



AVILOO MAGAZINE | EDITION 2 / 2026



THE WORLD'S LARGEST
ELECTRIC CAR
BATTERY STUDY

→ Pages 4 to 7

A GUARANTEE
IS BECOMING THE
EUROPEAN STANDARD

→ Pages 8 & 9

THE
AUTOMECHANIKA
INNOVATION AWARD

→ Pages 14 & 15



My electric vehicles are AVILOO certified – but you can't tell that from my showroom.

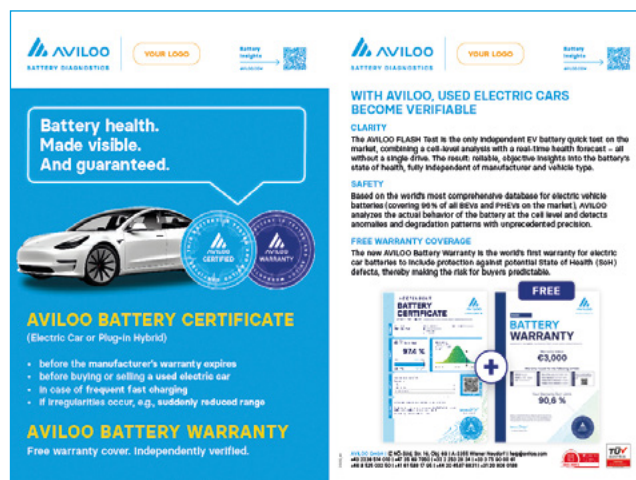
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A1 Poster



A5 Flyer



RollUp

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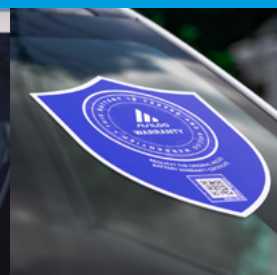
AVILOO
Acrylic Wall Sign-
„AVILOO CERTIFIED
SERVICE PARTNER“



AVILOO
License Plate Holder



AVILOO Certified
Self-adhesive film



AVILOO Warranty
Self-adhesive film



AVILOO
Rearview Mirror Hanger

THE ONLY INDEPENDENT EV BATTERY QUICK TEST.

Dear Readers,

Automechanika in Frankfurt means far more to us than just another trade fair: it is the central meeting point of the European aftermarket industry – and this year it is a special occasion for AVILOO. Two years after winning the Innovation Award 2024, our new Battery Warranty has once again earned us a nomination, this time in the Data, Connectivity & Cybersecurity category. For us, this renewed nomination is a wonderful confirmation that independent battery diagnostics continues to move the market forward – and the perfect opportunity to introduce you to two major pieces of news in this issue, which you can learn more about not only here but also in person at our booth B69 in Hall 9.0.

The first: at the end of August, our AVILOO Certified EV Battery Report will be published for the first time- the largest report of its kind in the world. It draws on more than 500,000 FLASH tests, focused on the 20 most-tested EV models on the market. For the first time, buyers get a reliable overview of how these vehicles actually perform at 50,000, 100,000, and 150,000 kilometers, and what state of health they show at that point. From now on the report will be published twice a year, becoming a fixed decision-making basis for buyers in the used EV market.

The second: our AVILOO Battery Warranty, launched this summer. It is issued automatically and free of charge with every FLASH test, provided the vehicle qualifies – with no extra effort and no additional cost. Building on our independent battery certificate, this creates a financially backed guarantee that turns the biggest uncertainty factor in the used EV market into a compelling sales argument.



Both topics share a common goal: reducing complexity, creating clarity, and building trust on a solid, data-driven foundation. That is exactly what AVILOO stands for – at the trade fair just as in every issue of our magazine.

I wish you an exciting and insightful read – and I look forward to welcoming you in person in Frankfurt.

Warm regards,
Dr. Marcus Berger
CEO, AVILOO

If you have any questions, we are here for you:

PHONE: +43 2236 514 010, +44 20 4587 6831

Mon-Thu 8 am - 5 pm, Fr 8 am - 2 pm

E-MAIL: info@aviloo.com

AVILOO
HOMEPAGE



AVILOO
BUSINESS





TESTING INSTEAD OF GUESSING

AVILOO publishes the world's largest independent study on the battery health of used EVs.

A used EV with 50,000 kilometers on the clock is sitting at a dealership. Its price hinges on a number no one can see: the actual condition of the battery. Even at this mileage, two otherwise identical vehicles can differ by up to ten percentage points in state of health - while looking completely the same. That is exactly what the new AVILOO Certified EV Battery Report now reveals for 20 of the world's best-selling EVs: over 500,000 independent FLASH tests on used EVs from the years 2022 to 2026. The report will now be published twice a year and draws on AVILOO's global diagnostic database, which now contains more than 1 million independent tests.

AVILOO Certified EVs are used vehicles whose actual battery condition has been documented using the AVILOO FLASH test. The report is built entirely on these vehicles: the current edition covers more than 500,000 independent tests on AVILOO Certified vehicles from 2022 to 2026, spread across 20 popular EV models – part of AVILOO's global database of more than 1 million tests.

These differences are not limited to a single model: battery health varies across all 20 tested models between models, but above all between individual vehicles of the same model. An average value per model therefore says little about a specific car. Only an independent individual test creates clarity.

The report does not assess any single vehicle – only the test itself can do that. But it provides the benchmark needed to put a test result into context: anyone who knows that SoH at 50,000 km can range from roughly 85 to 99 % depending on the model understands what a single FLASH test value means. It reveals how large this uncertainty is, and explains why an independent test is needed in the first place. It also shows patterns at the model level – for example around battery size or climate impact – that are relevant for fleet decisions and residual value calculations, even without assessing any individual vehicle.

