



PRISTA OIL HOLDING

may 2022



WHO WE ARE

Prista Oil Holding is a leading regional company with core business in production, trading and distribution of lubricants, greases and special fluids.

OUR STORY



1993

Establishment of
Prista Oil



2000

Texaco Global
Products acquires
25% equity stake in
Prista Oil



2007

Acquisition of
majority stake in
Verila Lubricants,
Bulgaria



2009

Beginning of partnership
with Gulf Oil Marine for
production and
distribution of GulfSea
products for Bulgaria,
Romania and Turkey.



2011

Acquisition of 50,1%
stake in UZ-Texaco.
The new company
name is
UZ-Prista.



2013

Acquisition of 100%
stake in Chevron Czech
Republic
(now Prista Oil Czech
Republic)



2013

Acquisition of 100%
stake in Chevron
Romania
(now Premium
Lubricants)



2014

Contract with Gulf Oil
Marine for the
production and supply
of GulfSea marine oils
for the Baltic States
(Lithuania, Latvia,
Estonia)



2019

Outset of partnership
with Toyota Tsusho
Corporation

OUR TEAM



400 people, 9 countries on 3 continents

- › technical experts in R&D department and Laboratory
- › qualified employees in production
- › modern self-owned fleet
- › skilled professionals in Customer Service and Supply departments
- › experienced sales team and marketing specialists



Working together for your success!

