

# FROM CENCE

EXCELLENCE

Welcome to the home of aftermarket



## Editorial



Guido Berkefeld Managing Director

## MOIN [mɔi̯n] a typical North German way of saying hello

Almost 50 years of Jürgen Liebisch GmbH. Over this time, we have continuously expanded our knowledge of the market so that we can not only serve our customers competently, but also with excellence. By doing so, we have built up a considerable international network of customers, suppliers and service providers.

Since 2004, we have been providing a comprehensive range of great value automotive spare parts under our own AIC Germany brand. In this way, we ensure that even those vehicles for which a repair with original parts would often not make sense due to cost reasons remain operational.

#### Performance-oriented

Our approach is based on understanding needs and requirements. What direction are the markets developing in? Are individual components specifically needed in order to conduct repairs in accordance with the current value of the vehicle? Or is a smart complete solution better suited?

AIC Germany currently lists over 13,500 items in its product range, thereby catering to the widest demands for spare parts of vehicles – no matter if with internal combustion engines or electric motors. We believe it is important to find targeted solutions for the aftermarket in order to meet the requirements of our customers.

We believe that a trustful and sincere business relationship is as much about good stock management as it is about reliable and fast delivery. What we have on offer, we also deliver as quickly as possible. And this is not merely an empty promise. It is backed up by a delivery capability of over 90% and high delivery rates. An effective combination of teamwork and automation in our warehouse enables us to achieve short throughput times for incoming orders and fast delivery to our customers. Our sales team is a reliable point of contact for ensuring successful cooperation and maximum flexibility in all customer requirements.

We are at your service!

Your AIC Germany-Team

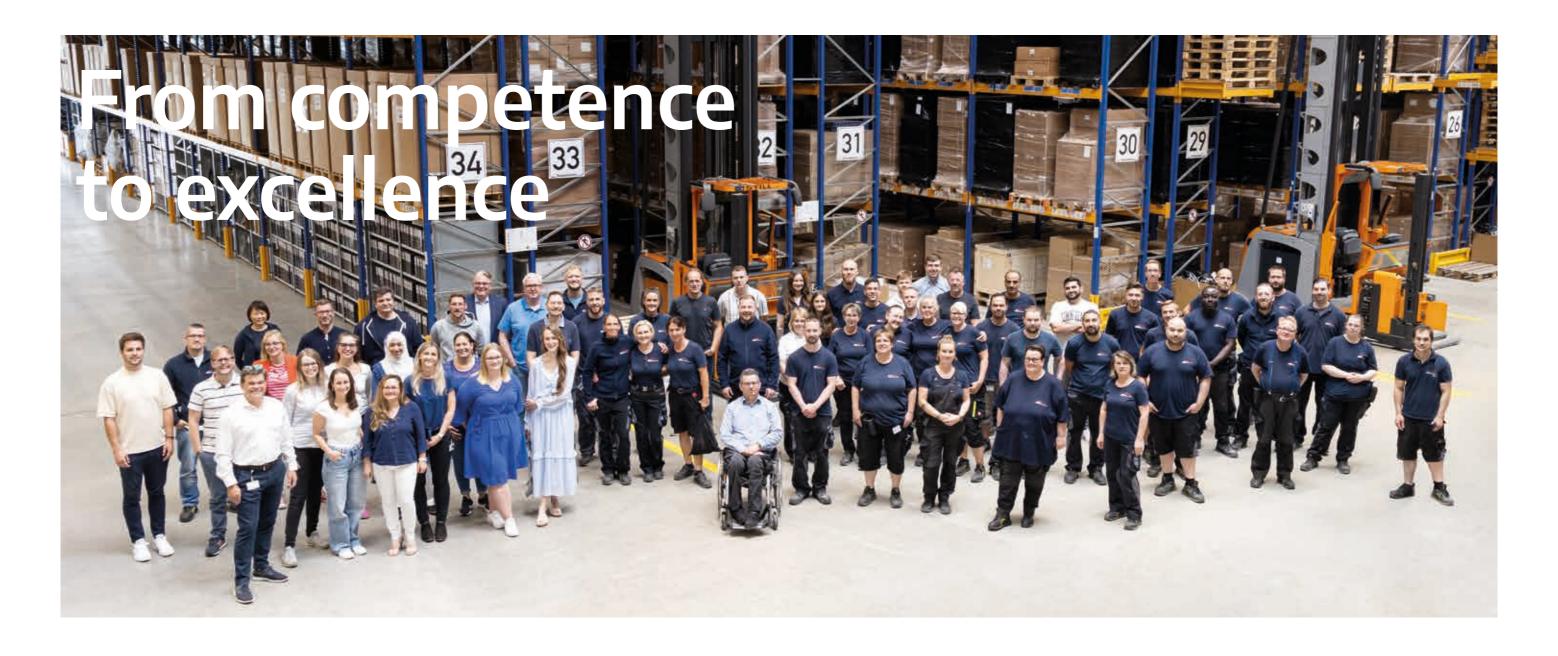
#### **CONTENTS**

	6	AIC Germany. From competence to excellence
	8	AIC Quality
	10	Warehouse & Logistics
	14	Shaping the market for five decades
	16	AIC Product Groups
	18	Drive and suspension
	22	Electrics
	26	Heating and cooling
	30	Car body
	34	Engine
	38	Accessories and other
	42	Electric mobility
	46	Highest quality from OEM
IV	50	Service

**2** AIC Germany. From competence to excellence. AIC Germany. From competence to excellence. 3



4 | AIC Germany. From competence to excellence. | 5



#### Five decades of success

Founded in 1975 as a two-man business in the middle of Hamburg, the Jürgen Liebisch GmbH has grown into a successful, medium-sized company for the independent automotive spare parts market. With our many years of experience in the market, we are one of the established suppliers of spare parts with a current value worldwide. Our entrepreneurial actions are always guided by the proven Hanseatic virtues. From Hamburg to all corners of the world - reliable, down-to-earth and authentic.

Today, we operate from our state-of-the-art logistics center in Glinde. Several thousand automotive spare parts are handled daily in our dynamic warehouse system. With the introduction of an automated small parts warehouse (AS/RS) in 2019, we can ensure fast and efficient picking of our parts with the help of 42 robots.