- **Over 500,000 evaluated, independent FLASH Tests from 2022-2026, 20 EV models**
- **Data from North and South America, Europe, Australia, and Asia**
- **The state of health (SoH), the percentage of original capacity a battery still holds, can vary by up to 13.5 % between the best and weakest example of the same model**
- **Smaller batteries with more frequent charging cycles age faster on average: the Nissan Leaf ZE1 shows the lowest SoH of the four models examined in detail at all three mileage milestones**

HOW THE REPORT WORKS

The AVILOO Certified EV Battery Report is based on the independent AVILOO FLASH test, a three-minute diagnostic procedure carried out via the vehicle's OBD port. For each model, AVILOO considers the SoH range at three mileage milestones - 50,000, 100,000, and 150,000 kilometers - within which 99 % of all independently tested vehicles of that model fall, along with the median as a reference point within this range ($\alpha = 0.99$).

State of health (SoH) describes the share of original capacity a battery still holds. If a model is offered with several battery sizes, the report groups these variants under a single model name. Part of the range shown is therefore also due to different battery sizes, not only to individual aging.

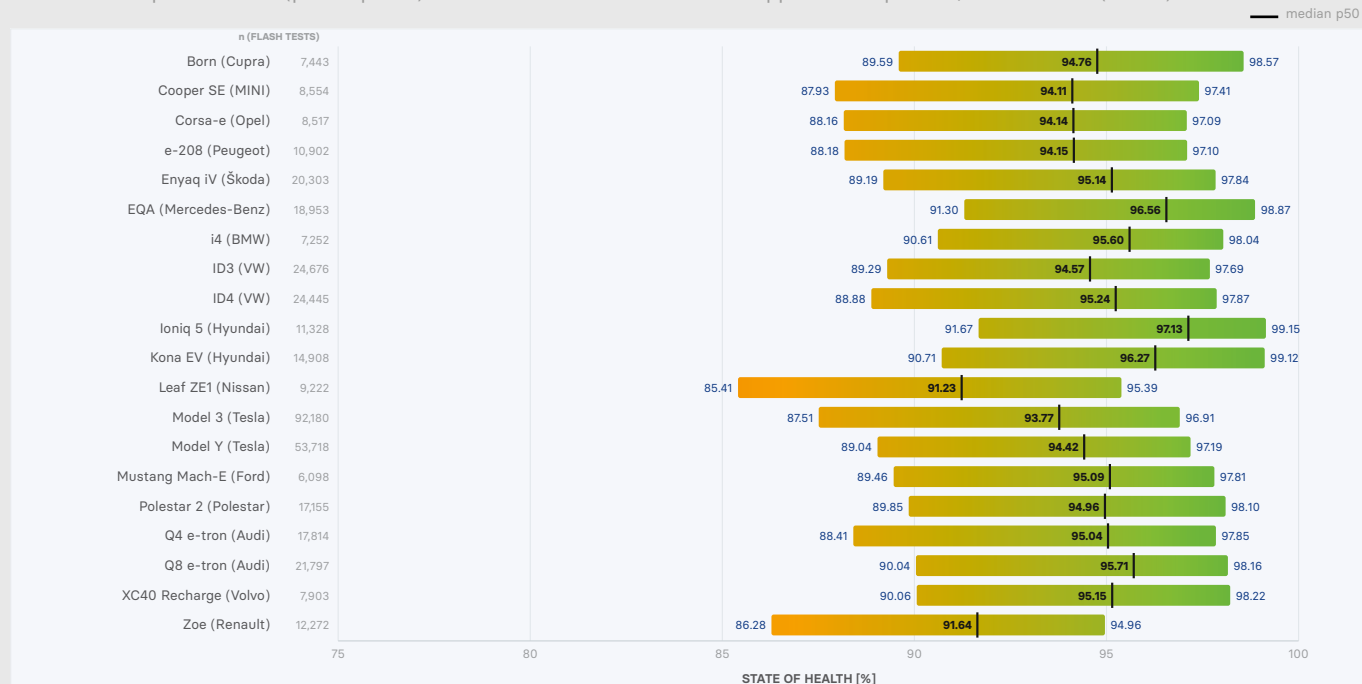
Independently measured - not simply read out

The FLASH Test does not simply read out the value reported by the vehicle's onboard battery management system. Instead, AVILOO calculates SoH independently using a statistical model trained on hundreds of thousands of comparable used vehicles – supplemented by mileage, age, cycle count, cell voltage deviation, energy counter, and further diagnostic signals.

AVILOO BATTERY DIAGNOSTICS · BENCHMARK MODEL V1.1.0

Battery health at 50,000 km — a model comparison

Central 99 % quantile band ($p_{0.5} - p_{99.5}$) · $\alpha = 0.99$ · band width 7.43 – 9.98 pp · n = sample size, FLASH Tests (PROD)

