# COMPANY PROFILE









Textialpaca, as a business, has a special commitment to its customers and we show this through the quality of our textiles and manufacturing processes. We offer our knowledge and experience in the noble art of fabric production which we have developed thanks to modern technology and the privilege of having worked for more than 35 years with one of the world's finest fibres.

We have learned from our country's ancient textile tradition, which owes much to the ancient Inca and pre-Inca cultures. We are ready to offer you luxury fabrics and garments of exceptional quality in order to nurture your inspiration and progress.



### Contact

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- Fabrics.
- ► Home Textiles (DECO): Blankets, Throws and Pillows.
- Accessories: Stoles & Scarves.
- ► Garments: Coats, Overcoats, Vests & Capes.



Woven products are our expertise, therefore we have german and italian machines, since this is the best technology there is to work with natural fibers. In addition to this, we have the knowledge on how to work with alpaca and vicuña fibers and also, our great peruvian expertise. All of these factors allowed us to obtain the perfect match.

The versatility of alpaca fiber is very wide, therefore we can work different types of fabrics, both 100% Baby Alpaca and blends with other natural fibers, manufactured under international quality standards.

We produce customized fabrics according to the specifications of each customer, customizing designs, patterns, textures, finishes, colors, compositions, blends, etc.

As reference of quality, we produce for one of the LVMH Group brands.

### **▶** Production Capacity per month

Fabrics	Between 30,000 and 50,000 mts per month
Scarves	60,000 units per month
Stoles	30,000 units per month
Throws or Blankets	12,500 units per month

### Minimum Order Quantity

Fabrics	Between 50-100 mts per color
Coats	50 units per style
Accessories	100 units per color
Home Textiles	50 units per color



### Production Lead Times

Depending on the yarn availability, the production lead time will be between 1 and 3 months. If the yarn is in stock, the lead-time would be between 1 and 2 months. If the yarn is not in stock, the lead-time would be around 3 months.



# **Environmental initiatives in the factory as a sustainable production**

- Recycled oil for our boiler/cauldron.
- Water recycling system and garden irrigation with recycled water.
- Energy Saving System by only using lights when working in specific areas or machines and LED lighting in all our installations.
- All the chemical products used during our production process are ecolabel.
- Recyclable Material Treatment in collaboration with a Recycling and Women Empowerment Project (Mujeres Ecosolidarias Ecofriendly Women).







### Certifications, Recognitions & Licenses

- FAIR TRADE
- Global Reporting Initiative (GRI) Responsible Supplier (CSRCB Program - Corporate Sustainability Management and Reporting for Competitive Business Program).
- International Alpaca Association
- Perú Country Brand
- Alpaca del Perú Sectoral Brand

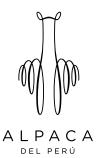














### Social Project: WE CARE

Textialpaca has developed a Social Responsibility Strategy called "We Care". This strategy has a 360 approach and its main objective is to help vulnerable peruvian communities. As part of this strategy, Textialpaca has launched the "Rupha" accessories line, whose main goal is to empower women through their talent to knit, supporting at the same time, their families, community and environment. We offer them workshops with designers in order to help them improve their skills. We generate a sales channel for them by adding their products to our catalogs, but these products' income are, in its whole, for the women who made them. This way, we provide a constant source of work for their skills and contribute with their growth, encouraging them to enhance their talent.

At the moment, we only have this program in Callalli, a town located in the upper regions of Arequipa. Nevertheless, we hope we can help more communities over time and provide their inhabitants with even more and better opportunities through different projects such as libraries, educational scholarships, etc. These projects will be financed with a percentage of our annual sales from the year 2021 and onwards.











## **Work Policies**

Textialpaca respects and values its workers, that is why they are punctually paid every month. They do not work more than 48 hours per week and all of their wages are higher or equal to the minimum wage per month required by local government S/. 1025.00 - 270 USD (approximated due to exchange rate).

Overtime is voluntary and paid, the payment can be in terms of money or future hours, as long as it does not interfere with the company operations. The workers also receive professional training and can suggest other training they may need or would like.

Every worker must be treated well, kindly and with respect. The company does not tolerate discrimination of any kind and there is also no discrimination when it comes to promotion or wage.

Textialpaca does not hire, under any circumstances, people under the legal national school leaving age and only works with suppliers that do not promote children employment either. Forced labor is also completely off the table.

### Quality Assurance

Our fabric has been lab tested and our results were better than the average ones, exceeding the minimum quality standards significantly. The report conclusion was "Specifications compliance ensures a good garment performance during its expected useful life when the wash instructions are followed."

Our fabric successfully passed the following tests: dimensional change, appearance after washing, color fastness to washing, flammability and pilling. Please let us know if you would like to know more about our lab results, so that we can give you all the details.

### ▶ Terms and conditions of sale

- Wire Transfer.
- FOB/FCA prices (negotiable INCOTERM).
- Certificate of origin included (avoid duties).
- % in advanced (initial payment) and the balance on the day of dispatch (negotiable percentage).
- Credit possibilities (negotiable).





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