



ORLEN OIL

FUELLING THE FUTURE

CAPITAL GROUP OF PKN ORLEN S.A.



Refineries / Petrochemistry

6

plants



**The leader
of the fuel market**

2850

gas stations in 5 countries



Employees

22 500

employees



**The most valuable
Polish brand**

1 MLD \$

strong, recognizable and the most
valuable brand in Poland

ORLEN - INTERNATIONAL COMPANY IN THE ENERGY SECTOR



POLAND

GERMANY

CZECH REPUBLIC

SLOVAKIA

LITHUANIA



CANADA



CHINA

EBITDA LIFO result in 2020

12.1
PLD

3.4
PLD



EBITDA LIFO
operating result



Net
profit





WHO WE ARE

ABOUT THE COMPANY

ORLEN OIL operating as part of Polski Koncern Naftowy ORLEN S.A. Capital Group is responsible for comprehensive manufacturing and distribution of lubricants.

We are the leader in lubricants in Poland to provide high-quality products for the automotive, industry and agriculture sectors.

The primary mission of ORLEN OIL is to ensure the satisfaction of our customers:

- We cooperate with the major suppliers of raw materials.
- We offer products of the highest quality.
- We comply with the requirements of all applicable standards such as ISO 9001, ISO 14001, ISO 45001 and AQAP 2110 in all areas of our activities.

We are member of the ATIEL organisation, which incorporates all the leading oil companies in Europe with experience and expertise in the field of engine oil production.



VALUES



Responsibility

- Business
- Society
- Environment



Development

- Innovation
- Competitiveness
- Modernity



People

- Ethics
- Professionalism
- Cooperation



Energy

- Power
- Courage
- Success



Reliability

- Safety
- Quality
- Compliance

MISSION



BY PROVIDING THE HIGHEST QUALITY LUBRICANTS FROM NATURE, WE ARE DRIVING THE FUTURE RESPONSIBLY.

Quality

We are here to provide the highest quality lubricants to our customers.



Responsibility

We are a reliable and trustworthy business partner.



Industrial sectors

We supply oils for the automotive and industrial sectors, not only of high quality and performance but also on time, with guaranteed delivery and availability of the appropriate quantities.



Ecology/Care for the environment

We pay particular attention to the issue of ecology by reducing the exploitation of natural resources.



ORLEN OIL PRODUCTS



AUTOMOTIVE

 **PLATINUM**
ORLEN OIL



 **PLATINUM**
impact



petrygo

Sylen



INDUSTRY



 **ORLEN OIL**
INDUSTRIAL LUBRICANTS

SERVICES



 **ORLEN OIL**
TOTAL FLUID MANAGEMENT



 **ORLEN OIL**
POWER SERVICE

The background of the slide features a dark, high-contrast image of an industrial facility, possibly a refinery or chemical plant, with various structures, pipes, and storage tanks. A large, semi-transparent red shape, resembling a stylized 'P' or a large drop, is overlaid on the right side of the image. In the upper left corner, there is a white network diagram consisting of numerous small circles connected by thin lines, suggesting a complex system or data network.