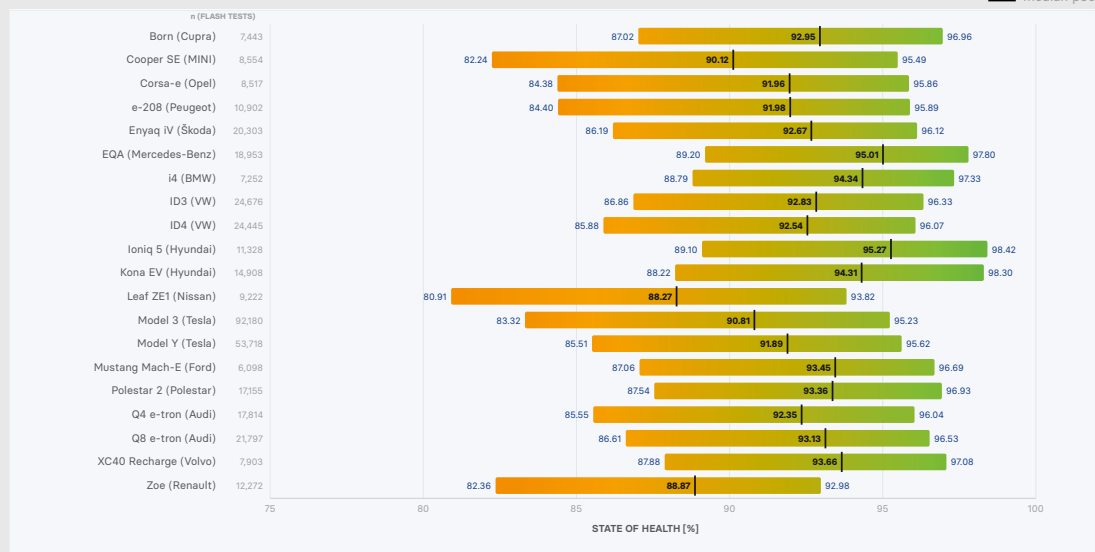


Results from independent AVILOO FLASH Tests on 20 popular electric car models. The bars show the range from the weakest to the strongest vehicle tested; the line indicates the median value.

Even at 50,000 km the spread between models is clear: the median ranges from 91.2 % (Leaf ZE1) to 97.1 % (Ioniq 5). Within individual models, the spread ranges between 7.4 and 10.0 percentage points – largest for the Nissan Leaf ZE1, ranging from 85.4 to 95.4 %. That is the midpoint of a range from which individual vehicles can deviate noticeably up or down. Only the independent test can place a given vehicle within this range.

Battery health at 100,000 km — the gap widens

Central 99 % quantile band (p0.5 – p99.5) · a = 0.99 · band width 8.54 – 13.25 pp · n = sample size, FLASH Tests (PROD)

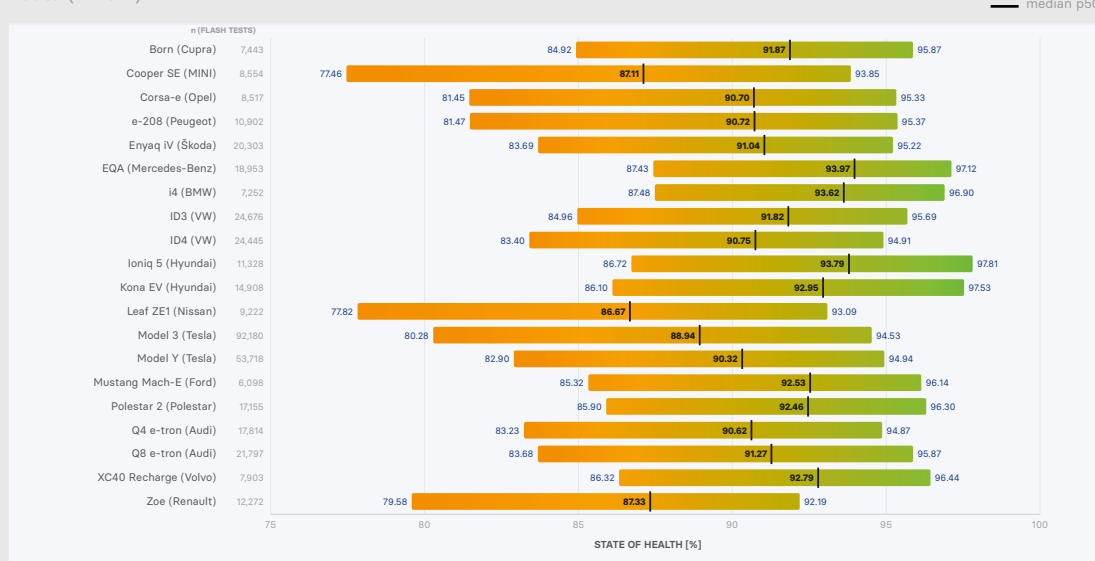


At 100,000 km, the median lies between 88.3 % (Leaf ZE1) and 95.3 % (Ioniq 5); the spread within individual models grows to up to 13.3 percentage points.

As mileage increases, the gap between the vehicles widens. Results from independent AVILOO FLASH Tests.

Battery health at 150,000 km — maximum variation

Central 99 % quantile band (p0.5 – p99.5) · a = 0.99 · band width 9.42 – 16.39 pp · n = sample size, FLASH Tests (PROD)



At 150,000 km, the median lies between 86.7 % (Leaf ZE1) and 93.8 % (Ioniq 5); the range reaches up to 16.4 percentage points for individual models.

Even with the same mileage, battery health can vary significantly. Results from independent AVILOO FLASH Tests.

FOUR VEHICLES, FOUR BATTERY STORIES

How this range develops with increasing mileage is shown by looking at four example models across all three milestones – from 50,000 to 150,000 km, with SoH and the resulting real-world range.

The Tesla Model Y has been the world's best-selling car for three years – combustion vehicles included. Median SoH: 94.5 % at 50,000 km, 91.8 % at 100,000 km, 90.1 % at 150,000 km. Real-world range drops from 379 to 361 kilometers; even so, at 150,000 km there is still a 46-kilometer gap between the best and weakest example – an extra charging stop on a long trip.

