

GROUP PRESENTATION





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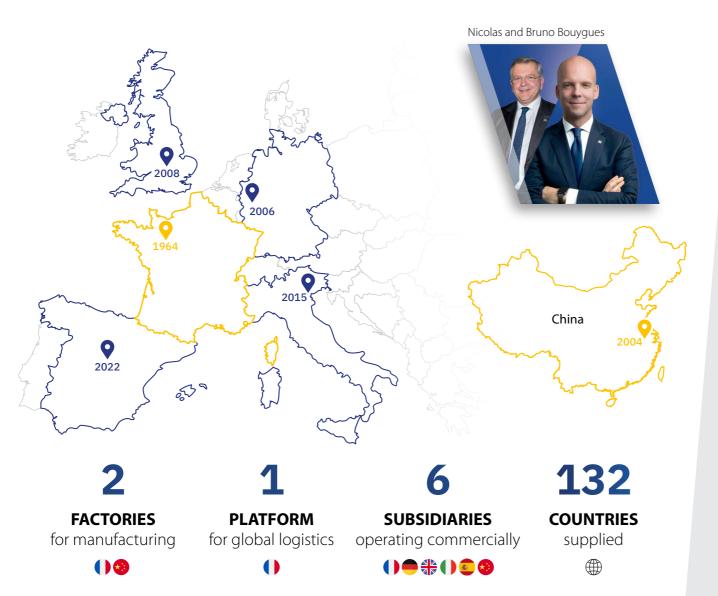


THE GROUP





A STRONG FAMILY BUSINESS





Manufacturing

New facilities for the Italian and Spanish subsidiaries

Logistics centre

Expansion of the logistics centre (20,000 m²)

2023

2022

Spain

Establishing the commercial subsidiary in Madrid

Extension

Construction of a new production unit in Laval (5600 m²)

2021

2020

2015

2014

Logistics centre

Building of a dedicated logistics facility (9500 m2)

Italy

Establishing the commercial subsidiary in Venice

R&D

Opening of our new R&D centre in Laval

United Kingdom

Establishing the commercial subsidiary in Rugby

2008

Germany

Establishing the commercial subsidiary in Aachen

2nd factory

Construction of the 2nd production facility in China (Shanghai)

2004

1997

2006

Recovery

GYS is acquired by the current management family

Creation

Founded by Guy-Yves
Stéphany for the manufacture
of transformers





1. THE GROUP

KEY FIGURES

3 areas of operation

WELDING

& CUTTING

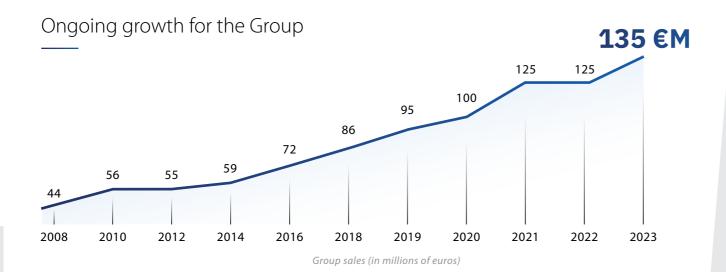


EQUIPMENT FOR CAR-BODY REPAIR



BATTERY CHARGING





IN 2023...



135 €M **Consolidated turnover**



Employees worldwide



53 000 m² worldwide



Rating by the Banque de France



INNOVATION AS A DRIVING FORCE FOR GROWTH



2025

Historic lines of business. Products incorporating transformers.

Increased use of electronics in our products.

Increasingly powerful on-board technology.

2010

Development of connectivity and robotisation.

Supporting the technological evolution of our customers: E-mobility, Robotics, Product interconnectivity (IoT).



DESIGN & PRODUCTION





R&D: A SOURCE OF EXCELLENCE AND EXPERTISE

4 areas of expertise



ELECTRONICS

Development of advanced power/digital boards



MECHANICS

Clamp design, sheet metal work, plastics, mechanically welded structures, etc.



EMBEDDED COMPUTING

User interface (HMI) development, welding modes, control algorithms, communication (Bluetooth / Wifi)



ROBOTICS

Communication interfaces, robotic wire feeders, URCap software, installation files











+90
Specialist expertise

- + Electrical engineering doctorates
- + Embedded computing engineers
- +Fluid dynamics engineers
- + Plastics processing engineers
- **→** Mechanical design engineers
- + Radio frequency engineers



Product innovations designed every year



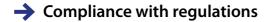
HIGH STANDARDS AND COMMITMENT FROM DESIGN TO MANUFACTURE

22 people dedicated to the certification and improvement of products and processes



CONFORMITY

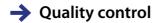
- + Compliance with standards
 (20 European directives, 400 standards)
- + Component and durability testing
- + Simulation of climatic conditions





TESTING IN PRODUCTION

- + Manufacture of testing equipment
- + Compliance and functionality testing
- + Product traceability





QUALITY

- + Component and product control
- + Product and process improvement
- + Environmental analysis





100% INTEGRATED MANUFACTURING

The expertise to deliver flexibility, rapid response rates, and quality

SHEET METAL WORK

1,400 T of bent and cut sheet metal per year.



