



Company Profile



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Overview

Vivace is a vibrant, fast-growing company specializing in unique original perfumes, body care products, and incense. We continuously work on attracting new luxury brands in the world of perfumes to become their exclusive partner. As we continue to grow, we remain focused on bringing new and exciting products to our customers.

Our mission is to provide premium, exclusive fragrances and body care products that charm and delight our customers.





Our Story

Welcome to Vivace, where the art of fragrance knows no limits.

We began as passionate lovers of luxury fragrances, our dedication has transformed us into a successful and growing business.

Each fragrance we offer is steeped in luxury, embodying elegance, distinction, and sophistication. At Vivace, we understand that perfume is more than just a scent; it's a reflection of identity, unforgettable memories, and amazing moments to come. Our journey began with a clear mission: to curate a collection of perfumes that not only captivate the senses but also tell a unique story.


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VIVACE



Our Role



At Vivace, every perfume is a masterpiece. We select the finest fragrances from around the world, carefully choosing them with skill and artistry to create scents that are both timeless and modern to create scents that are timeless yet modern.



Our Values

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VIVACE

Quality

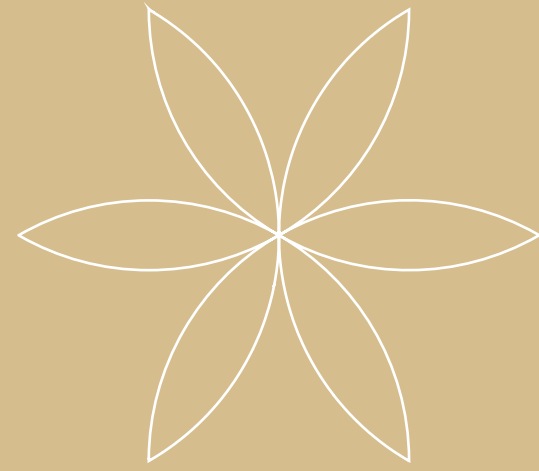
Our dedication to quality ensures the highest standards of quality in every aspect of our products. We commit to offering quality that exceeds expectations and provides lasting satisfaction.

Exclusivity

We cater to those who seek luxury and distinction, ensuring that each fragrance provides a sense of rarity and individuality. We commit to providing unique products that stand out from the rest.

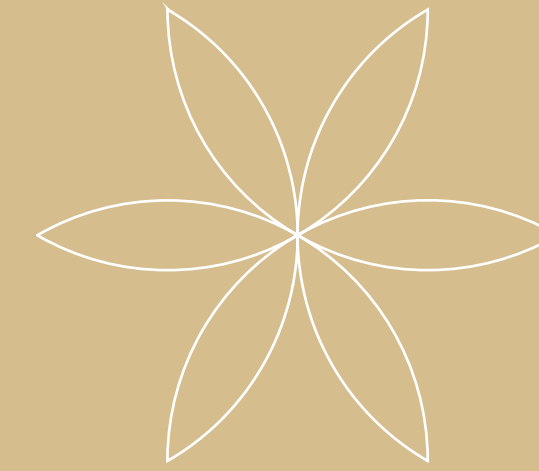
Elegance

We are dedicated to offering world-class perfumes that embody sophistication, elegance, and uniqueness.



Vision

To be the premier destination for luxurious, unique perfumes and be recognized for our dedication to quality and exclusivity.



Mission

To attract the largest number of luxurious brands and establish a presence in all major malls, becoming a leading name in the industry.

Our Product

A diverse range of exclusive perfumes, luxurious body care products, and incense.

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Market Presence

We currently operate in Qatar and the UAE, with plans to open soon in Saudi Arabia. In the meantime, currently, we offer shipping through our website.



Store Locations

Physical stores in **Qatar** and the **UAE**.

