



GULF WAREHOUSING COMPANY Q.P.S.C  
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# STARTED IN 2004

The journey began as a small start-up with a **big dream**

**30** Staff   **15,000** sqm Leased warehouse   **15** Vehicles

# WHERE WE STAND NOW

**N°1** Logistics service provider in Qatar   Over **4,000** Staff   Over **4 Million** sqm Logistics infrastructure

Over **2 Million** Freight tons handled   Over **1,600** Vehicles   Over **2.5 Billion** Documents archived



OFFICIAL LOGISTICS PROVIDER



DELIVERING LOGISTICS INNOVATION   SUSTAINABLE LOGISTICS



**2019 | 2022 | 2023**  
Best Customs Brokerage Company in Qatar by the General Authority of Customs



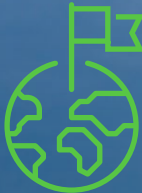
Qatar | UAE | Bahrain | Netherlands | Oman | KSA



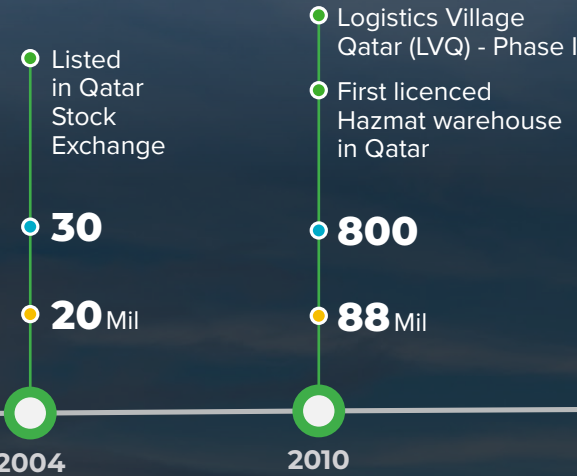
AUTHORISED SERVICE CONTRACTOR FOR UPS IN QATAR

# VISION

We continue to set standards and strive to be the market leader for integrated supply chain solutions in the region.



● Milestones ● Staff ● Revenue ● Expansion



## Warehousing Solutions



## Integrated Supply Chain Solutions



## Global Solutions





# 4 Million SQMs of Logistics Parks

For over two decades, GWC has proven to be the partner of choice for public and private sectors in developing their vision for bespoke logistics parks.

Established presence in the logistics industry

Successful delivery of logistics parks

Deep domain expertise in logistics real estate

Expertise in engineering and project management

Accelerated speed to market

Global client base

## AL WUKAIR LOGISTICS PARK

**1,500,000** SQM

**469,408** SQM

WAREHOUSES, LIGHT INDUSTRIAL UNITS AND DISTRIBUTION CENTRES

## LOGISTICS VILLAGE QATAR

**1,000,000** SQM

**408,117** SQM

WAREHOUSES AND DISTRIBUTION CENTRES

## BU SULBA WAREHOUSING PARK

**517,375** SQM

**195,358** SQM

WAREHOUSES AND DISTRIBUTION CENTRES

## BU FESSEELA WAREHOUSING PARK

**469,408** SQM

**188,953** SQM

WAREHOUSES AND DISTRIBUTION CENTRES







# Industry Specific Hubs

## RAS LAFFAN INDUSTRIAL CITY

**400,000** SQM

**50,000** SQM

SUPPLY BASES AND  
WORKSHOPS

## MESAIEED INDUSTRIAL CITY

**65,000** SQM

**15,000** SQM

HAZMAT WAREHOUSES AND  
DISTRIBUTION CENTRES







**Integrated Supply Chain Solutions**  
15 Business units catering to every major industry vertical

The infographic features a central circular hub with the text "GWC CONSULTING" and "GWC DIGITAL SOLUTIONS" around a "GWC" logo. Surrounding this hub are 15 business units, each represented by a colored icon and a label:

- ASC For UPS in Qatar
- GWC Energy
- GWC Marine
- GWC Records
- GWC Equestrian
- GWC Fine Arts
- GWC Events
- GWC Projects
- GWC Relocations
- GWC Transport
- GWC Forwarding
- GWC Distribution
- GWC Pharma
- GWC Hazmat
- GWC Contract Logistics

Each business unit is accompanied by a line-art illustration representing its specific industry or service, such as a ship for GWC Marine, a horse for GWC Equestrian, and a stadium for GWC Events.








