

CIN GROUP PRESENTATION



OUR ACTIVITIES AND COATINGS FOR:

BUILDINGS

INDUSTRY

ANTICORROSION

CIN At a glance

100 years experience in Building , Industrial and Anticorrosion coatings



Over 1 600 employees



To 395 millions € in 2023



190 R&D technicians



Production capacity: 150 000 Tons

Our certifications :

ISO 9001

ISO 14001

ISO 45001

CIN At a glance

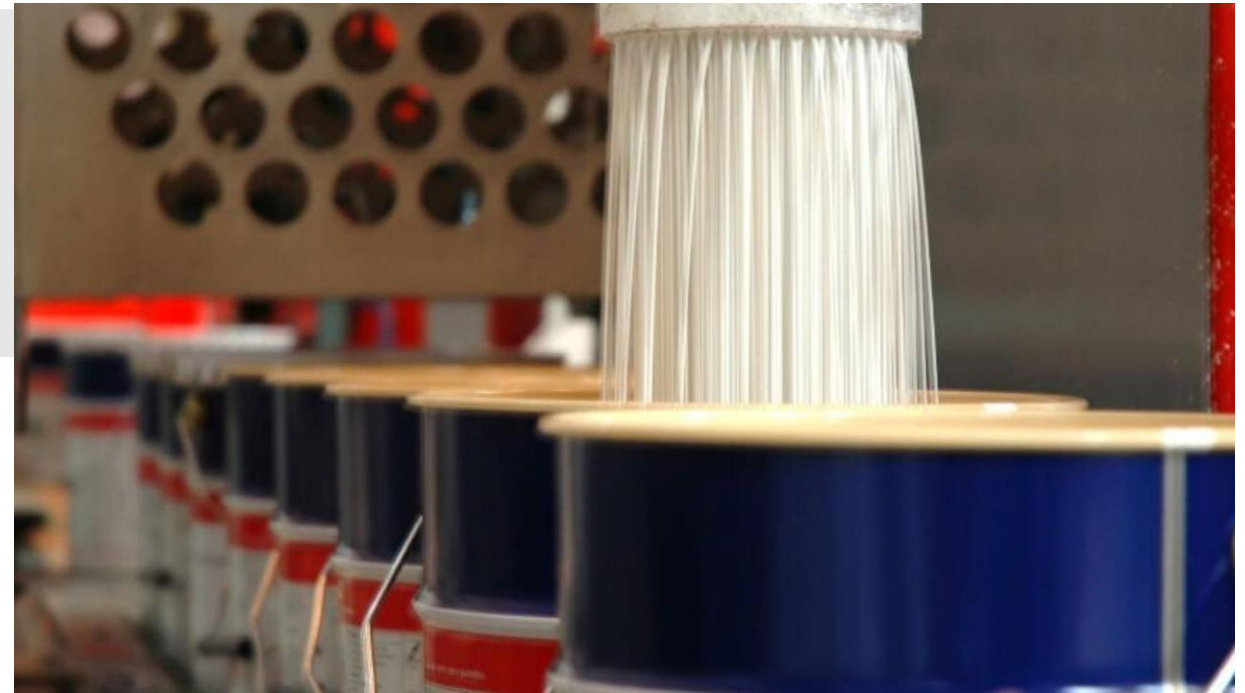
Our position:

CIN is the 35th largest manufacturer of paints and varnishes in the world in 2021.

And 10th in Europe in 2022.

Leader in the Iberian Peninsula :

