



# RAYMISA

SINCE 1983

COMPANYPROFILE

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# Who we are

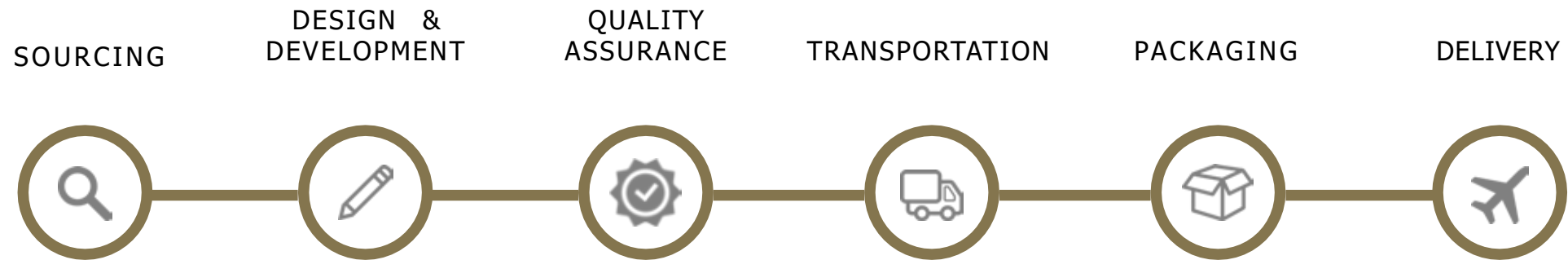
*Raymisa is a leading producer and export company of decoration articles and high- quality textiles. We offer a wide selection of handcrafted goods for the home and everyday living.*

*Our vision is to become a leading company that works with fair trade principles and that promotes Peruvian products to local and international markets. The Satisfaction of all agents of the trade chain is very important to us.*

*Our mission is to trade products with Peruvian identity of the best quality and with great designs. We are working with the commitments of social responsibility, protection of our environment and Fair Trade Principles.*



# What we offer



*We search the best artisans in Peru that use traditional and modern techniques*

*We have specialized in developing new products with peruvian workshops according to modern trends and special requirements*

*We control and verify every single process during production until delivery.*

*We bring everything to our main office for final quality control and packaging.*

*We make sure that our meet international packaging standards.*

*To our clients all around the world*

# PARTNERS

## around the world

*Raymisa exports their products to the USA, Germany, Switzerland, the UK, Denmark and Austria. 50% of our sales are to fair trade companies and the other 50% to the conventional market.*

### Some of our clients are:

- Target (USA),
- Peruvian Connection (USA, UK),
- Cost Plus (USA),
- Napa (USA),
- West Elm (USA)
- Claro (Switzerland)
- Dritte Welt Partner (Germany),  
Fair Handel (Germany)
- House of Fair Trade (Sweden)



Raymisa participates in the most important fairs:

- |                                   |  |
|-----------------------------------|--|
| • Ambiente (Frankfurt, Germany)   | • Fairer Handel Messe (Stuttgart, Germany) |
| • NY Gift Show (USA)              | • Peru Gift Show (Peru)                    |
| • Ethical Fashion (Paris, France) | • Peru Moda (Peru)                         |
| • Innatex (Frankfurt, Germany)    |  |



# Made in Peru



PIURA  
Vases



● HUANCAYO  
Gourd

● HUACHO  
Baskets

● LIMA  
Seasonal

● CHINCHA  
Baskets

● AYACUCHO  
Embroidery

● AREQUIPA  
Alpaca

● CUSCO  
Alpaca

● PUNO  
Blankets





## Our Products





# Competitive Advantage

## Innovation in our process

### Baskets

Solar panel

Increase capabilities in dying



### Textiles

We create new developments every year Focusing on 100 % handmade products.





# Competitive Advantage

## Training and support

Of new ceramic workshops in Piura, so that they adhere to the standards required by NEST





# Competitive Advantage

## Training

For weavers to develop new techniques increase capabilities and timing





## Competitive Advantage

Chulucanas developing new design techniques with traditional design.



## Certifications





# Contact Us

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