

# Leading together





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## ABOUT US

#### VISION

oriented industries.

#### MISSION

With our people, our industrial plants and our trademarks, we aim to be the best supplier of non-ferrous products and services for OEMs and other leading customers in the civil and industrial piping, gas, water and heat treatment markets.

## Leading together

We have proudly stood as one of the best manufacturers of brass components for over 50 years.

We are a **partner of excellence** offering our customers the assurance that they can rely on us for the complete management of their production and supply chain.

From engineering to ensuring just-in-time availability, we oversee, customise and continuously improve the manufacturing process of non-ferrous components.

We strongly believe in a world in which top-class production capacities are used to fuel sustainable, smart and human-





31

countries import our products



processed per day



million components in stock

over 500

customers



THE GROUP

#### THE GROUP

## An international company close to every customer

We are a solid Industrial Group made up of leading companies in the manufacturing sector. Our Group has strengthened its position as a leader in the industry year after year and today is able to offer a unique partnership in the supply of products and services for the processing of non-ferrous alloys. Internationally recognised, we are close to every customer, wherever they may be.





### OUR HISTORY

### A long history of growth and collaboration

The Dall'Era Valerio company was founded in **Val Trompia**, in Lumezzane, an area that has always been oriented towards industrial manufacturing and is home to industrious people with a strong entrepreneurial spirit. Very much like **Dall'Era Valerio**, who in **1966** began threading nuts for valves and taps and plumbing components, together with his wife Angela Ricetti. This was the beginning of a long success story, now led by Pierdomenico and Alberto, the second and third generations of the Dall'Era family.

«A company will fail without a global vision and solid values. And our values are centred around our people and respect for our environment.

This is the road, the only road we have been on since 1966. We keep looking forward to a bright future»

> Pierdomenico Dall'Era, Presidente Dall'Era Valerio





OUR HISTORY



### ESG Social

#### PEOPLE

individual.

#### THE LAND

## sustainability

The value of our company lies in our people and the things that keep our community alive. That's why we are committed to ensuring their full respect every day.

We respect the value and **dignity** of every individual and do not tolerate any violation of human rights; this commitment extends to our partners as well. We ensure that our suppliers use fair labour and we acknowledge any form of diversity, be it race or gender, as a fundamental value.

We provide decent salaries to all our employees and ensure the health and safety of all individuals working in our plants. We are constantly committed to continuous training, to foster the **personal and professional** development of each

Our **deep connection** to the land where we operate drives us to promote initiatives that actively support its well-being and growth. We recognise in our social responsibility a unique opportunity to generate value and to establish a stronger relationship with our community.

We support voluntary and charitable actions, as well as sporting events. The values that underlie sport, such as commitment, passion and team spirit, align with the values that guide our daily work.



ESG

## Environmental sustainability

We strive daily to make our business processes sustainable.

#### WE CAREFULLY MANAGE THE CHEMICALS WE PRODUCE

We dispose of them according to current regulations and report any leaks or spills.

WE REDUCE WASTE We try to keep product waste to a minimum.

#### WE STRIVE FOR INNOVATION

We are always looking for new materials and greener processes.

#### WE USE ALTERNATIVE ENERGIES

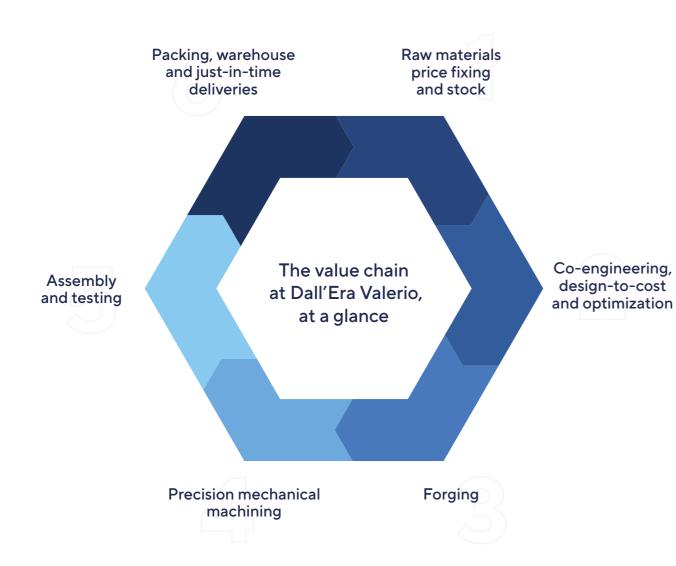
We have a state-of-the-art 1 MWh photovoltaic park, through which we generate up to 1,200,000 kWh/year.

