

BORG AUTOMOTIVE REMAN



**The most
important
part is you.**

Have it all from one supplier

At BORG Automotive Reman, our way of doing things means we’re dedicated to finding a solution for our customers. It is in our DNA and stems from a genuine belief in the power of kindness - and it has proven to work!

A leading partner in remanufacturing

Today, BORG Automotive Reman is the largest independent European remanufacturing company in the automotive parts industry. Supplying you with a portfolio of eight product groups consisting of starters, alternators, AC compressors, brake calipers, EGR valves, turbochargers, steering racks, and steering pumps. These cover a large part of the European car market and means you can have it all from one supplier, minimising the risk of lost sales.

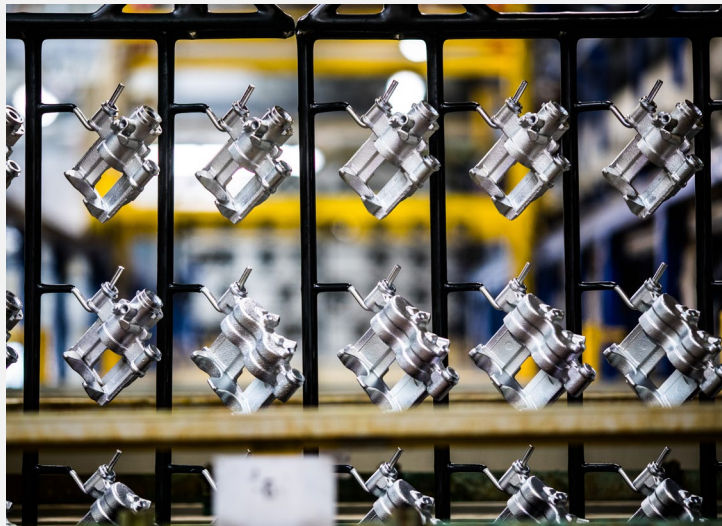
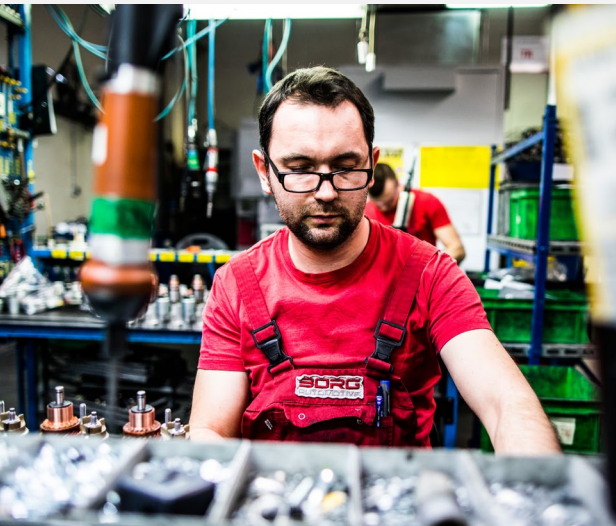
Attractive and well-known brands

Our products are sold in three attractive brands: DRI, Elstock, and TMI. We are also a licensee to the well-known Lucas brand, where we sell starters, alternators, AC compressors, EGR valves, and turbochargers.



A strong business partner

BORG Automotive Reman is part of BORG Automotive Group, which also includes CPI and SBS. BORG Automotive Group is a part of the conglomerate, Schouw & Co., which has strengthened our position and made us a financially strong business partner – now and in the future.



More than
13,800 part
numbers

We have more than
13,800 unique part
numbers in our range
- including many rare
parts.

Our Products



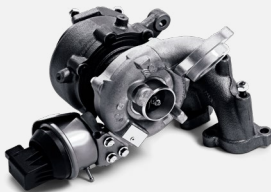
Starter
Car park coverage: 95%
References: +2,300



