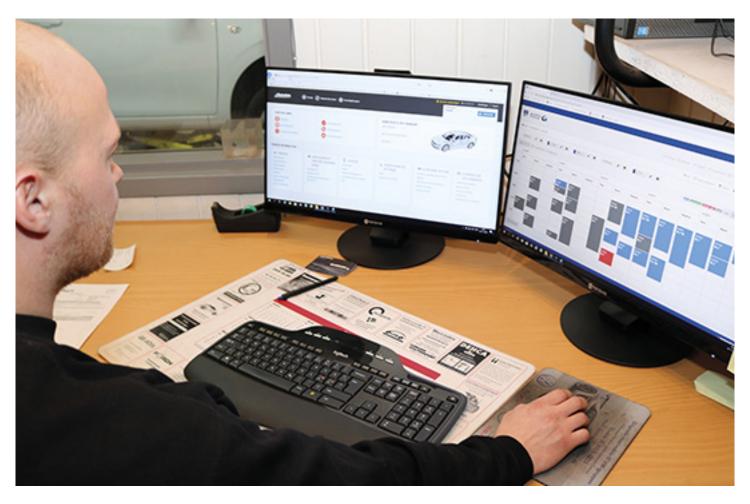
The workshop can also choose to operate the system via a touch sensitive screen. In this way it's possible to avoid using keyboards and mouses in the workshop environment.

## **Intelligent barcode reading**

Of course, the workshop can also choose to use barcode readers in **TRISYS**. Depending on where you are in the system, **TRISYS** will automatically know if you are in the process of adding an item to a jobcard, identifying an item or checking your inventory.



## TRISYS CUSTOMER CASE - CB AUTO



AUTO-G Denmark, part of GROUPAUTO International, has used the TriSys platform to develop their own car repair shop management system - Gplan. Anticipation has been high, ever since the introduction - and in just 6 weeks, 25 systems are up and running. We have visited C.B. Auto, which was one of the first car repair shops to use Gplan, to hear about their experiences.

C. B. Auto was founded by Christen Bonde more than 40 years ago and has recently been acquired by Benjamin Henriksen. The repair shop has 3 employees, 5 lifts and is using the most modern equipment to carry out mechanical, autoelectronical and body repairs.

#### Why Gplan?

Benjamin Henriksen has over time worked with several different workshop management systems. "For me it is important to have a modern and user-friendly management system that covers my current needs whilst also being capable to grow with my business" he says, adding: "I do not see that opportunity with many of the systems available on the market today. I feel that choosing Gplan as my workshop management system - has been the right decision".

#### C.B. Auto's solution

Gplan is a module-based system and consists of 5 basicand 7 additional modules, of which C.B. Auto is utilizing 4

The 5 basic modules are Gkat (Auto-G's catalog and ordering system), Gkal (calendar and planning module), Gfin (customer management and finance), Glag (own inventory) and Gbud (job quoting).

C. B. Autos 4 additional modules include Gtek (integrated access to online technical support), GSM (one-way SMS messaging), Geco (integration to e-conomics finance system) and Gbog (integration to digitalservicebook.com).

#### **Implementation**

C. B. Auto was one of the first Gplan users and the system replaces a Helios solution. Prior to implementation, Benjamin Henriksen wanted all customer and vehicle data to be imported into Gplan.

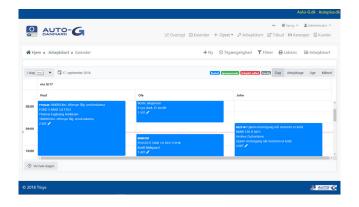


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Gplan is a cloud / web-based system that is accessed by means of an Internet browser. Accordingly, there are no exceptional hardware requirements for the computers, tablets or smartphones that need to obtain access to the system - and no special software installation is needed. After the import of the data from Helios was completed, each employee at C.B. Auto was given individual logins, and Auto-G's system administrator gave a brief introduction to the use of the system. "We had less than one hour of training and to be honest I doubted if that was sufficient?", Benjamin Henriksen says, continuing: "But it was. Gplan is very easy to use, and you cannot do anything wrong in the system. I think most people are a little anxious and nervous when changing IT systems and fear the worst, there is no need for that with Gplan".

#### Status after 2 months of operation

The choice of a new workshop system is a significant. And even if the decision is taken with great care, system failure in software or hardware can both be a major annoyance and expensive affair. To avoid this, Gplan has been developed in an international network of experienced IT- and industry professionals with practical experience in developing car repair shop management systems. In addition, Gplan is hosted on Amazon servers, where reliability and uptime are substantial. How does C.B. Auto rate the system's performance so far?



"We have not experienced a single crash. In only one instance Gplan did not perform as fast as we are used to - perhaps due to an update" says Benjamin Henriksen, adding: "Gplan has worked perfectly for all of us. At the workshop, each mechanic has his own PC and barcode scanner, where jobs are started and completed. Moreover, because the job status is displayed with color codes, the dashboard or scheduler gives me a quick overview of finished jobs that I need to check before I do the invoicing."

As mentioned earlier, Gplan can be used on both PCs, tablets and smartphones, this suits Benjamin Henriksen: "On very busy days, where I do not have the time to solve my administrative tasks at the shop, I can now simply do



his from home, using my iPad. This does away with all the speculations at home because I always have an overview over occupancy, ordering of parts and, in particular, invoicing of the finished jobs".

#### Support

"So far, we have had close to no need for support" Benjamin Henriksen says: "The few times that we've sent emails, we've received quick answers. We've also used Teamviewer to share our screens, which is a highly-efficient tool in that regard. We have also had wishes for changes in Gplan's functionality, and it has been nice to experience that our ideas are appreciated. We have repeatedly experienced that solutions to our wishes already existed and new ideas are never rejected without good reason".

#### **Evaluation and future**

At C.B. Auto all employees are very pleased and agree that Gplan has met- and exceeded expectations. Benjamin Henriksen relates: "With Gplan, every one of us now has the necessary overview of the day's work. This has reduced the number of questions that I am being asked significantly. Our workflow has been optimized, which has improved operations greatly. Therefore, I can sincerely recommend the system to other car repair shop owners".

C. B. Auto expects to further expand Gplan in the future. "We want to add both the tire hotel and connectivity module as soon as they are fully developed. We already store winter and summer tires for our customers but expect to be able to further streamline and expand this part of our business. I am planning on using the connectivity module primarily for fleet management for my business customers. I am sure that both home care services and craftsmen-businesses will appreciate the overview that this system offers - both in terms of booking their vehicles for service, but also in terms of dealing with errors codes" Benjamin Henriksen concludes.

### **CALL OR EMAIL US FOR A DEMO**

+45 87 43 33 33

or

info@triscan.com

# Want to see and here more? We'll be happe to do a demo!

Now you have been given a brief introduction to **TRISYS**, the system's design and capabilities. We hope it has aroused your interest.

We would gladly give you a demo of **TRISYS** so that you can see for yourself the qualities of the system. Further we could have a discussion about whether it could be interesting for you to offer the most efficient system for workshop and customer management - in your own brand.

- we are ready! Are you?