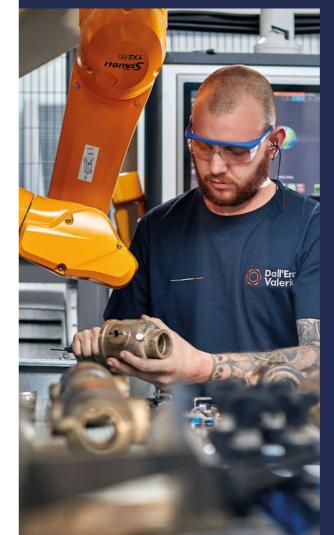
Our environmental commitment is proven by the UNI EN ISO 14001:2015 certification and the EcoVadis Silver Medal Scoring.



ESG







PRODUCTION

### PRODUCTION

## **Total control** over the brass supply chain

Our strategic asset is the total control over the value chain for components and ball valves in non-ferrous alloys. The quality of the end result is guaranteed at every step of the production process: from the procurement of the raw material to the storage and transport of the finished product.



#### PRODUCTION

### Quality, at every stage of the process

We maintain high quality standards not only through total control of the supply chain, but also through precise processing protocols and advanced measuring and control technologies.

#### QUALITY OF PROCESSES

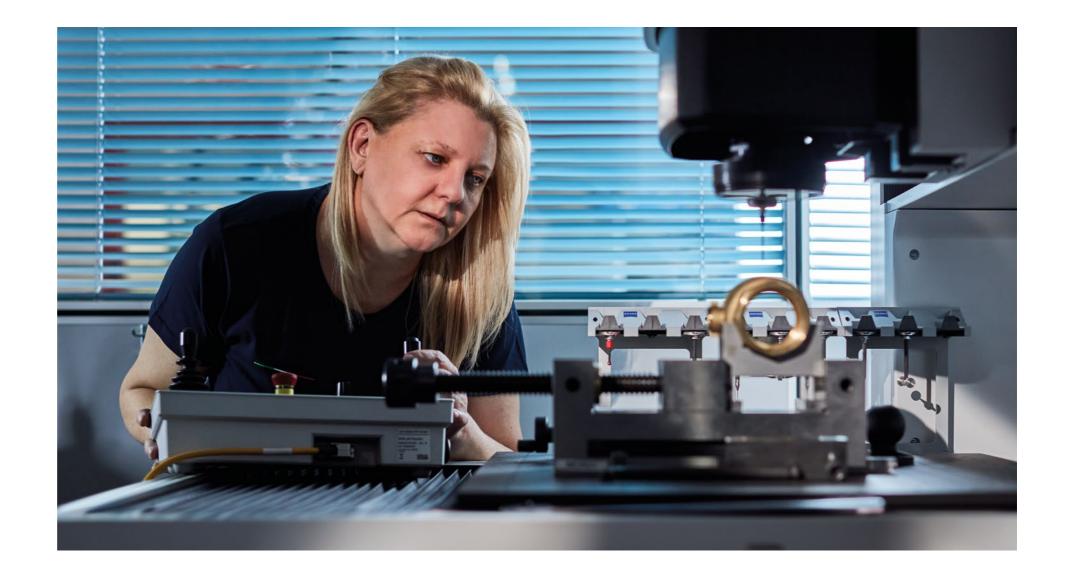
We monitor all our processes in order to optimise their efficiency and reduce their environmental impact. Our Management Systems comply with **UNI EN ISO 9001:2015**.

#### QUALITY OF PRODUCT

We aim for maximum reduction of defects and product scrap. To this end, we have a **metrology laboratory**, equipped with advanced measurement and control technology.