ELECTRONICS

72 million components fitted every year.



PAINTING

160,000 m² of painted surface area.



WIRE

250 km of wire cut and crimped per year.



TRANSFORMERS

150,000 transformers/coils manufactured per year



Learn more

MECHANICAL COMPONENTS

720,000 pieces manufactured each year.



ASSEMBLY

20 assembly lines.







AN INTERNATIONAL LOGISTICS CENTRE FOR WORLDWIDE DISTRIBUTION

Large stock quantities available all year round

1 international logistics centre

in France (Laval - 53).

3 regional warehouses

at our subsidiaries in China, Germany and the UK.







1 International logistics centre



3 300 part numbers in stock all year round



1 MILLION

products shipped worldwide each year



-48h target delivery time in Europe



IN-HOUSE, RESPONSIVE AFTER-SALES SUPPORT



Planet GYS: a dedicated platform created for our customers.

- + Contact details for your sales contacts
- + Preliminary diagnosis, after-sales declaration
- + Quotations in just a few clicks
- + Real-time monitoring of repair progress
- + Spare parts lists and prices
- +Technical documents
- + Product software updates







2 Areas of expertise

After-sales Inverter / After-sales Traditional



32

technical repair personnel



+ 1000

spare parts

manufactured in our own workshops



2 years warranty

on a wide range of products



PRODUCTS & SERVICES





DIVISIONAL DISTRIBUTION





A comprehensive range of products to suit a wide range of business sectors

With a wide variety of products in our three main fields, and significant depth in our product ranges, GYS can cater to all user requirements across a diverse variety of industries.





3 WORLDS



WELDING & CUTTING

- + 350 product references
- + 1250 accessory / consumable reference

Welding & cutting
Consumables
Accessories



EQUIPMENT FOR CAR-BODY REPAIR

- + 250 product references
- +850 accessory / consumable references

Dent removal
Spot welding
Pulling
MIG/MAG welding
Lifting
Induction
Riveting



BATTERY CHARGING

- + 200 product references
- + 200 accessory / consumable references

Chargers
Boosters and starters
Accessories





+800
Product references



+2,300

Accessory and consumable references



OUR CATALOGUES





3. PRODUCTS AND SERVICES

A SALES TEAM WITH A GLOBAL REACH

A brand with an established presence in France and abroad

Our 170-strong multidisciplinary sales team reaches 132 countries, including France. They are fully committed to supporting our customers on a day-to-day basis. **The GYS group ensures exclusivity of sales of our products to our distributors, importers & local agents.**







132 cou

countries supplied



15 languages spoken



+7 500

Shipments worldwide including 2,900 outside Europe



3. PRODUCTS AND SERVICES

GYS ACADEMY TRAINING

Sharing technical knowledge



SHOWROOM **WELDING**

SHOWROOM SHOWROOM CAR-BODY REPAIR CHARGE





400m2 +

of showrooms dedicated to training



5 Trainers

specialised in our products



people trained every year

distributors, partners, sales teams, employees...



+50 video tutorials

available on Youtube for at-home training



COMMUNICATION RESOURCES AVAILABLE



Sales support tools

Media

- + Product catalogues
- + Brochures
- + Flyers
- + Display stands
- + Packaging
- + Product customisation

Technical documentation

- + Detailed data sheets
- + User manuals
- + Declarations of conformity



Multimedia communication

GYS Youtube channel

- + Video tutorials
- + Focus on technologies/features
- + New product presentation

Social networks

+ Keep up to date with GYS on 👣 🖪 🖸 🗸

Press relations

+ GYS in the spotlight... (local and specialised press)

Image library

+ You can download all the images for GYS products from our website



Intuitive customer extranet

Information available

- + Order tracking
- + Sales contact details
- +Technical information
- + E-learning: welding and charging training

Marketing tool

+ Promogys: tool for producing promotional materials

After-sales service area

- + Follow-up and acceptance of current quotations
- + Spare parts lists and wiring diagrams
- + Download software updates
- + Repair procedures



www.gys.fr







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Watch a behind-the-scenes video of the business



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