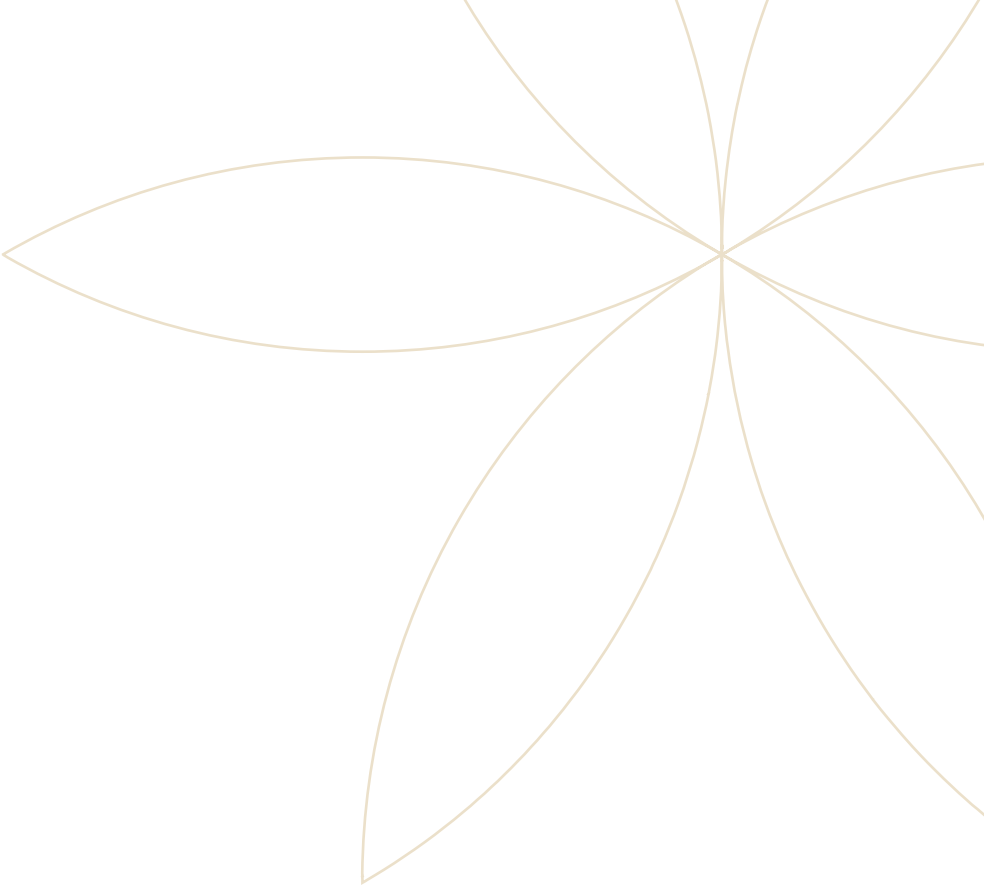
Coming soon **KSA - Riyadh**.



Online Presence

Comprehensive e-commerce platform serving the **Middle East**.

Exclusive Partnerships



Areej Le Doré



Bortnikoff



Gallagher



Feel Oud



Ensar Oud



Agarwood





Areej Le Doré

Areej Le Doré is a luxury perfume brand founded by Adam Al-Rousi, blending Arabian heritage with modern innovation. Renowned for its unique fragrance combinations, the brand epitomizes luxury and elegance. Our company proudly holds the exclusive distribution rights for Areej Ledore they have **69 products**

www.areejledore.com



Products

- Key Products:
- Oud Luwak
- Oud Taiwan
- Ottman Empire
- Walimah
- War and Peace
- Agar de Noir
- War And Peace
- Russian Oud
- Russian Musk
- Civet de Nuit
- Baikal Gris

Unique Selling Points:

Areej Le Doré stands out with its exclusive artisan craftsmanship, offering meticulously handcrafted perfumes made from the finest natural ingredients. Each fragrance is a limited edition, blending traditional Middle Eastern perfumery with modern elements and presented in luxurious packaging.



AGAR AURA

Agar Aura

Agar Aura is a global luxury fragrance brand merging authenticity with craftsmanship. Extract the finest oud oils and pure attars, sourcing rare oud from Southeast Asia's lush forests.

The collection features pure oud oils, concentrated perfumes, and aromatic extracts crafted for discerning connoisseurs.

www.agaraura.com

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VIVACE



Our Products

Unique Selling Points:

Oils:

- KyaraTo Byakudan.
- Angkor Royale.
- Keo Oil.
- Blu Oil.
- Royal Sumatra.
- Agar Attar.
- Kinam Urjuani Attar.
- Agar Parisien.
- Al-Jazzab Oil.

Rare oud from Southeast Asia.
Blending traditional and modern techniques.
A comprehensive range for refined tastes.
Distinctive products embody innovation and quality.

Perfumes:

- Attar Perfume.
- Agar Parisien.
- Le Cheikh Boheme.
- Al-Jazzab.
- Blu Perfume.
- Kinam Urjuani.
- KyaraTo Byakudan.