WHERE WE ARE

ORLEN OIL IN THE WORLD

4 continents

48 countries

83 distributors



ORLEN OIL IN POLAND



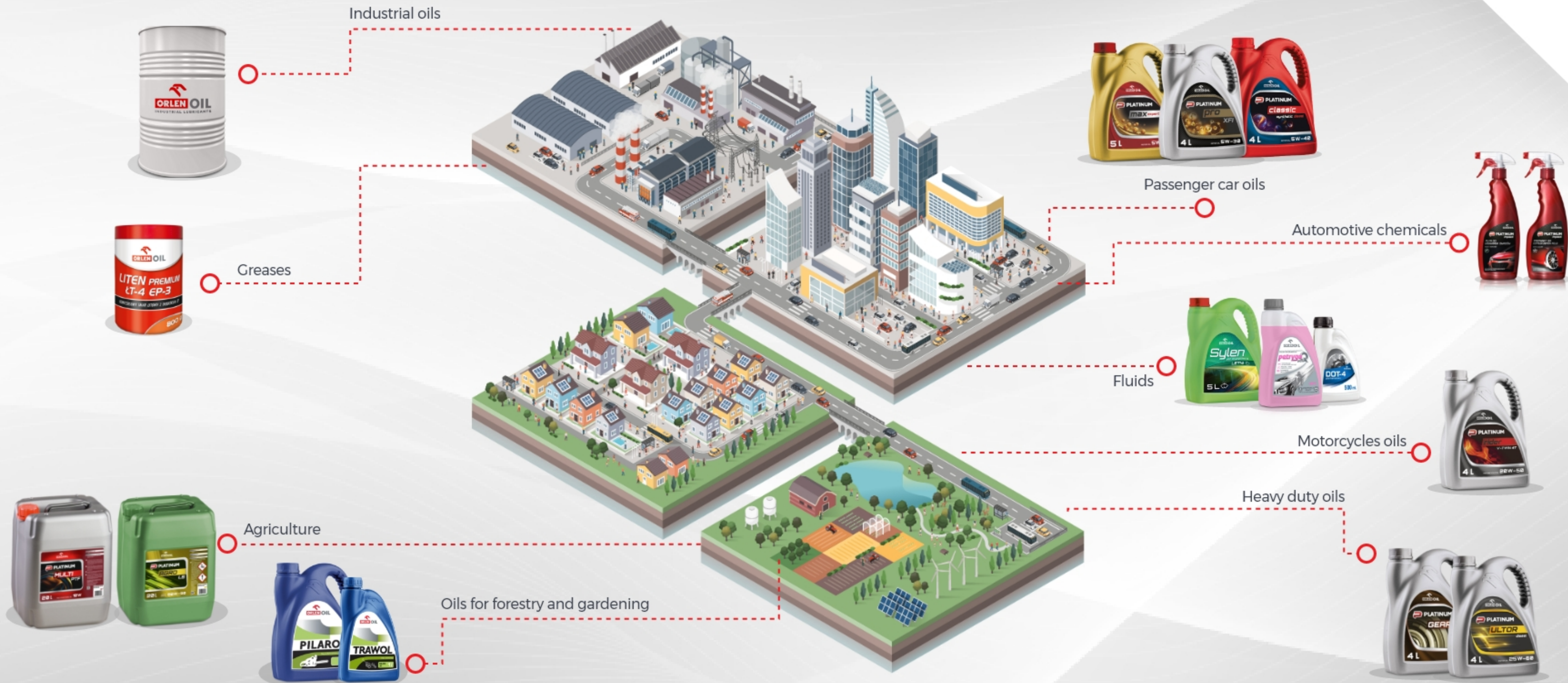
OILS



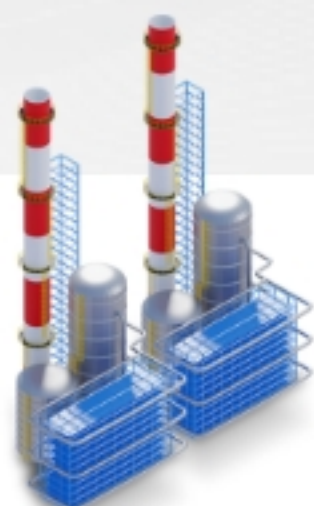
INDUSTRIAL LUBRICANTS AND OILS, LIQUIDS, AUTOMOTIVE CHEMISTRY



ORLEN OIL - EVERY DAY WITH YOU!