In 2025, the VW ID.4 was among Europe's best-selling EVs. Median SoH: 95.4 % at 50,000 km, 92.7 % at 100,000 km, 90.9 % at 150,000 km. Real-world range: 373 down to 355 kilometers, with up to 44 kilometers of difference between the best and weakest vehicle at 150,000 km.

The Hyundai Ioniq 5 is one of the best-known EVs on our roads. Median SoH: 97.3 % at 50,000 km, 95.1 % at 100,000 km, 93.4 % at 150,000 km. Real-world range: 335 down to 321 kilometers, with the spread growing to 37 kilometers between the extremes.

With a 40 kWh battery, the Nissan Leaf ZE1 has the smallest battery of the four models and the most frequent charging cycles. Median SoH is consistently the lowest: 90.8 % at 50,000 km, 87.6 % at 100,000 km, 85.9 % at 150,000 km. Real-world range: 195 down to 185 kilometers, with the widest spread of the group: 30 kilometers between the best and weakest vehicle at 150,000 km.

The truth in this data is: averages conceal a great deal. Yes, EV batteries age better than the myth of rapid wear suggests - but that is not the most important finding. What matters is that battery health varies significantly between models, and even more between individual vehicles of the same model. You cannot know where your own vehicle stands within this range without testing it independently.

Dr. Marcus Berger, AVILOO CEO

AVILOO BATTERY DIAGNOSTICS · BENCHMARK MODEL V1.1.0

Four models, four battery stories

Central 99 % quantile band (p0.5 – p99.5) · a = 0.99 · SoH in %, range in km · basis A (paired envelope) and basis C (real world)



Battery health and real-world range at 50,000, 100,000 and 150,000 km — Tesla Model Y, VW ID.4, Hyundai IONIQ 5, Nissan Leaf ZE1.

WHY THIS MATTERS FOR THE USED CAR MARKET

Even at 50,000 kilometers, the spread within individual models reaches up to ten percentage points of SoH. Two cars with identical mileage can be as different as a vehicle with a full tank next to one running on a quarter reserve – you just can't tell by looking at the battery. And as the four example models show, this difference keeps growing with mileage: for the Tesla Model Y, for instance, from 32 kilometers of real-world range at 50,000 km to 46 kilometers at 150,000 km. This is exactly what a buyer, dealer, or lender wants to know before a vehicle change – an average value per model is not enough.

Battery health does not depend on mileage alone: temperature affects aging chemistry and charging speed, and cooler climate zones change charging behavior and wear patterns compared with warmer regions. That is why the AVILOO Certified EV Battery Report tests globally – North and South America, Europe, Australia, Asia – rather than reflecting the pattern of a single country alone.

Buyers of used combustion vehicles rely on mileage and service records. For the battery – the most expensive single component of an EV, and the one with the greatest variation from vehicle to vehicle – the market needs an equivalent.

A WARRANTY BECOMES A EUROPEAN STANDARD

With the AVILOO Battery Warranty, the single biggest uncertainty factor in the used EV market becomes a compelling sales argument. Building on the independent battery certificate, a financially backed safeguard for buyers and dealers was introduced for the first time – complimentary, automatic, and by now available across nearly all of Europe.

The market for used electric vehicles is growing rapidly, and with it the demand for a reliable answer to the one question that buyers and dealers alike keep asking: how healthy is the battery, really? Simply reading out BMS values doesn't answer that. With the AVILOO FLASH Test, AVILOO has been providing that answer for years – manufacturer-independent, cost-effective, and completed in just three minutes directly on the vehicle. The Battery Warranty consistently extends this path: it turns the diagnosis into a financially backed promise and closes the key gap between the certificate and genuine purchase security.

WHAT IS THE BATTERY WARRANTY?

The AVILOO Battery Warranty is a standalone, official document issued automatically and free of charge with every qualifying FLASH Test – with no extra effort or additional cost for either dealer or buyer. It is based on an individual State of Health limit that AVILOO calculates for each vehicle using the world's largest battery diagnostics database. That limit must not be undercut within the one-year term, up to a mileage of 20,000 kilometres.

If the battery falls below the calculated limit during that period, buyers receive compensation of €3,000 (or the local equivalent) plus a full refund of the second FLASH Test cost. The process is straightforward: buyers have the full one-year warranty term to have a FLASH Test carried out; if the result falls below the defined limit, the claim is settled immediately. For the first time, this creates a clear, traceable, and above all provable financial framework for the most expensive component of a used electric vehicle.

CERTIFICATE AND WARRANTY – TWO INSTRUMENTS, ONE PROMISE

Certificate and warranty remain clearly separate, and for good reason. The independent battery certificate objectively and manufacturer-neutrally documents the battery's condition at the time of measurement. Its strength lies in neutral information based on a genuine diagnosis – not on the mere readout of BMS values. The Battery Warranty, in

turn, builds on this diagnosis and additionally protects against the condition deteriorating during the term.

That turns the certificate into more than a snapshot in time: it becomes the basis for genuine purchase security with a clear financial framework – an instrument that, in this form, has never before existed in the used EV market. The warranty is embedded in AVILOO Connect, the digital hub for professional EV remarketing, where dealers, sales platforms, fleet operators and wholesalers can oversee the entire life-cycle of a battery test – from incoming data through the certificate to the issuance of the warranty.

For the first time, we are providing the foundation for a warranty based solely on objective, independent measurement data. This builds trust and makes risks calculable.

Dr. Marcus Berger, AVILOO CEO

THE BENEFIT FOR DEALERS AND BUYERS

For dealers, the Battery Warranty changes the sales conversation: instead of arguing against a skeptical buyer's distrust, they can point to a provable, financially backed promise – with no warranty risk of their own and no extra workload, since everything is integrated into AVILOO Connect. For buyers, it means certainty on the most expensive component of their vehicle: free, issued automatically, and backed by compensation plus a full refund of the FLASH Test cost if the battery underperforms.