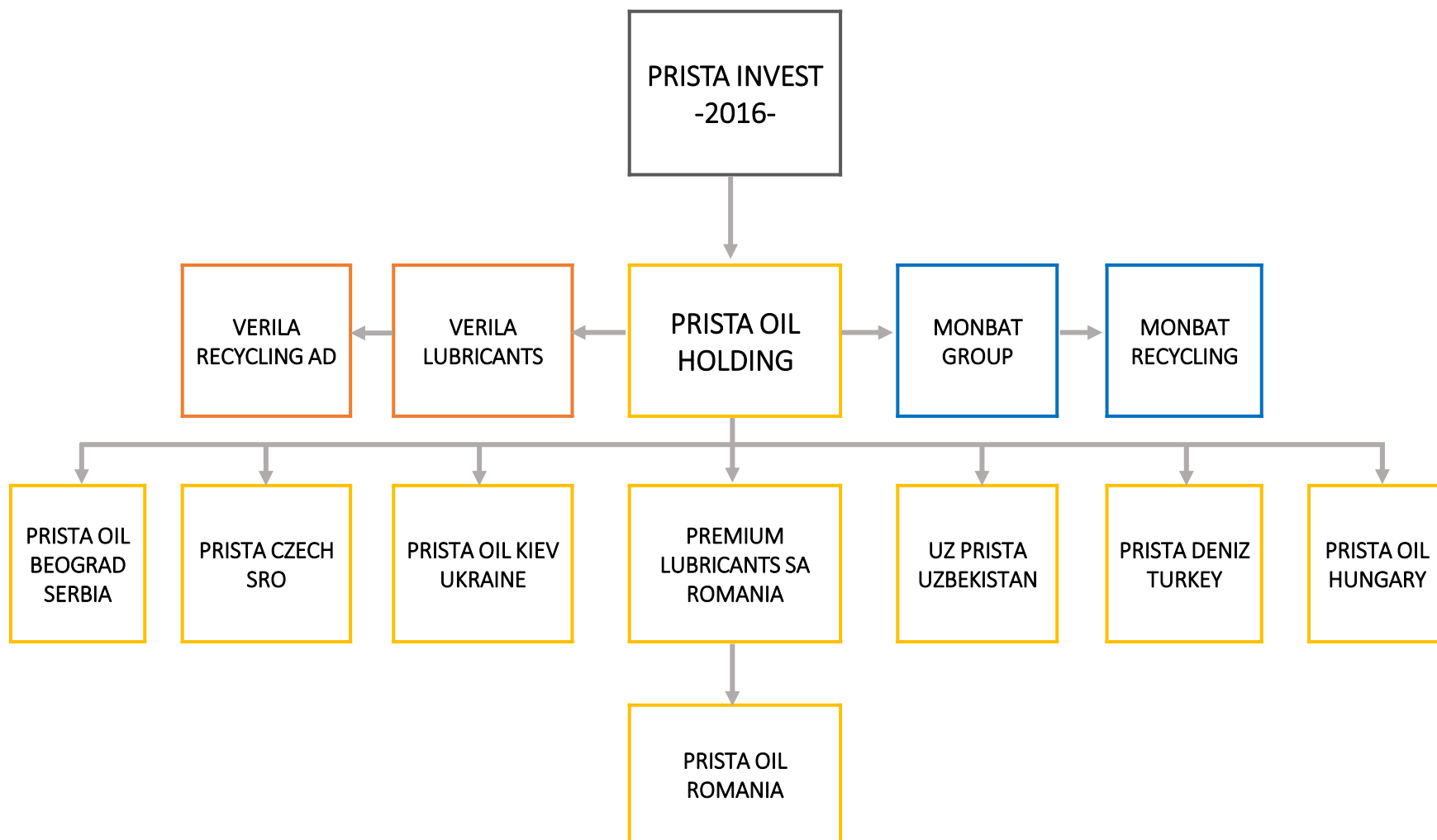
CUSTOMER BENEFITS



- › Lubricants made with high quality base oils and additives supplied by leading manufacturers
- › Innovative production methods
- › Wide range of oils, greases and special fluids
- › Specially developed, customized solutions
- › Well-established sales network
- › Flexible logistics platform
- › Expert knowledge
- › Modern systems for quality control and environmental protection



OUR STRUCTURE



OUR PARTNERS



Those who believe in us and support our journey towards success



Chevron: Prista Oil Holding is a licensed manufacturer of certain products under the Texaco® brand and is an authorized distributor of Chevron in Bulgaria, Romania, Slovakia, Ukraine, Hungary, Czech Republic. Prista Oil owns the rights to use Texaco®, Delo® and Havoline® trademarks for advertising, promotional and marketing activities, as well as the right to use the licensed technology for production of Chevron lubricants in Prista Oil blending plants.



Gulf Oil Marine Limited, part of the **Gulf Oil Group International**, is one of the world leaders in production and distribution of lubricants for the marine industry. The company supplies its customers with a full range of high-quality products and provides expert technical services to maritime transport in more than 900 ports.



Prista Oil is the official distributor of **GulfSea®** products in the territories of Bulgaria, Romania, Turkey, Lithuania, Latvia, Estonia and Finland. The company provides for fast and reliable delivery of bulk and prepackaged marine oils to all ports in the region.



Headquartered in Jackson, Mississippi, founded in 1954, **Ergon Inc** is one of the world's largest producers of naphthenic process oils. The company operates as a sophisticated crude oil processor, transporter and marketer of refined products.

Prista Oil is the exclusive distributor of **Egron®** products in the territories of Bosnia and Herzegovina, Bulgaria, Kosovo, Macedonia, Romania, Serbia, Montenegro.

REGIONAL PRESENCE

Regional branches: Bulgaria, Romania, Czech Republic, Russia, Slovakia, Turkey, Hungary, Serbia, Ukraine, Uzbekistan

