

RYMAX

RYMAX SUCCES STORIES

NORWAY

AGRICULTURAL
SEGMENT

RWANDA

COMMERCIAL
TRANSPORT

JAMAICA

COMMERCIAL
TRANSPORT

SOUTH-AFRICA

INDUSTRIAL
SEGMENT

SUCCES
Stories



RYMAX WELCOME MAGAZINE
WELCOME TO RYMAX LUBRICANTS



IMPROVE BY CHALLENGE.



You are now part of a team of passionate people that have one thing in common: the drive to reach new heights with the Rymax brand.



SUCCESS Stories

We are a team of passionate people that have one thing in common: the drive to reach new heights with the Rymax brand.

Rymax is a fast-growing brand with thousands of satisfied customers all over the world. Connected by a community of people who are all willing to step out of their comfort zone to take on new challenges. Whether this is in business, or on the track; Rymax is there to support you.

In this special magazine 'Rymax Success Stories' we take you on a journey from the introduction of the Rymax brand to the milestones that have shaped it into the global brand it is today. You can hear first-hand from our distributors and their customers worldwide how they have been successful with Rymax Lubricants. ◀

YouTube

<https://bit.ly/3cbXBRY>

RYMAX LUBRICANTS | PRODUCTION

YouTube

<https://youtu.be/iH2z8qjOJFw>

RYMAX LUBRICANTS | THE NEXT GENERATION



HISTORY THE START OF A DUTCH LUBRICANT COMPANY

In 1987 the story started with the establishment of a Dutch lubricant company. With its roots in the Netherlands, the first products were sold in Africa. Soon customers all over the world were supplied with these high-quality lubricants and greases with its distinctive and recognizable look. Throughout the years, Rymax Lubricants experienced an enormous growth and expanded its product portfolio and its network of distributors. Nowadays, Rymax Lubricants produces around 1.000 different products for customers in more than 60 countries worldwide.

We take great pride in our Dutch heritage. Holland has long been a leader in the oil industry, with giants like Royal Dutch Shell. Our country stands at the forefront of innovation, research, and state-of-the-art technology in the field. With Holland's advanced infrastructure and efficient logistical facilities, we've developed into an outstanding lubricant brand. Whether we ship by boat, train, or truck, our products are shipped quickly and cost-efficiently, complete with all the required documentation. Designing and producing in Holland reflects the high standards upheld in both our products and services. With such a strong foundation, we maintain a reputation for delivering quality and reliability!

During the years, we have celebrated many milestones together with our partners: sponsoring acclaimed events such as the Morocco Desert Challenge and Gatebil, welcoming Fredric Aasbø as our official Rymax Brand Ambassador, launching the Rymax Apollo ECO Line, and hosting various successful editions of the Rymax Experience. Our success is based on the valuable relationships we build with all of our partners, one that is built on trust, communication, and authenticity. From the people working in our factories and warehouses to our logistical partners; everybody values the focus on quality and service, and the personal approach of working that Rymax represents for over 30 years. <



RYMAX LUBRICANTS

PROMISE & AMBITION

Rymax Lubricants offers more than just high-quality lubricants. Rymax promises a product that you can count on. A product that helps to push machines to the limit. No matter the industry, the required application, or the type of user, Rymax offers the best solution. When you enter the world of Rymax Lubricants, you will meet dedicated retailers, sellers, mechanics, and lubrication experts who are true petrolheads. Whether in business or in our private life, we will always be proud supporters of your team. Especially when it requires us to challenge ourselves, to step out of our comfort zone. Because that is when we will improve the most.

At Rymax Lubricants we share a common goal when it comes to doing our jobs: constantly challenging and improving ourselves. Because the moments we pushed ourselves the most are the ones we remember forever. That is why at Rymax we dare to step out of our comfort zones to take the risk so we can achieve the things we never thought we could.

We are operating in a competitive market, therefore we want to make sure we can offer you the maximum. Plus a little more. Being open for change and improvement makes us more creative and broadens our horizon. But we don't stop here because we do not only want to improve ourselves, we want to help you improve as well. That is why we are offering tools, recourses, and support to those around us: from suppliers, to distributors and end-users. Because together we move forward. ◀



YouTube

<https://bit.ly/3dPGISS>



GATEBIL | ROAD TO RUDSKOGEN

SUCCESS STORIES



Location **UKRAINE**
INDUSTRIAL SEGMENT

AVTOMOTORS UKRAINE
HYUNDAI DOOSAN INFRACORE ENGINE

Rymax user statement

We at Avtomotors proudly stand as the official dealer and service partner for Hyundai Doosan Infracore Engine in Ukraine. Our status is recognized and verified on the manufacturer's website: <https://www.doosanengine.com/en/find-a-dealer>. With a lot of experience and high qualifications,