Buyers deserve real certainty on the single most expensive part of their car, backed by data, not guesswork.

Dr. Marcus Berger, AVILOO CEO

AT A GLANCE:

DEALERS:

- faster sales, better prices, no warranty risk of their own

BUYERS:

- free of charge, 1 year / 20,000 km, compensation if the SoH limit is undercut

A PROMISE FOR ALL OF EUROPE

What began in June with the launch in France and Sweden has, by now, reached most of Europe – with no compromise on the method or the promise. By autumn 2026, the Battery Warranty will be available in more than 25 European countries, from Scandinavia to the Mediterranean, from the British Isles to Central Europe. Buyers and dealers get the same, provable promise wherever they are.

With the Battery Warranty, we are setting a new industry standard. It provides orientation for all market participants, strengthens the case for electric mobility, and ensures that used EVs are perceived not as a risk, but as a sustainable and trustworthy option for the future.

Dr. Marcus Berger, AVILOO CEO

BASIC BATTERY WARRANTY

WARRANTY NUMBER: [REDACTED]

Warranty Value: **€3,000**

Warranty issued for the following vehicle:

VEHICLE	COVERAGE	CONDITIONS
BRAND: Peugeot MODEL: e-208 - 50kwh VIN: [REDACTED]	Start of Warranty: 16.01.2026, 14:16 End of Warranty: 16.01.2027, 14:16 Mileage Start of Warranty: 41,504km Mileage Limit of Warranty: 61,504km	Terms and Conditions: https://aviloo.link/warranty-ign

Your Warranty SoH Limit: **90,6 %**

Based on the detailed battery diagnostics performed with the AVILOO FLASH Test, we hereby confirm that the battery of the vehicle specified above is covered under the AVILOO Battery Warranty Basic in accordance with the Terms and Conditions.

Dr. Marcus Berger, CEO





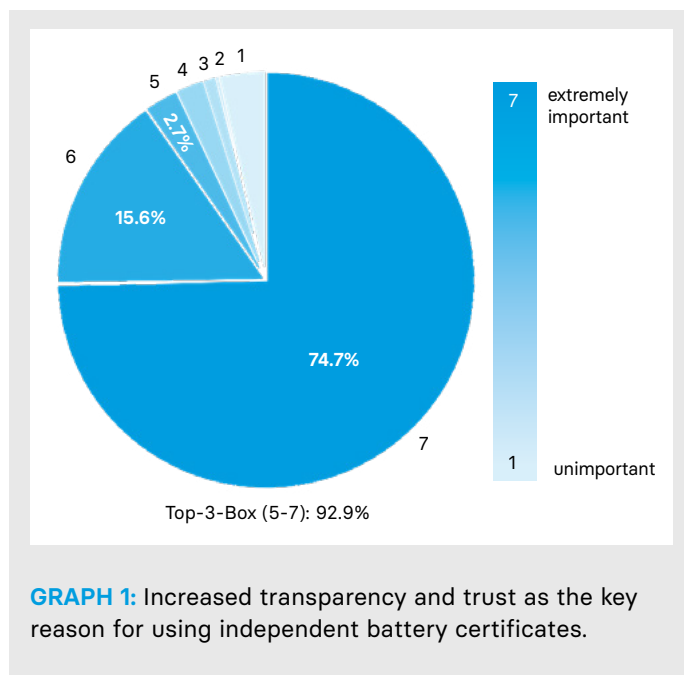
INDEPENDENCE AS THE NEW FOUNDATION OF TRUST

An international B2B study by AVILOO shows how transparent, manufacturer – independent battery diagnostics shape purchasing decisions and market acceptance of used electric vehicles.

As the market for used electric vehicles continues to grow, so does a fundamental challenge: uncertainty. While mileage, age and service history have long defined value in combustion vehicles, EVs hinge on one crucial and often opaque factor – battery condition. A recent international B2B study conducted by AVILOO makes one thing clear: transparency and independence are no longer optional extras – they are prerequisites for trust and market acceptance.

TRANSPARENCY ABOVE ALL

An overwhelming 92.9% of surveyed companies cite enhanced transparency and buyer trust as the primary reason for using independent battery certificates. No other factor received comparable levels of support. Battery health has become the key decision criterion for used EVs. Clear, comprehensible and objective information transforms uncertainty into confidence – and hesitation into purchasing decisions.



“

An independent battery certificate creates objective transparency, builds trust and strengthens our professional credibility – especially for older vehicles or those with higher mileage.

As one used car dealer stated

”

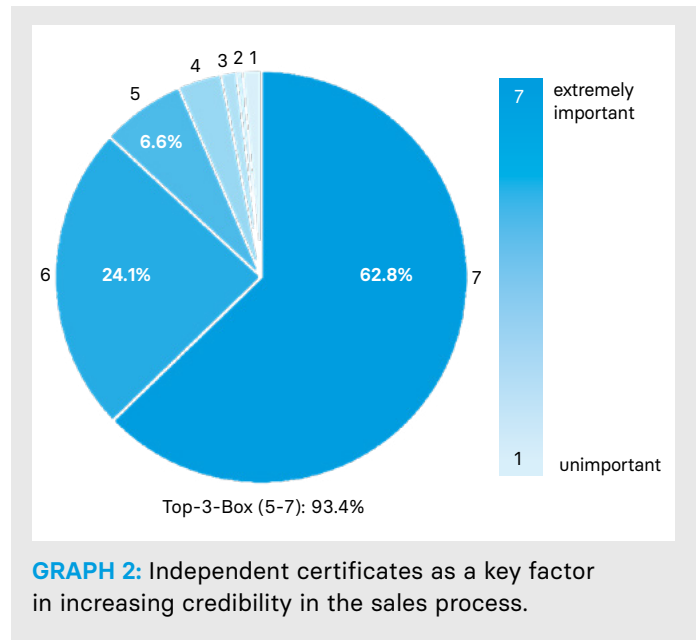
What was once a black box has become measurable. The study shows that this shift is changing the self-image of professional dealers: those who can provide verifiable information about battery condition are no longer seen merely as persuaders in the sales process, but as competent partners. And that is exactly what creates confidence – for buyers and sellers alike.