#### QUALITY OF RAW MATERIAL

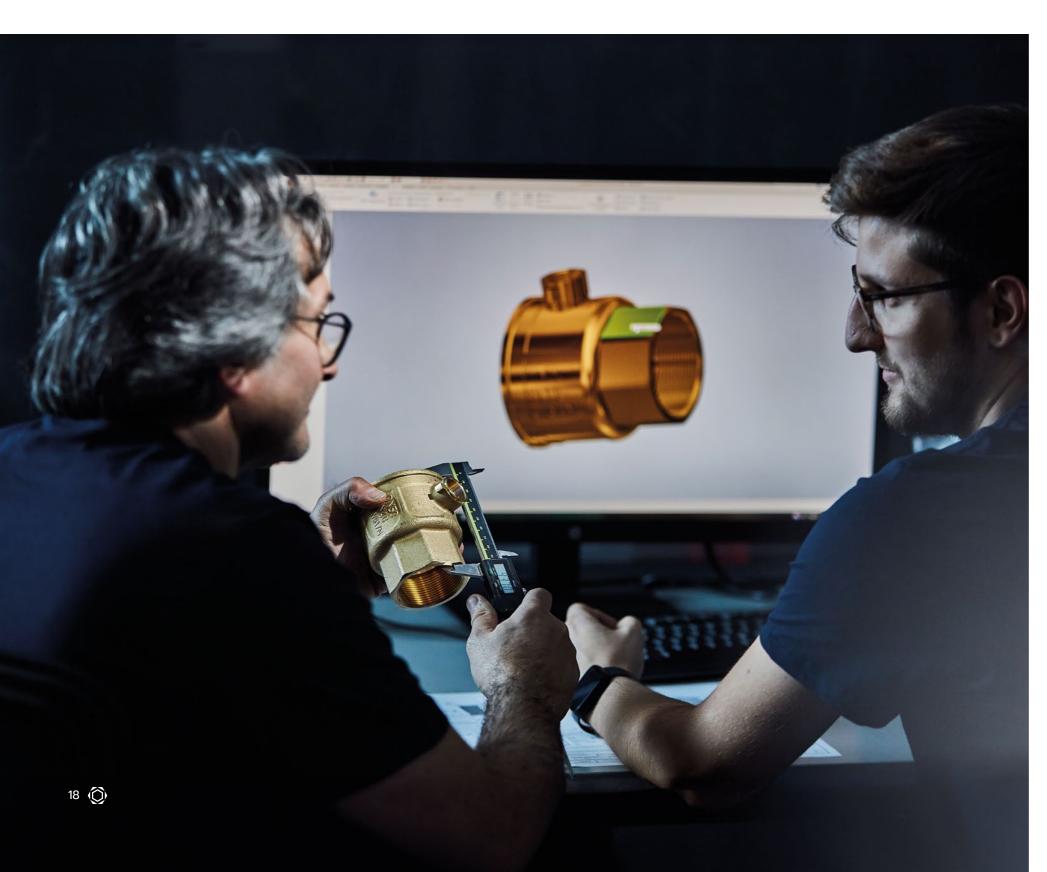
The decision to work exclusively with Italian brass suppliers, all certified for quality and origin, is a tangible testimony to our dedication to guaranteeing products that meet the highest standards.



#### PRODUCTION



## Technical support and specialized production.



#### **CO-DESIGN**

The technical department is the beating heart of Dall'Era Valerio. Our technical team is able to provide the customer constant support with prototyping and pre-series. We excel in the quick production of samples, including models with complex shapes.

#### FORGING

shapes.

### PRODUCTION

## From design to customised product

Our experience, coupled with advanced technology and state-of-the-art software, allows us to ensure a production and quality standard that is internationally recognised.

#### MECHANICAL PROCESSING

We ensure utmost precision, speed and flexibility, for all types of machining: turning, threading, sandblasting. Our advanced technology meets all production requirements, guaranteeing quality even on products with complex



### CUSTOM SERVICE More than a supplier. A true partner

We stand out in our ability to **work side by side with our customers**, understanding their needs and responding to requests with high-quality solutions.

We offer **customised services** that are characterised by flexibility and reliability.





#### WAREHOUSE

goods.

#### LOGISTICS

to our customers.

An entire warehouse, at your disposal.

### CUSTOM SERVICE Storage and delivery

With a 20,000 square metres warehouse (over 1,400 pallet places - about 90 million pieces), we offer a storage service that frees our customers from the burden of supply management. Our mission is to streamline operational processes, guaranteeing the smooth and timely handling of

Our logistics service is characterised by the timely and accurate delivery of goods within the time and quantity required by customers. Our constant programming ensures reliable lead times and defined prices. We handle consignment stock operations upon request, offering flexibility and practicality





NUTS AND LOCKNUTS

### CUSTOMISED PRODUCTS Reliable and tailor-made

The know-how accumulated over more than 50 years of experience enables us to design and manufacture customised brass components and finished products to meet specific requirements or desired performance.



FORGED FLARE NUTS



COMPONENTS FOR VALVES AND TAPS



SOLAR THERMAL MULTI-BRANCH BODIES



PRESS FITTINGS



TAILPIECES



VALVE SLEEVES



PLUGS





ELBOWS AND T-CONNECTORS



CUSTOMISED BODIES



INSERTS

S-CONNECTORS

BODIES FOR FLUIDS



BALL VALVES



KNURELED NUTS

#### CUSTOMISED PRODUCTS











VALVE BODIES



CONNECTORS AND REDUCERS



PUMP COMPONENTS



HYDRAULIC CONNECTORS



INSERTS FOR FLUIDS

FIRE PREVENTION

SHIPBUILDING

ELECTRICAL COMPONENTS

GAS

HVAC

HEATING AND PLUMBING

IRRIGATION

MEDICAL

PNEUMATICS

PUMPS AND FLUID PROCESSING

CONNECTORS AND FITTINGS

REFRIGERATION

SENSORS

SOLAR THERMAL ENERGY

VENDING



### SECTORS



## From fire prevention to vending

With our flexible and customised production we are able to meet the needs of the international market, in a variety of sectors. Brass components are used in heating systems, civil and industrial plumbing, gas systems, refrigeration systems, for valves and taps and many other areas.