#### Core competence meets quality

With our broad product portfolio in over 100 product groups and more than 13,500 articles, we create solutions for the independent aftermarket. Our top priority is and remains the combination of high-quality products and fair prices, so that even older vehicles remain operational. It is important to us to respond flexibly to the needs of the market and our customers and to identify new trends at an early stage. In doing so, we benefit from the partnership-based cooperation with our international supplier and customer network. The success of our company is based not least on the high

quality of our products and our high standard of service. Quality and safety in all areas are our top priorities, from the expertise of our employees to our work processes and the maintenance of various partnerships with original equipment manufacturers such as iwis, Dunlop Suspension Systems and Olsa. All this is supported by our sophisticated and TÜV approved quality management system. We do everything we can to offer our customers a high-quality and suitable solution for the aftermarket as well.

6 AIC Germany. From competence to excellence. 7

## Quality is the be-all and end-all

#### Our quality work ethic

More premium - more choice! "AIC Premium" is the name we give products originating either directly from OE manufacturers or those manufactured in Germany. As part of our efforts to continually offer our customers more quality, our premium range is also growing steadily. Meanwhile, 11% of our entire range now consists of AIC Premium products – and the trend keeps rising!

#### **AIC** quality principles



#### **Customer focus**

How can we fulfil or even exceed the expectations of our customers? For us, this means taking a dynamic approach to problem-solving.



#### Processes

Well-defined processes help us to maintain the same predefined quality control procedure for every item.



#### Commitment

We are committed to what we do as a team and use our skills and abilities to the best of our ability.



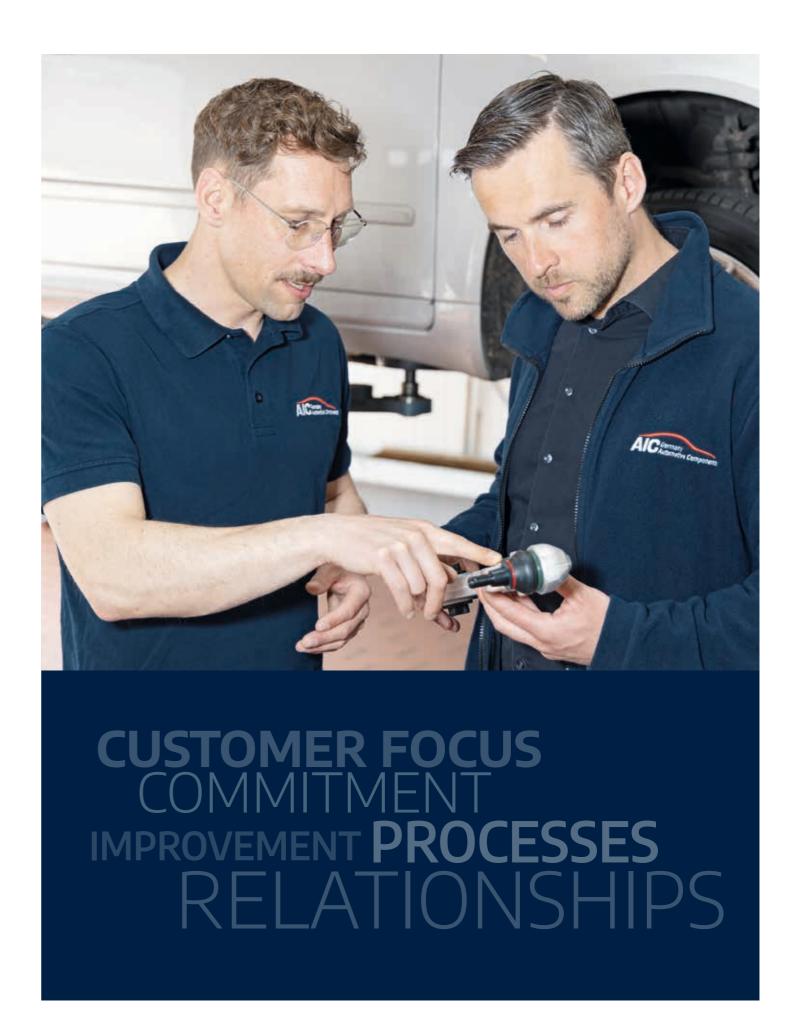
#### Improvement

We continuously challenge ourselves as well as our existing processes, products and procedures. What is good is retained, what could be better is adjusted.

