

**Was verbindet,
macht uns stark!**



Sales Manager Aircraft

full-time | remote

Your tasks

- Responsibility for the acquisition and sustainable development of business relationships with customers from the aircraft sector (international)
- Direct contact person for existing customers
- Identification of cross-selling and upselling potential
- Holistic management of the sales process for all target customers
- Determining customized & tailor made solutions based on the product portfolio and advising customers according to their needs
- Preparation of calculations and offers
- Carrying out offer, presentations and price negotiations
- Close cooperation with R & D, application engineering, customer service and quality management

Your profile

- Completed business or technical studies, e.g. (technical) business administration, (industrial) engineering or comparable qualification
- Relevant professional experience in sales / key account management / business development in the aircraft sector
- Ideally experience in the textile or adhesives industry
- Business fluent in written and spoken English
- A high degree of willingness to travel internationally

What you can expect from us

- Innovative spirit and flat hierarchies in a company with 225 years of tradition
- Flexible working hours
- Good communication within the company
- Corporate culture that stands for openness to new ideas and continuous joint development
- Excellent company restaurant in Holzgerlingen
- And much more, check it out for yourself!

Apply now online