FUNCTIONAL MODEL – PRODUCTION, EFFICIENCY, DISTRIBUTION



Manufacturing plants

2

Manufacturing plants
- Trzebinia and Jedlicze

~150 thousand tonnes

of annual lubricant production
capacity

~100 thousand tonnes

of annual production capacity
for operating fluids and disinfectants



Lubricants

>1700

products make up our range

Approx. 1750

service stations to which
our products are delivered



Automotive chemistry and cosmetics

>100

products for sale

Approx. 1750

service stations to which
our products are delivered



Sales and logistics

>100 thousand tons

of lubricants and base oils sold in total

>31 thousand tons

of fluids sold in total

350 thousand

purchase orders per year



Distribution

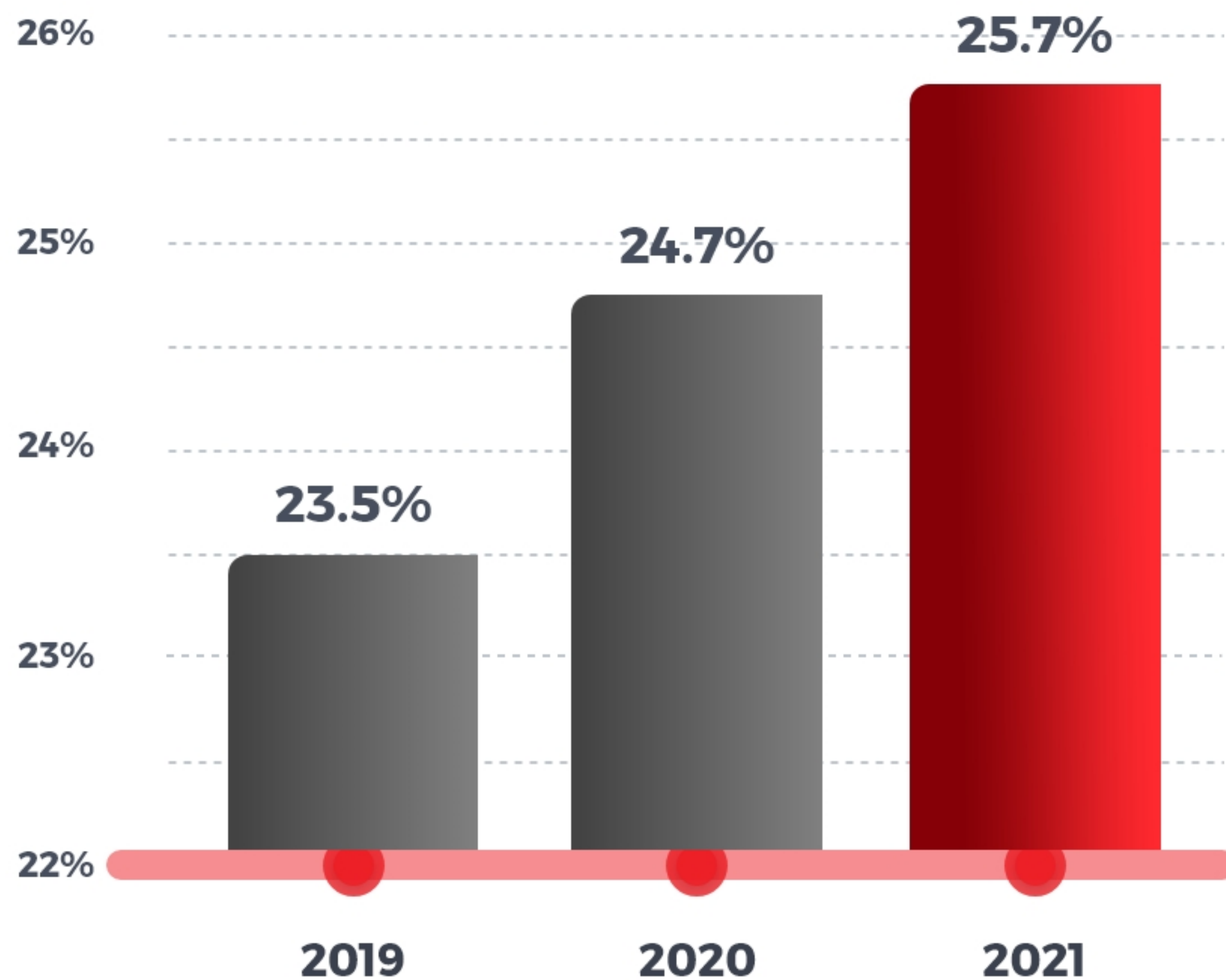
83

authorised distributors in Poland
and worldwide cooperation with

12

retail chains

ORLEN OIL'S SHARE IN THE POLISH LUBRICANTS MARKET



Source: POPiHN



Cars



Trucks



Agriculture



Industry

The background is a dark, industrial scene featuring various mechanical components, pipes, and machinery. A large, stylized red number '2' with a white outline is positioned on the right side of the image. In the lower-left area, there is a red rectangular banner with rounded corners containing white text. Several thin white lines are scattered across the upper left portion of the image.

THE PRODUCTS WE OFFER

AUTOMOTIVE PRODUCTS



ENGINE OILS



- Smart Formula technology and the dual filtration system guarantee outstanding engine protection under all conditions.
- Developed in accordance with the latest API and ACEA quality standards.
- It has numerous official approvals from leading car manufacturers..



ENGINE OILS



- Synthetic oils for modern cars with DPF/TWC filters and for vehicles complying with the EURO 6 emission standards.
- Developed as part of the latest technology and meets the stringent API and ACEA quality standards.
- Meets the requirements of leading manufacturers of passenger car and light commercial vehicles.



ENGINE OILS



- Range of classic oils including synthetic, semi-synthetic and mineral ones.
- Used in both spark-ignition and compression-ignition cars.
- High thermal stability, oxidation resistance and deposit protection.



ENGINE OILS



