

Company Profile *April 2023*





Presentation





- The headquarters of **Castagnole delle Lanze (AT)** has a surface of 10,000 square meters (of which 8,000 covered) occupied by administrative and commercial offices, the graphics department, the production line and the warehouse for a total of **22 highly specialized employees**.
- Gammaplast is specialized in the production of extruded polyethylene film blow molding systems with application in the automotive sectors (seat covers, steering wheel covers, tyre bags, mats, etc.), industrial packaging, general protection and in any situation where health and hygiene protection is necessary.
- The company is an authorized supplier to major **car manufacturers** and cooperates with major national distributors of workshop items and with a network of dealers both nationally and internationally.
- A distinctive feature is the ability to efficiently produce small batches of high quality custom production and deliver them in a very short time.
- From June 2022 Gammaplast is part of the **Holding Parts** group, a company owned by Hind Holding Industriale, owner of several Italian excellences operating in the automotive sector.



Castagnole Lanze (AT) 10.000 sqm 22 employees

MAIN CUSTOMERS



















PRODUCTS









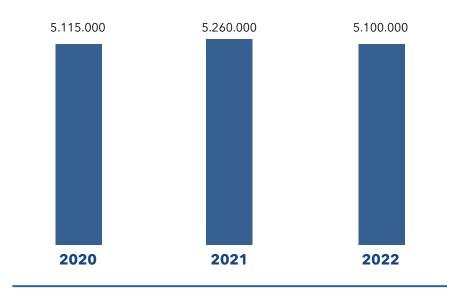


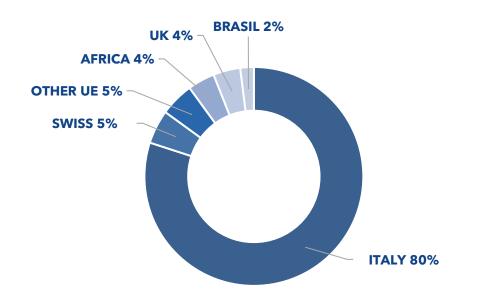


Key Numbers













40 years of Activity





Headquarter and Plants



Gammaplast has a **modern and functional headquarter**, located in the town of Castagnole delle Lanze, in the province of Asti (Piedmont) near the A21 motorway.

THE PRODUCTION AREA

- The production site of Castagnole delle Lanze is about 10,000 square meters, of which 8,000 covered.
- The activity of the society is entirely organized in the covered spaces in which the administrative, commercial and graphical offices are present is the inside industrial section of which the productive chain and the warehouse for the storage of the goods take part.



PRODUCTION PLANTS

The production facilities are state-of-the-art, designed in collaboration with the supplier to Gammaplast specifications, and guarantee production flexibility. Significant development investments have recently been made.





Products Lines





Gammaplast has always paid attention to the needs of workers in outdoor workplaces, who are constantly in contact with products because of their work in the workshop, such as oils and fats from cars or other elements potentially dangerous to the person, the interior of cars and the working environment.

The products developed by the company increase the **safety** and **efficiency** of the work. They are developed, designed and customized based on the needs of the individual customer with a great focus on technical and aesthetic characteristics. These products meet **safety**, **hygiene** and **protection** requirements.

PRODUCT LINE	DESCRIPTION	MATERIALS
SEAT COVERS	Generic and customized seat covers - several dimensions, materials and thickness.	Polyethylene Bio Material
FLOOR MATS	Generic and customized paper floor mats protection in several dimensions and materials.	Paper Polyethylene
OTHER PROTECTIONS AND ACCESSORIES	Steering Wheel, Fender Covers, Set service, wall displayers and supports, numbered panels,	Polyethylene Metal, TNT
CAR BODY PROTECTIONS	Masking Film, chariot, wheel covers in several dimensions.	Polyethylene Plastic
TYRE BAGS	Tyre Bags, generic and customized for a great protection of tyres.	Polyethylene
SHOPPERS AND BAGS	Shoppers (handles or bean hole) and bags customized in several dimensions and thickness.	Polyethylene Bio Material
SECURITY KIT	Products and accessories kits for the vehicle security (lamps, warning triangles, safety vests)	Various

















