





### **M** General Information

**Business Type** 

Manufacturer Company Foundation Year

1973

Number of Employee

310

**Head Office** 

**68,DAEHEUNG 1-GIL,SEONGNAM** -MYEON, DONGNAM-GU, CHEONAN-SI, CHUNGCHEONGNAM-DO,KOREA

**Plants** 

CHEONAN:  $114,831 \,\mathrm{m}^2$  (12,360,327ft<sup>2</sup>)

ULSAN: 26,108 m<sup>2</sup> (281,024ft<sup>2</sup>) JEONJU: 32,884m<sup>2</sup> (353,960ft<sup>2</sup>)

Office & Warehouse in USA

2667 PRODUCT DRIVE, ROCHESTER HILLS,

MI 48309, USA

Website: www.samjinnut.co.kr

### **M** Certification

IATF 16949, ISO 14001, ISO 45001

### M About our Company

Since its establishment in 1973, SAMJIN JEONGGONG CO., LTD. has made significant progress and has become Korea's biggest steel nut company, offering a wide range of products that are necessary for various industries, including automotive, construction, petrochemical, oil & gas Industries, as well as home appliances.

SAMJIN has received great evaluations from overseas customers, resulting in increasing orders every year.

## **™** Facility

Classification	Size Range	UNITS
Cold Former	M4 ~ M20	158
Hot Former (700/1300TON PRESS)	5/8" ~ 4"(M16-M100)	8
Tapping(Threading)	M3 ~ M64	531
Press (Locking/Assembly)	1 ~ 250 ton	111
Welding M/C	Spot W/D	43
VISION INSPECTION	M6 ~ M16	31



### 🗘 Sales Rate

**Customer Information** Annual Sales (2023) US\$ 191 M **Export Amount (2023)** 

HYUNDAI & KIA: 29%

Tier1,2 for Automotive: 50% GM NA/GLOBAL/KOREA: 6%

Export(Oil & Gas/Petrochem/Construction): 5%

**OTHER INDUSTRIES: 10%** 

Automotive: 85%/ Others: 15%

Contact

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TEL: +82 41 410 6121

**US\$ 82 M** 







#### **Business Profile**

- Foundation: April. 2005 (Started business with GM NA)
- ▶ Building: 17,235 square feet ▶ Location : Rochester Hills, MI 48309, U.S.A
- ► Sales: \$5.8Million/2023
- ► Major Customer: GM NA, GM BRAZIL, GM MEXICO, GM ARGENTINA, GM, COLOMBIA, SGM and etc.
- ► Main items: Non-decorative wheel nut(M12/M14), Drive shaft hub nut(M22/M24/M27) and others.
- ► Total 15 parts are current running items.

#### **Head office & Cheonan plant(2008)**



144 Employees [Cold Forged Nuts]

#### Jeonju plant(2010)



62 Employees [Weld Nuts]

#### Ulsan plant(1994)



**104 Employees [Hot Forged Nuts]** 



### PRODUCT INFORMATION

#### Wheel Drive & Brake System



#### WHEEL NUT

- APPLICATION FIELDS: AUTOMOTIVE
- SIZE RANGE:M12-M30
- · SURFACE TREATMENT: CHROMIUM PLATING, ZINC PLATING, Zn-Ni PLATING
- · HEAT TREATMENT: QUENCHING/TEMPERING
- · MATERIALS: CARBON STEEL, ALLOY STEEL



#### **FLANGE NUT**

- APPLICATION FIELDS: AUTOMOTIVE, ELECTRONICS (HOME APPLIANCES), CONSTRUCTIONS
- SURFACE TREATMENT: ZINC PLATING, Zn-Ni PLATING
- . HEAT TREATMENT: QUENCHING / TEMPERING
- · MATERIALS: CARBON STEEL, ALLOY STEEL



- APPLICATION FIELDS: AUTOMOTIVE, ELECTRONICS (HOME APPLIANCES), CONSTRUCTIONS
- · SURFACE TREATMENT: ZINC PLATING, Zn-Ni PLATING
- HEAT TREATMENT: QUENCHING / TEMPERING
- MATERIALS: CARBON STEEL, ALLOY STEEL

#### **Body & Chassis**



- · APPLICATION FIELDS: AUTOMOTIVE, CONSTRUCTION, PETROCHEM INDUSTRY
- · SIZE RANGE: M5 M64
- SURFACE TREATMENT: ZINC PLATING, Zn-Ni PLATING
- · HEAT TREATMENT: QUENCHING / TEMPERING
- · MATERIALS: CARBON STEEL, ALLOY STEEL, STAINLESS STEEL



#### WELD NUT

- APPLICATION FIELDS: AUTOMOTIVE
- SIZE RANGE:M4-M14
- SURFACE TREATMENT: CORROSION INHIB
- · HEAT TREATMENT: NONE
- · MATERIALS: CARBON STEEL, BORON STEEL