- Quality confirmed by accredited European laboratories.
- Maximum resistance at high engine temperatures.
- Reinforced with titanium compounds to ensure a constant oil film.



GEAR OILS



- Wide range of products for various types of gearboxes, both manual and automatic.
- Oil saving and extended oil change intervals.
- Fluent gear changes at all temperatures.

AUTOMOTIVE PRODUCTS



PLATINUM ULTOR

LORRY VEHICLE OILS



- A comprehensive range perfect for your fleet.
- Approvals from leading manufacturers such as MAN, Mercedes-Benz, Volvo, Scania, Renault, MTU, Deutz, Cummins, Mack.
- Designed to meet the stringent standards of the latest EURO V and EURO VI exhaust emissions for effective environmental protection.

PLATINUM AGRO

OILS FOR AGRICULTURE



- Polish manufacturer - world-class quality.
- Wide range of products - a comprehensive portfolio dedicated to modern agriculture.

TRAWOL

OILS FOR AGRICULTURE



- Comprehensive oil range dedicated for use in agricultural machines.
- Single- and multi-season products.
- Product based on high quality components.

GREASES

PLASTIC LUBRICANTS



- Comprehensive selection of plastic lubricants that satisfy the needs of the automotive and industrial sectors.
- Products tested in accredited laboratories in accordance with testing methods of the Polish Standards (PN).
- Lubricants based on lithium, calcium, lithium-calcium, aluminium, sulphonate and bentonite thickeners.

AUTOMOTIVE PRODUCTS



petrygo

REFRIGERATING FLUIDS



- Refrigerating fluids manufactured on the basis of monoethylene glycol.
- They contain packages of additives to ensure safe operation of the refrigeration system.
- A comprehensive range of products to meet the requirements of vehicle manufacturers.

PLATINUM
impact

COSMETICS



- Line of cosmetics based on modern formulas.
- Reliable quality.
- Products designed for both professional and non-professional use.

DOT

BRAKE FLUIDS



- A line of brake fluids adapted to all types of vehicles.
- Complete protection and maintenance of the automotive brake and clutch system.
- The products meet stringent standards.

SYLEN

WINDSCREEN WASHER FLUIDS



- Winter and summer windscreen washer fluids.
- Effective in removing insects, dirt and road deposits.
- They feature anti-reflective properties.

