



DRIVING MOBILITY

WWW.AUTODISTRIBUTION.INTERNATIONAL



INTERNATIONAL

FOOTPRINT

425

In their territories the ADI Partners operate a network of distribution outlets, either owned or independent, the **AD Distributors**. In total: 425

3500

The 425 national AD Distributors have on average of 8 **outlets**, forming a network of more than 3500 outlets in Europe, Central Asia

23

AD International groups 23 national distribution organisations, the **ADI Partners**, each one directed from a central purchase and marketing office, operating a national central warehouse.

41

Each ADI Partner covers 1 or more **countries**, adding up to a total of 41 countries, in Europe, Central Asia and the North of Africa.

12 000

AD distributors support their star customers a.o. by offering them membership of one of the group's networks for passenger car repair, crash repair or heavy duty. More than 12 000 **repairers** operate in an AD powered network.

9,5

In 2023 the AD wholesale distributors sold €9,5 Billion **worth of parts, products, tools and equipment** to their professional customers.



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INTERNATIONAL

2024

SERVICE PORTFOLIO



Founded in 1970, ADI is the first and leading international co-operation of independent distributors, and a major driving force for its automotive aftermarket stakeholders in trade and industry.

Through international frame agreements, ADI accompanies parts manufacturers to develop the distribution of their ranges and programs via the AD distributors' network. ADI's core mission is to monitor and optimize existing business and to identify, promote and enhance new sales opportunities.

Through monthly debriefs, annual Summits, Business Development Days, Emerging Tech Days, etc. ADI facilitates the relationship between contract suppliers and national distribution partners.

For its Partners and their distribution networks, ADI is a gateway for exchange, knowledge sharing and benchmarking. Through the Partners' Steering Committee, various working groups and co-operations, ADI helps Partners to deal with commercial, economic or technical/technological challenges in their respective markets and businesses.

TRENDS & TECHNOLOGIES

ADI is a beacon to its Partners for **new trends and technologies**, such as EV, connected vehicle, online sales, and takes influence on the European legal framework for the automotive aftermarket through its engagement at Figiefa.



SUPPLIER PORTFOLIO

Autodistribution International has longstanding contract partnerships with Europe's leading car parts manufacturers and data suppliers. Their premium brands stand for quality, durability, reliability and coverage.



Das Original



TECHNICAL PROGRAM

Today's installers face a permanent challenge: keeping pace with increasing technology in a dynamic evergrowing and varied range of vehicles!

The technical competence level of the mechanic is vital, and in the future may be decisive for the continued existence of the repair shop.

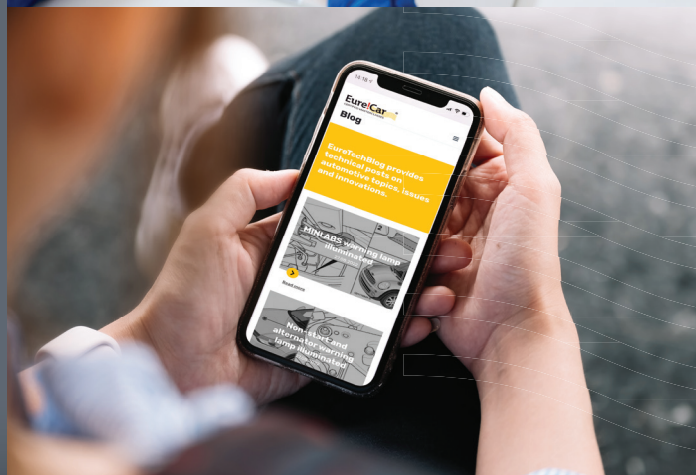
The Eure!Car program offers a comprehensive series of high-quality technical trainings and tools to professional repairers - live and on-line. Being a customer of the AD distributor the professional mechanic has access to the following tools:

Eure!Car Campus,
the platform for on-line trainings

Technical corner,
a searchable database with technical information provided by the leading automotive parts manufacturers

EureTechblog,
an open beacon for technical support to automotive professionals

Eure!Car®
CERTIFIED MASTERCLASSES





Eure!TechFlash,

technical bulletin, the up-to-date insight in automotive technology and innovation

Grup Eina Digital

with head office in Figueres, Spain, operates ADI's technical competence center that develops and engineers the tools and services offered within the Eure!Car program.

Training vehicles,

each training vehicle is equipped with a failure simulator allowing the teacher to program common failures related to all vehicle functions (comfort, safety, engine management,...). The training vehicle fleet guarantees an optimum coverage of the majority of technologies present in the automotive market.



OUR NETWORK

With 6 000 members, AD Garage is a leading European network of independant repairers. It is powered and supported by the AD Distributors.

A Europe-wide network of state-of-the-art distribution centres totaling more than 740.000 m² of storage space, and a full regional warehouse capacity of nearly 3.200.000 m² provide the availability to guarantee the high level of service to professional repairers. Efficiency in logistics is part of the core mission of ADI and its partners.



To be close to the customer is key in the business approach of ADI and its partners: 425 automotive wholesale distributors operate over 3500 outlets and ensure regular and timely deliveries to professional repairers. These AD distributors locally stock and deliver a full range of mechanical, technical and electronic components, products, accessories and equipment for vehicle repair and maintenance.

740 000

Total central warehouse capacity in m² in all 41 countries.

3 140 000

Total warehouse surface in m² of all 425 AD distributors and their 3500 outlets.