"AT AVTOMOTORS, WE BELIEVE THAT THE USE OF RYMAX PRODUCTS WILL CONTRIBUTE SIGNIFICANTLY TO THE OPTIMAL PERFORMANCE OF HYUNDAI DOOSAN INFRACORE ENGINE DIESEL ENGINES. WE STAND BY THE QUALITY OF THESE PRODUCTS AND ARE CONFIDENT THAT THEY WILL ENHANCE THE LONGEVITY AND EFFICIENCY OF YOUR ENGINES."

we specialize in the maintenance and repair of diesel and gas engines. Moreover, we proudly represent other industry leaders such as Deutz AG, Yanmar engines, MTU, and MWM / Caterpillar Energy Solution.

After thorough testing, we can confidently say that Rymax products have exceeded our expectations.

We are delighted to report that these Rymax products have consistently shown high quality and full compliance with the technical requirements and standards set by the Hyundai Doosan Infracore Engine. It is our sincere recommendation to use these Rymax products to ensure the reliable and efficient operation. Rymax have been super accommodating, extremely helpful and very patient with us. We look forward to many years of partnering with this fantastic company. <

Used PRODUCTS

- > **ENDUROX LD 10W-40** DIESEL ENGINE OIL
- > **ENDUROX LD 15W-40** DIESEL ENGINE OIL
- > **HYDRA AW 46** HYDRAULIC OIL
- > **DIONE G12+** ANTIFREEZE SOLUTION
- > **LITHIUM COMPLEX BLUE EP2** GREASE
- > **LITHIUM EP-2** (LINDAX EP2)
- > **GEVITRO API GL-5 80W-90** GEAR OIL
- > **GEVITRO TXZ API GL-4 75W-80** GEAR OIL
- > **GEVITRO API GL-4 80W**



SUCCESS STORIES



Location **HAITI**
INDUSTRIAL SEGMENT

Harrilex Jean-Noel
PLANT MANAGER
SADEMA, WATER TREATMENT
PLANT AND ICE PRODUCTION, HAITI

Rymax user statement

Our production facility is very power-intensive, relying on 545kW generators running 24-7. This makes it important for us to use quality lubricants to maintain our power equipment and fleet of trucks in the best working conditions possible. We made the switch to Rymax Lubricants and are very satisfied with the results so far. The oil has maintained its viscosity for a longer period of time in comparison

"RYMAX GIVES US AN EDGE IN TERMS OF OPERATIONAL PERFORMANCE AND PEACE OF MIND DURING PEAK SEASONS"

to the previous oil we were using and we are very happy about this. These are the things that give us an edge in terms of operational performance and peace of mind during peak seasons when more strain is put on our generators and trucks. We look forward to continue using Rymax product here at our facility. <

Used PRODUCT

- > **ENDUROX LD 10W-40** DIESEL ENGINE OIL
- > **DIONE BS** ANTIFREEZE SOLUTION





Rymax user statement

One of the cases that was very clear was a VALTRA N106 , 2019 model. The gearbox was not completely working properly, so we choosed to try another product, This was RYMAX STYX UTTO 80W. We refilled with STYX UTTO 80W and the gearbox started to work properly. After 2 week the customer came and asked if we at the same time had calibrated his gearbox? I told him that we had not done that, so not

"WE DISCOVERED THAT IN SOME CASES THAT THE TRACTOR'S TRANSMISSION WAS NOT COMPLETE FUNCTIONAL WITH THE ORIGINAL ADVISED PRODUCT."

only did this tractor work ok, but we had at the same time a very satisfied customer. We have experienced the same with several other models that are working more properly with Rymax products than earlier products I have told this now to several of colleagues in Norway and there is now 4 new servicepartens of Valtra started or is waiting for receiving RYMAX products. <



Used PRODUCT

STYX UTTO FS - SAE 80W UNIVERSAL TRACTOR TRANSMISSION OIL

Our favorite product is Styx UTTO. This one product to lubricate the hydraulic system, transmission, differential, wet brakes and cluthes is truly a multifunctional lifesaver. Especially in combination with the Rymax Endurox engine oil range it practically covers all our needs. <