LUBRICANTS FOR THE INDUSTRY



Mining



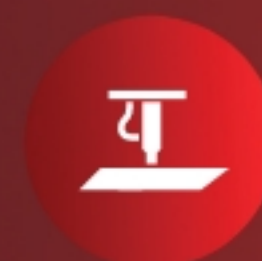
Metallurgy



Construction



Power
engineering

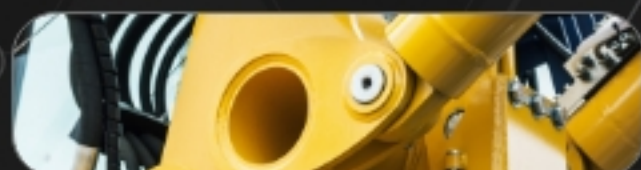


Metal working



Transport

HYDRAULIC OILS



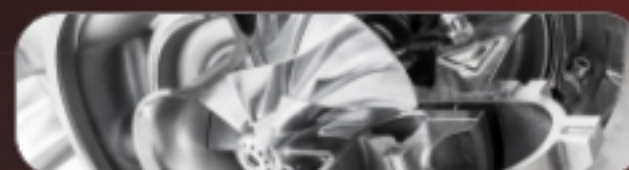
HYDROL

GEAR OILS



TRANSGEAR, TRANSOL

COMPRESOR OILS



CORALIA, FRIGOL

MACHINE OILS



L-AN

TURBINE OILS



TURBINEX

OILS FOR STATIONARY GAS ENGINES



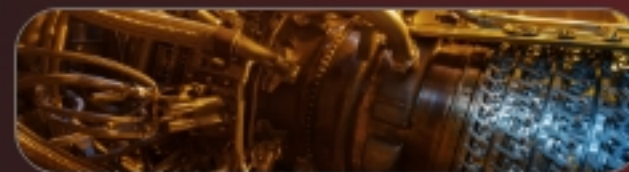
DELGAS

EMULSIFYING METALWORKING OILS



UNICOOL, EMULGOL

NON-EMULSIFYING METALWORKING OILS



FREZOL, ACP, HONOL

HARDENING OILS



HARTEX

SHOCK ABSORBER OILS



AMORTYZOL

OILS FOR MOULDS



KONKRETON

MAINTENANCE OILS



AKORINOL, ANTYKOL

GREASES



BENTOR, BENTOMOS, ALITEN, LITEN,
GREASEN, KALTON, UNITEX, HUTPLEX

OILS FOR PLASTIC WORKING



PRESSOL

BASE OILS



Base oils produced by PKN ORLEN are the highest quality mineral products classified as Group I according to API (American Petroleum Institute) classification. Our own production and distribution guarantee constant product quality and timely deliveries.

| | Base Oil SN 100 | Base Oil SN 150 | Base Oil SN 500 | Base Oil SN 650 |
|---|--------------------|--------------------|--------------------|--------------------|
| Kinematic viscosity at 40°C mm ² /s | 20.5-22.4 | 28.8-33.5 | min.95 | min.135 |
| Kinematic viscosity at 100°C mm ² /s | 3.8-4.3 | 5.0-5.5 | 10.5-12 | 13.0-16.2 |
| Viscosity Index, min | 95 | 95 | 90 | 87 |
| Pour point, °C max | -15 | -12 | -9 | -9 |



SPONSORSHIP

PLATINUM BRAND AMBASSADORS



BARTOSZ ZMARZLIK

*SPEEDWAY RIDER,
INDIVIDUAL WORLD CHAMPION 2019 and 2020*



ROBERT KUBICA

*FIRST AND ONLY POLISH DRIVER IN FORMULA 1
RALLY DRIVER*



KUBA PRZYGOŃSKI

*DRIFTING CHAMPION OF POLAND,
4TH POSITION IN THE DAKAR RALLY*

ORLEN OIL THE STRATEGIC SPONSOR OF WISŁA KRAKÓW



Collaboration in the field of promotion, advertising and image.



Development of the Club's training facilities.



Investment in training young talents from the Football Academy.



ORLEN OIL

FUELLING THE FUTURE