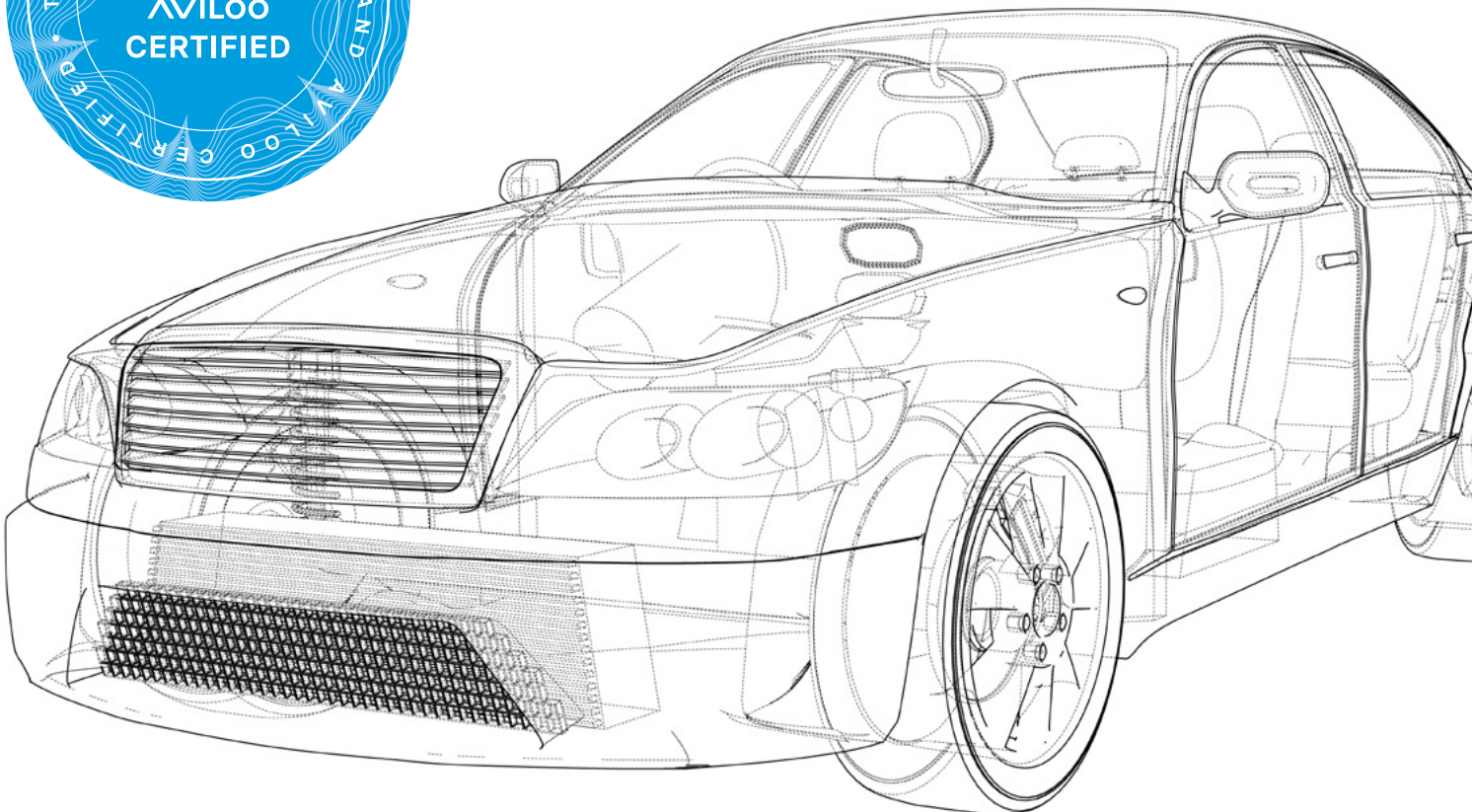
INDEPENDENCE MAKES THE DIFFERENCE

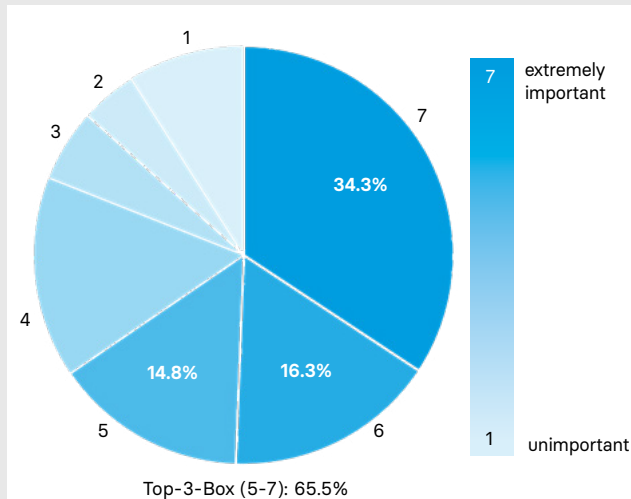
Beyond transparency, independence from manufacturers plays a decisive role.