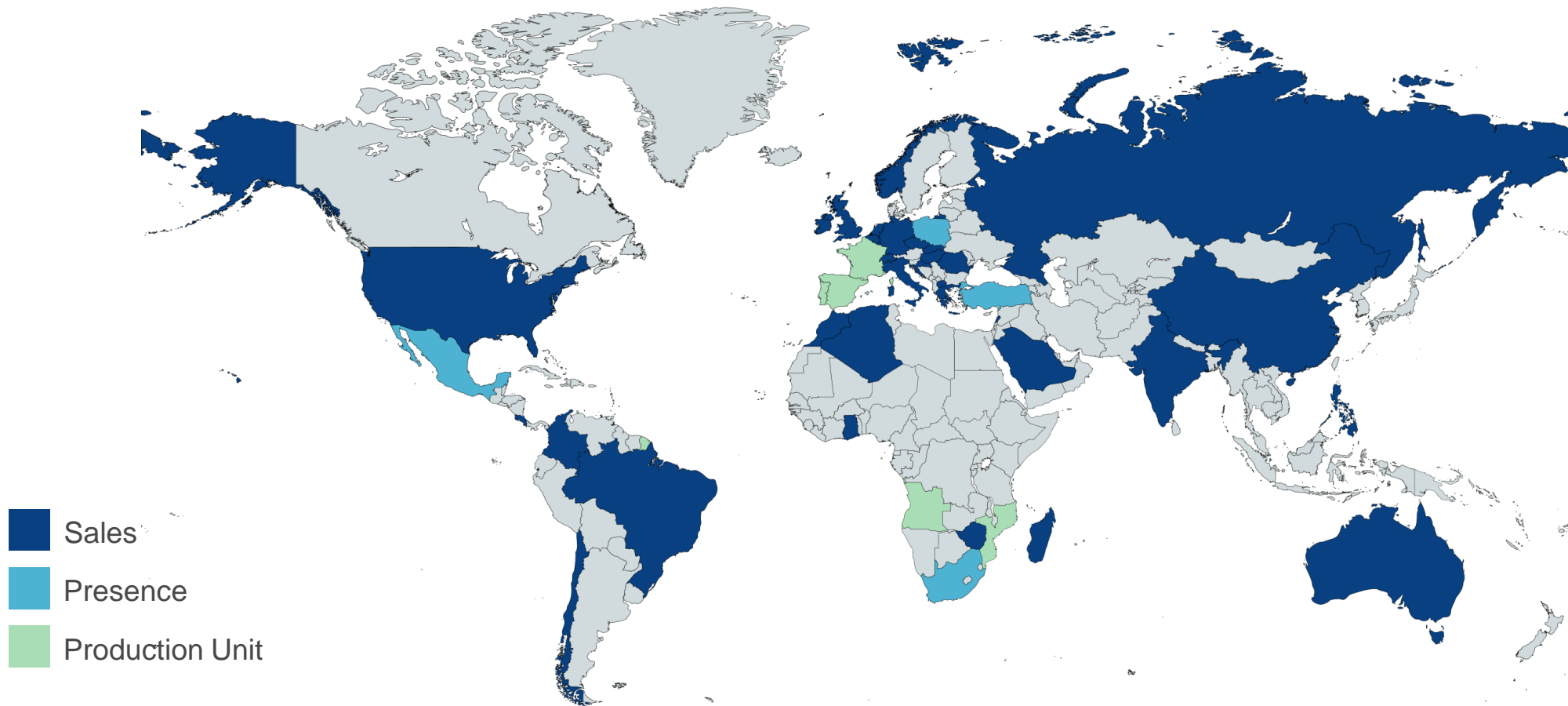
- 30 years of leadership
- 1st Place in the Iberian Peninsula from 1995.



Worldwide presence

CIN is represented in 10 countries

CIN products are available in more than 50 countries.



CIN At a glance

Our Group Strategy:

CIN is a worldwide major player



Our strategy is oriented on **3 main activities**

INDUSTRY

- Cosmetic Packaging
- Architecture
- Plastics
- ACE
- Specialties
- Transport
- Aeronautic
- Distribution

BUILDINGS

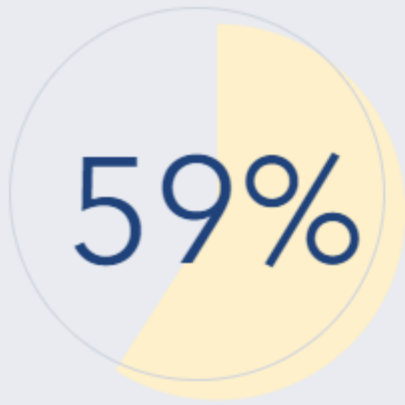
- Professional
- Do it yourself

ANTICORROSION

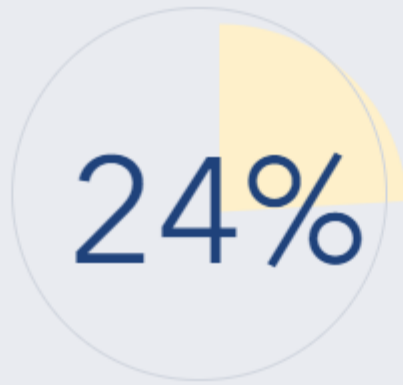
- Steel
- Aluminium

Operation markets

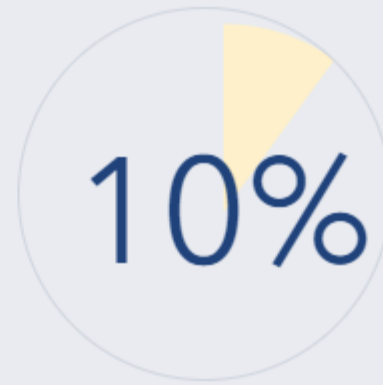
CIN Group operates on 4 markets:



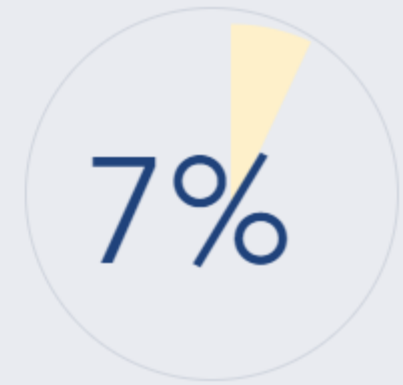
Architectural Coatings



Industrial Coatings



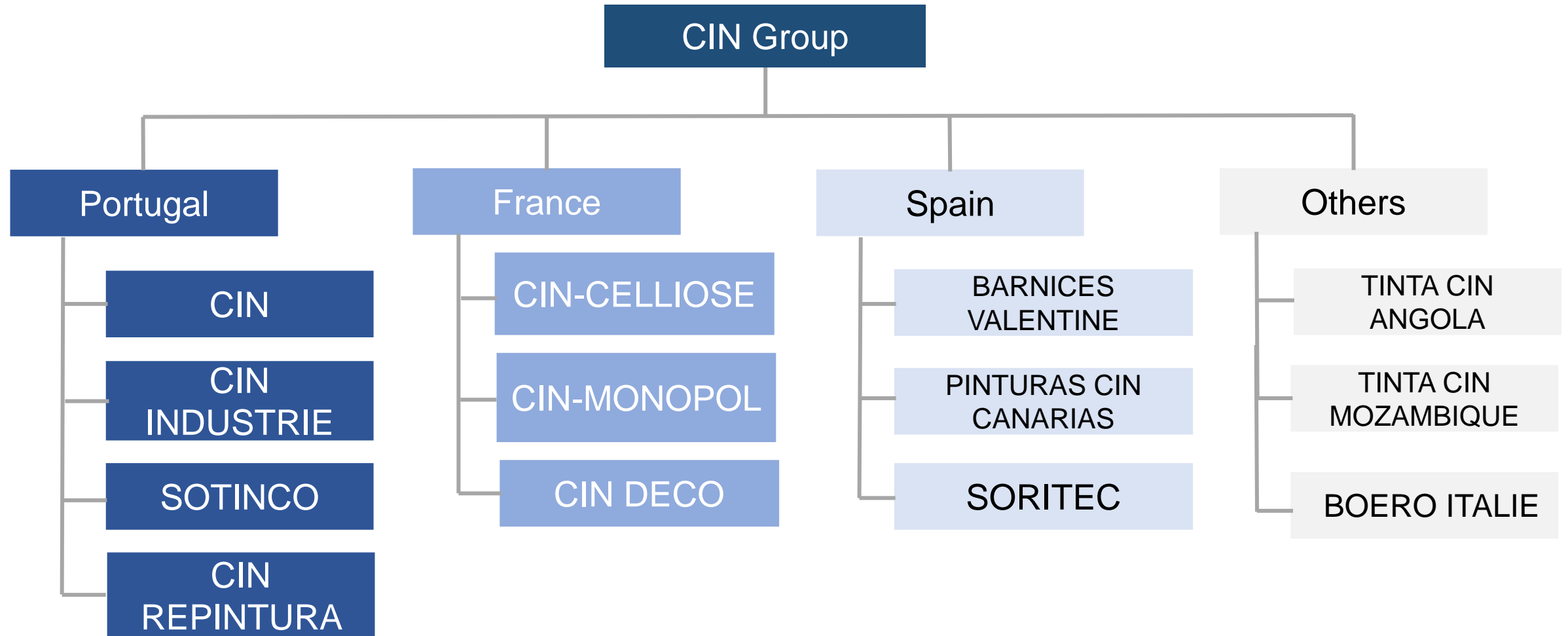
Protective Coatings



Yachting and Marine