SUCCESS Stories

VALTRA

Location NORWAY

AGRICULTURAL PRODUCTS

Mats Kristensen GENERAL MANAGER

SORKJOSEN HEAVY DUTY TRUCK AND TRACTOR REPAIRS

**SERVICE AGREEMENT FROM
VALTRA FOR MANY YEARS.**

Rymax user statement

Petrocom Ltd, founded in 1995 is a business with interests in international transportation of petroleum products, manufacturing of steel construction materials and production of dairy products. We are working with Rymax Lubricants for more than 12 years now after being introduced to each other via our previous private label supplier. We are very happy with Rymax Lubricants because through the years we have been working together using Rymax

"OUR TRUCKS AND FACTORY MACHINES ARE BETTER MAINTAINED COMPARED TO WHEN WE WERE USING DIFFERENT PRODUCTS."

products in different departments of our company we have grown bigger and better and so has Rymax Rwanda. Our factory machines and trucks are well maintained and serviced thanks to Rymax Lubricants and this is a clear improvement compared to before when we used different suppliers and brands. The improvement is mainly found in a reduction of downtime because of higher quality and lower costs for maintenance because of how long it takes to do servicing of the trucks. We would recommend Rymax to other companies because of the high quality compared to competitor brands, the price of Rymax products and the excellent customer care which is more reliable and faster than others. <

Used PRODUCT

GEVITRO GL-5 - SAE 85W-140 GEAR OIL

Our favorite products are Zelus Cutting Oil, Gevitro GL-5 85W-140, Atexio 2, Lindax EP-2 and 3 and of course Rymax Endurox LD 15W-40. These products are our favorites because over the years that we have been using them we have never been disappointed or had any issue with our machines or engines. <



SUCCESS Stories



Location RWANDA

COMMERCIAL TRANSPORT

Jotham Majyalibu MANAGING DIRECTOR

PETROCOM LTD, TRANSPORTATION AND PRODUCTION COMPANY IN RWANDA



SUCCESS Stories



Location **LIBERIA**
INDUSTRIAL SEGMENT

G5 Plus Breweries Inc
MONROVIA – LIBERIA

Rymax user statement

At our factory we produce different products from the Coca Cola brand, like Fanta, Sprite, Schweppes, Vimto and of course Coca-Cola. Companies like ours, but also in the cement processing, rubber processing and other segments and industrial operations have a huge demand for power. The electricity infrastructure in Liberia is one of the poorest in the world, with an access rate of only 14%. But because the economy is growing rapidly, power demand and supply can cause significant problems. It is of essential importance that our factory can run reliable with as less downtime as possible. For this, we heavily rely on diesel power generators.

"HAVING POWER GENERATORS AT OUR PLANT IS ESSENTIAL FOR THE CONTINUITY OF OUR FACTORY. THEY NEED TO BE 100% TRUSTWORTHY. WITH RYMAX LUBRICANTS, WE CAN TRUST THEY ARE."

Beever Company is one of our preferred suppliers when it comes to diesel generators. The high-quality and heavy-duty Perkins's generators they supply are key for our successful operation. And these important generators also need maintenance. Through Beever Company we acquire Rymax Lubricants for the lubrication of the generators. We consume quite a lot of lubricating oil for our generators and the Rymax Endurox LD series has proven a very reliable product. It ensures both the engine and oil to stay in good condition due to the detergent dopes and the excellent oxidation inhibitors and it meets our strict norms on deposits on the piston crowns. The extended drain intervals and excellent performance provide us with significant costs savings! <



Used
PRODUCT

ENDUROX LD - SAE 15W-40 **HEAVY DUTY ENGINE OIL**

We would recommend Rymax Endurox LD for the lubrication of generators if you are looking for an excellent quality at an attractive price level, providing less downtime and extended machinery lifetime. <



Rymax user statement

The Tank-Weld Group has evolved over the years into one of Jamaica's formidable enterprises, with subsidiaries catering to various niches in the construction industry. From the moment of first contact to now, we have been lucky to meet with

"QUALITY AND INNOVATION
IS RYMAX MAIN BUSINESS."

this amazing team. Besides the premium products we also received full marketing plan, support, training and promotional materials. All members of Rymax have been super accomodating, extremely helpful and very patient with us. We look forward to many many years of partnering with this fantastic company. <

Used
PRODUCT

ENDUROX LD - SAE 15W-40 HEAVY DUTY ENGINE OIL

A robust engine oil, developed according to the latest oil consumption- and exhaust emission norms. It meets all American Petroleum Institute API CI-4 requirements for Heavy-Duty engine lubricants. It also meets a wide range of OEM specifications. <



