



## **N! Business Forum, Monaco March 5 – 7**

**A 10-year anniversary event to unveil how NEXUS will continue to be a game-changer and address the challenges of the AA:**

**'Building the next decade together'**



**March 6<sup>th</sup>, 2024 – As part of celebrating its achievements over the past decade, NEXUS Automotive International hosted its most significant event ever organized, bringing together the largest community gathering in its history. This event comprised over 700 leaders, including 72 global suppliers and more than 400 members.**

**A very special event took place in Monaco, the temple of Formula 1 racing**

During the plenary session, N! seized the opportunity to:

- Feed its community with insights from GiPA and Roland Berger experts.
- Display how to strengthen growth and increase the compliance ratio in a global fast changing market.
- Outline the workshop roadmap as a growth accelerator.
- Introduce Smartparts to the N! community.
- Keep maintaining a strong focus on innovation.
- Share Gaël Escribe's vision for N! for the next decade:

He explained the rationale to transform N! ITG into N! Group, positioning it as the leading independent automotive aftermarket group.



The roadmap for future years will focus on 3 pillars:

1. Consolidate NEXUS as a **leading ITG and bring the compliance ratio over 50% globally.**
2. Develop **transactional activities** (primarily DRIVE+ related), and make **DRIVE+ a leading brand** of the global AA by 2030, hand-in-hand with N! best suppliers / partners.
3. **Invest in innovative initiatives**, as well as providing support for consolidation initiatives undertaken by NEXUS members to strengthen N! footprint in certain regions.

Last but not least, there is no future roadmap without making sustainability a competitive advantage.

### **The NEXUS Climate Day**

A triumphant second edition of the NEXUS Climate Day attracted almost 150 attendees. This included the European association FAAS, the US associations Autocare and MEMA; along with the N! community, representing the entire supply chain, all united for a common cause: sustainability.

The NEXUS Climate Day actively pursued tangible solutions, initiatives, and best practices, fostering shared testimonials and insights in order to chart a more sustainable roadmap encompassing all three scopes.

Notably, several Proof of Concepts (POCs) were initiated between key suppliers and members, evolving into new NEXUS standards.

These included founding partners: Bosch, Delphi/Phinia, Mahle, Schaeffler, SKF, TotalEnergies & Valeo with the support of Bilstein, Elring, KYB, Mecafilter, Mobilion, NTN-SNR, NRF & Smartparts.



**Gaël Escribe said:** "We were delighted to gather N! community in Monaco for this very unique edition of the Business Forum. This event provided an opportunity to reaffirm that the AA has a bright future ahead and to emphasize the necessity to draw a sustainable roadmap for our industry!"



### **In a nutshell**

2'700 speed dates meetings and workshops were organized to facilitate connections within the community and accelerate business opportunities, addressing key topics and fostering discussions among members of the N! Community.

The NEXUS 10-Year Anniversary Gala dinner ceremony took place at the Salle des Etoiles on Wednesday evening. Maxime Picat, Chief Global Purchasing & Supply Chain Officer in Stellantis, was presented with a 10 years Excellence Award.

Regarding the annual 2023 awards, Ferdinand Bilstein was awarded Supplier of the Year and Mahle (HD Supplier of the Year), Automotive Parts Services Group & GSF Members of the Year, Autos (HD Member of the Year).

More pictures available on demand.

### **About NEXUS Automotive International**

*Established in 2014 by CEO Gaël Escribe, NEXUS Automotive International, the automotive aftermarket (AA) company, is shaping the future of the AA.*

*Thanks to an entrepreneurial, innovative and agile mindset, N! disrupts the industry bringing innovative solutions for a more sustainable, digital and connected mobility. At the same time, it supports its community of more than 456 members in 137 countries, allied with 76 global suppliers, by providing services to accelerate their growth.*

*N! is offering new approaches and new ideas for a connected, global and consolidated world of tomorrow to accelerate the success of car and heavy duty spare parts and services distributors and manufacturers, through 16 regional structures that connect them.*

*NEXUS' consolidated turnover was more than 42 billion euros in 2023.*

*More information: [NEXUS Automotive international](#)*

*N! podcasts available [here](#).*

### **Press contact**

Julie Fontaine, Corporate Communication Manager

+ 33 6 26 73 39 03

[julie.fontaine@nexusautomotive.eu](mailto:julie.fontaine@nexusautomotive.eu)