Products Lines









Body Car Products Line

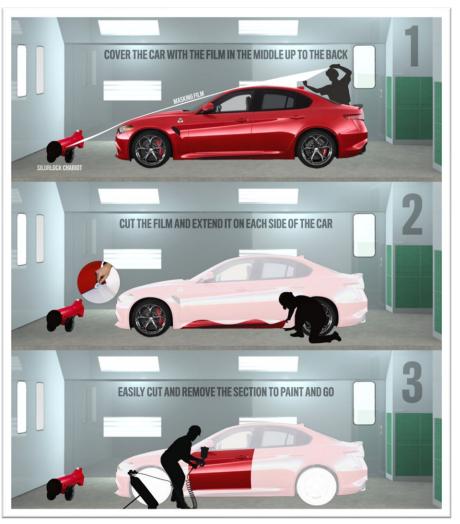
















Certificates





Gammaplast is strongly committed to the standards set by the autonomous control bodies for environmental impact control and quality management for the sector in which it operates.

CERTIFICATIONS

- Gammaplast's ongoing commitment to business management and its products is documented and certified by independent inspection bodies. The possession of such certifications is not only an important recognition but an element of guarantee, safety and reliability of customers.
- Currently, the Company holds the following certifications:
 - Certified «OK Compost!» Shoppers and Seat Covers, products guaranteed as biodegradable in the impact of industrial composting;
 - **ISO 9001:2015 certificate**, quality management system for the automotive sector;
 - **Reach Regulation** for the registration, evaluation, authorization and restriction of chemicals.
- All items are intended for a second life. The relevant international recycling code is always printed to allow clear and immediate recognition of the type of material of which the recyclable object is made.
- Gammaplast undertakes to recycle all products representing packaging, while for the rest of its production, the Company is a member of the POLIECO Consortium, which aims to encourage the withdrawal of polyethylene-based goods at the end of their life cycle.







ECOCARE LINE

- Despite all the care and attention already devoted to ecology, Gammaplast has studied an additional line in an even more environmentally sustainable perspective: the ECOCARE line, made with particular protection of the environment and care of the raw materials used, so that the final consumer can take advantage of this production range that guarantees a very low environmental impact.
- Gammaplast is strongly committed to the environment to ensure the biodegradability of the products sold, participating in the controls on the composition of raw materials (certification of compostability according to UNI EN 13432:2002, license code S481).
- The paper used by the Company is FSC certified: international, independent and third-party certification, specific for the forestry sector and products woody and non-woody, which ensures production from forests managed in a responsible manner, with high environmental, social and economic benefits.







Our Business Model





Gammaplast, thanks to important investments in new industrial machinery and a solid business model, guarantees high quality products and a reduced time to market (from design to delivery of customized products in 10-15 days).

From order to shipment in 10-15 working days

ORDER GRAPHIC PRINTING CUTTING PACKAGING LOGISTIC RECEPTION PROJECT The sales office of The graphic design The Flexographic Printing The cutting department The company has Thanks to the long Castagnole delle Lanze department deals with Department is composed consists of 12 plants. developed an effective experience gained in the receives the order from the graphic design of the of 5 different 6-color and efficient process of field, Gammaplast has ordered products. planning, joined the production the customer/ distributor. rotary plants. division with the logistics implementation and The products can be sold control of the flow and division. storage of raw materials in standard version or The logistic structure customized version and finished products. operates at European based on customer level, ensuring a concrete requests with their and efficient service able respective brands and to quarantee fast times of logos. fulfillment of the orders. **SALES GRAPHIC SHIPMENT PRODUCTION AREA WAREHOUSE DEPARTMENT OFFICE DEPARTMENT**

- Gammaplast's production times are very efficient with shipping times ranging from 5 working days from receipt of the order for the goods in stock, 10 working days for generic materials and prints and about 15 working days for products that require customization in size or brands.
- The Company has several direct logistics contracts and warehouse management on behalf of customers and distributors in order to minimize the total cost of the product and reduce delivery times. On request, they are also managed in stock and logistics of items that are not part of the company's production.