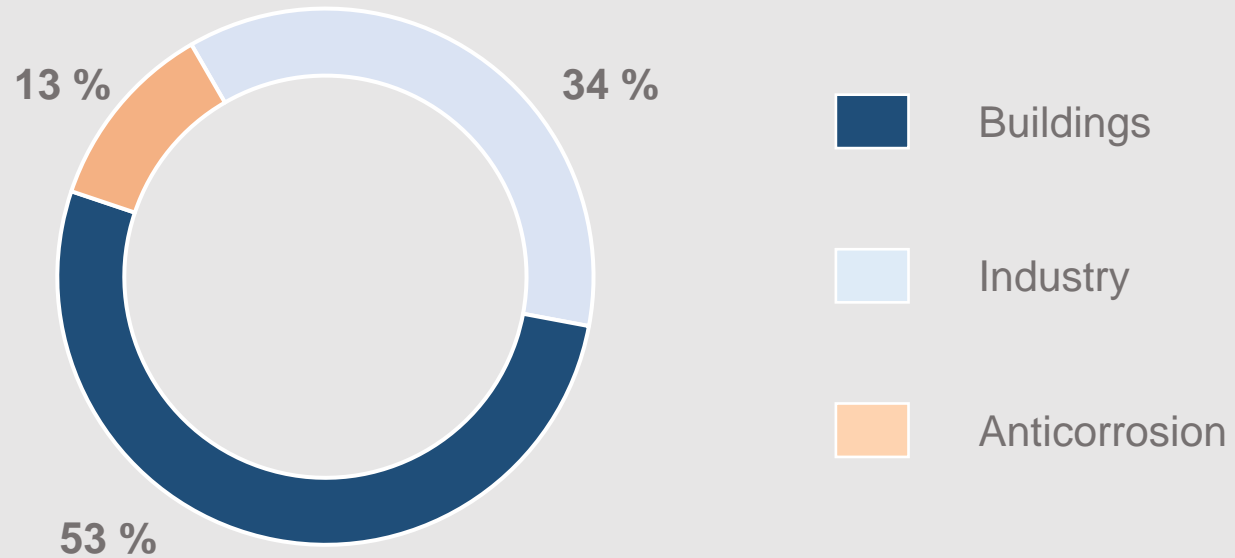
CIN Group structure

Group Organisation:



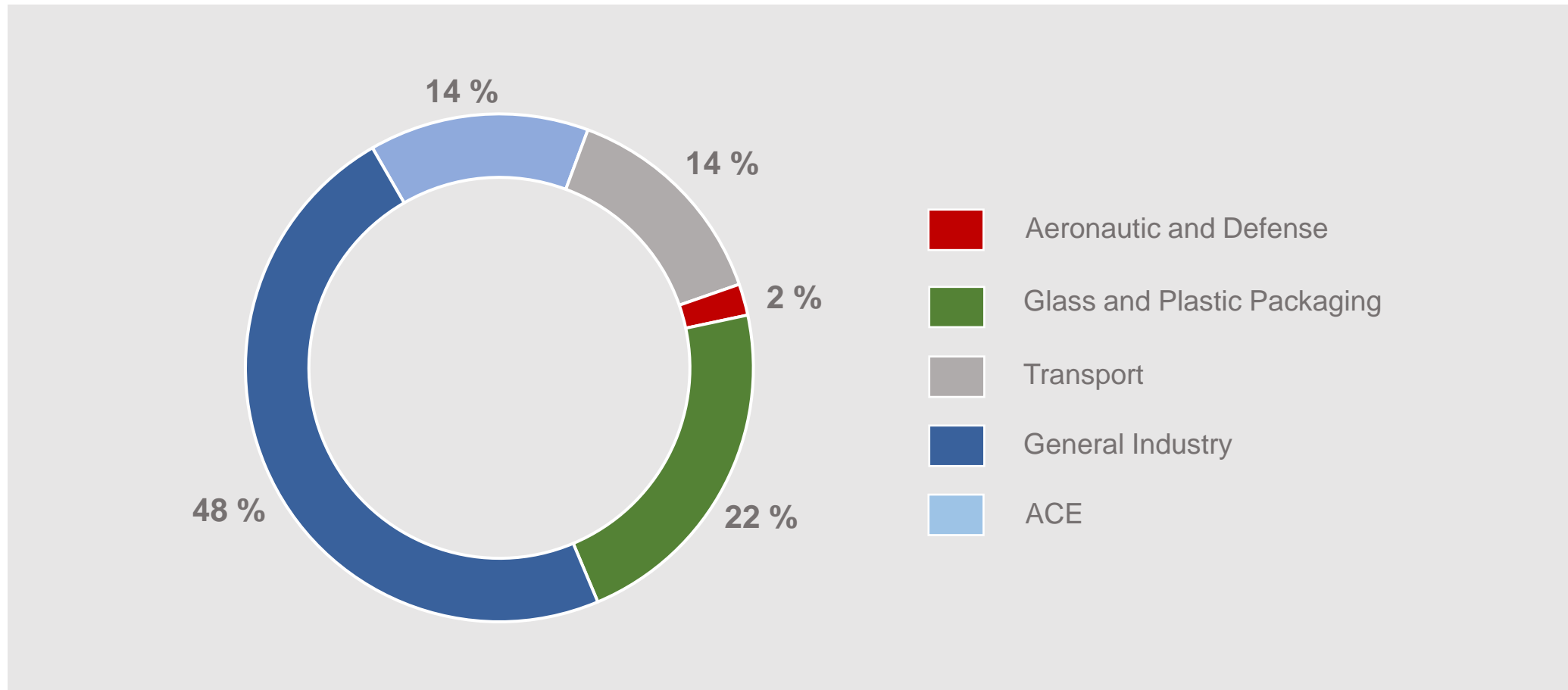
Business unit

Main CIN markets :