# GWC Solutions





## GWC CONTRACT LOGISTICS

GWC is the market leader in warehousing and distribution, providing cost-efficient and industry-focused solutions to large, medium and small companies in Qatar and the GCC. Our state-of-the-art infrastructure, combined with lean practises and unique warehouse management system seamlessly integrate with the customers' IT system, provides a competitive edge for our clients.

Over <b>500,000</b> Pallet locations	<b>99.99%</b> Inventory accuracy
<b>-25<sup>0</sup> C to +25<sup>0</sup> C</b> Climate controlled storage	 28000:2007 Supply chain security and resilience

## GWC HAZMAT

GWC Hazmat offers ISO-certified and government-approved end-to-end Hazmat logistics solutions. Our strategically located facilities in Ras Laffan, Mesaieed Industrial Cities, and LVQ can handle more than 60 types of hazardous classification materials. These facilities are equipped with 24/7 manned security, CCTV monitoring, and industry-specific fire fighting systems.

Over <b>23,000</b> Pallet locations	 ISO tank storage
<b>100%</b> Inventory accuracy	 DROPS DROPPED OBJECTS PREVENTION SCHEME
<b>UNClass 2   3   4   5   6   8   9</b> and non-classified	

## GWC PHARMA

GWC Pharma offers 25,000 square metres of infrastructure equipped with temperature-controlled, refrigerated, and frozen chambers built to the latest specifications. Qatar's first MOPH licenced and GDP-certified 3PL facility offers solutions that meet the distinctive requirements of the pharmaceutical industry by providing a wide range of services to medical providers and pharmacies alike, managed by QCHP certified professionals.

<b>100%</b> Accuracy	<b>35,000</b> Pallet positions
<b>-70<sup>0</sup> C to +25<sup>0</sup> C</b> Temperature and humidity controlled GDP compliant warehouses	

## GWC DISTRIBUTION

GWC provides reliable logistics services with a vast distribution network, efficient time-sensitive deliveries, and advanced tracking technology. With over 350 specialised vehicles, GWC can handle different demands, including express delivery, and continually develops innovative delivery models to exceed customer expectations. GWC's last mile services generate value for customers and their consumers, contributing to their business success.

Over <b>350</b> Distribution fleet	<b>Real-time visibility</b>
Over <b>200,000</b> Deliveries per month	<b>Electronic PODs</b>

## GWC CONSULTING

GWC Consulting team comprises of industrial engineers, Six Sigma professionals, data scientists and consulting experts who focus on bringing about the best practises in logistics to ensure the clients' entire supply chain is efficient and cost-effective.

Over  
**75** Consulting services  
to our clients

**15** Logistics and  
shipping experts

Successful supply chain consulting services  
delivered to different industry domains



Retail



FMCG



Aerospace  
and Defense



Energy  
logistics





# GWC Solutions



## GWC FORWARDING

GWC's expansive global network and well-established partnerships with carriers provide a buffet of transit time options with optimised costs and tailor-made logistics solutions. Our consolidation programme at strategic locations give us a definite competitive advantage, along with our advanced tracking and visibility, tech-driven expediting, EDI capabilities, and delivering uncompromised customer expectations. Our in-house customs brokerage and the transport team ensures the quickest turnaround of shipments, with adherence to HSE and compliance. Above all, our people and the relationships we foster with our clients has been paramount to our success.

**125**

Countries reached

**550**

Freight offices worldwide

**~95%**

Customer retention



**2019 | 2022 | 2023**  
Best Customs Brokerage Company in Qatar

Sea Freight  
**60,000**  
yearly TEUs

Air Freight  
**14,000**  
yearly tonnage



Integrated Management System



بنادق التشغيل الاقتصادي  
المعتمد الخليجي  
**GCC AEO**

## GWC TRANSPORT

GWC, the largest transport fleets in Qatar, providing clients with a complete logistics value chain. Our tracking and analysis systems allow for customised and cost-effective transport solutions for various industries.

