





Brilliant performance since 1968.

For more than half a century, Koch-Chemie has stood for cleaning and care products in a class of their own. Washing chemicals that not only make vehicles, workshops and industry shine, but also the people who handle them every day.

Driven by our long-standing tradition, we distinguish ourselves through our drive for constant improvement and attention to detail. High quality, social and environmental standards are the most important building blocks of our recipe for success.

In our industry, we are one of the few companies that researches, produces and distributes itself — from experts for experts: Excellence for Experts.

As a system provider, we have access to an all-encompassing range of products for the entire automotive sector. We develop outstanding products that are given the finishing touches through customer-oriented service. This, together with years of research and close cooperation with a demanding clientele, has brought us to where we are now: at the top of the world.

Perfection — Reflected in Production.

Excellence for Experts.
Since 1968.

In times of globalization and digitalization, companies must adapt flexibly and dynamically to worldwide developments and do justice to the fast pace of the economy and society.

To ensure that our Management Systems and processes are up to the challenges, we have formulated a clear Vision and Mission. These long-term goals give concrete meaning to our daily work at Koch-Chemie and serve as a guide for decisions and developments. They ensure that all employees have a common understanding of the Company's objectives.





Our Vision



As a leading manufacturer of chemical innovations, we want to provide the global transport industry with integrated, top-class systems and services for sustainable surface care, cleaning and material protection.

Product development

Our Research & Development team extensively tests and analyses new products before they go to the field tests with select customers.



Our Mission



We support the future development of our customers on site with high performance solutions and outstanding service, optimized for their needs, at competitive prices.



Our entire value chain is determined by the pursuit of the highest quality and by attention to detail. All our products and services fit — like clockwork — into this all-encompassing system and service concept. At the same time, we are committed to sustainable management and high environmental and social stan-

dards. Our employees are, and always will be, the most important building block of our company. As such, occupational safety is one of our top priorities, along side ecological responsibility. Our environmental management systems keep us, without exception, in the green.



Headquarters — a headquarters with brains.

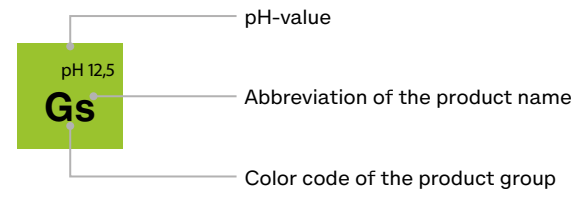
The first expansion of the company headquarters was already necessary in 2015. Since this conversion, the logistics centre, the administration and the multifunctional CompetenceCenter have been located in the new building complex. Research, the laboratory and production remain at the original location from 1968.

Due to the strong growth in recent years, and the associated increased space requirements for production, warehousing and office space, we purchased further land, including buildings, in 2019. A new office building has been under construction there since 2020. It offers our steadily growing workforce more room — spatial thinking. At the same time, additional storage space and optimised transport routes are being created. Production is expanding its capacities by investing in new automated filling equipment. So, the foundation for our planned growth has been laid!

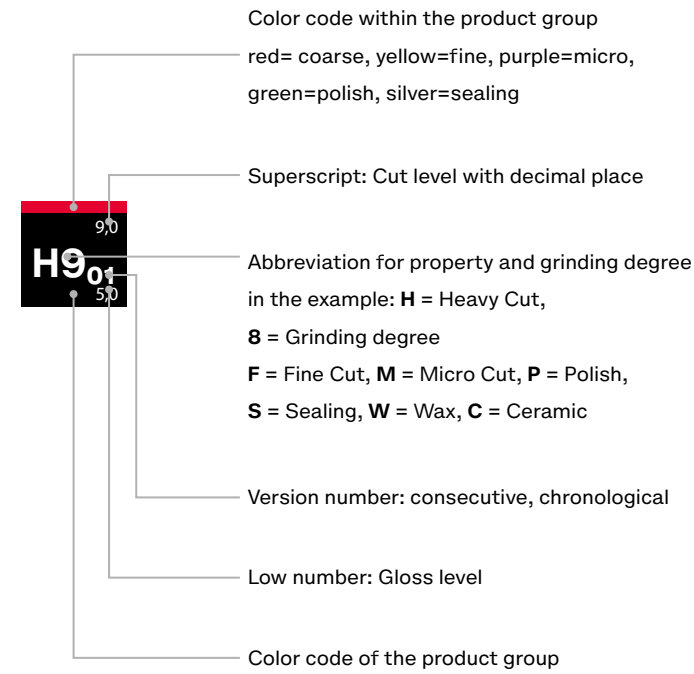
2020 is also the year in which the first subsidiary, Koch-Chemie (USA) LLC, is founded. The company's headquarters in Unna is thus joined by a site in Atlanta, Georgia. KCX USA is growing steadily and can rely on the know-how and expertise of its parent company.