Business unit

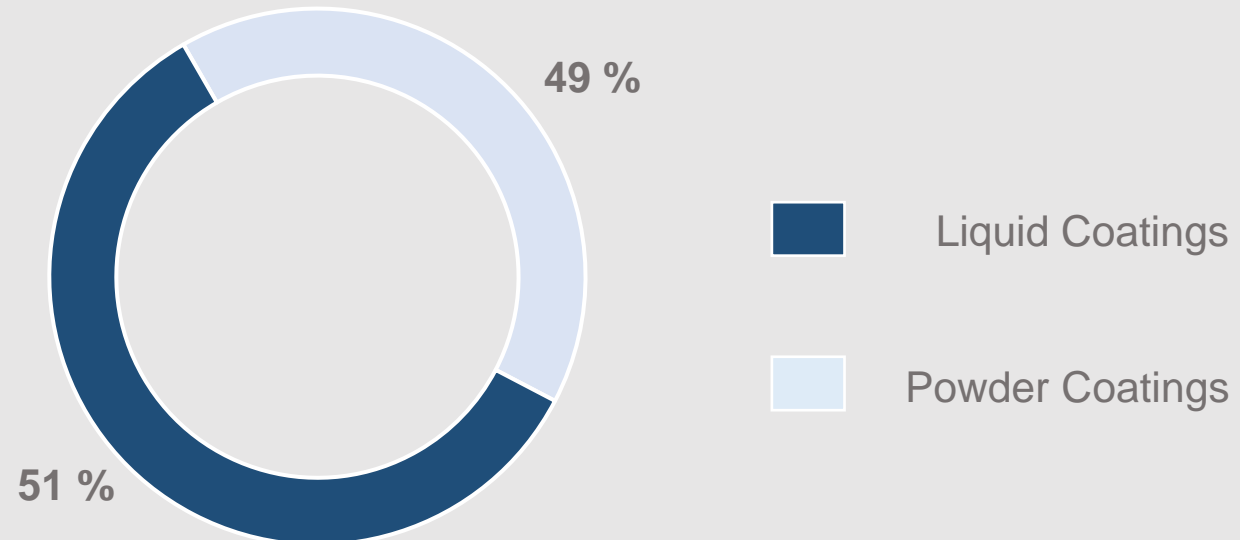
Industrial markets business share



Liquid and powder coating altogether

Business unit

Liquid and Powder coatings production share :



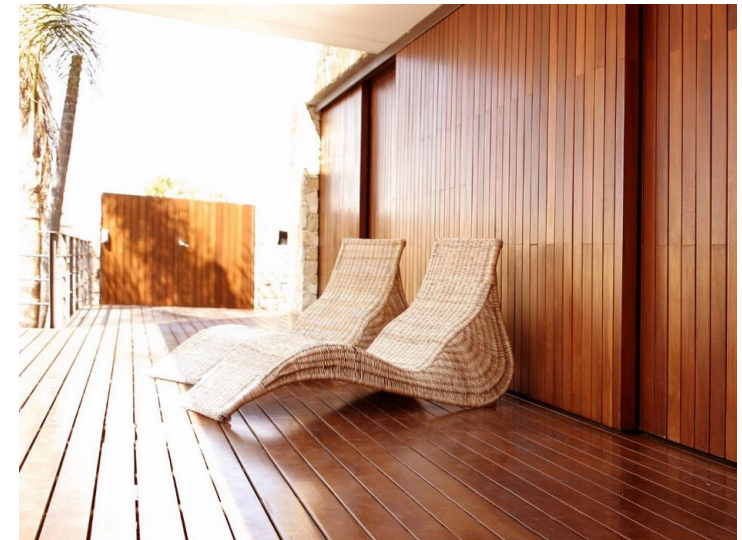
Decorative paints

BUILDING

A complete range of paints and varnishes for the building industry

- These products are applied during the construction, restoration or decoration of exterior and interior walls, doors, windows, etc.

- CIN has a range of solvent and water-based coatings and varnishes for professional and DIY use.



Decorative paints

BUILDING

Examples of works carried out with our Building range



House of Music
Porto, Portugal



**Headquarters of the European
Commission**
Brussels, Belgium

Public or industrial floor paints

FLOOR PROTECTION

PRODUCT RANGES :



Floor paints

C-FLOOR®

Concrete protection and decorative coatings.

Intumescent paints

C-THERM®

Intumescent coatings* for the protection of steel and wood in accordance with European legislation and standards.