Over  
**1,600**  
Transport vehicles  
(different sizes)

Container depot  
**100,000**sqm  
Al Wukair

Over  
**12,000**  
Trips monthly

Yearly container throughput  
**130,000**  
TEUs



Automatic ISO tank cleaning facility

Handling capacity of over  
**4,500**  
ISO tanks per year

## GWC PROJECTS

GWC Projects is known for its smooth execution of complex projects with tight deadlines and limited budgets. Our expertise in chartering, OD cargo transportation, risk assessment, project management, route survey, feasibility study, combined with our early engagement and domain knowledge gives the client a competitive advantage for end-to-end project shipments. The key element in any project is safety. Our dedicated HSE team supervises and supports every task while ensuring visibility and reporting to clients throughout the project duration.



Oversize cargo



Complex projects

Over **1** million  
tons freight yearly

## GWC RECORDS

GWC is a leading provider of records and asset management solutions, offering a full range of services including **collection, storage, digitization, retrieval**, and **destruction** of paper documents, **data tapes**, and more. The company has earned multiple certificates for its commitment to industry best practises. GWC's state-of-the-art storage facilities are equipped with automated heat and smoke detection systems and FM200 gas-based fire suppression system, and currently housing billions of customer documents.

Over  
**1.6** Million  
Box storage capacity

Over  
**2.5** Billion  
Documents stored

**99.99%**  
Inventory accuracy

Physical delivery

Normal Express  
within **24** hours  
within **4** hours

Electronic delivery

Normal Express  
within **60** minutes  
within **15** minutes

**i-SIGMA**  
International Secure Information  
Governance & Management Assoc.





# GWC Solutions



## GWC RELOCATIONS (Residential/Offices/Industrial)

GWC Relocations uses competent personnel and materials to safely move the clients' personal belongings or office assets within, out of, or into Qatar, while also providing assistance with settling in or leaving the country by guiding clients through the necessary procedures with ease.

**99.9%**  
Customer  
satisfaction rate



**200,000** cbm  
Handled annually



## GWC EVENTS

GWC Sports logistics has the experience and assets needed to manage the logistical requirements of any indoor or outdoor championships, sporting events, conferences and exhibitions. Deploying dedicated resources to each event along with access to specialised handling and transportation capabilities, the trained team has repeatedly measured up as an accomplished one-stop provider of logistical solutions. Skilled at time-bound operations, prioritisation, issue resolution, inventory checks and even map reading; GWC Sports ensures that everything proceeds smoothly and without delay.



Multiple-venue  
management



Results delivered  
in tight deadlines



Venue  
management services



Reverse  
logistics

Over  
**200** Events successfully delivered

## GWC FINE ART

GWC Fine Art logistics has proven itself as one of the few service providers in the Middle East, capable of offering highly specialised fine art logistics services. Using industry-specific warehousing, trucking and manpower assembled on the best international museum standards, GWC Fine Art handles every step of the irreplaceable pieces of art.

Over  
**300**

Events/Exhibitions

Over  
**50**

Specialised crew

Specialised Fine Art  
warehouse and  
transport assets

Partner of choice for  
museums and galleries  
globally



## GWC EQUESTRIAN

GWC is the provider of choice in equestrian logistics, providing end-to-end solutions for the transport of horses and related assets by land and air. Partnering with the best grooms and veterinarians during the transport and quarantine; the horses' arrival at their final destination is done safely and comfortably. From stable to stable and back again, GWC Equestrian provides solutions for every leg of the journey.

Over  
**3,000**

Horses transported



Charter flights



Specialised handlers

Partner of choice for  
CHI and LGCT events

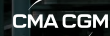
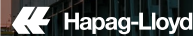




## LINER REPRESENTATION



## AFFILIATED REPRESENTATION



**GWC Marine** is a wholly owned subsidiary of GWC (Q.P.S.C), established in the year 2015 with the aim of offering services that meet customers' growing needs, which include full cargo agency, crew logistics, husbandry, transits, dry docking, bunker calls, protective agency, financial management, and fully outsourced solutions managed through our service centre hubs.

