

40
YEARS
1983-2023

EMILIANA[®]
SERBATOI 40 YEARS
1983-2023
ADVANCED FUEL SOLUTIONS

COMPANY PROFILE



www.emilianaserbatoi.com

COMPANY PROFILE



- Thanks to the foresight of Morselli family who, since 1983, has instilled **ideas, dedication, willingness and passion**
- Thanks to the building of a **strong identity** based on work culture, total dedication, quality and a close bond between territory and community
- Thanks to a state-of-the-art **technology**, innovative products, a well-organized sales **network** and **technical assistance**

EMILIANA SERBATOI has gained a reputation as the **leader in the Design, Production and Supply of tanks and advanced fuel solutions** to organizations and customers in both European and Global Markets



HISTORY



1960

Mr. Giancarlo Morselli and his father Vincenzo produce their first tank

1983

Giancarlo Morselli and his son Gian Lauro found Emiliana Serbatoi SRL

2000

Opening of new headquarters Campogalliano, Modena

2013

Opening of new production site in San Donà di Piave, Venezia

2017

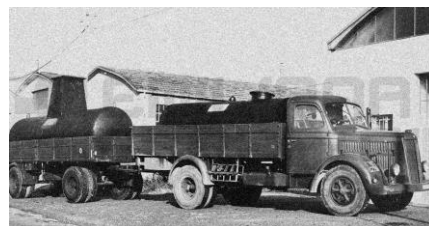
Expansion of the main headquarters with new spaces for a total of 4 thousand square meters

2019

The competitor AMA spa is acquired

2023

The company celebrates forty years of activity



FACILITIES



Campogalliano (MO)
Emiliana Serbatoi's
headquarters & assembly



San Donà di Piave (VE)
Emiliana Serbatoi's steel and
polyethylene roto-moulding
production site.



MISSION AND PHILOSOFY



- We have always been curious and able to innovate with the aim of catching new requirements and opportunities
- We want to reach the global market and be more and more present in all the five continents
- We want to create products that will allow us to go as far as possible and increase our worldwide market share
- We are going to provide products and services to meet market expectations and offer cost effective solutions
- We are going to place in the foreground both the respect for human resources and the closest and most enduring relationships with our commercial and industrial partners
- We want to keep innovating and to be a benchmark for the sector, in other words to be always one step ahead



GLOBAL OUTLOOK

- 450 > MORE THAN 450 DEALERS
100 > IN MORE THAN 100 COUNTRIES
- 100 > MORE THAN 100 EXHIBITIONS AND
EVENTS WHERE ES PRODUCTS WERE
DISPLAYED THROUGH DEALERS
- 10 > MORE THAN 10 INTERNATIONAL FAIR
MADE DIRECTLY BY EMILIANA SERBATOI