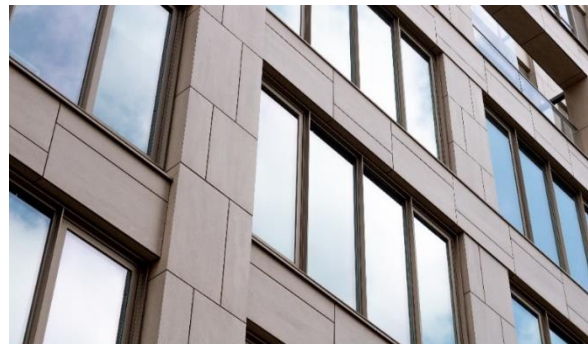
** Intumescent paints are popular in the construction of buildings such as schools and businesses. It is used to cover steel. If a fire breaks out, the paint will swell to almost 50 times its original volume. This will slow the fire down before the fire brigade arrives.*

Technical protection paints

INDUSTRY

High quality products, developed according to

the specific needs of each client



TYPES OF SUPPORT :

Steel and Aluminium :

- Architecture, ACE, Transport and Aeronautics

PVC and Plastic :

- Architecture and Cosmetics

Glass:



- Architecture and Cosmetics

Technical protection paints

INDUSTRY



TYPES OF SECTORS :

- Automotive 
- Distribution systems 

Technical coating for protection and decoration

INDUSTRY

CIN Product Technologies :

- Solvent and water based products, High Solids, UVs and EB.
- Innovative solutions to comply with environmental regulations
- **R&D focus on water-based and UV products** since 90s.
- **Colorimetric Systems** and a large range of colorant to colour all customer projects



Powder paints

INDUSTRY

Protection and finishing for metal

Powder coatings are used in several market segments:

- Architecture (aluminium joinery)
- Gas cylinders,
- Metal furniture,
- Parabolic antennas and
- Car accessories

They offer ecological (no VOCs) and economic (recycling of the powder during application) advantages.

CIN offers innovative products such as :

- Powder with metallic effect thanks to Bonderisation technology



➤ **1st** Portuguese company manufacturing powder paints without TGIC and with lead-free pigments.

Qualicoat and GSB certified (see Arquitectura range)

➤ Powder paint under the MEGADUR brand has been the leader in its segment in Portugal since 1990 (Market Share > 50%)

Protective and functionalized paints

High performance solutions for metal and concrete:



High quality paints and varnishes to protect metal or concrete structures:

- Bridges
- Stadiums
- Gas stations
- Wind turbines
- Industrial plants,

including when they are subjected to aggressive environmental, maritime, chemical or urban conditions.

Protective and functionalized paints

PRODUCT RANGES :



Coatings for concrete

C-CRYL® and C-POX ®

Protective coatings for concrete structures (anti-carbonation).

Resistant coatings

C-POX®, C-POX® TL, C-THANE®, SILICOFER® and CINCOAT®

Approved by the main petrochemical companies in Portugal, Spain and France.



Protective and functionalized paints

PRODUCT RANGES :

Examples of works carried out with our anti-corrosion range

**Francisco Sá
Carneiro Airport**
Porto, Portugal



House of music
Porto, Portugal



Barajas Airport
Madrid, Spain



Agbar Tower
Barcelona, Spai,

Our integrated distribution facilities

DECORATIVE PAINTS

Over 125 shops

MEGASTORES

> 800 m²

SUPERSTORES

(400 - 800 m²)

STANDARD

(200 - 300 m²)



Strong shops and partnerships with selected distributors.

Our France production plants

PLANTS IN FRANCE



 *Headquarter*  *Plant*  *Agency*

REIMS (51)

Production Plant

Surface : 4200 m²

Capacity : 3000 T

Manufactured products under the brand

CIN **MONOPOL** 

SAINT-SYMPHORIEN D'OZON (69)

Production Plant

Surface : 10.000 m²

Capacity : 3500 T

Manufactured products under the brand

CIN **CELLIOSE**

Our industrial production sites

PLANTS IN PORTUGAL



Santa Maria de Avioso
Maia
Porto

MAIA



Headquarter



Production plant

Production of :

- Paints for the building industry
- Anti-corrosion and industrial paints

Area > 50 000 m²

Capacity : 50 000 T

MAIA



Distribution Center

Area : 17 000 m²

Capacity : 14 000 Pallets

SANTA MARIA DE AVIOSO



Production Plant

Production of :

- Powder paint

Area : 6.000 m²

Capacity : 11 000 T



Our industrial production sites

PLANTS IN SPAIN



BARCELONA



Production plant

Production of :

- Paints for the building industry
- Anti-corrosion paints

Area : 25 000 m²

Capacity : 35 000 T

Storage : 9.500 Palettes



GIRONA



Production plant

Production of :

- Industrial Finishings

Area : 1 900 m²

Capacité : 500 T



MADRID



Production plant

Production of :

- Powder paint

Area : 9 500 m²

Capacity : 15 000 T






Our industrial production sites

PRODUCTION PLANTS IN AFRICA



ANGOLA	
 Production Plant	  Distribution Center
Production of : <ul style="list-style-type: none">- Paints for the building industry- Anti-corrosion paints Area : 11. 000 m² Capacity : 8 000 T	Benguela : 1 000 Pallets Luanda : 1.300 Pallets