**10**  
Main lines

**55**  
NVOCCs

Over  
**30,000**  
Import RORO - Vehicles

Over  
**3,000**  
Vessel calls

**25,000** TEUs  
Import

**6,000** TEUs  
Export

Over  
**50%** Market share - Import of  
passenger vehicles



For over two decades, GWC has been dedicated to delivering shipping, logistics, and marine services to clients from around the world. Emphasising world class performance, a long-term approach, innovation, ethics, and a strong human touch, GWC delivers a flexible and value-adding portfolio to help businesses grow. GWC is committed to making our customers' ambitions and strategic targets, the centre of all our actions and decisions.

yearly

**1,500**  
Vessel calls

**2,500**  
Crew changes

**1,750**  
Import & export shipments





# Digital GWC

GWC's Digital Infrastructure and Business Applications adapt to an agile and scalable approach to streamline our operations, improve efficiency, and enhance customer satisfaction. The focus on corporate digital strategy is mainly focused on:

- Automation
- Data analytics
- Mobile technology
- Cloud computing
- Innovation



LEDD Technologies is a fully owned subsidiary of GWC Q.P.S.C, established in 2018 to be the digital transformation partner of choice, supporting internal processes and our clients digital journey.







# GWC | The Authorised Service Contractor for UPS in Qatar

UPS EXPRESS

UPS SUPPLY CHAIN



A dedicated team of over **150** employees



Over **25** dedicated vehicles



**ISO** certified facilities and practises, capable of handling items as diverse as F&B, HAZMAT, horses, and fine art, and others

**LRQA**  
CERTIFIED

ISO 9001, ISO 14001  
ISO 45001



## Services Offered:

- Pick-up and delivery of express packages
- Multi-modal offerings
- Contract logistics
- Customs brokerage



## Country Office and Express Shop

D-Ring Road

## Sorting Facility and Express Shop

Ras Bufontas Free Zone



Access to shipping tools, visibility tools, and track & trace tools





# Delivering the Logistics Mandate for FIFA WORLD CUP QATAR 2022™



## INFRASTRUCTURE

The infrastructure developed by GWC supported Qatar to deliver a memorable FIFA World Cup™. A dedicated 50,000m<sup>2</sup> warehouse footprint was the foundation for success. More than 350 dedicated vehicles travelled 1,900,000 km on distribution runs, powered by six custom logistics systems and 1,400 employees in the operation.



**50,000 SQM**  
Warehouse



**+1,400**  
Human capital



**+1.9 million KM**  
Travelled



**+350**  
Dedicated vehicles

## SCOPE

Delivering Qatar 2022™ involved an extensive range of integrated logistics services, from venue management to shipping, customs clearance, warehousing, distribution, logistics fleet management, vehicle delivery permits, reverse logistics, and last-mile delivery.



**+15 million**  
Can of beverages



**+3.8 million**  
Linens



**+1.8 million**  
Pieces of equipment



**+200,000**  
Pieces of media and broadcasting equipments



**+200,000**  
Hospitality match tickets



**+193,600**  
Fixtures

## VENUE

Qatar hosted the most compact tournament with a distinctively compact footprint encompassing over 75 official sites. The expertise developed by GWC in sports logistics management for over 15 years ensured perfect coordination and fulfillment of all requirements in these venues. The dedicated team of skilled professionals, trucks, specialized equipment provided hassle free venue management to all key stakeholders like FIFA, HCO, CA's, media, catering, F&B and event management companies.



**32**  
Team base camps



**32**  
Team hotels



**9**  
Fanzones



**8**  
Stadiums



**2**  
Airports



**2**  
Seaports



**2**  
Media hubs

## STAKEHOLDERS

Successfully delivered all logistics mandates on time and in full for a host of stakeholders, including FIFA, host country, participating teams, commercial affiliates, broadcasters, media rights licensees, fans, staff, suppliers, and vendors.



FIFA



Host country



Participating teams



Commercial affiliates



Broadcasters and media



Fans



Suppliers and vendors





# Compliance to Standards

## QHSSE

GWC complies with regulations and standards to ensure safe and efficient operations, protect employees and the environment, and maintain the trust of GWC's customers. This reduces risks, improves operational efficiency, and enhances GWC's reputation in the supply chain industry.

