

# ENTERING NEW TERRITORY WITH ENTHUSIASM. **ESY!**

## Account Manager (m/f/d) for Belgium, Austria, Switzerland etc.

### YOUR TASKS

- Proactive sales of the product portfolio
- Identification, follow up and acquisition of projects
- Acquisition and counseling of electrical and lighting planners, engineering consultants, electricians and electrical wholesaler market
- Relationship management and customer development
- Holding presentations, trainings & fairs

### YOUR PROFILE

- Enjoy customer dialogues plus enthusiasm and interpersonal skills
- Initiative, independence and structured way of working
- Technical qualification with a commercial background beneficial
- Have fun on sale of technical products
- Passion for the subject of energy efficiency
- Sales attitude, negotiation skills, persuasiveness
- High level of commitment and willingness to travel

### ABOUT ESYLUX

Intelligent, energy-efficient buildings that improve the quality of life of humans and at the same time protect the natural resources, are all of our passion. We develop product solutions from an individual sensor to comprehensive lighting systems with a biologically effective light. Our quality is in the detail, our perspective global. We enjoy the implementation of new technologies, rely on the creativity of our employees and a motivating corporate culture.

### WE OFFER

- Attractive career opportunities in an expanding, international company with innovative products
- Performance-related pay
- Performance-based target bonus
- Company car

### ESYLUX GMBH

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Please send us your application documents including your salary requirements in PDF Format (max 10 MB).

**PERFORMANCE FOR SIMPLICITY**