

# WE SAVE YOU ENERGY.

At home. At work. And most of all for you.

### GLOBAL SUCCESS MADE IN GERMANY.

#### A start-up in 1981, three engineers, one vision. Now more than 4,000 visionaries are working with customers and partners to shape the energy transition worldwide.

For over 40 years, our products, systems and solutions have been paving the way for eco-friendly energy supply. We are proud to be the biggest German manufacturer of photovoltaic technology.

No matter how, no matter where – in cities, in the country, in deserts, on islands, or on mountaintops. We even provide system solutions for renewable energy in Antarctica. We have a global presence with regional roots in Germany, where our headquarters are located. We're working towards a sustainable future with 100% renewable energy.



Global training opportunities, unlimited knowledge: With modern training centers worldwide, the SMA Solar Academy is there to expand your knowledge and advance your career in the solar industry. To make learning even more convenient, there are online webinars and video tutorials available. OUR MISSION "TO MAKE RENEWABLE ENERGY ACCESSIBLE TO PEOPLE ALL AROUND THE WORLD."











### ENERGY THAT CHANGES

# PASSIONATE ABOUT THE BEST FORM OF ENERGY.

#### Working with you to make the energy landscape ready for the future.

SMA is your reliable partner on the path to achieving 100% renewable energy. Our innovative solutions for a sustainable generation, use, and storage of energy enable people and companies around the world to meet their energy needs with greater independence.

To this end, we develop efficient PV, battery, and hybrid inverters, comprehensive system solutions for PV and battery storage systems of all power classes, intelligent energy management systems, and charging solutions for electric vehicles and power-to-gas applications. Together with our customers and partners, we are shaping the decentralized and digital renewable energy landscape.





# NO PROJECT IS TOO BIG FOR US. OR TOO SMALL.

#### We can implement any project easily and conveniently – from home solutions with just a few kilowatts through to industrial power plants in the megawatt range.

High-quality hardware, intelligent software and the best service from one provider: We support you with tailored solutions throughout the lifecycle of your projects. Together with you, we solve the challenges during the planning phase and in ongoing operation.

#### Expertly handling challenging projects

**Save time and effort:** Professional tools and services provide you with end-to-end support, from professional planning to on-site implementation of the projects. And even afterwards if you wish, with the right solutions for system monitoring and control.

**Flexible design options:** Thanks to our modular solutions, you can implement projects on a customized basis. In line with your customer's individual needs and budget and the local conditions, you can combine electricity, heating, and e-mobility. Or implement a comprehensive energy system.

#### Seamless system integration

**Secure and reliable:** Top product quality based on certified tests in SMA's own accredited test centers ensures a reliable energy supply on-site and provides maximum protection against cyberattacks.

**Flexible use throughout the world:** SMA solutions are suitable for energy systems connected to the utility grid and in off-grid regions. They can easily be integrated into existing power supply systems. Cooperation with renowned partners and manufacturers allow for compatibility with many other application options in the field of smart connectivity.





#### Creating future-proof systems

**Reducing business risks:** We continuously update our systems in line with the dynamic market requirements and customer needs. This secures your business in the long term and enables you to unlock new business potential.

**Complete peace of mind:** With extensive factory warranties on our products, as well as extended warranty options and qualified services, you can be sure of smooth operations throughout the entire product lifecycle.

#### We keep our promises

**By experts, for experts:** We are happy to share our system technology knowledge with you. At the SMA Solar Academy, our experienced training team offers hands-on courses and training programs. Benefit from many practical tips and tricks, as well as a myriad of opportunities for exchanging experiences and networking.

A partner by your side: In the SMA Partner Program, you can enjoy exclusive benefits and professional support with sales, servicing, and marketing.



# ENERGY WHERE IT'S NEEDED.



#### Simple home solutions

Modular solutions for a secure, cost-effective and independent energy supply at home. With the right SMA design and simulation tools, you can conveniently plan your comprehensive energy systems, including PV, batteries, heating, and charging solutions for e-mobility.





### Secure and cost-effective energy supply for companies

Cap load peaks, reduce energy costs and do business efficiently. With high-quality hardware, convenient monitoring solutions and the right services, we support you at every stage of the project.



### Secure investment in emerging technology

Solutions for the implementation of PV and storage power plants with different system structures. Professional services for planning, maintenance, optimization, repair and modernization give you comprehensive support for optimal technical availability and economical operation of your power plant throughout its entire lifespan.

With our modern power plant solutions, including integrated grid-forming functions, you benefit from attractive business opportunities and can play an active role in shaping the energy transition.

# GIVE US A CHALLENGE. IT'S WELL WORTH IT.

### All round success thanks to our strong partner network, exceptional customer service and collaboration on an equal footing.

We want to make your projects happen. In pursuit of a 100% renewable energy supply, we work on creative ideas every day and develop innovative solutions. And we'd be delighted to do so for you too.

Let's shape the energy transition together – for a better tomorrow. Contact us.



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