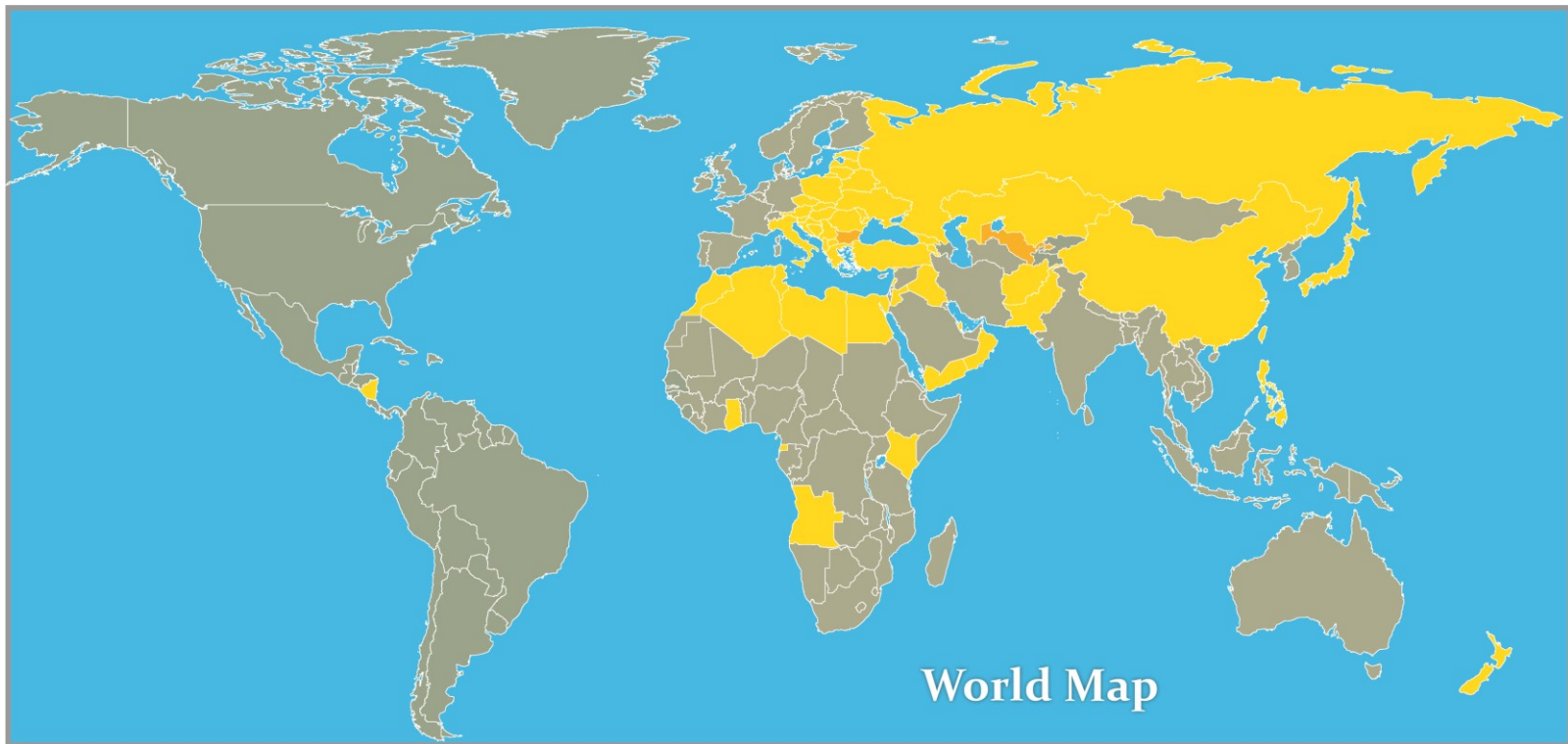
Blending plants: Bulgaria, Uzbekistan



OUR MARKETS



Albania, Algeria, Angola, Armenia, Afghanistan, Belarus, Bosnia and Herzegovina, Bulgaria, China, Croatia, Czech Republic, Egypt, Equatorial Guinea, Estonia, Ghana, Georgia, Greece, Hungary, Jordan, Iraq, Italy, Japan, Kazakhstan, Kenya, Kosovo, Latvia, Libya, Lithuania, Malta, Montenegro, Morocco, Moldova, New Zealand, Nicaragua, Northern Macedonia, Oman, Pakistan, Poland, Philippines, Qatar, Romania, Russia, Singapore, Slovakia, Serbia, Taiwan, Tunisia, Turkey, Uzbekistan, Ukraine, Yemen



We supply to more than 45 countries on 3 continents

PRODUCT PORTFOLIO



PRISTA® LUBRICANTS

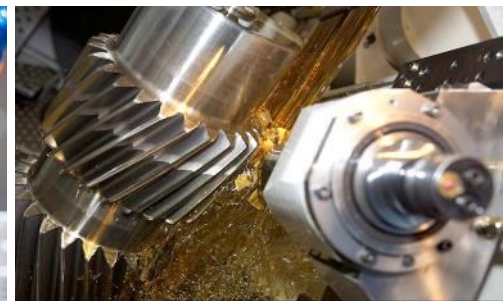
- › Engine oils for passenger cars, light commercial vehicles and heavy-duty vehicles
- › Diesel engine oils for agricultural machinery
- › Oils for 2 and 4 stroke engines
- › Gear oils
- › Compressor oils
- › Transmission oils
- › Turbine oils
- › Hydraulic oils
- › Transformer oils
- › Rust preventive oils
- › WMF
- › Special oils

PRISTA® GREASES

- › High performance greases for special applications and high operating temperatures
- › Greases based on inorganic thickeners
- › Greases based on calcium sulphonate complex thickener
- › Greases based on lithium complex thickener, lithium-calcium greases and more