Alternator
Car park coverage: 94%
References: +3,350



AC compressor
Car park coverage: 95%
References: +1,300



Turbocharger
Car park coverage: 81%
References: +800



Brake Caliper
Car park coverage: 97%
References: +3,850



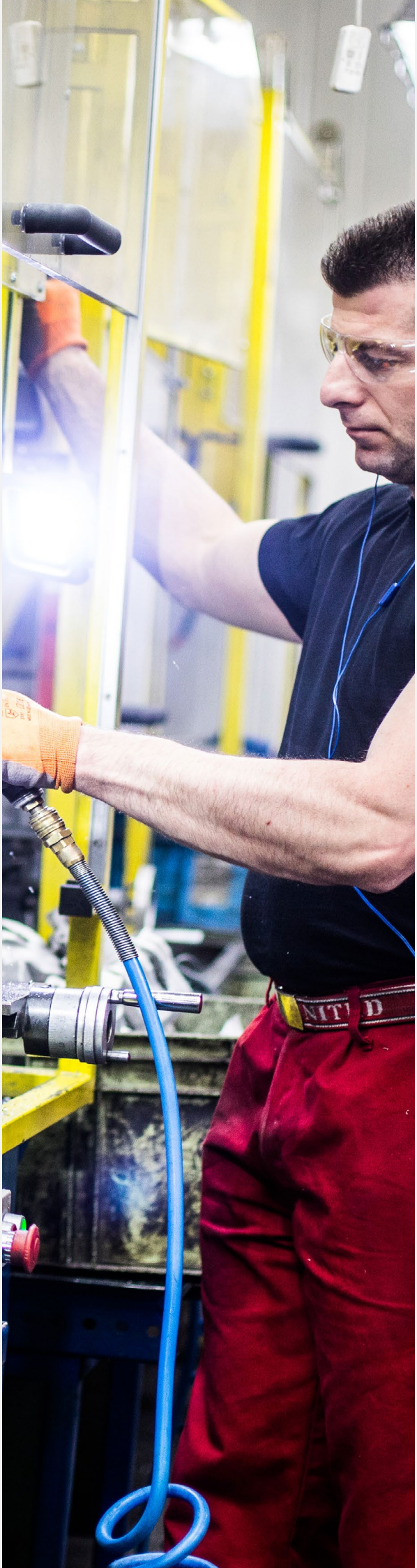
EGR valve
Car park coverage: 95%
References: +350



Steering pump
Car park coverage: 83%
References: +600



Steering rack
Car park coverage: 80%
References: +1,250





Flexibility and quick responses are the key factors for good service

How did we become the largest independent remanufacturer of automotive parts in Europe? Because of our focus on people and solutions. Listening to customers, suppliers and employees has made us capable of developing tailored high-quality products and services like no one else.

Close to you whenever you need it

With production facilities in England, Poland, and Spain, and warehouses in several European countries, we are ‘glocal’ and close to the customers who depend on us. This, combined with our high-capacity space of over one million cores, means we offer short lead times and a high availability also in times of uncertainty. In other words, it means you can get the product you are looking for when you need it. Our products also come with the stock opportunity and data solution that fits exactly to your needs.

The foundation for a good cooperation

Our multilingual customer service team works closely together across borders to provide a seamless and personal customer experience. In our opinion, personal contact is the foundation for good cooperation. That’s why you will get one entry point to the company and always be met by a person who knows your name and your business.

Ready for the future

Being in the industry since 1975 has made us an experienced supplier of re-manufactured OE-matching automotive parts for the European aftermarket. This position and this approach require a great deal of effort and an ongoing focus on new technology. We continuously research the automotive trends and develop our portfolio according to them, so we can keep offering you relevant products.

We offer you a wide range of electric components, such as electric AC compressors, electric steering racks, and i-Stars. We are prepared for future technologies, including actively expanding our presence in the EV market.

Ready for the future

We continuously research the automotive trends and develop our portfolio accordingly, ensuring that we can always offer our customer relevant products that meet their needs.

A responsible business partner

Part of a circular economy

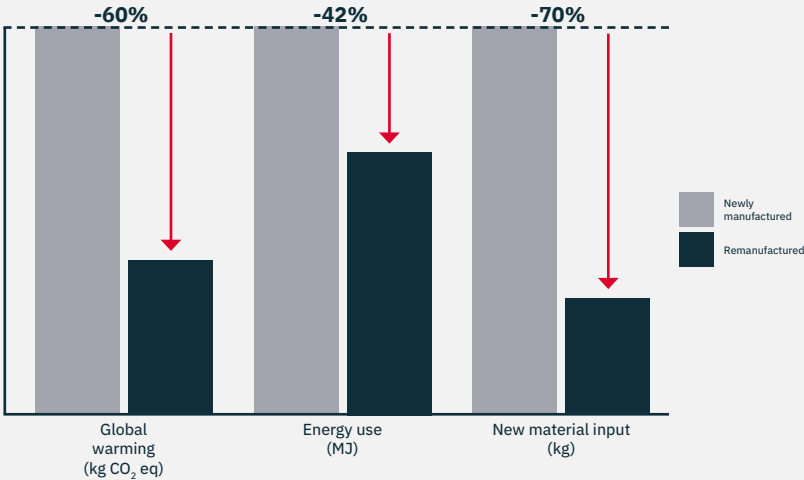
It is a part of our DNA to work it in a responsible and future-proof way. Remanufacturing is a significant contributor to a circular economy, where as much material as possible is given new life, and as little as possible goes to waste. We have been working with circularity since 1975, and it has encapsulated the way we work ever since.

