

The background image shows a bright, modern interior. On the left, a large window looks out onto a balcony with a railing and greenery. In the center, a brown tufted armchair sits on a grey and white striped rug. To the right, a wooden dining table with four chairs is visible. In the background, there's a fireplace with a clock above it, a leather sofa, and a large potted plant. The floor is made of polished wood.

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# Who is Resideo: Products & Solutions

Enter Presenter Name / s

Month, Day, Year



# Our Brands

**resideo**

**ADI**  
a **resideo** company

 **snap one**<sup>TM</sup>

**FIRST ALERT<sup>®</sup>**

**Honeywell** Home

**sfty**   
by **resideo**



# Our Vision

We imagine a world where homes and buildings are good for the planet, where technology works to simplify life. In that world, people are healthy, happy, and secure.

# Our Purpose

To help create this future, we will work every day...  
To simplify the connected world so people have peace of mind and can focus on what matters most.





Our Brand Promise

# We help you to protect what matters most

To Homeowners and Pros, Resideo is the one home automation offering that enables you to protect what matters most. That's because Resideo delivers efficiency, responsibly, so that you can be part of the solution



# Our Values



Start with  
the customer

We understand our customers' needs and pride ourselves on delivering exceptional experiences.



Act as  
one team

We work together toward common goals, engaging from a place of humility and respect.



Pioneer  
the future

We embrace change, boldly step into the unknown, and relentlessly foster innovation to fuel our growth.



Make a  
difference

We care about the long-lasting positive impact we make on each other, our customers, our communities, and the planet.

# Resideo By The Numbers

**\$6.24B**  
2023 Revenue

## PRODUCTS & SOLUTIONS

**A global leader** of home air, water, security and energy products and solutions

Presence in

**150M**

Homes

**~\$2.67B**

2023  
Revenue



**Leading global wholesale distributor** of security, fire and low-voltage products

**Leader** **\$3.57B**

For Security and  
Low-Voltage  
Products<sup>(1)</sup>

2023  
Revenue



# Our Joint Global Success With Our Customers



**11.6 Million**

Connected users



**450+**

Distributors



**Global Leader**

Distributor of Security & Energy Star Products



**~14,000**

Employees Globally



**~260**

Utility partners via Grid Services



**150 Million**

Households



**15 Million+**

Systems Installed Per Year



**110,000+**

Professional customers



**2,800**

Patents



# In EMEA

We have engineers, sales and logistics personnel working across EMEA to ensure we meet the needs of our individual markets.