93.4% of respondents believe an independent battery certificate increases credibility in the sales process, while 88.8% stress the importance of manufacturer-independent results.

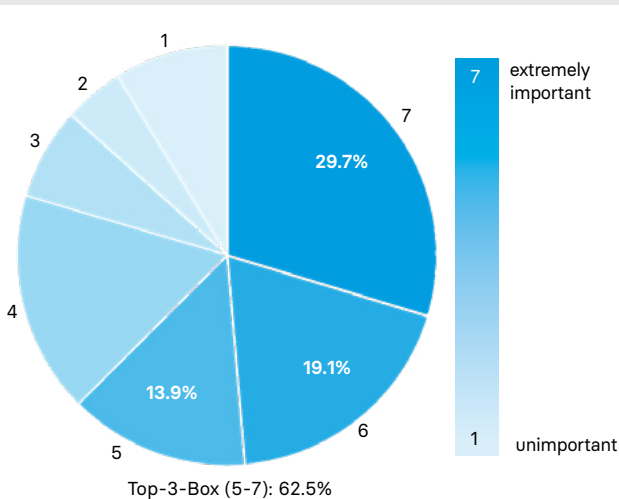


GRAPH 2: Independent certificates as a key factor in increasing credibility in the sales process.





GRAPH 3: The majority of respondents see higher resale prices as an important driver for the introduction of an independent battery certificate.



GRAPH 4: Reduced standing times as an important indicator for the introduction of an independent battery certificate.

The reason is obvious: BMS readouts alone do not provide standardized or comparable values and may be subject to conflicts of interest. True diagnostics, based on independent calculation methods, offer a reliable foundation for decision making.

This is precisely where the AVILOO FLASH Test makes the difference: as the only independent EV quick test on the market, AVILOO provides a genuine diagnostic instead of merely reading BMS data – cost-effective, easy to perform and completed directly on the vehicle in just three minutes.

REAL IMPACT ON DAILY SALES

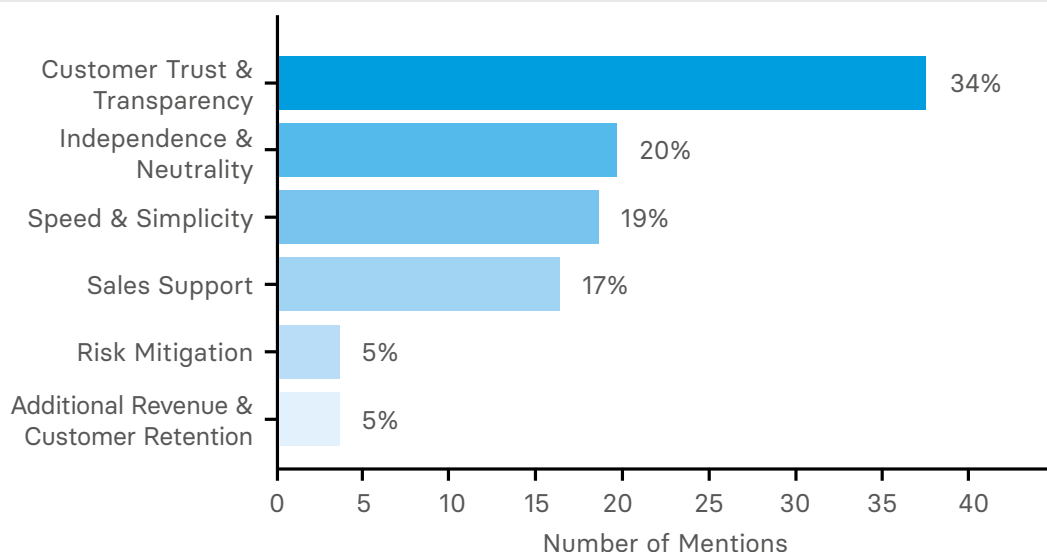
Transparency delivers tangible business benefits.

- **46,2%** report higher resale prices
- **44,0%** report shorter time on market
- **74,7%** use independent battery certificates before purchasing vehicles to reduce return and complaint risks

One practical example highlights the impact:

A **Fiat 500e** that had been standing unsold for months was sold within four days after an independent battery certificate was created and published.

The customer impact goes beyond the sale itself: 92.5% of surveyed companies would recommend AVILOO certificates positively or very positively – a figure that reflects both trust in the methodology and satisfaction with the results in day-to-day business.



GRAPH 5: AVILOO certificates create a wide range of benefits for surveyed companies.



TRUST AS A MARKET DRIVER

The study clearly shows that the used EV market depends on standardized, understandable and independent battery information. Independent certificates are increasingly seen not as added value, but as a fundamental requirement.



We are the only provider offering a truly manufacturer-independent EV battery quick test. Unlike simple BMS readouts, our FLASH Test is a genuine diagnostic. The fact that customers recognize and value this difference confirms our approach.

Dr. Marcus Berger, AVILOO CEO



Trust does not come from promises. It comes from data – and data is what will continue to drive the used EV market forward.





AVILOO AT AUTOMECHANIKA 2026

NOMINATED AGAIN FOR THE INNOVATION AWARD - TWO YEARS AFTER WINNING

From September 8 to 12, 2026, AVILOO will once again be present at Automechanika in Frankfurt. With its new Battery Warranty, the company is once again among the nominees for the Innovation Award – AVILOO already won the award in 2024.

For AVILOO, Automechanika is far more than just a trade fair appearance: Frankfurt is the key event in the European aftermarket calendar and the opportunity to speak in person with dealers, fleet operators, and industry leaders from around the world about trust and transparency in the used EV market.