#### **CONICAL NUT**

- APPLICATION FIELDS: AUTOMOTIVE
- SIZE RANGE: M5 M14
- SURFACE TREATMENT: ZINC PLATING, Zn-Ni PLATING
- · HEAT TREATMENT: QUENCHING / TEMPERING
- · MATERIALS: CARBON STEEL, ALLOY STEEL







#### Steering System



#### SLOTTED NUT

- APPLICATION FIELDS: AUTOMOTIVE, ELECTRONICS (HOME APPLIANCES)
- SURFACE TREATMENT: ZINC PLATING, Zn-Ni PLATING
- · HEAT TREATMENT: OUENCHING / TEMPERING
- · MATERIALS: CARBON STEEL, ALLOY STEEL



#### NYLON LOCK

- APPLICATION FIELDS: AUTOMOTIVE, ELECTRONICS (HOME APPLIANCES), CONSTRUCTIONS
- SIZE RANGE:M6-M45
- · SURFACE TREATMENT: ZINC PLATING, Zn-Ni PLATING
- · HEAT TREATMENT: OUENCHING / TEMPERING
- MATERIALS: CARBON STEEL, ALLOY STEEL



- APPLICATION FIELDS: AUTOMOTIVE
- SURFACE TREATMENT: ZÎNC PLATÎNG, Zn-Ni PLATÎNG
- HEAT TREATMENT: QUENCHING / TEMPERING

Engine



#### **FORGED PARTS**

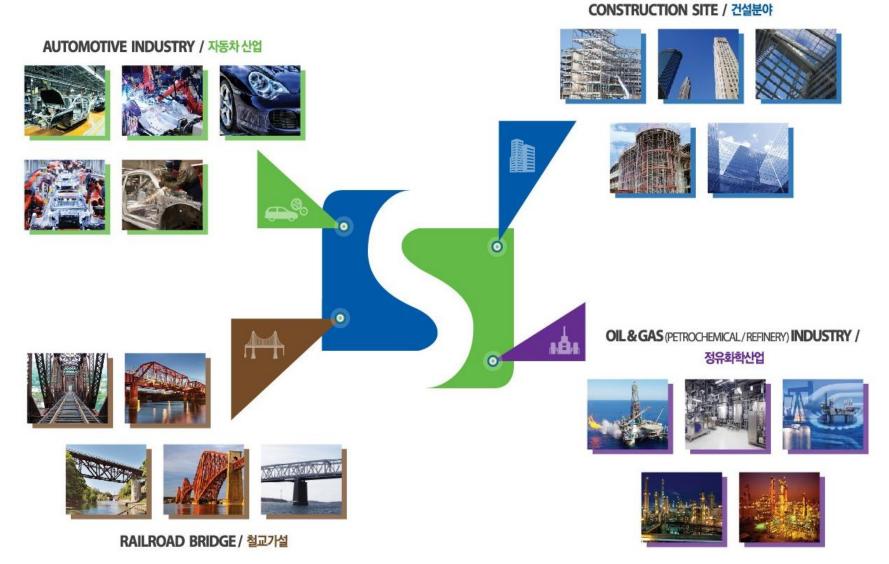
- APPLICATION FIELDS: AUTOMOTIVE, CONSTRUCTION, PETROCHEM INDUSTRI
- SIZE RANGE: AS PER CUSTOMER'S SPECIFICATION AND REQUIREMENTS
- SURFACE TREATMENT: ZINC PLATING, Zn-Ni PLATING
- · HEAT TREATMENT: QUENCHING / TEMPERING
- · MATERIALS: CARBON AND ALLOY STEEL, BORON STEEL, SUS, BEARING STEEL







### **APPLICATION AREA**

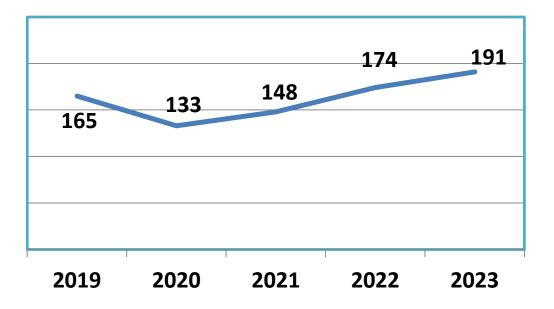


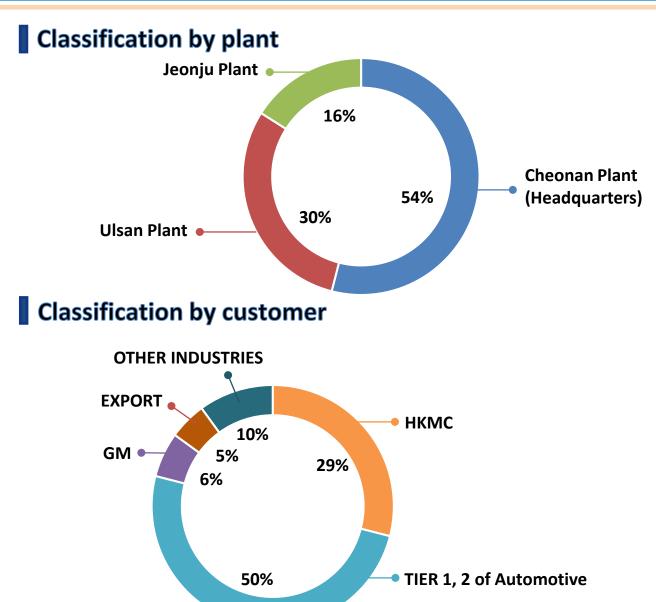


## SALES

\$ 2023 SALES(ACTUAL) : US\$ 191million 2024 SALES(PLAN) : US\$ 220million

Annual sales (US\$ 1Million)