Sales Channels



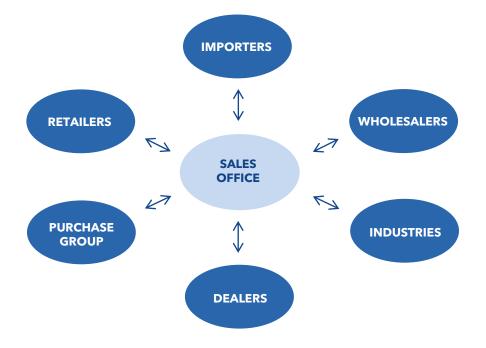
The wide range of services offered and the high production flexibility allow Gammaplast to meet and customize even the most particular needs of customers, both from the point of view of logistics management alone and from the production point of view.

CONTACTS AND ORDERS

- Gammaplast serves 700 customers and handles over 8,000 orders per year.
- Gammaplast is able to process orders of very variable sizes, from 100 to 30,000 euros, with an average order of 1,000 euros.
- The contact with the customer starts from the Company's sales offices through different channels.

SALES CHANNELS

- The sales network consists mainly of distributors, dealers in the automotive sector or similar and purchasing groups.
- Direct sales to car manufacturers and industries have specific supply contracts.





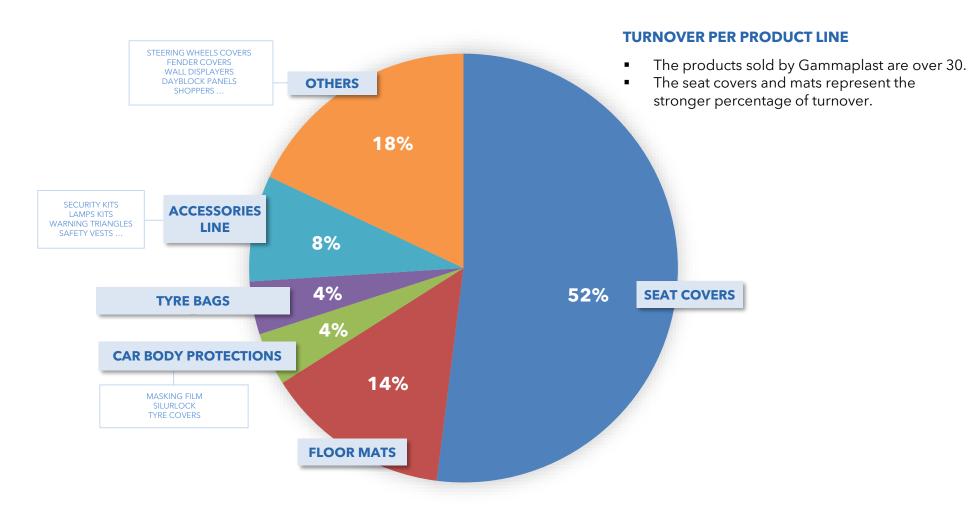


Turnover per Product Line





Gammaplast products differ from the competition in their high quality, high customization and wide range of offerings. Customers are mainly important automotive brands active in the Italian territory in different sectors such as automotive, packaging, transport.





Sales by Geographical Area





Thanks to an efficient and extensive sales network, Gammaplast is able to serve its customers in Italy and internationally.

GAMMAPLAST WORLDWIDE

- Gammaplast products are also sold internationally through operators active in the automotive sector, directly and indirectly.
- In particular, products are sold in Europe, North Africa, the Middle East and South America through exclusive importers or medium and large distributors.
- The process of internationalization of sales just begun, will be one of the important elements of the growth process of the coming years.

GAMMAPLAST BRASIL

- Gammaplast in 2018, started a further developing sales network in Brazil, with which it distributes its plastics products to the leading car manufacturers / retailers / service centres in the country.
- The presence on the Brazilian territory of Gammaplast has allowed to expand its sales network and to distribute the products on the territory of Latin America.
- In 2018, the company made deals with 10 industry-leading automakers.
- In addition, for the coming years, other trade agreements with other major car manufacturers are under negotiation.

In particular, the company collaborates with the **Fenabrave** dealership association, which has around 7,000 dealerships registered.