AN AWARD WITH HISTORY

Two years ago, on this very stage, AVILOO received one of the industry's most coveted awards: the Automechanika Innovation Award 2024, in the „Electromobility & Innovative Drive Technologies“ category. From a record field of more than 150 submitted products, the 17-member expert jury chose AVILOO's solution – a recognition that still drives the company forward today.

This year, things come full circle: with the new AVILOO Battery Warranty, AVILOO is once again among the nominees for the Automechanika Innovation Award, this time in the Data, Connectivity & Cybersecurity category. The nominated innovations will be presented during the fair in the special exhi-

bition Innovation4Mobility on large touchscreens with text, images, and videos.

“

This renewed nomination confirms what we have been pursuing with independent battery diagnostics for years: trust is not created through promises, but through solid data. The fact that the jury honors this again is a wonderful confirmation of our path - and a good occasion to show the next step with the Battery Warranty.

Dr. Marcus Berger, AVILOO CEO

”

AWARDS SPECIAL EXHIBITION:

Tue, 8 September - Sat, 12 September, Hall 3, Level 0, Booth A96

AWARDS CEREMONY:

Tue, 8 September, 5-6:30 PM, Hall 2, Level 0, Ambition Stage



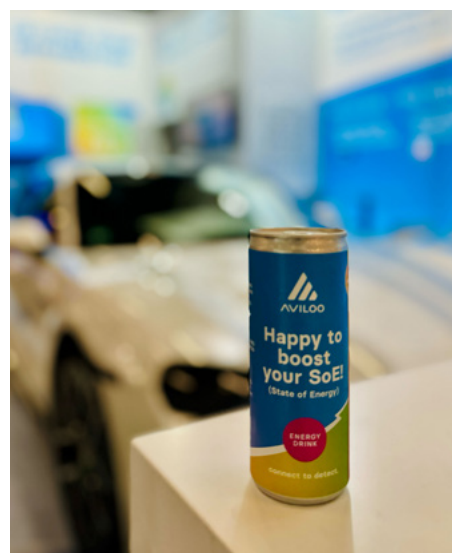
WHAT VISITORS CAN EXPECT

At the AVILOO booth (Hall 9.0, Booth B69), everything revolves around hands-on practice: live demos on two electric vehicles show the FLASH test in action on a brand-new Mercedes AMG GT and on a Smart #3 Brabus. Also at the center of attention is the new, free AVILOO Battery Warranty, which offers buyers and dealers additional financial protection based on the independent battery certificate.

On the Academy Stage (Hall 8), CCO Raimund

Brandstätter will speak on September 9 from 11:00 AM to 12:00 PM (including Q&A) on a topic that moves the entire market: „With EVs, uncertainty comes standard. Let's talk about customer trust. Guaranteed.“

Whether at our own booth, on stage, or at the awards ceremony: AVILOO looks forward to personal exchange in Frankfurt.



IMPRESSUM

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Photos: AVILOO

Note: For better readability, we do not use gender-inclusive spelling with punctuation or special characters in our texts and use the masculine form throughout instead. All references to persons nonetheless apply to people of all genders.

Some images and content were created with the help of artificial intelligence.



BATTERY DIAGNOSTICS



My margin lies in the
base of the vehicle.

Let's talk about maximizing profit.
Guaranteed.

FREE

**INDEPENDENT
BATTERY
CERTIFICATE**

CERTIFICATE NUMBER: 00000000-0000-0000-0000-000000000000

VEHICLE

BRAND: Peugeot
MODEL: e-208 - 50 kWh
MILEAGE: 41504 km
VIN: 3N20000000000000000000000000000000
DATE AND TIME: 16/01/2026, 14:16
EXECUTED BY: Dr. Marcus Berger

RESULTS

Independent STATE OF HEALTH (SOH)

97.4 %

ENERGY: 45kWh | 48kWh
WLTP RANGE: 233km | 340km

BENCHMARKING
How does your vehicle compare to comparable vehicles?

below average average above average

CHECKS

Battery Management System (BMS) ✓
Battery Sensor ✓
Battery Measurements ✓
Battery Cell Voltages ✓
Vehicle Communication ✓

EVALUATION

EXCELLENT HEALTH - NO ABNORMALITIES DETECTED

Based on the detailed battery diagnostics performed with the AVILOO FLASH Test, we hereby certify that the drive battery of this vehicle is in excellent condition.

The drive battery is therefore officially AVILOO Certified.

Dr. Marcus Berger, CEO

SCAN FOR DETAILS

AVILOO CERTIFIED

**BASIC
BATTERY
WARRANTY**

WARRANTY NUMBER: 00000000-0000-0000-0000-000000000000

Warranty Value:
€3,000

Warranty issued for the following vehicle:

VEHICLE

BRAND: Peugeot
MODEL: e-208 - 50kWh
VIN: 3N20000000000000000000000000000000

COVERAGE

Start of Warranty: 16.01.2026, 14:16
End of Warranty: 16.01.2027, 14:16
Mileage Start of Warranty: 41504km
Mileage Limit of Warranty: 61504km

CONDITIONS

Terms and Conditions: [https://gitec.com/aviloo-warranty-rgb](#)

QR Code

Your Warranty SoH Limit:
90,6 %

Based on the detailed battery diagnostics performed with the AVILOO FLASH Test, we hereby confirm that the battery of the vehicle specified above is covered under the AVILOO Battery Warranty Basic in accordance with the Terms and Conditions.

Dr. Marcus Berger, CEO

AVILOO WARRANTY

THE ONLY INDEPENDENT EV BATTERY QUICK TEST.