Ensar Oud

Dedicated to rare and exquisite perfumery, Ensar Oud offers **100%** pure, natural oud. Each handcrafted fragrance blends traditional artistry with modern distillation, embodying authenticity and luxury.

www.ensaroud.com

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VIVACE



Our Products

- Ensar Oud Kambodi 1976.
- Borneo.
- Sultan Murad.
- Bishara Parfum.
- Chypre Sultan.
- Sultan 1975 Attar.

Unique Selling Points:

- 100%** Pure & Natural Oud – Sustainably sourced to preserve its luxurious quality.
- Limited & Exclusive Editions – Each fragrance is produced in limited quantities, making it a collector’s treasure.
- Long-Lasting Fragrance – High concentration of natural ingredients ensures a scent that lasts all day.



Bortnikoff

Bortnikoff

Founded in 2018 in Thailand, Bortnikoff produces the finest perfume compositions made from the rarest and most precious natural ingredients. Each fragrance is crafted with 95-100% natural ingredients, and they have **53 products**.

www.bortnikoff.com

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VIVACE



Products

- Sayat Nova
- Amber Cologne
- Musk Khabib
- Oud Monarch

- Mysterious Oud
- Tabac Doré
- Oud Maximus

Unique Selling Points:

The house distills its own oils, combining 19th-century traditional techniques with modern innovations to create luxurious, strong, and beautifully sillage fragrances.





Feel oud

Feel Oud is a premium brand specializing in authentic oud fragrances, crafted with precision and passion. Founded by experts in the art of oud distillation, the brand is famous for its pure, high-quality oud oils and blends. Our company proudly holds the exclusive distribution rights for Feel Oud, delivering these exquisite scents to discerning customers, and they have **3 products**.

www.feel-oud.com


VIVACE



Products

•Oud Balsam

•Oud De Grand

•Sunrise and Set

Unique Selling Points:

Feel Oud excels with pure, natural quality and sustainable sourcing, focusing on traditional craftsmanship. It offers a diverse range of rare and exclusive oud, with transparency in product information. The brand reflects cultural heritage and possesses deep expertise, making it a trusted authority for oud enthusiasts.



ATON

Aton

Combining classic artistry with modern innovation, Aton creates refined fragrances from rare, luxurious ingredients—embodying sophistication, mystery, and individuality.

www.atonperfumes.com

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VIVACE



Our Products

- Murasakino.
- Roxbury Perfume.
- Patchouli Lave.
- The Bright Lights.

Unique Selling Points:

Masterful Craftsmanship – Meticulously curated for depth and richness.
Premium Ingredients – Sourced from the finest natural elements.
Long-Lasting Presence – High-concentration for an enduring scent.
Exclusive & Elegant – Designed for those who seek distinction.





Gallagher Fragrances

Established on June 6th, 2016, Gallagher Franchises is known for its unique and captivating scents, blending designer and niche fragrance qualities, and they have **45 products**.

www.gallagherfranchises.com


VIVACE



Products

- Wicked Good
- Rosé All Daé
- Amongst Waves
- Baklava
- Behold, Patchouli
- Tonkazure

Unique Selling Points:

High-quality ingredients, distinctive scents, and innovative blends. The Pearlescent Collection, featuring unique two-tone marble-like colored caps, ensures no two bottles are alike.



Maksim Perfume

Maksim Parfum

Redefining luxury, Maksim Parfum blends rare ingredients with expert craftsmanship, creating timeless fragrances that embody elegance, mystery, and authenticity.

www.msksimperfume.com

VIVACE



Our Products

- Amber Balsam.
- Chypre de Grand.
- Ambre de Noir.
- Cafe Mystique.

Unique Selling Points:

Masterful Craftsmanship – Meticulously designed for depth and character.
Premium Ingredients – Sourced from the finest natural extracts.
Long-Lasting Impact – High concentration for a lasting presence.
Exclusive Editions – Unique creations that embody refinement.



Future Plans



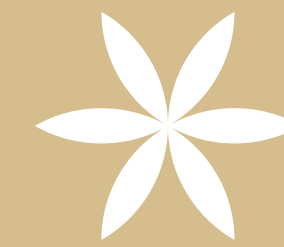
Expansion Plan

- Opening new stores in major cities across the Middle East.



Upcoming Projects

- Launching new product lines and exclusive collaborations.



Goals

- Market penetration and brand acquisition in the Gulf countries.
- Partner with 10 exclusive, luxurious brands by the end of 2024.
- Opening new stores in major cities across the Middle East.
- Strengthening our online platform to serve the entire region, especially focusing on the Gulf countries.

Get in touch

For any questions or inquiries.

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KSA - Riyadh

- Coming soon
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