MOZAMBIQUE	
 Production Plant	  Distribution Center
Production of : <ul style="list-style-type: none">- Paints for the building industry- Anti-corrosion paints Area : 3. 500 m² Capacity : 2 500 T	Distribution Center : 600 Palletes



R&D

R&D Investments are recognized by our customers and partners as 25% of our Group sales are coming up from new products each years

Our R&D creates innovative solutions to increase customers productivity, to preserve the environment and comply with higher and higher technical and quality customer requirements



R&D at a glance:



- 8 R&D centre
- 100 R&D Projects developed every year
- 190 R&D technicians
- 9 500 m² surface laboratories
- 350 000 R&D hours annually
- + 11 000 000 € of annual investment



Culture and innovation :

CIN has a tradition of innovation culture, supported by a strong research and development department, with centres and laboratories in Portugal, Spain and France.



Laboratories :

With over 9000 m² of laboratory space and a team of over 190 specialist technicians, we are proud to continue to invest, strengthening our core competencies.



Cooperation :

We also have strong cooperation with universities and academic circles, both nationally and internationally, as well as with various technical associations.

About CIN Group

Group strategy :

GROWTH AND DEVELOPMENT:



- Growth of our market share in mastered technologies: Liquid and powder paints
- Develop, industrialise and promote innovative solutions: UV paints and EB paints
- External growth in our core businesses, in Europe and worldwide
- Developing the Distribution of Tinting and Flexible Technologies and Systems: Industrial Coating Solutions
- Strengthen our market understanding and agility, by investing in People and Tools

About CIN Group

VALUES:



- Creating value for our customers
- Provide innovative solutions with high added value
- Ensuring product quality
- Ensuring a high level of service
- To offer technical assistance close to our customers
- To be a major player in Europe and internationally
- Certify our processes and quality management to ISO 9001 and ISO 14001 standards

About CIN Group

OUR STRENGTHS :

- Belonging to a group with a 100% family shareholding
- +80 years of experience in the industrial paint and varnish market
- Innovation capacity and R&D expertise in the UV and EB fields
- Diversity of skills and concentration of our markets
- Our multi-support expertise: plastic, glass, metal, wood
- Our environmental policy and quality system
- Partnerships with clients for many years.
- Growth capacity in France and internationally

About CIN Group

OUR OBJECTIVES :

- To be a supplier recognised for its expertise in paint and varnish in the industry (plastic, metal, glass)
- Consolidate our leading position in France in advanced technologies, UV & EB, high durability finishes for Automotive, Industry, Retail, Cosmetic Packaging, expand internationally
- Improving our profitability to ensure the financing of future investments
- Increase our market share in our strategic markets in France and abroad

LIQUID INDUSTRIAL PAINTS IN FRANCE

1 Group

2 subsidiaries in
France

2 brands

➔ Multiple markets



CIN MONOPOL®

CIN CELLIOSE

OUR BUSINESS:

CIN MONOPOL is a French company that has been part of the CIN Group since 2016.

France's leading distributor of industrial paints for the following markets:

- **INDUSTRY**
- **INDUSTRIAL BODYWORK**
- **DISTRIBUTION SYSTEM**
- **AUTOMOBILE**

These activities are developed through various networks of distribution partners in France and abroad.