# MAIN PRODUCTS (HMC/KMC/GMK/RSM/TIER)

# MAIN PRODUCTS (GMNA/GMK/GM UzAuto)

PART N	IAME	PCS / MONTH	SALES /MONTH	PART NAME		PCS / MONTH	SALES /MONTH
	Wheel Nut (washer assembly) [M 12]	170,000	\$65,000		Wheel Nut [M12, M14]	600,000	\$110,000
	Wheel Nut [M12]	8,330,000	\$1.5M	99	Drive Shaft Hub Nut [M22, M24, M27]	650,000	\$290,000
	Lock Nut [M6 ~ M45]	22,000,000	\$3M	80	Staking Nut [M24]	20,000	\$10,000
	Weld Nut [M5 ~ M14]	170,000,000	\$1.8M		Other Parts	450,000	\$40,000
	Conical Nut [M5 ~ M12]	36,000,000	\$1.5M		Wheel Nut (with Stainless Cap) [M12, M14]	1,300,000	<b>\$390,000</b>



### **PROCESS**





## INDUSTRIAL COMPLEX FOR THE SUBCONTRACTORS OF SAMJIN

#### **SECTOR:**

- SURFACE TREATMENT(PLATING/COATING)
- HEAT TREATMENT
- TOOL/DIE
- WASHER/CAP
- OTHER SUB-CONTRACTORS

**LOCATION: Just a 5-Minutes drive from SAMJIN** 





### Testers & Measuring Devices



X-Y-Z Axial Measuring Machine



**Shadow Graph** 



**DIMS Measurement** 



**Friction Tester** 



**Tensile Tester** 



**Thickness Measurement** 



**Hardness Tester** 



**Corrosion Tester** 



Analytical Chemistry Measurement



### **List of Testers and Equipment**



LIST

X-Y-Z Axial Measuring Machine

**Shadow Graph** 

**Friction Tester** 

**Tensile Tester** 

Hardness Tester (Vickers, Rockwell)

**Corrosion Tester** 

**DIMS Measurement** 

Thickness Measurement

Analytical Chemistry Measurement

USAGE

DIMS measure

DIMS measure

Friction test

Tensile test

Hardness test

Corrosion test

DIMS measure

DIMS measure

Chemistry measure



# **Layout of Cheonan Plant (Headquarters)**

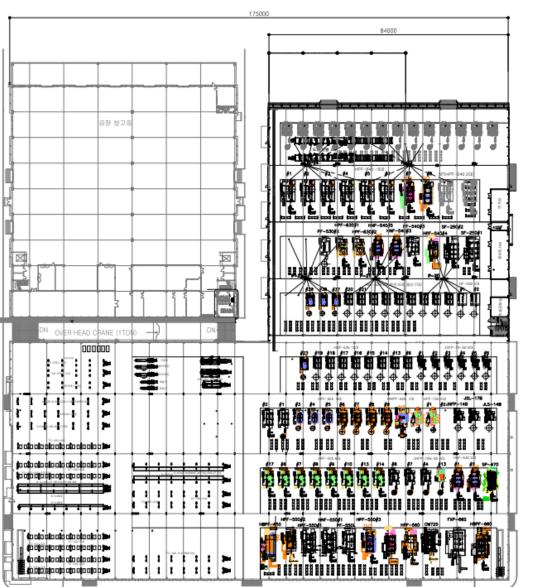
Area: 114,831m<sup>2</sup> (12,360,327ft<sup>2</sup>) Building: 34,209m<sup>2</sup> (368,222ft<sup>2</sup>)

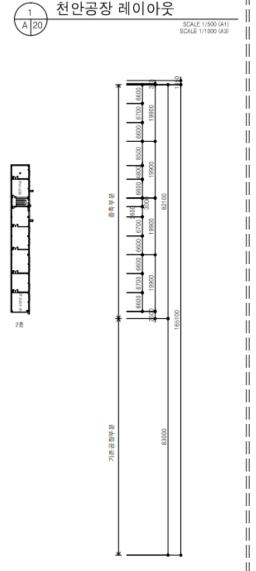
## **™** Capacity

Classification	Q'ty	Weight(Ton)
Cold Former	415,500K	3,500
Hot Former	11,050K	1,560
TOTAL	426,050K	5,060

# **►** Facilities (Total)

Classification	Size Range	UNITS
<i>Cold</i> Former	M4 ~ M20	158
Hot Former (700/1300TON PRESS)	5/8" ~ 4" (M16-M100)	8
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# Thank you!