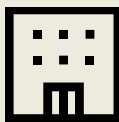
## COVERING

Water, comfort and security



110

Product Groups



6

Production Sites



28

Countries



23

Languages

## OVER 87% OF PRODUCTS

made for Europe, made in Europe



#1 in Zoning Solutions

Leading Residential Comfort



110,000

Professional customers

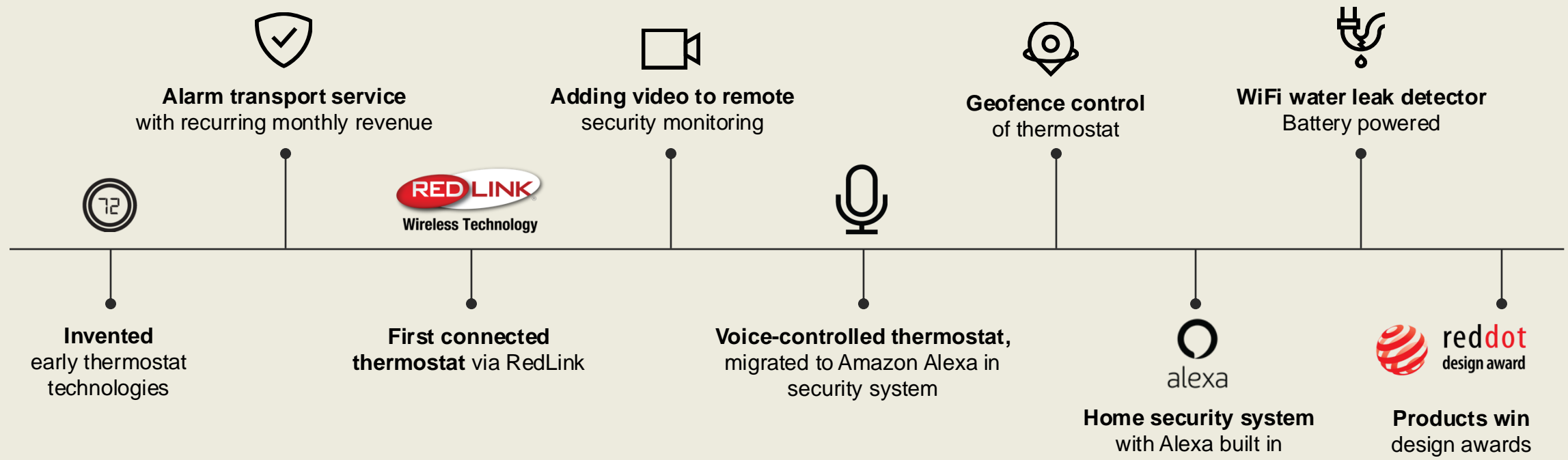


3,600

Employees

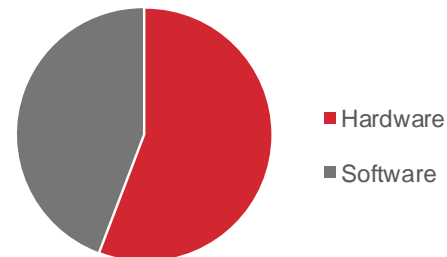


# History of Innovation is in our DNA

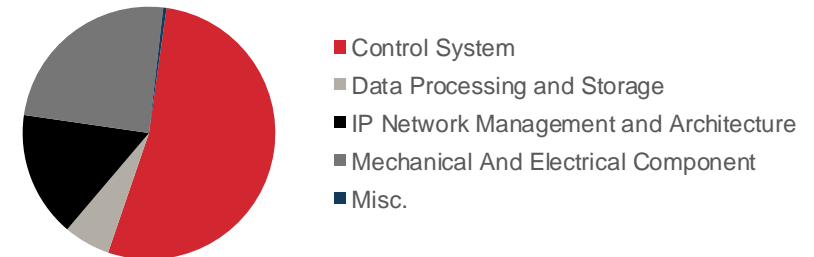


More than  
**2,800 Patents**

HARDWARE VS. SOFTWARE



TECHNOLOGY CATEGORY



# Key Areas of Innovation

## Sensors, Actuators, Controls

- Core foundation
- Hardware and firmware
- On-the-wall, behind-the-wall, in-the-wall or on a desktop
- White space ideation

## Building Science

- Resideo differentiation
- Knowing what helps make a home comfortable, efficient and safe
- Leads to great product

## Analytics

- Tie everything together
- Use intelligence to create customer value
- Provide actionable data



GXD Design Studio - Golden Valley MN

# Our Resideo Brands - How We Go to Market

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**FIRST ALERT**

**Honeywell Home**



## P&S Solutions

### Breadth and depth within Homes & Buildings

With products ranging from the thermostats to security and awareness to water management systems, even energy management opportunities, Resideo goes beyond, for whole-home and building solutions.

### Residential & Light Commercial Controls

Renowned as being among the best in the world and used in 150 million homes worldwide to help make homes safer, more comfortable and efficient.

## Distribution

### 200 Locations in 17 Countries

ADI Global Distribution is THE leading global wholesale distributor of access control, AV, fire, security, and smart home products.

### Herman AV

In 2020, Resideo acquired Herman AV, a leading provider and distributor of professional AV products.

# Our P&S Brands - How We Go to Market

**FIRST ALERT**

**Honeywell Home**

**resideo**



## **Breadth and depth within Homes & Buildings**

With products ranging from the thermostats to security and awareness to water management systems, even energy management opportunities, Resideo goes beyond, for whole-home and building solutions.

## **Residential & Light Commercial Controls**

Renowned as being among the best in the world, with market leading brands and used in 150 million homes worldwide to help make homes safer, more comfortable and efficient.

## **Multifamily Services & Community Safety**

sfty by Resideo solution offers a smart way for multifamily properties and property managers to create a community approach to fire, smoke and water safety.