SUCCESS
Stories



Location JAMAICA
COMMERCIAL TRANSPORT

JOHN RALSTON
MANAGING DIRECTOR
TANK WELD EQUIPMENT

SUCCESS
Stories



Location SOUTH-AFRICA
AGRICULTURAL PRODUCTS

Roelof Geldenhuys
WORKSHOP MANAGER
BROODKRAAL LANDGOED,
A DIVISION OF THE LE ROUX GROUP



Rymax user statement

The Le Roux Group is a proud grower, packer and exporter of world-class table grapes and stone fruit and was awarded with the prestigious Farmer of the Year award in 2021. Currently in excess of 3.2 million cartons of fruit are exported annually, whilst employing up to 6 200 people. We utilize a large quantity of tractors, trucks and motorcycles. This considerable investment in motorized assets need to be kept in excellent mechanical condition at all times. We therefore only use premium lubrication products.

"SINCE SWITCHING TO RYMAX
LUBRICANTS, WE HAVE REDUCED
MACHINERY DOWNTIME AND
EXTENDED OUR EQUIPMENT LIFE,
THUS REDUCING OVERALL COST OF
OWNERSHIP."

After a lot of research and consideration, it was decided to enter into an oil supply contract with Rymax Lubricants SA, a decision we are very happy about. Our equipment are now exclusively serviced using only with Rymax Lubricants. We found a clear improvement compared to when we used different suppliers and brands. Since switching to Rymax Lubricants, we have reduced machinery downtime and extended our equipment life, therefore reducing overall cost of ownership. Another benefit to us is the excellent customer care we receive. Promises are always kept, and in our business that makes all the difference in meeting our stringent export deadlines. company. <

Used
PRODUCT



Dione G-12+ ANTIFREEZE & ENGINE COOLANT

As a world-class organization, we can recommend Rymax Lubricants based on the quality of their product range and their Limited Warranty program for peace of mind. <



Rymax user statement

RITCO Ltd is a public-private partnership entity that was established by the Government of Rwanda to provide sustainable solutions to proliferating public transport problems for the rural, urban population and the region. Since its establishment, RITCO has been Rwanda's fastest growing transport company with unprecedented expansion and is growing even further to serve different corners of the country and region. Two years ago I was introduced to Rymax Lubricants through our fuel supplier, SP Ltd. Since we are using the Rymax products we did not have any technical incidents that can be related to the

SUCCESS STORIES

"DRIVING MORE KILOMETERS PER LITER RYMAX ENGINE OIL REDUCES OUR COST OF BUS SERVICING SIGNIFICANTLY."

lubricants. But more importantly, we clearly see a reduction in operational downtime due to extended drain intervals and this is something which directly saves us money. Working with Rymax Lubricants has not only noticeably improved the performance of our busses and satisfaction of the mechanics, it has also been a pleasure working with them. We always receive immediate responses on our questions, the company is really helpful and of course the quality of the lubricants is very good. <



Location RWANDA COMMERCIAL TRANSPORT

Ide Rutayisire
PROCUREMENT MANAGER
RITCO, PUBLIC TRANSPORT
COMPANY IN RWANDA



Used PRODUCT

ENDUROX LD - SAE 15W-40 HEAVY DUTY ENGINE OIL

I would advise Rymax Endurox LD 15W-40 because we have tested it on many kilometres and in different conditions. The product has proven it can cover many kilometres and has reduced the costs of bus servicing for our company. <

Rymax user statement

DVD Quality Mining is situated in the Kathu region of the Northern Cape. Their main commodity is manganese ore being extracted from the rocky outcrops with hydraulic excavators. As an opencast mine, it needs to utilize Caterpillar excavators, Liugong front end loaders, Sandvik mobile jaw crushers, Warrior mobile screens, Cat dozers, TLBs, graders.

"THE PRODUCT ALSO NEEDED TO BE WORLD-CLASS FROM A TECHNICAL ASPECT, AND RYMAX WITH THEIR OEM APPROVALS FROM VOLVO AND MERCEDES-BENZ WERE THEREFORE CHOSEN."