### Health and Safety

Compliance with local and state regulations related to employee health and safety. This includes detailed procedures, proper training, use of PPE, and safe working environment and multiple ISO certifications.

### Environmental Regulations

Compliance concerning air, water, and land pollution, alongside measures that minimise the environmental impact. Use of eco-friendly equipment, proper disposal of hazardous waste, and monitoring of emissions regulations.

### Customs and Trade Compliance

Compliance with customs and trade regulations to ensure smooth and efficient movement of goods across borders. This includes permits and certifications, complying with import and export regulations, and avoiding trade sanctions.

### Data Protection Regulations and Confidentiality

Compliance with GDPR to protect customer data and ensure that data is collected, processed, and stored in accordance with applicable laws.

### Security Regulations

Ensure the security of the operations, including the physical security of facilities and transportation assets, as well as cybersecurity measures to protect against data breaches and other cyber threats.

### Employment Regulations

Compliance related to fair labour practises, minimum wage laws, and anti-discrimination laws to ensure GWC employees are treated fairly and equitably.

### Anti-Bribery, Corruption, and Fraud

Compliance related to the prevention of taking bribes and kickbacks. Monitoring policies and awareness are implemented to ensure bribery and a corruption-free culture is embedded in GWC.



ecovadis



FIDI ACCREDITED  
INTERNATIONAL  
MOVER

Sedex Member



9001:2015 | 14001:2015 | 45001:2018 | 22000:2018 | 27001:2013 | 28000:2007 | 31000:2018

## Ethics

GWC Logistics prioritises ethical conduct and compliance with laws and regulations. GWC has comprehensive ethics and compliance programmes to guide all the stakeholders and ensure responsible business practises. These programmes reflect our commitment to integrity, transparency, and accountability.

### The Code of Conduct

- Outlining the ethical standards and principles to uphold values such as honesty, integrity, anti-bribery, anti-corruption, anti-fraud, anti-money laundering, and fair competition
- SEDEX Assessed
- TRACE – Anti-Bribery Compliance

### Data Protection & Confidentiality

- Protection of data
- Data confidentiality assured
- Information security compliance

### Speak Up Programme & Whistleblowing Hotline

- Encouraging reporting of unethical behavior without fear of retaliation
- Providing a confidential, anonymous Whistleblowing hotline

## ESG

We are proud to be one of the few listed companies on the Qatar Stock Exchange (QSE) that has been reporting in line with the QSE's defined methodology since with effect from 2019. In 2023, we prepared our ESG Report in conformity with the Global Reporting Initiative (GRI) Standards. This alignment aims to provide transparency and insight into our ESG initiatives and achievements for the year 2023 based on internationally recognised standards.

Our 2023 ESG report clearly articulates our dedication to sustainable logistics by setting ambitious targets to reduce our direct carbon emissions from our fleet and operations by 3% and our indirect carbon emissions from our energy use by 6% by 2030, using 2023 as our baseline year. These strategies are a key component of our broader commitment to align with Qatar's national vision of reducing carbon emissions by 25% by 2030.

In addition to our efforts to combat climate change and reduce emissions, we are equally committed to promoting inclusive growth by fostering an inclusive and supportive environment for our staff and upholding the highest standards of ethical leadership in our business engagements. These targets are not just goals but are central to our ongoing pursuit of contributing positively to our community and environment, reflecting our deep commitment to delivering sustainable logistics innovation

### Climate Change and Emission

**0.15%**

decrease from 2022

### Water Consumption

**20.90%**

decrease from 2022

### Local Procurement

**31.87%**

Increase from 2022

### Diversity and Inclusion

**23.28%**

increase of women in  
our workforce from 2022

### Ethics and Compliance

**82%**

of GWC staff trained and retrained on GWC's Code of  
Conduct and Anti-Fraud Policy





# We Always Deliver

Qatar's N° 1 marine, shipping, logistics and supply chain solutions provider

Dedicated to delivering shipping, logistics and marine services since 2004

Committed to excellence and innovation

Building long-term and sustainable partner relationships

Leveraging global network for success

People first mentality. Our experienced and motivated employees always go the extra mile



# THANK YOU