## **Grid Services & Energy Management**

Resideo Grid Services provides industry-leading distributed energy management systems technology to help intelligently manage residential load problems

# Products & Solutions

Offers a vast selection of products, solutions and services covering a wide range of categories



## SOLUTIONS & SERVICES

Energy management / Grid Services | Equipment predictive maintenance | Indoor Air Quality data insights | Remote monitoring and automation



### AIR & COMFORT

- Thermostats / Temp
- Air Quality
- De-/Humidifiers
- Hydronic Heating Solutions
- Zoning



### SECURITY & SAFETY

- Intrusion Systems
- Video Surveillance
- Smoke, Combo, and CO Alarms
- Fire Extinguishers



### WATER

- Potable Water Controls
- Leakage Detection and Prevention



### ENERGY

- Core Components of:
  - Furnaces
  - Water Heaters
  - Boilers & Heat Pumps
- Grid Services





# Products & Solutions: Air & Comfort

Innovative, reliable solutions for clean, comfortable indoor air quality

AIR & COMFORT



## Thermostats

From simple to smart, our complete line of thermostats for every job



Resideo makes 17 ENERGY STAR-certified thermostats, more than any other company in the market today.

## Zoning



## Humidification



## Dehumidification



## IAQ



## Air Filtration



## Ventilation



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# Products & Solutions: Security & Safety

Peace of mind for people, places, and things

SECURITY & SAFETY



## Security

Smart home integration for automation



### Integrations



## Safety

Trusted brand for 65 years



### Key Retail/Trade Partners



# Products & Solutions: Water

Trusted and reliable water products designed for the Pro

WATER



## Water Leak Detection & Protection



## Insurance Partnerships

Resideo Water Leak & Freeze Detectors help save **2.4 million gallons of water** and help prevent an estimated **\$2.5 million in insurance claims annually.\***



## Potable Water Solutions



Mixing Valves



Pressure Regulating Valves



Backflow Preventers

## Hydronic Solutions



Zone Valves



Controls



Balancing



Air Eliminators



Radiator Valves



Filters



Accessories

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# Global Climate Solutions / Energy

Helping the world optimize and simplify how energy is used and managed



Over 65,000 innovative products and parts for boilers, water heaters, furnaces, and heat pumps.



**Gas Storage Water Heater**



**Air to Water Heat Pump**



**Boiler**



**Furnace**

## Ducted Solutions



**Integrated Furnace Control (IFC) & Valves**



**Air Pressure Switches**



**Modulating Combustion Systems**

## Boiler Solutions



**Gas Adaptive Systems**



**Controls & Valves**

## Heat Pump Solutions



**Inverter**



**Heat Pump Controls**



**Heat Pump Defrost Controls**

## Water Heating Solutions



**Integrated Gas Valve with Electronics**



**Pilot Burners**



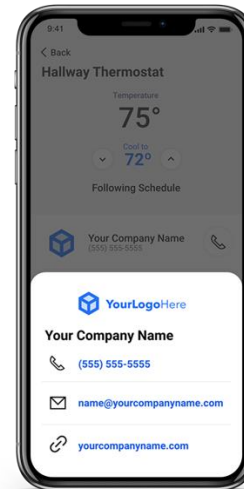
# Products & Solutions: Resideo Pro Software

## Pro App & Training Academy



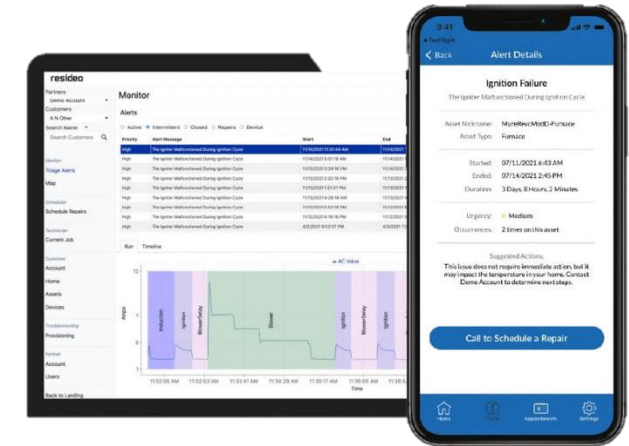
- Digitally links Pro Companies to Homes they serve
- Simplifies connecting products with Setup Wizards
- Stay current to Resideo Academy Content