### FERRERO VALVES Ball valves, ready in stock

In addition to customised production, Dall'Era Valerio supplies a wide range of **standard ball valves and taps under the brand name Ferrero Valvole**.

Founded in 1962, the brand has been synonymous with quality and innovation in the production of ball valves for civil and industrial applications for over fifty years.



Not just customization. An extensive valve catalogue.

### TECHNOLOGIES

## Key word: innovation

Technology, for us, is synonymous with innovation. We are constantly investing in research and technological development to improve our production processes, deploying our expertise and the **most technologically advanced machinery**, with latest-generation laboratories and software. Every day, we strive to deliver the best possible solutions for our customers, turning ideas into quality products.

#### MACHINERY FOR FORGING

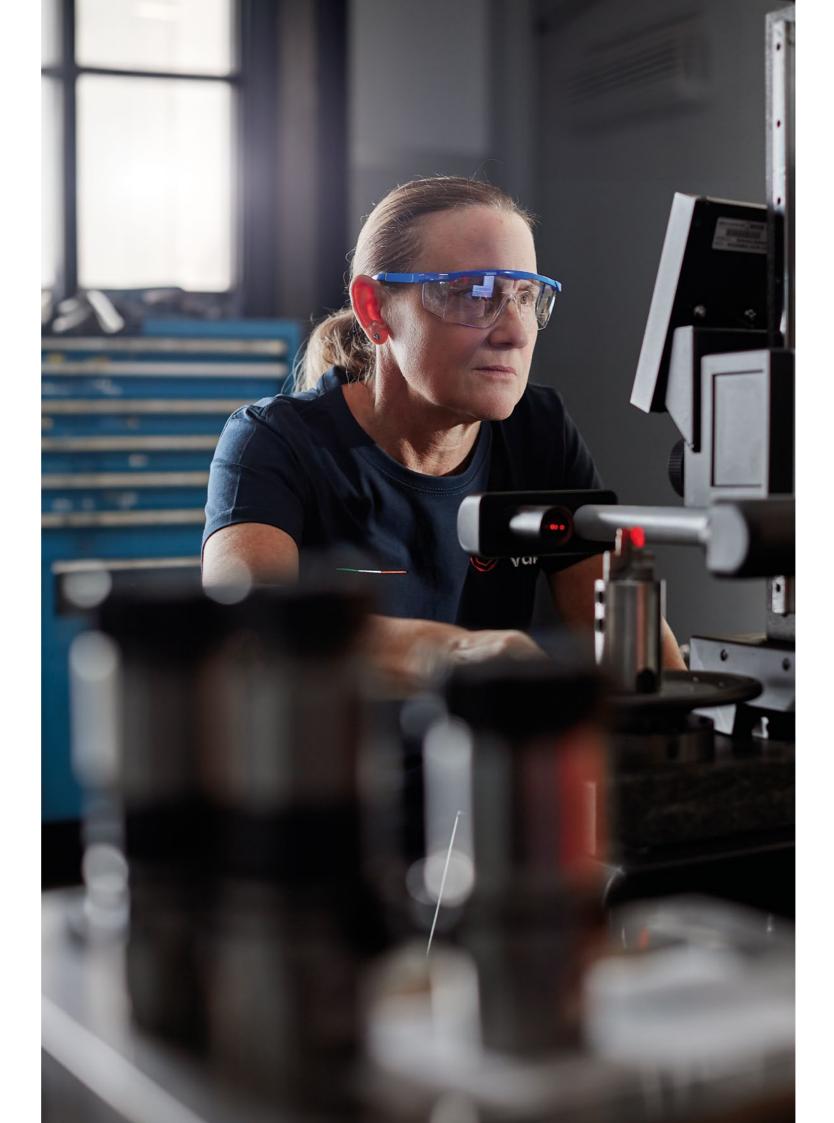
- 15 robotic vertical forging machines
- 7 high-output HATEBUR lines (up to 200 pieces/minute)
- $\cdot$  4 punching stations
- $\cdot$  3 heat treatment induction furnaces

#### MACHINE TOOLS

- $\cdot$  60 transfer machines, for turning and threading
- $\cdot$  5 sandblasting machines
- over 10 multi-axis machining centres and automatic lathes with bar loaders

#### QUALITY CONTROL MACHINERY

Optical measurement machines and 3D profile scanning machines.



#### Dall'Era Valerio S.r.l.

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