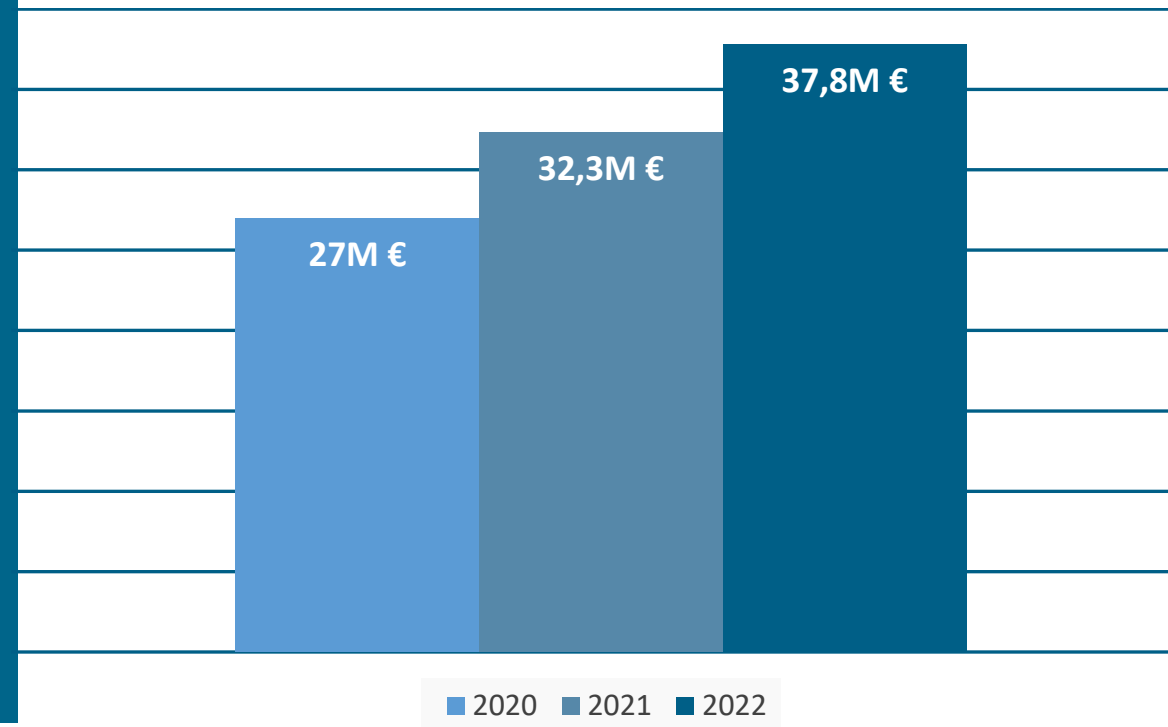
REVENUE AND EXPORT GROWTH

We have been **growing steadily** since the company was founded in 1983

- The year 2022 ended with a consolidated turnover of **37.800.000 €**

Which means:

- + 17% over 2021
- + 40% over 2020.



PRODUCTS RANGE

Emiliana Serbatoi is a leading producer of equipment, devices and systems for storage, transport and delivery of petroleum products and liquids in general

- Steel and polyethylene **transportable tanks**
- Steel above-ground and underground **refuelling tanks**
- **Fuelling systems** (pumps, dispensers, fuel accessories and equipment)
- Innovative systems for the **management and monitoring of fuel** levels and Consumption
- **Ecologic containers** and products for safe storage of water and hazardous Fluids
- A wide range of products for the handling of **AdBlue®/Urea/DEF**
- **Customized projects** for UN, international bodies and customers



BENEFITS

OPERATIONAL

- Refuellings of operating vehicles directly on-site to avoid stops for lack of fuel
- Possibility to reach arduous, difficult and remote operating sites
- Compact, light, easy to handle and transport
- Easy, fast and practice to use



HUGE VARIETY OF APPLICATIONS

- Earth-moving
- Construction
- Agriculture
- Mining
- Transport & Logistics
- Automotive
- Forestry
- Rental equipment
- DIV stores
- Gardening & Park maintenance
- Defence & Security
- Nautical industry (watercrafts, boats, yachts)
- Sports (motorcycles, cars, scooters, ATVs, snowmobiles, karts)



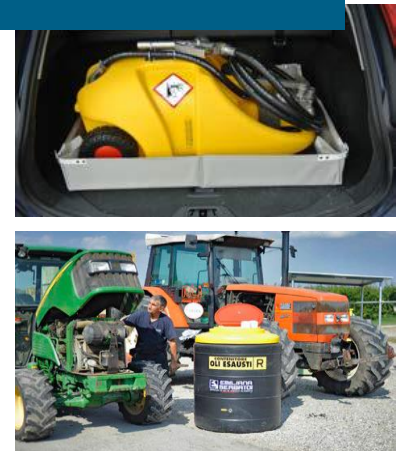
LOGISTIC AND STOCK

- Reduction of transportation costs due to studied dimensions for pallets, trucks and maritime containers
- Optimization for warehouse space and costs due to stackability



SAFETY AND ENVIRONMENT

- Compliance to ADR Regulation, recognized by UN
- Stress tests successfully passed
- Environmentally friendly: recycling plastic and avoid of leaks and ground contamination



APPLICATIONS

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CERTIFICATES AND QUALITY SYSTEMS

UNI EN ISO

The Quality system is **Certified by TÜV in compliance with the UNI EN ISO 9001:2015** standard, which informs and obliges companies regarding the strict standards to be met both in the company organization and in the production process.



HOMOLOGATIONS AND APPROVALS

Product approvals and homologations from **Italian Ministry** and accredited bodies like **TUV e Bureau Veritas**. **ADR approved products and UN mark**



ADVANCED FUEL SOLUTIONS

CRIF RATING

Maximum positive rating from CRIF Rating Agency **CRIBIS D&B**, accredited by the Internationally recognised **D&B Worldwide Network and Dun & Bradstreet**. (DUNS Number 432709723)



PRODUTTORI UL-LISTED

Emiliana Serbattoi has acquired the status of **cULus-listed tanks' manufacturer**: the product has been tested by Underwriter Laboratories to recognized safety and sustainability standards for USA, CANADA and countries which recognize UL seal



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