## Pro-IQ Essentials



- Activate subscription-based Home Services in ways that fit Pro's daily operations
- Generate new forms of leads for effective customer acquisition & retention

## Pro-IQ Advanced



- Receive Pro alerts from thermostats, IAQ, water and other products for proactive service
- Generate data-driven home and equipment insights for tailored, trusted consultation

## Supported Devices

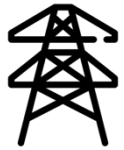




# Products & Solutions: Grid Services

We intelligently manage energy load when it matters most to enable a reliable grid & cleaner world

## Value Chain



Utility

Control  
New Revenue  
Risk Mitigation  
Reputation  
Reduce Blackouts

## Grid Services Platform

Demand response program /  
algorithms / Intelligence  
Platform which enables load  
shifting of enrolled connected  
devices

## Our Growing Success

### Trusted Energy Platform

- **61%** of US Meters Covered
- **260** Utility programs
- **6** Wholesale Energy Markets
- New Markets - 4 Canadian Utilities



Devices/OEMs

Reputation / ESG  
Sustainability  
New Consumer  
Needs  
New Revenue  
Opportunities

Leadership position in  
Thermostats / HVAC  
Now Expanding into new Large  
Load shifting Partnerships

### Partnerships with new / evolving Energy loads for the home



### Making an Energy Impact

- **8.60 GWh** of shifted energy in 2023
- The Energy load our Platform has shifted in 2023 was the equivalent of **29 million Solar panels on for 1 hour**
- Approaching **one million households** connected



Property  
Owner

Savings  
Cost Reduction  
Energy Use and  
Awareness  
Community Care

Suite of Engagement tools to  
reduce sign up friction driving  
our Energy Load Shifting  
Volume

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# Products & Solutions: sfty by Resideo MultiFamily Services



## A community approach to enhanced residential building safety:

- from uncertainty to “safety” for property managers and tenants
- where smoke and water leak detectors are connected and constantly monitored
- escalated alerts are provided only when needed

24/7 monitoring service for MultiFamily/Property Managers to protect the entire building from fire and water leaks.



## MDU Cloud Platform



Web Portal for Property Managers  
Easy App for Tenants  
APIs for Integration

## Technology



MESH Network

## Key Resideo Products



Smoke Alarm  
L5 Water Leak Shutoff Valve  
L1/L2 Water Leak Detectors

# A Multi-Channel Approach to Serving Our Customers

## Resideo Pro Network Over 110,000 Strong

### Central to all our channels

- Critical to new home construction and remodeling
- Customers of our distribution partners
- Increasing Pro sales at Retail

### Drives repeat business with the homeowner

## Resideo Channels



Products sold through 450+  
**Distributors**



Partnerships with ~300 **OEMs**



**Utility Grid Services and Insurance** product  
rebate programs



**Retail** strategy for DIY / DIFM



Residential new construction  
**Builder** programs

# Our Support Eco-system for Pros

## MARKETING TOOLS

Selection of tools & resources to help our partners communicate with their customers.

## SPECIAL OFFERS

Exclusive offers aimed at helping win business.

## PRO PORTAL

A gateway to help and support our Pro partners.

 **resideo pro**

## DEMONSTRATION EQUIPMENT

Discounted demo equipment to help develop sales and training.

## WEBINARS

Learn about the latest trends and product whenever and wherever.

## LOYALTY PROGRAMS

Tailored rewards programs aimed at helping our Pro partners develop and be rewarded for sharing in our joint success.

 **resideo pro PERKS**

## FREE TRAINING

Our experts hand deliver offline, online and face to face development to keep our Pros in front.

 **resideo academy**

## PRIORITY SUPPORT & RESOURCES

Fast access to support teams for help when needed.

## PRO-IQ™ SERVICES

A suite of product and services aimed at helping our Pros deliver value and innovation.





