



## ABOUT US VARIOVAC

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#### VARIOVAC *Through the Years* A JOURNEY OF MANY DEVELOPMENTS AND EXPERIENCES

| Moved to Zarrentin am Schaalsee (Mecklenburg-West Pomerania) - The region's infrastructure as a growing industrial area with easy access to the highway (A24 Hamburg-Berlin) speaks for the location and allowed us more space to grow. The brand VARIOVAC is born.

1996



| The first VARIOVAC packaging machines are manufactured. Only 19 people are employed at VARIOVAC at the time.

Manufacturing and storage areas are expanded at Zarrentin facilities; strengthening our position as a regional employer to watch.

2004

1998/2004

VARIOVAC Polska is founded in Poland to strengthen our European sales and service.

VARIOVAC Nordic founded in Denmark.

2008

2005



Separate administrative building is erected. Workforce is increased to 65 people.

2013

Norderheide.

1970

|Founded as a trading

company for packaging

machines in Buchholz in

1995



New shipping hall with dedicated areas for training and development is opened. Workforce nearly doubles from 2008. Current Optimus and Primus series are introduced with VARIOVAC's revolutionary RapidAirSystem.



VARIOVAC is certified ISO 9001:2015. Proof of our efficient internal workflow and the successful adaptation of a comprehensive quality management system.

2016

2018

2017

The first CNC milling center is

installed, marking the beginning

of our in-house parts manufac-

turing. More than 160 emplo-

vees now work for VARIOVAC

Completion of a new hall.

Another 3,000 m<sup>2</sup> for pro-

duction, parts production

and office space. Acquisi-

tion of an additional plot

area (22,903 m<sup>2</sup>).

making the need to further

expand apparent.

|Three further CNC milling centers are installed. Our team grows to 245 employees.

2019



A new sales office is opened in southern Germany. Our in-house parts manufacturing is expanded and goes into a three shift workday. VARIOVAC celebrated its 50th anniversary, including 25 years in Zarrentin.

2020

### VARIOVAC *Worldwide* INTERNATIONAL PRESENCE

WE RELY ON OUR KNOW-HOW, OUR EXPERIENCE, AND OUR GLOBAL PARTNERS TO PROVIDE OUR CUSTOMERS WITH CUSTOM PACKAGING SOLUTIONS.



#### VARIOVAC This is who we are QUALITY. PASSION. HEART & SOUL.

QUALITY COMES FROM PASSION. PASSION MEANS PUTTING OUR HEART AND SOUL AND OUR COMPREHENSIVE KNOW-HOW IN PACKAGING INTO THE CONTINUAL DEVELOPMENT OF OUR PRODUCTS.

Passion means being there for our cus- Along with our high-quality packaging tomers first and foremost. You, your pro- machines, our competent and individual duct, and your packaging needs are our advice, allows us to support you in placing top priority. We are growing rapidly, even your products at their best on the market. internationally, but as a medium-sized, owner-managed, mechanical engineering YOU CAN RELY ON US! company, we maintain our crucial personal relationships with our customers.







#### VARIOVAC *Promise* RELIABILITY IN PERFECTION

WE ARE AN INNOVATIVE MECHANICAL ENGINEERING COMPANY WITH DECADES OF EXPERIENCE STEEPED IN TRADITION. THE DESIGN, DEVELOPMENT, PRODUC-TION, AND SERVICE OF OUR PACKAGING MACHINES DRIVES US. WE USE THE MOST MODERN MACHINING TOOLS CURRENTLY AVAILABLE WORLDWIDE, TO ACHIEVE THIS.



### VARIOVAC Thermoforming Machines

OPTIMUS SE / OL / MP

#### EFFICIENT AND COMPACT, THE ECONOMICAL ENTRY INTO AUTOMATIC PACKAGING.

Whether vacuum or MAP, skin, shrink packaging, or hot filling - the VARIOVAC Optimus impresses with its excellent performance throughout. It delivers reliably and efficiently, high-quality packaging every time. All this from a machine only 3 meters long! It sets the standard in terms of technology and performance. Like all VARIOVAC machines, the VARIOVAC Optimus works with the highly developed VARIOVAC RapidAir- System.