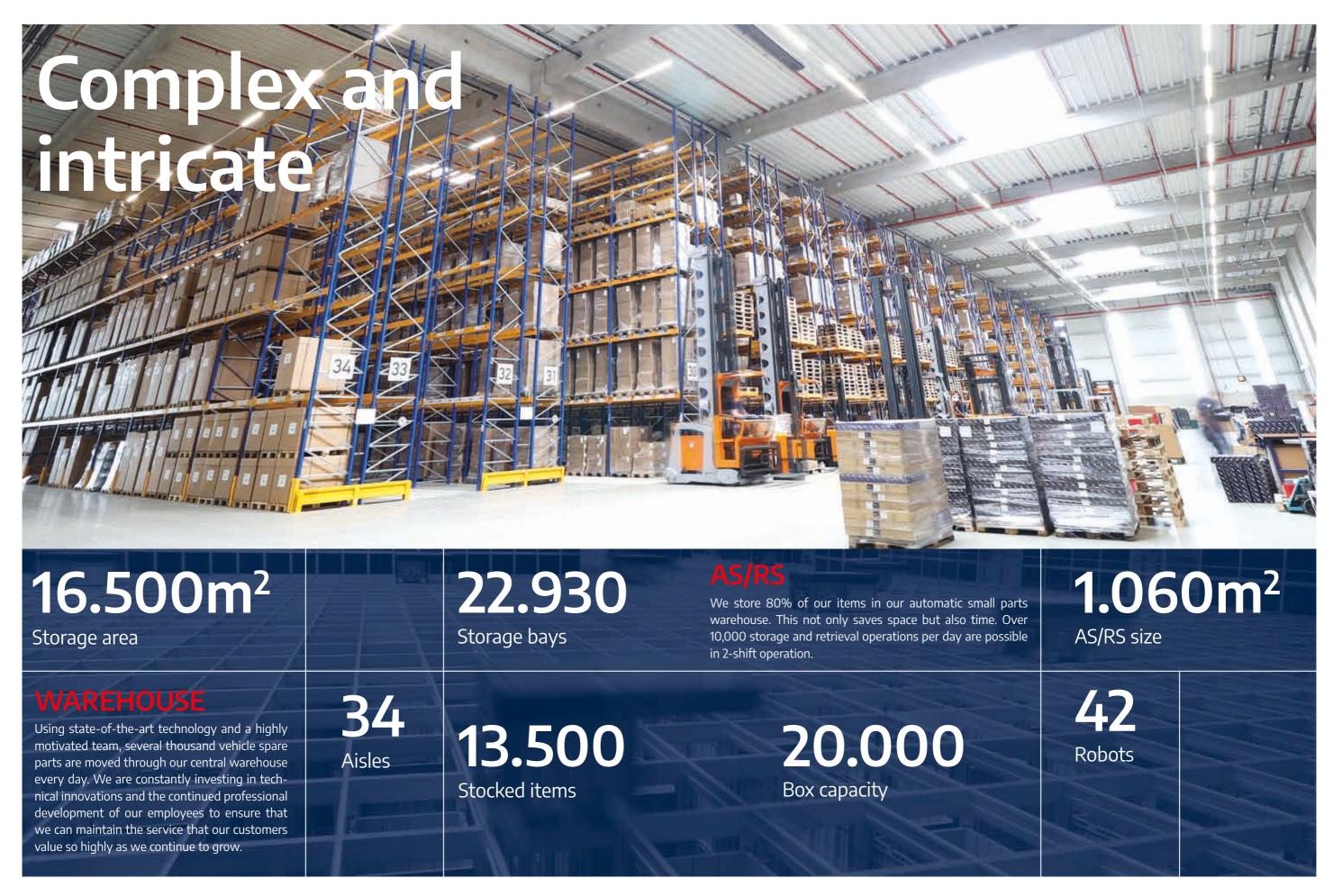


#### Relationships

We maintain many longstanding business relationships with our customers, partners and suppliers. Knowing each other well often gives us a valuable head start in getting new products or adjustments off the ground swiftly.



8 | AIC Germany. From competence to excellence.



10 AIC Germany. From competence to excellence. 11

## Innovation

### and Teamwork





Several thousand automotive spare parts are stored and handled in our dynamic warehouse system every day. With the introduction of an automated small parts warehouse (AS/RS) in 2019, we can guarantee fast and efficient picking of small parts with the help of 42 robots. Storage and retrieval as well as order picking from our high-bay warehouse is performed by a wide range of industrial trucks such as narrow-aisle trucks, front and reach trucks.

We are especially proud of our latest investment: an automatic packing machine. In our parcel dispatch area, this automation will enable us to send hundreds of consignments a day in the future. When picking and packing, we pay special attention to the quality of the products and the safety of each individual employee in all our processes, applying the dual control principle.





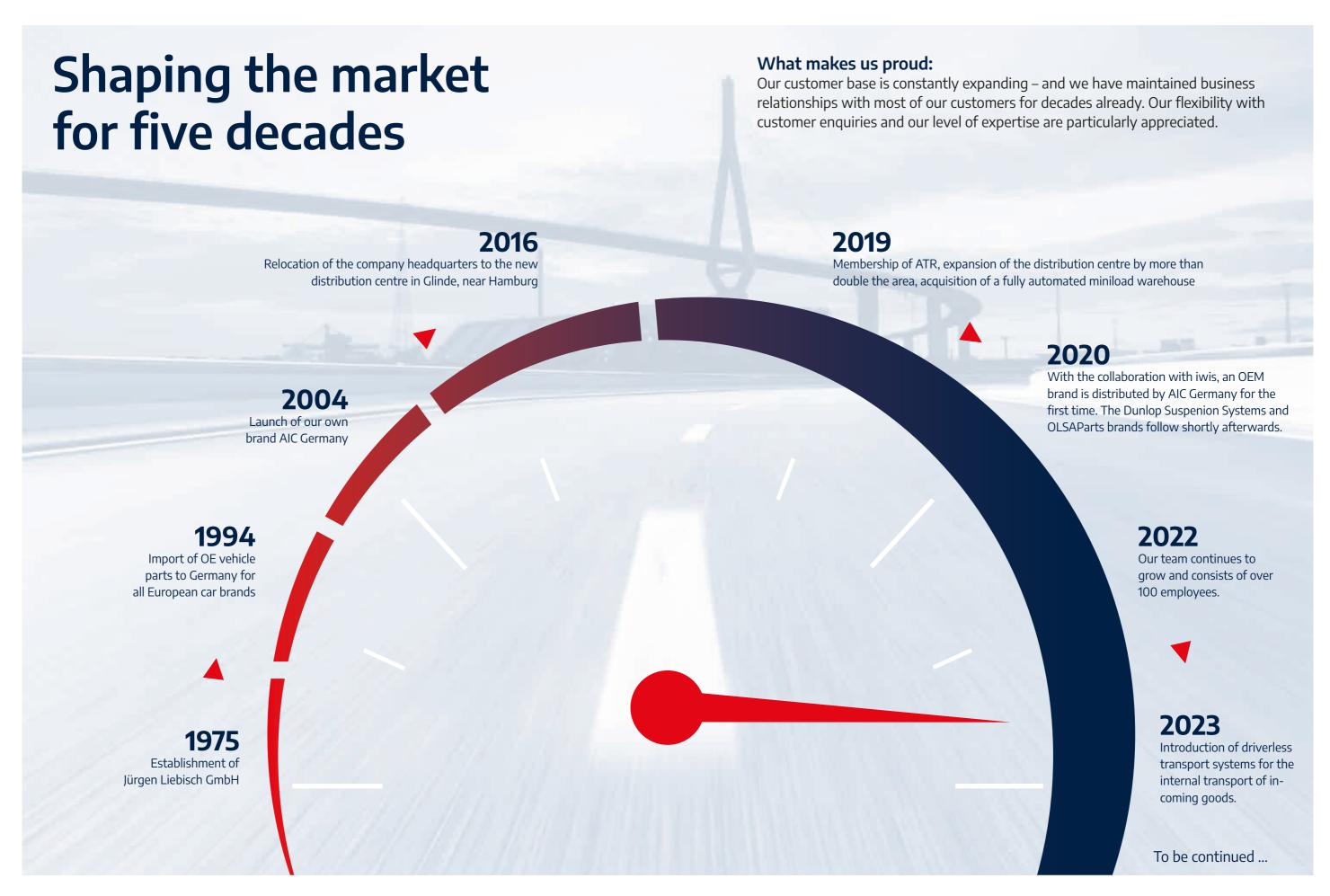


When it comes to packing, we are fast, efficient and resource-friendly. Our packing machine provides us with a made-to-measure, neutral box for every parcel consignment.