# Resideo – The Connected Home

**658 Billion** data transactions per year on our Services for Homeowners and Providers

**11.6 million** connected users

**2.1 million** households with Resideo Smart Security/Home Control

**16,000+** developers in our API Ecosystem



- AIR
- SECURITY
- WATER
- ENERGY
- SERVICES

**1.9M** Connections through 3<sup>rd</sup> party devices





# Whole Home Solutions



## Safety

Smoke Alarms  
Carbon Monoxide Alarms  
Combination Alarms  
Fire Extinguishers  
Escape Ladders



## Security

Security Systems  
Cameras  
Connected Doorbells



Services



## Water

Leak Detection  
Shut-Off Valves



## Comfort

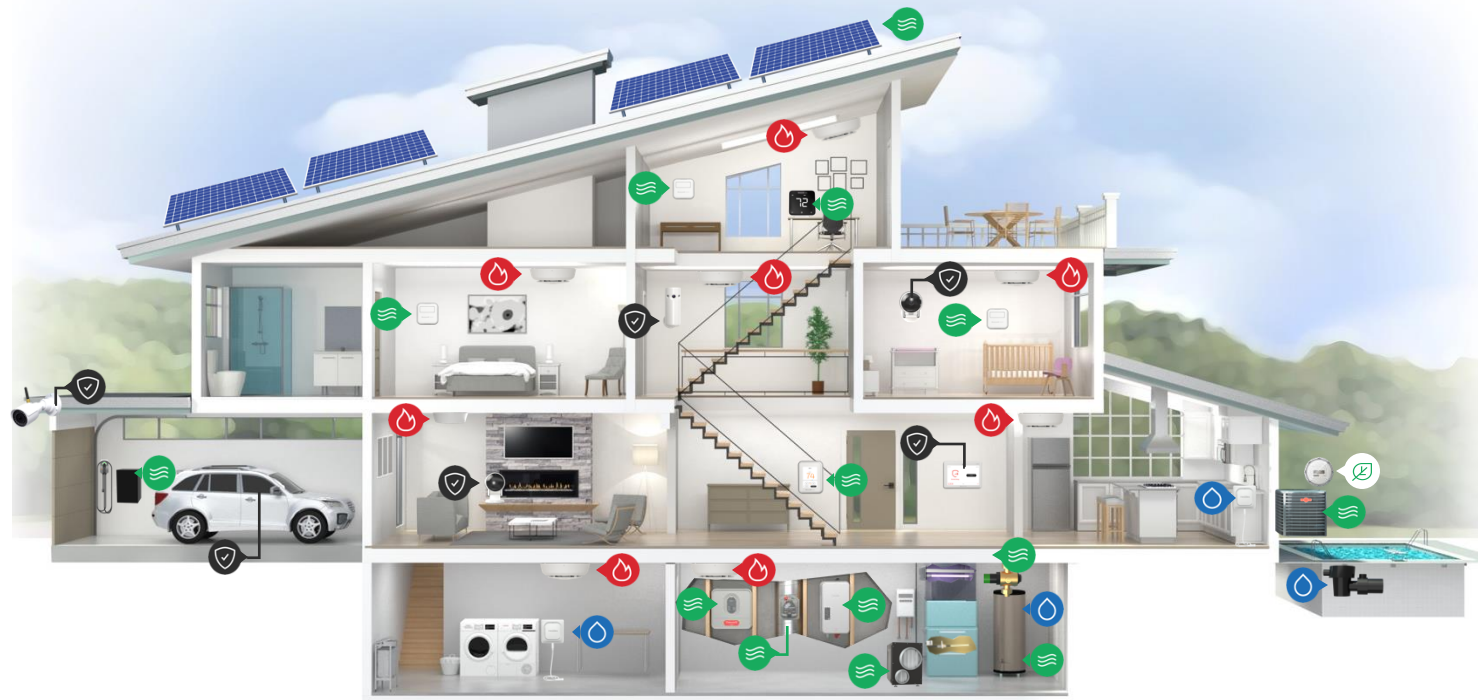
Connected Thermostat  
Indoor Air Quality  
Residential Zoning



Services offering  
throughout the home



Energy Management



**Honeywell Home**

**FIRST ALERT**

**resideo**

# Our Partners



# Our ESG strategy is organized under five key pillars



"We have provided solutions to customers around the world for more than 130 years. At every stage in our development, we have considered what is ahead for people and the planet, and today is no different."