Packaging performance of 13 cycles per minute, with brilliant forming, and the best residual film thickness can be achieved without any ease on the VARIOVAC Optimus. Rigid films up to 500 µ are formed into exquisite trays with the VARI-OVAC RapidAirSystem. A stable stainlesssteel construction, lifting systems with a high clamping force, as well as pristine hygiene with its impressive cleaning possibilities and a convincing userfriendliness make the VARIOVAC Optimus the leading machine in its class.

Customize the VARIOVAC Optimus to suit your product. Be it an extended loading area to print and label your film or an additional downstream devises – we have the solution to fit your needs.



### VARIOVAC Thermoforming Machines

PRIMUS / PW / MP

#### HIGHEST PACKAGING PERFORMANCE THANKS TO THE SUPERIOR VARIOVAC RAPIDAIRSYSTEM

Ingenuity and stability define the VA-RIOVAC Primus. Our uncompromising strive for perfection, means that we are continuously developing our machine's technology and capabilities. Established in 2013, the VARIOVAC Primus has become one of most reliable thermoforming machines on the global market to date.

The controls on the VARIOVAC Primus are not only intuitive and user-friendly, but its high-speed IPC allows processing times to be mapped in real time. It is the perfect communication between user and machine. A unique stainless-steel frame construction guarantees the VARIOVAC Primus maximum stability. Its impressive fourpoint lifting system generates maximum clamping force. Combined these features make the VARIOVAC Primus a reliable packaging machine.

The highly developed VARIOVAC RapidAirSystem enables the perfect forming of both flexible, semi-rigid, and rigid films, while reliably sealing packages at up to 20 cycles per minute.

Part of its pristine hygienic concept includes open chain profiles, thus allowing the entire machine to be cleaned easily and safely.



### 10 VARIOVAC *Technical Info*

OPTIMUS SE / OL / MP



Frame length Film width Advance length Packaging depth High-performance control:

Packaging output: Packaging types: Cooling:

Compressed air: Electrical voltage: different module lengths of 2.5 to 5.5 m
320 mm / 355 mm / 360 mm / 420 mm / 460 mm
150 - 400 mm / (-650 mm)\*
up to 110 mm / (-120 mm)\*
IPC 10" touchscreen with error diagnosis and data
back-up via USB port or Ethernet
up to 13 cycles / min
Sealing, Vacuum, MAP, Skin, Steam, Shrink
integrated circulatory cooling unit without
consumption of water
min. 6 bar (without addition)
3 x 230 V N/PE
3 x 400 V N/PE
50/60 Hz



\*Optimus MP

#### VARIOVAC Technical Info

PRIMUS / PW / MP









Frame length Film widths Film strength Advance length Packaging depth High-performance control Packaging output Packaging types Cooling

Compressed air Electrical voltage different module lengths of 5.0 to 12 m 320 -760 mm bottom film up to 550 μ / (-750 μ)\* 100 – 700 mm / (-1200 mm)\* up to 135 mm / (-210 mm)\* IPC, swivel-mounted 12.1" touchscreen up to 20 cycles / min Sealing, Vacuum, MAP, Skin, Steam, Shrink integrated heat exchanger without consumption of water min. 6 bar (without addition) 3 x 230 V N/PE 3 x 400 V N/PE 50/60 Hz

\*Primus MP

### 12 VARIOVAC Tray Sealers **ROTARIUS VG**

#### FASTER THAN THE CONVENTIONAL DRAWER TRAY SEALERS.

Our semi-automatic tray sealer, VARIOVAC Versatile for a small tray sealer, the Rotarius, with its dual-die system owes its name to its practical rotating table. While the machine vacuums and gas flushes the nents in prefabricated trays. Whether only trays in the sealing die, the machine operator can remove the finished packs in the ways delivers the best packaging for your the next set. This rotation reduces downtime and increases packaging performance. This machine only requires a small footprint and is thus optimally suited for use in smaller production.

VARIOVAC Rotarius packs fresh, chilled and frozen foods, as well as menu composealing or MAP, skin or gas flushing - it alfront and immediately insert new ones for products (food, non-food, medicine). Even changing the sealing dies – to change to different tray sizes - is easy, fast and possible without any additional tools.