50 000

FTE on the AD Distributors' payrolls.

12 300

The number of delivery vehicles cruising daily in Europe ensuring timely delivery to the repair shop.



OUR PARTNERS



AD ADRIA - CIAK GROUP

Gornjostupnicka 96
10255 Gornji Stupnik - Zagreb
Croatia
T. +385 1 64 49 394
antonio.coga@ciak-auto.hr
www.ciak-auto.hr



AD DENMARK

T. HANSEN GRUPPEN a/s
Stensgårdvej 1
5500 Middelfart
Denmark
T. +45 3050 3050
info@addanmark.dk
www.addanmark.dk



AD AUSTRIA BIRNER ges. mbh

Baumgasse 60b
1030 Wien
Austria
T. +43 1 790 24 0
office@birner.at
www.birner.at



AD DEUTSCHLAND

CARAT Systementwicklungs- und Marketing GmbH & Co. KG
Am Victoria-Turm 2
68163 Mannheim
Germany
T. +49 621 860 80 0
info@carat-gruppe.de
www.carat-gruppe.de



AD AUTO TOTAL

Str. Verzisor, Nr. 16, Sector 4
040038 Bucuresti
Romania
T. +40 21 317 59 09
contact@adgarage.ro
www.ad-garage.ro



AD EKOL

Küşükbakkalköy Mah., Demir Sokak,
Piyale İs Merkezi No.1 D.8
34750 Ataşehir- Istanbul
Türkiye
T. +90 216 575 03 58
info@ad-ekol.com
www.adekol.com



AD BALTIC

Ukmergės str. 284
06115 Vilnius
Lithuania
T. +370 5 243 14 74
info@adbaltic.lt
www.adbaltic.lt



AD FINLAND

Kallionpontie 3
05620 Hyvinkää
Finland
T. +358 20 720 94 70
info@ad-finland.com
www.ad-finland.com



AD BULGARIA

2A Ivan Vedar Str.
7000 Ruse
Bulgaria
T. +359 82 82 08 82
autohit@autohit.bg
www.autohit.bg



AUTODISTRIBUTION FRANCE - PHE

22, Avenue Aristide Briand
94742 Arcueil Cedex
France
T. +33 1 69 79 89 89
info@autodistribution.com
www.partsholdingeurope.com



AD CENTRAL ASIA - KULAN OIL

187B Nazarbayeva avenue,
Bostandyk district,
Business Center "Star",
6th Floor
050059 Almaty
Kazakhstan
T. +7 727 311 12 24
info@ad-ca.kz
www.ad-ca.kz



AD HELLAS - ELTREKKA s.a.

Viltanioti 31 St.
14564 Kifissia
Greece
T. +302 10 57 04 600
info@eltrekka.gr
www.eltrekka.gr



(IL)

AD ISRAEL

COMET & PROGRESS CO Ltd
1 Haruv St. POB 922 Industrial Park
Hevel Modein
7319900 Shoham
Israel
T. +972 3 56 55 222

import@comet-progress.co.il
www.comet-progress.co.il



(RUS)

AD RUSSIA

17, Vorontsovskaya St,
Intra-urban territories of a federal
city municipal district Tagansky
RUS - 109147, Moscow
T. +7 495 542 80 97

adrussia@adrussia.ru
www.adrussia.ru



(IT)

AD ITALIA s.p.a.

Via Newton 12
20016 Pero (MI)
Italy
T. +39 02 33 939 1

info@autodistribuzioneitalia.com
www.aditalia.tech



(SE)

AD SVERIGE AB

Smältgatan 3
432 32 Varberg
Sweden
T. +46 340 69 69 90

info@adsverige.com
www.adsverige.com



(MA)

AD MAROC

7 & 9 Rue Mohamed Diouri - BP
10800
20110 Casablanca
Morocco
T. +212 522 339 200

contact@admaroc.ma
www.admaroc.ma



(TN)

(DZ)

AD TUNISIE

Z4 Industrial Zone (Saint Gobain)
1009 Tunis
Tunisia
T. +216 70 603 133

contact@ad-tunisie.com
www.ad-tunisie.com



(CZ)

(SK)

AD PARTNER CZ&SK, a.s.

Moskevská 1569/65b
101 00 Praha 10
Czech Republic
T. +420 602 317 702

info@adpartner.cz
www.adpartner.cz



(GB)

AD UK - IMTFA

FACTORS ASSOCIATED Ltd.

PO Box 335
PAR
PL25 9HH
United Kingdom
T. + 44 01726 70 440

info@imtfa.co.uk
www.imtfa.co.uk



(ES)

(PT)

AD PARTS s.l.

Avda. Mas Vilà, 139-147
Poligon Industrial Girona
17457 Riudellots de la Selva
Spain
T. +34 972 397 000

mail@adparts.com
www.adparts.com



(UA)

AD UKRAINE

16, Zakrevskogo Str.
02660 Kiev
Ukraine
T. +380 44 502 01 89

info@ad.ua
www.ad.ua



(PL)

AD POLSKA

Zamosc, ul. Poznańska 62
89-200 Zamość k. Bydgoszczy
Poland
T. +48 52 372 54 54

ad@gordon.com.pl
www.gordon.com.pl



AD INTERNATIONAL |
LEUVENSESTEENWEG 272 |
3070 KORTENBERG | BELGIUM | T +32 2 759 29 95
WWW.AUTODISTRIBUTION.INTERNATIONAL