Life Cycle Assessments

In order to assess our products impact on global warming and resource depletion, we have commissioned comparative life cycle assessments on our eight product groups. With these Life Cycle Assessments, we can document our products impact on the environment and the environmental savings of remanufacturing compared to newly manufactured parts.

Our Life Cycle Assessments have ben prepared by Linköping University. Afterwards, the LCAs, including methodology, data and interpretations, have been critically reviewed by the independent third party SustainX.

Our Life Cycle Assessments shows that a remanufactured part saves the environment an average of 60% CO2 eq, 42% energy, and 70% of the new materials compared to a newly manufactured part.*



Less material consumption - more circular economy

The remanufacturing process reduces the number of materials sent to scrap by keeping material in use for longer time.

In fact, the average material consumption of a remanufactured from BORG Automotive Reman is 70% lower compared to a newly manufactured part.



*The average reduction is calculated from index 100 for each newly produced product without taking into account differences in production volumes for the eight remanufactured products.

The reman process



1. Disassembly

Defective units undergo a complete disassembly process and parts that cannot be reconditioned are disposed of.



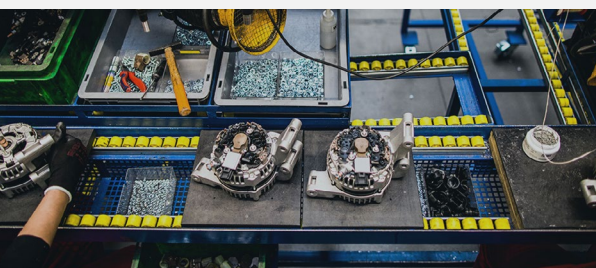
2. Cleaning

Following the disassembly of the units into individual parts, they are given a thorough cleaning with several cleaning treatments, such as hot water and sandblasting, ultrasonic cleaning, etc.



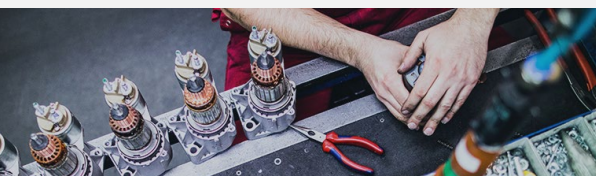
3. Inspecting & sorting

Cleaned components are subject to an intensive inspection to determine if they are in a re-useable condition. This is done both visually and with test equipment measuring if the tolerances are within acceptable limits.



4. Reconditioning & replacement

At this stage re-useable parts are reconditioned, e.g. through galvanising and grinding of the parts. Parts that in the previous stages have been disposed are replaced with new parts.



5. Reassembly

The remanufactured units are reassembled.



6. Final Testing

Each remanufactured unit undergoes a 100% performance test to ensure that the unit matches OE standards.

What do the customers say?

When we say we listen to our customers, it is because we really do! We conduct a yearly customer survey where we ask our customers about satisfaction and the importance of different topics.

We use the customer survey to change and optimise our business according to your needs, ensuring that we are always aligned with what matters most to you. We are grateful to get insights into these data so we can keep improving and offering the best products to the most important part; you

Now it's your turn to listen to our customers and find out what they are saying about us.

"BORG Automotive are a pleasure to deal with. They are a supplier that go above and beyond our very high level of expectations and always deliver on our customers demand for total satisfaction. This is made possible in my opinion by the calibre and professionalism of the staff at BORG Automotive"

– Irish customer

"High product quality, supportive, flexible and direct partnership"

– Hungarian customer

"I have been working with the brand for a long time and I like the way they deal with everything, they solve problems in a short period of time and always in the best way"

– Portuguese customer

"It's really a pleasure to work with such competent and friendly suppliers"

– German customer

- BORG Automotive Reman Customer Survey