#### VARIOVAC Tray Sealers

LINUS 650 / 1100

#### THE FULLY AUTOMATIC INLINE TRAY SEALER FOR INDUSTRIAL APPLICATIONS.

The VARIOVAC Linus 1100 is a fully Its stainless-steel and aluminum conautomatic tray sealer for prefabrica- struction (including its adjustable, ted travs in various forms. These seal- stainless-steel machine feet) allows the able trays can be made of PP, PET, PS, VARIOVAC Linus can be washed down aluminum and coated cardboard. completely with ease.

The VARIOVAC Linus is designed for high- A swivel touch panel can be operated on performance in the food industry. This both sides. The servo-driven components machine impresses with its modular design, extending it meter by meter is easy.

keep compressed air consumption low, while increasing speeds and maintaining perfect performance.

The VARIOLIFT enables quick format change with little effort.





#### VARIOVAC Additional Equipment UP AND DOWNSTREAM COMPONENTS

### TURN YOUR VARIOVAC PACKAGING MACHINE INTO A REAL ALL-ROUNDER.



- From the dosing to labeling to the checking package weight, and so much more - VARIOVAC machines can be customized with additional equipment to create the best solution for your packaging needs. Our goal is to provide you with the most economical packaging » Gas mixing systems solution your products.
  - » Filling and dosing systems
  - » Coding and printing systems
  - » Variolabel
  - » Discharge / Converger
  - » Metal detector
  - » Checkweigher

  - » Gas analyzers
  - » Destacker



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#### VARIOVAC *References* 50 YEARS AS A RELIABLE PARTNER









#### VARIOVAC *Packaging Materials* TRAYS. FILMS. BAGS.

# YOUR ONE-STOP-SHOP FOR ALL YOUR PACKAGING NEEDS.

Allow us to be your partner in all your packaging needs. We can support you with solutions for the best presentation of your products. We also provide a variety of highquality packaging materials. Be it bags, trays or films – take advantage of our application engineers' know-how. Test different packaging materials with us to find the right solution for your product. for example in terms of hygiene (lowest possible germ load), protection against drying out, and their durability.





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#### VARIOVAC Unique Selling Point THE ADVANTAGES AT A GLANCE

#### USE OF RAPIDAIRSYSTEM®-TECHNOLOGY OPTIMIZES THE PACKAGING FORM

The high-tech VARIOVAC RapidAirSystem enables the best packaging performance with outstanding packaging quality and low material consumption (compared to conventional thermoforming machines).

#### The Characteristics

- » Forming through compressed air
- » High-speed, intuitive controls
- » Parameters measured an regulated at 2 ms intervals for optimal control
- » Optimized tooling construction and pneumatics

#### Advantages

- » Significantly faster forming process compared to the conventional vacuum forming process
- » Exquisite forming
- » Optimum film distribution, espacially in the corners
- » No pre-heating required



simpler & faster & better &

#### VARIOVAC Customer Support and Service YOUR RELIABLE AND COMPETENT PARTNER AT EVERY STEP



Our Customer Support team is here for you. We are here for all your after sales needs; clarify technical questions, ensure your machine's performance with maintenance, and supply OEM spare parts. We invite your service and maintenance staff to technical training at site or in our training center. Our service hotline is available six days a week from 6am to 7pm CET.

#### FAT / SAT

We offer you the opportunity to assess your new machine in our spacious showroom in Zarrentin. We also offer on-site acceptance tests of your new VARIOVAC machines. Let our technicians come to you and ensure that everything is to your complete satisfaction. We work with you to integrate your VARIOVAC machines into the existing production. We also offer remote maintenance and diagnostic solutions.

#### VARIOVAC Apprenticeship FROM ZARRENTIN INTO THE WORLD

#### VARIOVAC OFFERS DYNAMIC APPRENTICESHIPS TO THE NEXT GENERATION OF PACKAGING EXPERTS

We are proud of our work and enjoy sharing our expertise and experience with the next generation. For almost 20 years, VARIOVAC has been training young men and women to become successful specialists and managers. We look forward to continuing to introduce new innovations with the generations to come. We hold our responsibility to train young people to become top professionals in high regards. We have maintained a high training rate for years offer our apprentices a great space to learn and grow!

We train:

- » Industrial clerk (m/f/d)
- » Mechatronics engineer (m/f/d)
- » Technical product designer (m/f/d)
- » Cutting machine operator (m/f/d)
- » Warehouse logistics' specialist (m/f/d)
- » Marketing communication assisstant (m/f/d)







MORE VARIOVAC. MORE INFOS.

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