Headquarters



Thanks to the abbreviations of our products' names, in combination with the colour codes, you always keep an overview when working – chemistry with a scheme.

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Perfectly coordinated products for all needs - that is our performance promise. Our products are complemented by matching accessories and first class service. We live this system in all areas at Koch-Chemie.





Detailing

We are the leading complete system provider in the field of new and used vehicle preparation. Many cleaning and care products comply with world-wide car manufacturer approvals and are optimized for our customers' requirements and environmental protection specifications. Our coordinated two-step or one-step Polish System and high-quality sealing products are just a few of the highlights of our portfolio.



Dealership & Industry

Extreme dirt loads in workshops and industry demand for powerful products. These have to meet all requirements of a fast, thorough and environmentally friendly cleaning far beyond the standard cleaning level. Many of our products are quick separating and easily biodegradable, beyond the strict legal requirements and therefore optimally suited for both light liquid separators and biological water treatment systems.



Care & Safety

An optimal system means: skin protection before work, skin cleansing after work and a regenerating care after cleaning. We can also offer you the appropriate protective equipment for our products. Chemical-resistant gloves, respiratory masks and hearing protection are a permanent feature of every company.



Accessories

Maximum cleaning and care results require not only the use of high-quality products, but also professional accessories specially designed for the respective application. Each article is subjected to extensive practical testing by our application technicians and a selection of customers before we include it in our range. That way, you always get the decisive detail more.



Car Wash

Perfect cleaning and drying results, unmatched deep shine and sound advice inspire thousands of car wash operators. We provide support not only with the right chemicals but also with carwash settings and process water optimisation as well as with environmental and occupational health and safety issues.



Competence–Center



More than enough space for ideas, developments and training.

Training

Sales partners from all over the world come here to gain application and product knowledge. Customer training courses, workshops and specialist conferences are held regularly within our walls. As a member of the German Association of Vehicle Preparation (BFA), we have developed a unique training system.

Online trainings

Since 2020, the training courses for our distribution partners and selected customers worldwide have also been digitally implemented as video training. In this way Koch-Chemie reacted to the crisis situation in the Covid-19 pandemic in order to continue to secure and expand the company's success at all levels. Our streaming equipment is highly professional and makes it possible to virtually experience the application and USPs of our products in the best possible quality.



For questions about registration, special training courses (e.g. intensive paint training) and special dates, please contact us at **T +49-23 03-9 86 70-0**.



Certified and Approved — Time to Shine.

Renowned car manufacturers, such as Mercedes-Benz, BMW, VW, and as well as independent institutes, have tested our products and approved them for worldwide use. We also have a complete VDA-compliant product line.



The prerequisite for this is the consistent implementation of our quality and environmental management system (DIN EN ISO 9001 and 14001). The high value of the products is proven in daily practice at countless car washes, car dealerships, industrial companies and the largest vehicle reconditioners.



Our S-Classes: System and Service.

Through intensive cooperation with the automotive industry, manufacturers of washing and service water treatment systems, and several hundred customer contacts every day, we are always up to date with the latest market requirements. We use this information to develop innovative products, concepts, and to optimise your personal results and processes. Our exclusive access to innovations in the raw materials sector becomes your advantage.

In addition, our area-wide field service offers you competent and regular on-site support. We also support you in product application, process optimisation, washing system adjustment, waste and service water optimisation, and in environmental and occupational health and safety issues. All of our field staff hold a certificate of competence for light liquid separator systems in accordance with DIN 1999-100.



Koch-Chemie stands for high quality, environmental and social standards. We use surfactants from renewable raw materials in the production of the various washing and care products. Furthermore, all surfactants and complexing agents used are easily biodegradable – even beyond the strict legal requirements. In formulation and production, Koch-Chemie dispenses without questionable ingredients such as halogenated hydrocarbons, EDTA and APEO. The Environmental Management System of Koch-Chemie is certified according to DIN EN ISO 14001:2015.



The safety data sheets and operating instructions are prepared and continuously updated by an independent institute. On request, we can create an individual hazardous substances register for you and answer any questions you may have on the subject of hazardous substances training and environmental protection issues. As part of our social commitment, we also support educational and sports facilities in Germany and have taken on several child sponsorships in developing countries.

Quality in Quantity.

In 1968, Hans Koch began to develop his own recipes for polishes in his garage. He is dissatisfied with the poor quality of the car care products of his time. As a trained carpenter, he has a special passion for finished surfaces and cultivates attention to detail. The resulting products are of outstanding quality, and they are enthusiastically received by the experts and the commercial customers. In the course of the following years, a company grows that sets new standards on the market with innovative concepts in the fields of washing chemicals, vehicle preparation, and industrial and workshop floor cleaning. Through decades of continuous expansion of research and development, production and field service, Koch-Chemie is now a leading supplier of cleaning and care products for the entire automotive sector and supplies to over 60 countries worldwide.

Worldwide work 21