Maintaining our fleet of expensive mining equipment is of crucial to ensure production output targets are consistently met. Having a lubrication partner that understands the importance of their role in our production cycle was paramount. The product also needed to be world-class from a technical aspect, and Rymax with their OEM approvals from Volvo and Mercedes-Benz were therefore chosen. Rymax have also proven their ability to consistently deliver excellent customer service to our remote location. All factors considered, the cost/benefit ratio of Rymax Lubricants makes total financial sense and I can highly recommend them to any organization. <

Used PRODUCT

ATEXIO III AUTOMATIC TRANSMISSION FLUID

All factors considered, the cost/benefit ratio of Rymax Lubricants makes total financial sense and I can highly recommend them to any organization. <



SUCCESS STORIES



Location SOUTH-AFRICA INDUSTRIAL SEGMENT

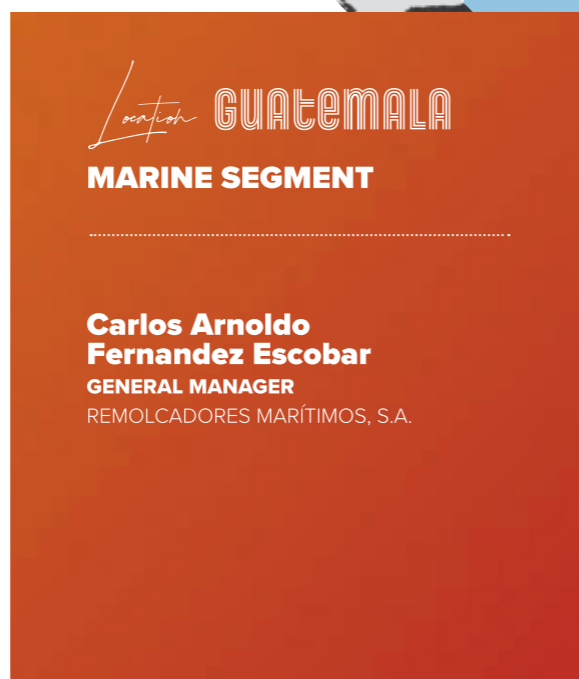
Dion van Dyk
MANAGING DIRECTOR
PETROCOM LTD, TRANSPORTATION AND
PRODUCTION COMPANY IN RWANDA





Rymax user statement

Remolcadores Marítimos, S. A. strives for the highest standards of protection against wear of our equipment, which is why we use RYMAX Lubricants. The experience of our distributor Técnicos en Lubricantes, S. A. guaranteed us an excellent and high-quality product, exceeding our expectations as customers, giving us the support and confidence for the good performance of our tugboats. Using RYMAX products for more than two years, we continue to obtain good results in the use of our machines. <



**Carlos Arnoldo
Fernandez Escobar**
GENERAL MANAGER
REMOLCADORES MARÍTIMOS, S.A.

"A HIGH-QUALITY
PRODUCT, EXCEEDING
OUR EXPECTATIONS AS
CUSTOMERS"



Used
PRODUCT

MARLUB ZF 40
ZINC FREE MEDIUM
SPEED DIESEL ENGINE OIL

Marlub Zinc Free series are high performance, zinc-free and chlorine-free oils specially designed to provide excellent engine cleanliness and oil filter life in the modern boat diesel locomotive engines/. <



CATERPILLAR

Location **UKRAINE**

INDUSTRIAL SEGMENT

Zeppelin Ukraine
OFFICIAL CATERPILLAR DEALER

Rymax user statement

Unplanned downtime can be both costly and frustrating. That's why we prioritize proper lubrication, ensuring that our equipment has a longer lifespan and can be relied upon by operators in the field.

"AT ZEPPELIN UKRAINE, WE RECOGNIZE THE SIGNIFICANCE OF TRUST WHEN IT COMES TO CATERPILLAR EQUIPMENT. AS THE OFFICIAL CATERPILLAR DEALER, WE UNDERSTAND THE IMPORTANCE OF RELIABLE MACHINES FOR OUR CUSTOMERS."

"As representative of Zeppelin Ukraine, I am proud to endorse Rymax Lubricants as our trusted partner. Our customers rely on Caterpillar equipment for its reliability and performance. Proper lubrication is crucial to ensure the longevity and dependability of these machines. Rymax Lubricants' Gevitro TO-4 gear oils have proven to be a reliable choice, meeting Caterpillar's specifications and excelling in wet conditions. Their compatibility with seals and packing materials reduces maintenance costs and downtime. I highly recommend Rymax Lubricants to operators working with Caterpillar power equipment systems."

For operators working with Caterpillar power equipment systems, I wholeheartedly recommend Rymax Lubricants. Their Gevitro TO-4 gear oils, along with their extensive range of compatible products, are an excellent choice. <



Used
PRODUCT

GEVITRO TO-4 SAE 30
TRANSMISSION FLUID

Our favorite product is Gevitro TO-4 SAE 30. This one product to lubricate the transmission fluid is truly a multifunctional lifesaver. Especially in combination with the Rymax Endurox engine oil range it practically covers all our needs. <

RYMAX LUBRICANTS.
MADE IN HOLLAND.
AND PROUD OF IT.



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IMPROVE BY CHALLENGE.