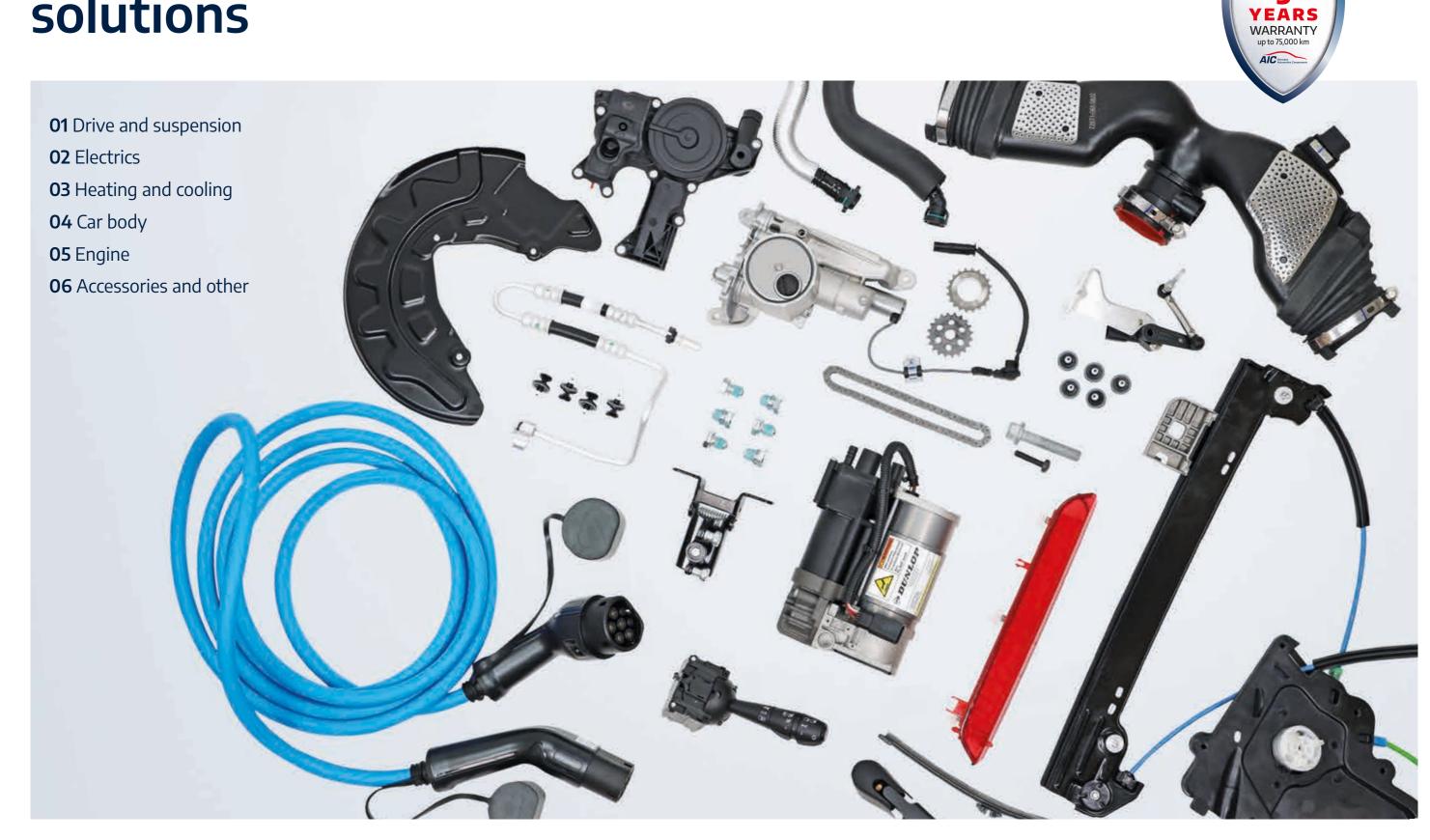


12 | AIC Germany. From competence to excellence. AIC Germany. From competence to excellence.



**14** AIC Germany. From competence to excellence.

## **AIC** Aftermarket solutions



16 AIC Germany. From competence to excellence. 17

II | AIC Product Groups 01 | Drive and suspension

### **Drive and suspension**





#### Convincingly good

Today's vehicles just keep getting heavier – a fact that puts a lot of stress on suspension components such as steering knuckles and wheel bearings. At AIC Germany, we recognised the market need for steering knuckles at an early stage. The initial niche product quickly developed into the best-seller in our range. Today we have a significant assortment in this area. There is also a wide selection of hydraulic hoses and wheel bearing sets at AIC Germany, and our portfolio is constantly being expanded.

steering knuckles • wheel hubs • wheel bearings • rubber-metal bearings • steering gear • suspension springs • ABS rings • locking plates • wishbones • splash plates, brake discs • brake pad wear indicator repair kits • brake / vacuum hoses • wheel brake cylinders braking system vacuum pumps • brake retaining clips • valves • air compressors • shock absorbers • cables • selector rods • gearbox parts • speedometer drive wheels • joint sets • gearbox valves • release bearings • hydraulic hoses • steering parts • hydraulic pumps axle pivots

#### Steering knuckle, wheel suspension

**AIC item no.:** 55698 **OE ref. no.:** 6Q0 407 255AC

Suitable for\*: e.g. VW Polo; Skoda Fabia



II | AIC Product Groups 01 | Drive and suspension

#### From smart solutions to original quality



## Control/Trailing Arm Kit, wheel suspension

AIC item no.: 74875Set **OE ref. no.:** A203 330 1911

Suitable for\*: e.g. Mercedes Benz C-Klasse and SLK



AIC item no.: 58234 **OE ref. no.:** 8KO 407 253R

Suitable for\*: Audi A4, A5 and Q5

#### Hydraulic Hose, steering system

**AIC item no.:** 57179 **OE ref. no.:** 1 737 517

Suitable for\*: Ford Fiesta and Fusion



#### Sluggish steering? Speed and expertise now matter

Sluggish steering is often a sure sign of a fault in the steering system. Leaking oil poses a considerable risk to driving on the roads and to the environment. A sudden loss of steering assistance can also quickly lead to a serious accident.