- Jay Geldmacher, President & CEO

# 2022 ESG highlights

## INNOVATE AND REDUCE



RESIDEO THERMOSTATS  
OFFSET THE ENERGY USE OF

275,000  
HOMES ANNUALLY<sup>1</sup>

2.4M

GALLONS OF  
WATER SAVED<sup>2</sup>

\$2.7M

INSURANCE CLAIMS  
SAVED IN 2022<sup>3</sup>

Publishing baseline metrics for Scope 1 and 2 GHG  
emissions, energy, waste and water

79.2%

NON-HAZARDOUS  
WASTE RECYCLED

41.2%

HAZARDOUS WASTE  
RECYCLED

## COMMIT AND IMPACT



1,300

EMPLOYEES PARTICIPATING  
IN SIX GLOBAL EMPLOYEE  
RESOURCE GROUPS (ERGS)

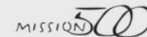
44.5%

GLOBAL WORKFORCE  
IS FEMALE

500

MENTOR  
SESSIONS

Named 2022 Industry Champion by Building  
Talent Foundation



Habitat for Humanity (P&S) and Mission 500 (ADI)  
remain flagship nonprofit partners

## TRUST



Awarded EcoVadis  
Silver Medal

Aligned ESG metrics  
to SASB and TCFD  
frameworks

90%

OF OUR BOARD IS  
INDEPENDENT

40%

OF OUR BOARD  
IS DIVERSE

1. Saving 2.2 million metric tons of CO<sub>2</sub>e. Estimated energy savings from Resideo connected thermostats in 2022 were equated to metric tons of Carbon Dioxide Equivalent and energy required to power the average US home using the EPA's Greenhouse Gas Equivalencies Calculator.

2. Estimated gallons saved, and insurance claims based on average flow rate, duration of leaks, and the average cost of a water leak claim. Insurance Information Institute reports both the annual frequency of water claims already used in the calculation and the average claim severity in dollars.

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# Our Impact

Through financial donations and employee volunteer efforts, we continue to engage our key nonprofit partners and grow our impact in our communities and with customers.

## OUR FOCUS AREAS

for community engagement

**Housing**

**Training and  
Workforce Development**

**Safety and Security**



**Continued support of Habitat  
for Humanity (P&S) and  
Mission 500 (ADI)**



**Named 2022 Industry  
Champion by Building Talent  
Foundation**



**212,160** panic calls, **566,956**  
alerts from smoke detectors,  
**1.4 million** fire sensor alerts  
and **703,456** silent alerts sent  
from Resideo products

**resideo**





# Commit: Our Employee Resource Groups (ERGs)



We nurture a culture where inclusiveness is inherent, not an initiative. A place where people are empowered to speak up, and where people feel included and valued. A place where there is a sense of pride and belonging and a shared commitment to innovation and excellence.



# Executive Leadership



**JAY GELDMACHER**  
President,  
Chief Executive Officer



**MICHAEL CARLET**  
Chief Financial Officer



**JEANNINE LANE**  
Executive Vice President,  
General Counsel and  
Corporate Secretary



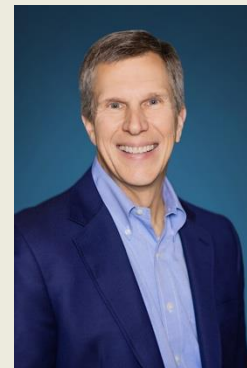
**ROB AARNES**  
President,  
ADI Global Distribution



**THOMAS SURRAN**  
President,  
Products & Solutions



**STEVE KELLY**  
Executive Vice President,  
Chief Human Resources Officer



**ANTHONY L. (TONY) TRUNZO**  
Sr. Vice President,  
Executive Advisor



**TINA BESKID**  
Vice President,  
Chief Accounting Officer



Together, we can help  
protect our time, our  
water, our energy,  
our air, our homes  
and our planet.

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