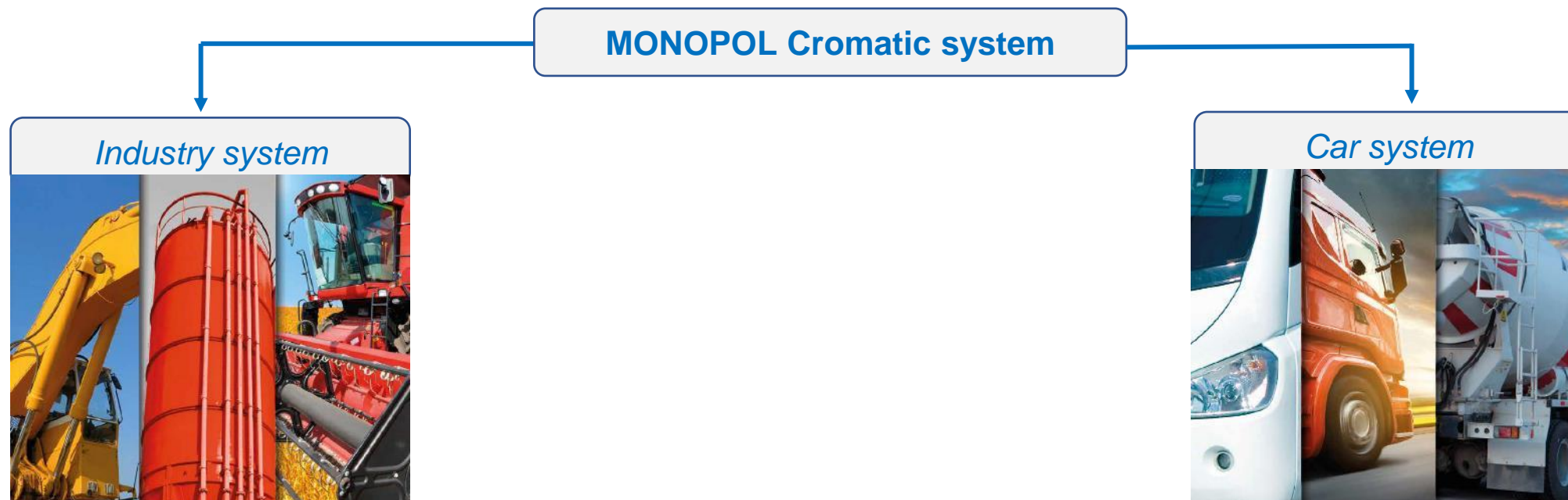


FIGURES:

- CA : 17 M€ (2020)
- 20% of sales abroad
- 5 Local distribution and production agencies
- 150 independent distributors in 5 networks
- 1 Logistics centre

OUR PAINT SYSTEM DEDICATED TO DISTRIBUTION

A flexible system that adapts to customer needs.



Our system in a nutshell:

- A comprehensive range offering the most appropriate solutions for different substrates and surface treatments.
- A colourimetric database covering all advertising and manufacturer colours, as well as NCS, Pantone and RAL colour charts...
- High-performance colour tools for perfect colour matching.
- High-performance finishes: tension, gloss, hiding power, opacifying power. Meeting the latest environmental standards.
- Solutions developed to optimise the productivity and environmental performance of paint shops.

OUR MONOPOL CROMATIC TINTING SYSTEM

Industry system :

The system is made up of 22 concentrated colour bases and a set of binders that enable us to obtain different qualities of paint, from HS to MS, from polyurethane to glycerol, from two-coat to single-coat, to meet the specific needs of our business.

The bases are placed on a shaker cabinet and stored in suitable packaging; a shaker lid with a special spout ensures easy, accurate dosing of the formula

The process also uses a precision balance and Monopol Expert software to :

- Searching for formulas using the manufacturer's reference number
- Inventory, price and VOC management
- Balance control
- Label printing

To remember:

- 22 concentrated colour bases



Car System :

The system is made up of 62 concentrated colour bases and a set of binders offering a multitude of finish qualities.

The bases are placed on a shaker cabinet and stored in suitable packaging; a shaker lid with a special spout ensures easy, accurate dosing of the formula.



The process also uses a precision balance and Monopol Expert software to :

- Searching for formulas using the manufacturer's reference number
- Inventory, price and VOC management
- Balance control
- Label printing

To remember :

- System developed for automotive refinish22 Opaque bases of the CROMATIC system plus :
- 5 SPI lead-free bases
 - 10 Opaque bases
 - 15 pearly bases
 - 6 Metallic Bases
 - 3 Transparent Bases
 - 1 special effect
 - Latest 'carmaker' colour update

Colorimetry



Colors:

- Over 20,000 colour formulas available.
- COLOR BOX colour chart: view 2,600 colours.

MONOPOL PAINT MATCHER SPECTROPHOTOMETER

- A database of over 7,000 shades.
- A formulation and correction module.
- A quality control module.

ALLO COULEUR Service

- On request, our Colorimetry Laboratories can supply specific colour formulas that are not included in the database.

Industry system and Car System

In a nutshell

- Solvated products, HES.
- All types of lead-free colours (RAL, AFNOR, Automotive, etc.)
- Linked to Cromatic software + Spectrocolorimeter + ColorBox colour chart
- On-demand colour matching
- Multi-binder compatibility (PU, Epoxy, Glycero, Acrylic, Nitrosynthetic, etc.)
- To meet of the industrial and HGV/LV bodywork markets
- Availability, responsiveness, flexibility and performance



Business sector covering trucks, buses, tippers, chassis and light commercial vehicles.

TRUCK



BUS



BEN



FRAME



COMMERCIAL VEHICLES



INDUSTRY

What we offer :

Products that meet the requirements of most industry specifications.

A range covering the diversity of application equipment in the industry

- Solvated products in standard, HES high solids and THES single-coat systems
- Sealants, Primers, Surfacing and Finishes for all industrial trades
- All types of RAL, AFNOR, Automotive, etc. colours and glosses (lead-free)
- Linked to Cromatic software + Spectrocolorimeter + ColorBox colour chart
- On-demand colour matching
- Multi-binder compatibility PU, Epoxy, Glycero, Acrylic, Nitrosynthetic, etc.
- To meet the needs of a wide range of industrial markets in metal, plastic and composite materials
- Availability, responsiveness, flexibility and performance



OUR AGENCIES AND PRODUCTION SITE:

All our sites are ISO 9001 certified.