With our hydraulic hoses in OEM quality, qualified specialists can quickly rectify steering problems.







#### Wheel Bearing Kit

AIC item no.: 52561 **OE ref. no.:** 5KO 498 621

Suitable for\*:

e.g. VW Caddy, GOLF VII, Passat Item details

#### Compressor, compressed air system

**AIC item no.:** 71289 **OE ref. no.:** 3720 6 875 176

Suitable for\*: BMW 5 Gran Turismo and Touring, 7

#### Air Spring, suspension

**AIC item no.:** 70931 **OE ref. no.:** 3710 6 784 381

Suitable for\*:

BMW 5 Gran Turismo and Touring

II | AIC Product Groups 02 | Electrics

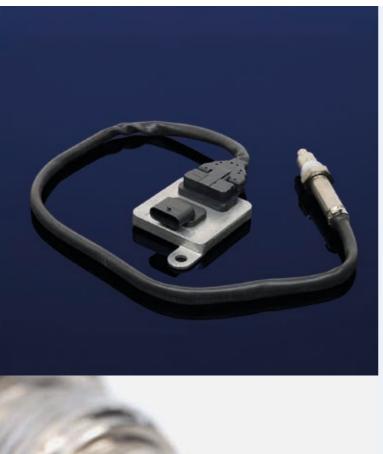
## **Electrics**



#### Repair kits - smart thinking

Increasing technology is placing ever greater demands on a vehicle's wiring harness. Driving assistance, air-conditioning and lighting systems, etc. all rely on a sound supply of power. They are not only partly relevant for vehicle inspections and safety, but also have a considerable impact on driving comfort, which no one wants to forego. In the event of a defect, smart product solutions from AIC Germany, such as repair kits, make the daily grind in the workshop easier. In the event of a cable break, only the damaged area needs to be replaced, not the entire wiring harness. This smart solution can be found, for example, on p. 24.

number plate lights • cables / adapters • bulbs • signal horn repair kits • headlights • fuses • relays • turn signal lights • voltage regulators- servomotors • bulb retaining springs • antennas • ignition units / distributors • distributor caps • ignition cable sets • plugs • sensors • switches







#### NOx sensor

**AIC item no.:** 58751

**OE ref. no.:** A000 905 3503

**Suitable for\*:** e.g. Mercedes Benz Sprinter, C-Klasse



II | AIC Product Groups 02 | Electrics

#### Well prepared for the main inspection







#### Cable Repair Set, tailgate

AIC item no.: 56955 **OE ref. no.:** 1K6 971 147Q

Suitable for\*: VW Golf V

#### **Combination Rear Light**

AIC item no.: 72244 **OE ref. no.:** 6321 7 435 134

Suitable for\*: Mini

#### **Steering Column Switch**

**AIC item no.:** 58372 **OE ref. no.:** 2554 013 01R

Suitable for\*:

e.g. DACIA Duster and Sandero





#### **Anti-fog Sensor**

AIC item no.: 74003Set **OE ref. no.:** 6411 6 928 326

#### Suitable for\*:

e.g. BMW 1, 3, 5, 6, 7, X1, X5, X6, Z4 Roadster

#### **Control Unit, lights**

AIC item no.: 57471 **OE ref. no.:** 4EO 907 476

#### Suitable for\*:

e.g. Opel Astra G; Mercedes Benz SLK; Nissan Qashqai

#### Item details



#### **Auxiliary Stop Light**

**AIC item no.:** 70403 **OE ref. no.:** 1U9 945 097B

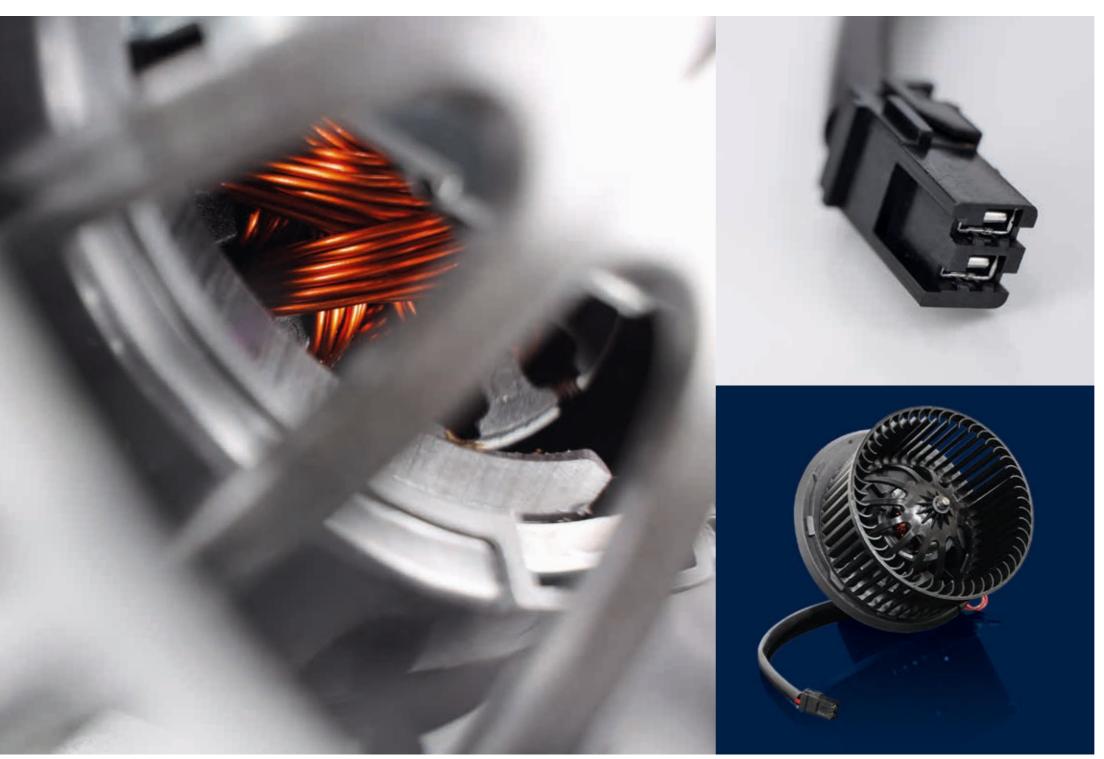
Suitable for\*: Skoda Octavia



II | AIC Product Groups 03 | **Heating and cooling** 

## Heating and cooling





#### Comfort at the touch of a button

Once considered a luxury, now mostly standard: Automatic climate control in the car. It regulates the interior temperature precisely and intelligently, in both summer and winter. As a result of this continuous usage and the vibrations it is n the engine compartment, air-conditioning lines in particular must withstand a great deal of wear and tear. It is not uncommon for them to leak and need replacing. In contrast to many OE suppliers, AIC Germany offers air-conditioning lines with seals for easy replacement.

blower motors • pre-switching resistors • heat exchangers • water flanges • electric fans • thermostats • radiators • water pumps • radiator hoses • fan clutches • air conditioning lines • air conditioning

#### Electric motor, interior blower

**AIC item no.:** 57963 **OE ref. no.:** 7701 046 084

\* Further vehicles and models can be found via the OE comparison number.

Suitable for\*: Renault Twingo

II | AIC Product Groups 03 | **Heating and cooling** 

#### **Tested quality for continuous operation**



#### **Air Channel**

**AIC item no.:** 72671 **OE ref. no.:** A642 094 6397

Suitable for\*:

e.g. Mercedes Benz C-Klasse, M-Klasse and G-Klasse

#### **Expansion Tank, coolant**

**AIC item no.:** 56593 **OE ref. no.:** 5195 6876

Suitable for\*: Fiat Panda and 500

#### Housing, oil filter

AIC item no.: 58344 **OE ref. no.:** A651 180 0610

#### Suitable for\*:

e.g. Mercedes Benz Sprinter, C-Klasse, GLC







Suitable for\*:

e.g. Mercedes Benz A-, B- and C-KLasse

**OE ref. no.:** A270 200 0615

#### **Auxiliary Water Pump**

**AIC item no.:** 57465 **OE ref. no.:** 7EO 965 561F

#### Suitable for\*:

e.g. Skoda Octavia; Audi TT; VW Golf VI







High Pressure Line,

e.g. VW Polo; Skoda Fabia and

air conditioning

AIC item no.: 55968 **OE ref. no.:** 6Q0 820 741D

Suitable for\*:

Seat Ibiza

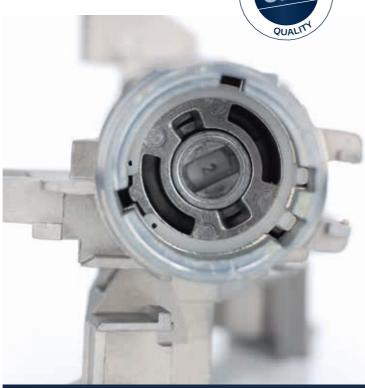
II | AIC Product Groups 04 | Car body

## Car body

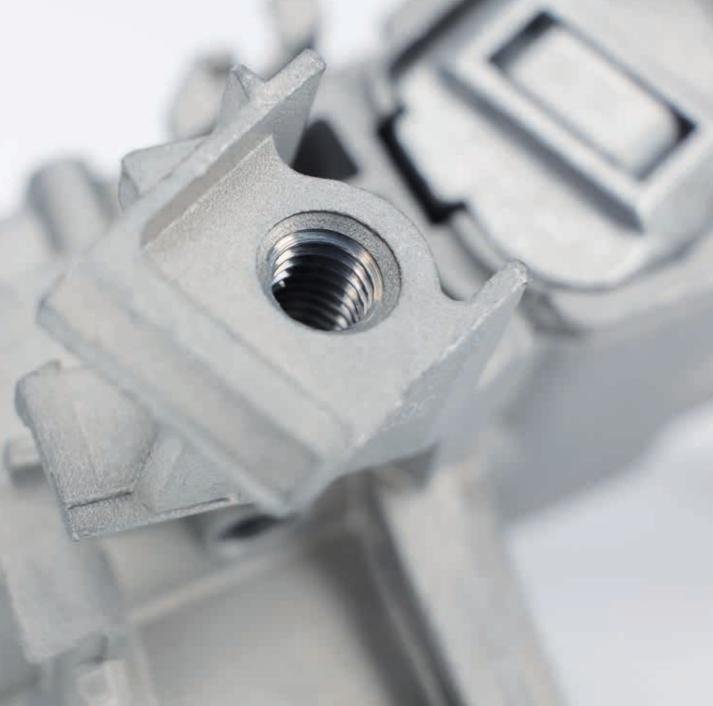
#### The small, subtle difference

A tailgate can be closed quietly or with a loud thud. The small but subtle difference is made by the tailgate's closing assistance mechanism. This convenient feature quietly pulls the tailgate into the latch. Furthermore, it also reduces the amount of human effort required, which makes a convenient difference, especially when it comes to larger models such as vans. An example of a tailgate lock from the AIC range can be found on p. 32.

interior switches • window regulators • door handles • pedals • window regulator cranks • bonnet insulation mats • repair plate retaining straps • gas struts • door locks • door retainers • central locking systems • steering wheel locks • lock cylinders • bonnet grips • splash guards







\* Further vehicles and models can be found via the OE comparison number.