PRISTA® FLUIDS

- › Coolants
- › Brake fluids
- › Windshield washer fluids
- › AdBlue



PRODUCT PORTFOLIO



TEXACO® LUBRICANTS

- › Engine oils for passenger cars, light commercial vehicles and heavy-duty vehicles
- › Diesel engine oils for agricultural machinery
- › Stationary gas engine oils
- › High quality industrial gear oils
- › Compressor oils
- › Transmission oils
- › Greases
- › Special fluids

GULFSEA® LUBRICANTS

- › Cylinder oils
- › System oils
- › Trunk piston engine oils
- › Compressor oils
- › Transmission oils
- › Turbine oils
- › Hydraulic oils
- › Greases
- › Heat transfer oils
- › Biodegradable oils and greases



SPECIFICATIONS AND STANDARDS



The high quality of our products is substantiated by 70 official approvals received annually by Prista Oil from the largest global organizations and original equipment manufacturers (OEMs)



TECHNOLOGY CENTER



Team: Prista Oil's Technology Center brings together a team of 18 associates in the Laboratory department and 4 experts in the R&D department, who are qualified professionals with engineering education

The testing laboratory located within the Lubricant Blending Plant in Ruse has been gaining experience in the field of lubricants testing for more than 20 years. Having the finest testing, controlling and measuring equipment, it is one of the most modern laboratories in the Southeast Europe

Founded: year 1997

Area: 1000 sq.m.



TESTING LABORATORY

Accreditation and certification :

- › The lab is certified according to BDS EN ISO/IEC 17025:2018 standard
- › Member of Metrologists Union of Bulgaria, the Bulgarian Institute for Standardization and the American Institute for Standardization ASTM.

Main activities:

- › Testing of raw materials - base oils and additives
- › Technological and intermediate control during production
- › Output production testing
- › Monitoring of oils in service
- › Participation in national and international interlaboratory comparison programs organized by ASTM International, SGS International and Chevron Corporation.



RESEARCH AND DEVELOPMENT

The Department gathers skilled and experienced chemical engineers

Main activities:

- › Developing new products and solutions
- › Studying and analyzing new trends and technologies
- › Creating and maintaining Company's safety data sheets library
- › Establishing and maintaining good relationships with OEMs; obtaining approvals
- › Running field tests and monitoring
- › Supporting and consulting sales teams and partners
- › Performing product trainings and presentations



BLENDING PLANTS



Ruse, Bulgaria

Established in 1995

Main activities:

Production and distribution of Prista® lubricants and special fluids; production and distribution of Texaco® and GulfSea® lubricants; private labels production; research and development.

Quality certification:

ISO 14001:2015

ISO 45001:2018

ISO 9001:2015

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BLENDING PLANTS



Established in 1996

Prista Oil Holding buys 50.1% of the shares of UZ-Texaco in 2011. The new company name is UZ-PRISTA

Main activities:

UZ-Prista is the only blending plant in Uzbekistan for licensed production and distribution of over 110 kinds synthetic, semi-synthetic and mineral oils and special fluids of the highest quality.

GREASES BLENDING PLANT



Sofia, Bulgaria



Established in 1945

In 2007, Prista Oil Holding EAD acquires 75% stake in the company and becomes the major shareholder.

In 2013, the laboratory is modernized according to international standards.

In 2014, all production and logistics facilities are renovated.

GREASES BLENDING PLANT



Verila Lubricants operates in more than 20 countries in Central and Eastern Europe, Middle East and North Africa

Activities:

- › Production and scientific research
- › Engineering and development in the field of lubricants, coolants, greases and industrial oils production
- › Modern laboratory run by experienced and highly qualified researchers

Product portfolio:

- › Wide range of greases
- › Coolants, brake fluids and washer fluids
- › Antifoams
- › Detergents
- › Deicers
- › Custom-made products



OUR STRATEGIC DIRECTIONS



- › Construction of a refinery for production of Group II and Group III base oils based on re-refining of waste oils. Achieving a comprehensive, modern concept of "circular economy"
- › Transformation of the Company into carbon neutral to achieve a closed loop production system by 2025.
- › Keep developing strategic partnerships and growing export operations in Central Asia, the Middle and Far East, Africa



UZ-PRISTA RECYCLING





PRISTA OIL HOLDING

YOUR TRUSTED PARTNER

www.prista-oil.com