#### Steering lock

**AIC item no.:** 56270 **OE ref. no.:** 1KO 905 851B

Suitable for\* e.g. Skoda Octavia and Superb; VW Golf VI



#### A solid dose of safety in the range





#### Gas Spring, boot-/cargo area

AIC item no.: 72577 **OE ref. no.:** 5124 7 178 273

Suitable for\*: BMW 5 Touring

#### Splash Panel, brake disc

**AIC item no.:** 58777 **OE ref. no.:** 5Q0 615 311G

Suitable for\*:

e.g. Skoda Octavia; VW Golf VII

## Item details

#### Tailgate Lock

AIC item no.: 56250 **OE ref. no.:** 1TO 827 505H

Suitable for\*: VW Touran

#### Roller Guide, sliding door

AIC item no.: 55575 **OE ref. no.:** 1705 693

Suitable for\*: Ford Transit





#### **Door Catch**

AIC item no.: 55947 **OE ref. no.:** 9181.P2

Suitable for\*:

e.g. Citröen Berlingo; Peugeot Partner

#### **Window Regulator**

AIC item no.: 74281 **OE ref. no.:** 1096620-98-L

Suitable for\*: Tesla Model 3

#### **Door Lock**

**AIC item no.:** 56628 **OE ref. no.:** 5121 7 202 143

e.g. BMW 1, 3, 5, 6, 7, X1, X5, X6, Z4 Roadster







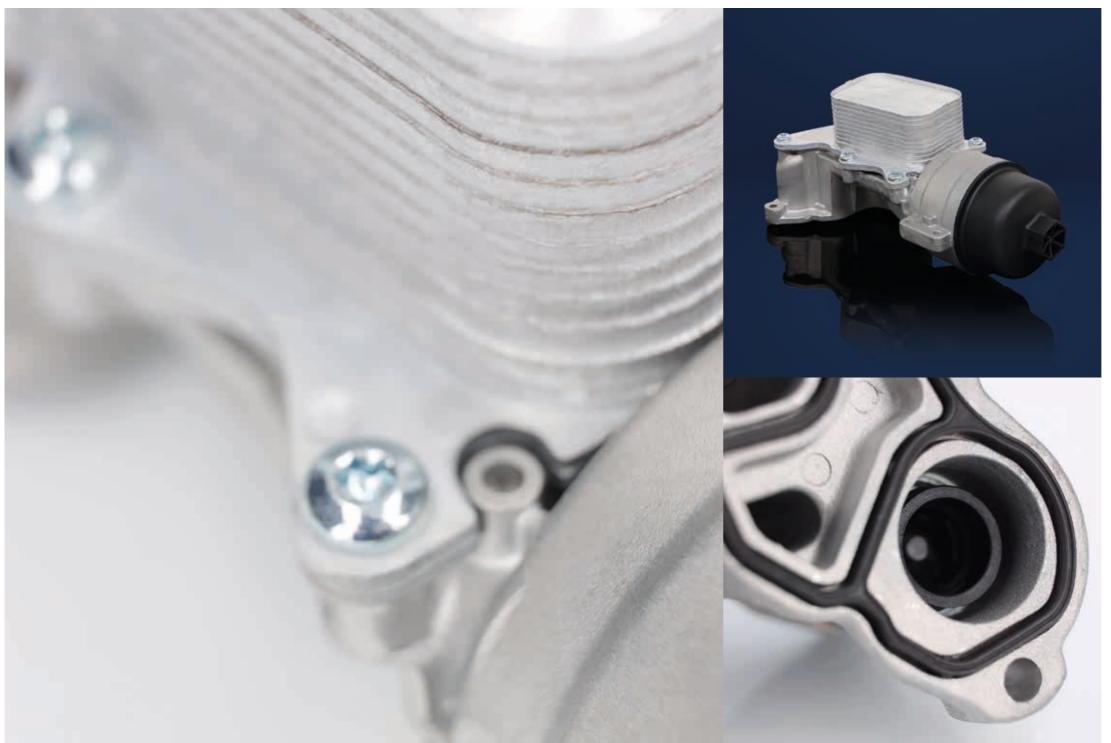




II | AIC Product Groups 05 | Engine

## Engine





#### Runs like a well-oiled machine

Regular oil changes are an essential procedure to keep a vehicle running smoothly for the long term. This service alone accounts for a third of the revenue in garages and is therefore an absolute "routine procedure". Besides the oil, it is also important to change all the necessary seals and filters to ensure that the lubrication system continues to function reliably. The transmission also needs new oil regularly. The interval is specified by the manufacturer. Complete transmission oil change kits with German brand-name oil and necessary accessories are supplied by AIC Germany for garages.

carburettor flanges • reservoirs / tanks • fuel pumps • camshaft adjusters • engine components • oil separators • air flow meters • secondary air pumps • idle control valves • oil sumps • throttle valves • lambda probes • oil coolers • crankshaft gears • idler pulleys, tensioning elements • timing chain sets • crankshaft pulleys • fuel tanks

#### Oil cooler, engine oil

**AIC item no.:** 59092 **OE ref. no.:** V8 643 749 80

Suitable for\*: e.g. MINI Countryman; Opel Grandland

Item details



AIC Germany. From competence to excellence. | 35

#### Maximise your repair pleasure with article sets







#### **Timing Chain Kit**

AIC item no.: 59107Set **OE ref. no.:** 1352 9 886 258

Suitable for\*: e.g. BMW; Mini



#### Oil pump set

AIC item no.: 71658Set **OE ref. no.:** 1141 7 647 376

Suitable for\*:

Mini

#### **EGR Valve**

**AIC item no.:** 70363 **OE ref. no.:** A642 140 0860

Suitable for\*:

e.g. Mercedes C-Klasse, M-Klasse and GL-Klasse

**SERVICE** INFORMATION







#### Tank unit, additive (DPF regeneration)

AIC item no.: 58926 **OE ref. no.:** 96 724 199 80

Suitable for\*:

e.g. Citröen Berlingo, C4, DS5; Peugeot Partner

#### Oil Separator, crankcase ventilation

AIC item no.: 70399Set **OE ref. no.:** 06H 103 495AH

Suitable for\*:

e.g. VW GOLF VI; Skoda SUPERB; Audi TT





**OE ref. no.:** 0BH 325 183B

Suitable for\*: e.g. VW T6, Tiguan, GOLF VII; Skoda Kodiaq





II | AIC Product Groups 06 | Accessories and other

### **Accessories and other**



#### Would you like a little less?

Sometimes all you need is this or that and not necessarily a complete set, as is usually offered in the OE sector. Do you really need a new wiper arm including cap and blade or perhaps just the wiper arm itself? Do the motor and linkages need to be replaced or just one of the components? If the manufacturer permits it, we at AIC Germany have split the respective sets so that the spare parts can be ordered as required.

wiper linkages • wiper motors • wiper pumps • wiper nozzles • wiper arms • filters • mounting materials • o-ring screws • seals • lubricants





#### Housing, car key

AIC item no.: 57564 **OE ref. no.:** 6490.76

**Suitable for\*:** e.g. Peugeot 207, 307, 308 and 407 Item details







\* Further vehicles and models can be found via the OE comparison number.

II | AIC Product Groups 06 | Accessories and other

#### Solutions for large and small – in sets or as individual components



#### Retaining Clip, door panel

AIC item no.: 55656 **OE ref. no.:** 6Q0 868 243

Suitable for\*: e.g. VW Golf; Skoda Rapid



#### Retaining Clip, door panel

AIC item no.: 55675 **OE ref. no.:** 5141 1 973 500

Suitable for\*: e.g. BMW 3, 5, 7

#### Clip, trim/protection strip

**AIC item no.:** 55679 OE ref. no.: A001 988 7681

Suitable for\*: e.g. Mercedes Benz C-Klasse, Vito



Item details

#### Screw Plug, oil sump

**AIC item no.:** 74193 **OE ref. no.:** 1871598

Suitable for\*: e.g. Ford Mondeo; Opel Grandland

#### Screw Plug, oil sump

AIC item no.: 51791 **OE ref. no.:** N 908 132 02

Suitable for\*:

e.g. VW Polo, Sharan; Ford Galaxy, Porsche Cayenne

e.g. VW Golf V, Polo; Skoda Fabia



#### Wiper Linkage

**AIC item no.:** 71248 **OE ref. no.:** 13 432 685

Suitable for\*:

e.g. Opel Corsa D and E

#### Additive, particulate filter regeneration

**AIC item no.:** 58922 **OE ref. no.:** 96 780 336 80

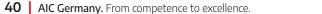
Suitable for\*:

e.g. Citröen C3 and C4; Peugeot 207









## Electric mobility

## A fascinating future.





#### Electrified by what's new

They're coming – and there are more of them every single day! Electric and hybrid vehicles are rapidly taking over the roads. Admittedly, not always as quickly as is the case in some of Europe's Nordic countries, where vehicles with internal combustion engines already play a lesser role. Nevertheless, the transition to electric vehicles is gaining momentum fast. This is why we at AIC Germany are dynamically adapting our range of spare parts to meet the needs of the market.



#### Charging cable, Type 2 electric vehicle charging plug

AIC item no.: 58925

**OE ref. no.:** 6190 0 003 164-32A

Suitable for\*: universal TYP 2 / 32A



#### Contemporary expansion to the range





#### **Jack Support Plate**

AIC item no.: 74258 **OE ref. no.:** 1453419-00-A

Suitable for\*: TESLA Model 3

#### Wheel Bearing Kit

AIC item no.: 72961 OE ref. no.: 8SO 498 625A

Suitable for\*: e.g. VW ID.3

#### Item details



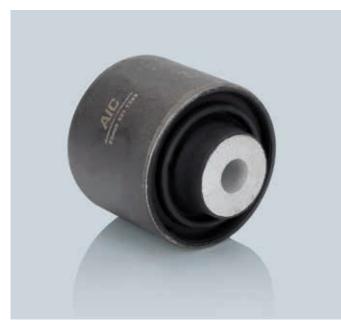
#### Mounting, control/trailing arm

AIC item no.: 73405 **OE ref. no.:** 1048951-00-A

Suitable for\*: TESLA Model S and X

#### Sensor, pneumatic suspension level

AIC item no.: 74402 **OE ref. no.:** 1027976-00-A





#### **Air Spring Strut**

**AIC item no.:** 71232 **OE ref. no.:** 6006351-00-C

Suitable for\*: TESLA Model S

#### Splash Panel, brake disc

**AIC item no.:** 73455 **OE ref. no.:** 1072161-00-A

Suitable for\*: TESLA Model S

#### Control/Trailing Arm, wheel suspension

**AIC item no.:** 73419 **OE ref. no.:** 1043966-00-A

Suitable for\*: TESLA Model S







Suitable for\*: TESLA Model S and X



**44** | AIC Germany. From competence to excellence.

III | Highest quality from OEM iwis mobility systems

## Stronger together.



## Timing chain systems

iwis mobility systems





III | Highest quality from OEM **Dunlop Suspension Systems OLSAParts** 

## Air suspension systems

**Dunlop** Suspension Systems

DUNLOP

## Lighting components

**OLSAParts** 





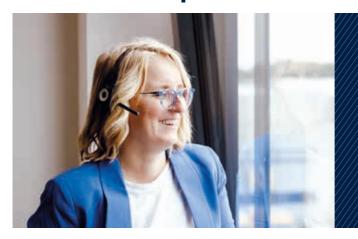




**Dunlop Suspension Systems** is the first and leading manufacturer in Europe to design, develop and produce complete original quality air suspension systems since 1950. At its purpose-built facility at Prologis Park in Coventry, England, components are not only designed and developed, but also tested in a sophisticated test procedure that simulates real-world environmental conditions. This ensures the quality and reliability of the components. The special feature of Dunlop's air suspension system is the "active system". No manual adjustment is necessary after installation. The air spring components are controlled and managed by the system. Quite simply with Plug&Play.



#### We sell real parts and serve with real contact persons



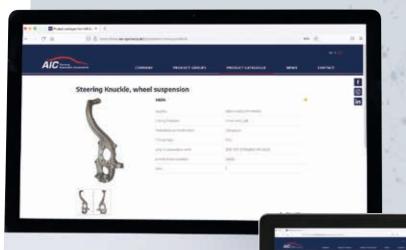
Everything under a single roof, everything under a single telephone number:

+49 40 25 30 66-0 Mon-Fri from 8:00 am - 4:30 pm

contact@aic-germany.de

- For AIC Germany, service starts with accessibility: Who do you want to get in touch with?
- Service-oriented back office For order processing and delivery questions
- **Competent technicians** 
  - For technical queries and installation assistance
- Reliable sales department Your contact for sales and conditions

## A single click and glance



Is the product available? What is the packing unit?

The AIC digital product catalogue answers these two questions immediately, around the clock. One click on the desired article and the traffic light indicator shows the availability and the packing unit at a single



#### Remain up-to-date

with the AIC Germany WholesaleTicker.

Simply register directly here and receive concise and entertaining news and information on products and services from AIC Germany, 10 times annually.



Errors and omissions excepted. Illustrations not binding.

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