



# SHULOPAL

OPAL GLASS & BOROSILICATE GLASS  
MANUFACTURER SINCE 2004

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**company profile**



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# The Company

SHULOPAL counts 5 production bases, 1 decor printing plant, 1 carton plant, 2 commercial offices and 1 product R&D center.

With total daily production capacity of 941,000 pcs of all kinds of dinnerware, kitchen glassware, drinkware and packaging glassware, SHULOPAL exports its products to more than 100 countries and serving more than 1800 buyers from all over the world.

## Opal Glass

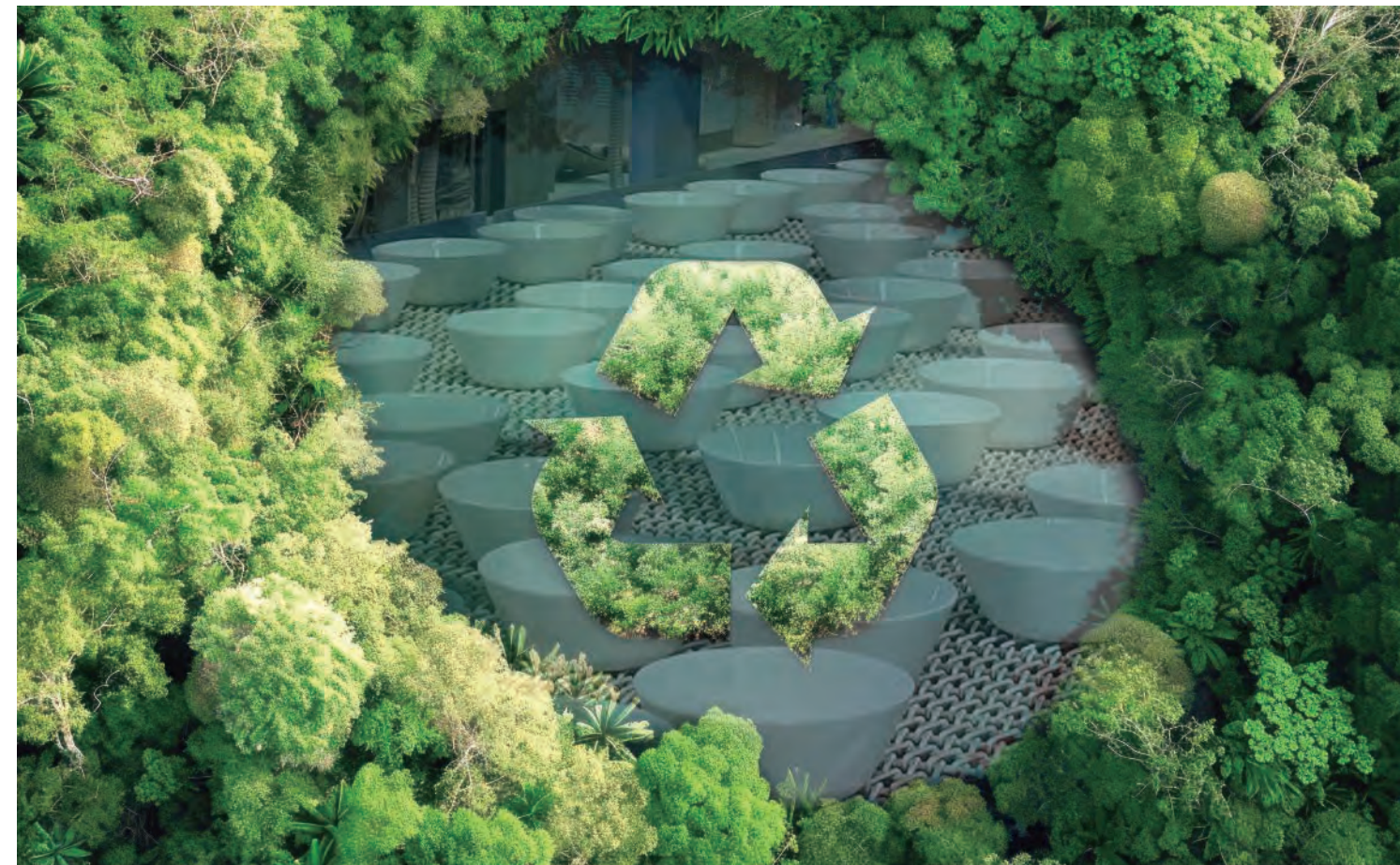
Since year 2004, through technology introduction, reaserch and development, after more than 20 years of relentless effort, SHULOPAL has helped China's opal glass production technology reach a world-leading level, and established a comprehensive products system. SHULOPAL's products have received high recognition in the global market.

## Borosilicate Glass

In year 2018, SHULOPAL started the business of borosilicate glassware, with daily production of 163,000 pcs of pressed items and 126,000 pcs of tubing glass items.

## All-in solution of glass factory

From material formulas, furnaces, forming presses and centrifuge equipment, IS machines, annealing furnaces, baking furnaces, tempering furnaces, spraying equipment, printing equipment, to molds, SHULOPAL can provide turnkey services for the construction of glass factory.



## Sustainability

At SHULOPAL, we're committed to creating a sustainable future, keep incorporating a sustainable development policy in our production development, bring together with economic performance, social responsibility and respect for our environment.



**100%**  
Recyclable



**100%**  
Glass melted by electric furnace, 0 waste emission



**23%**  
Powered by solar energy



**70%**  
Raw materials are transported by river



**25%**  
Recycled glass material used in our production

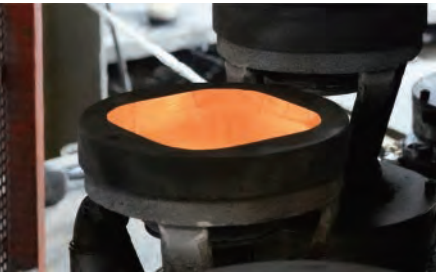


# History and milestones



## Milestone of 2 million PCS

Introduced advanced centrifugal production line technology, achieving a monthly capacity of **2 million** units.



## Decal printing plant

Decal printing factory was established in Shenzhen, with a daily production capacity of **7,500** sheets, improved the quality of decal products.



## Borosilicate glass plant

Anhui borosilicate glass production base completed, with a daily production capacity of **130,000** units.



## Northern opal plant expansion

The expansion of the Jiangsu Opal Glass Production base has been completed, enabling the simultaneous operation of five furnaces and achieving a daily production capacity of **400,000** units. In the same year, a materials innovation laboratory was established.



## New R&D Centre

The product development and business center relocated to Huangpu,Guangzhou, with a new team size of **76** people.



2004

2008

2012

2016

2017

2018

2019

2020

2022

2023

2024



## SHULOPAL established

SHULOPAL was established and successfully rial-produced oapl glass products in Foshan, Guangdong.



## New northern opal plant

The Jiangsu Opal Glass production base has been completed and put in operation, with a daily production capacity of **200,000** pieces.



## Ceramic plant

Acquired a ceramics factory in Liling, Hunan, and completed its renovation and production launch with in the same year.



## Tubing glass plant

The Anhui tubing glass product processing plant started operations, producing **105,000** machine-made products and **15,000** hand-blown products daily.



## Opal container plant

Old factory relocated to Huizhou, Guangdong, specializing in the production of opal glass boxes, cups, and jars.



## Fast growing

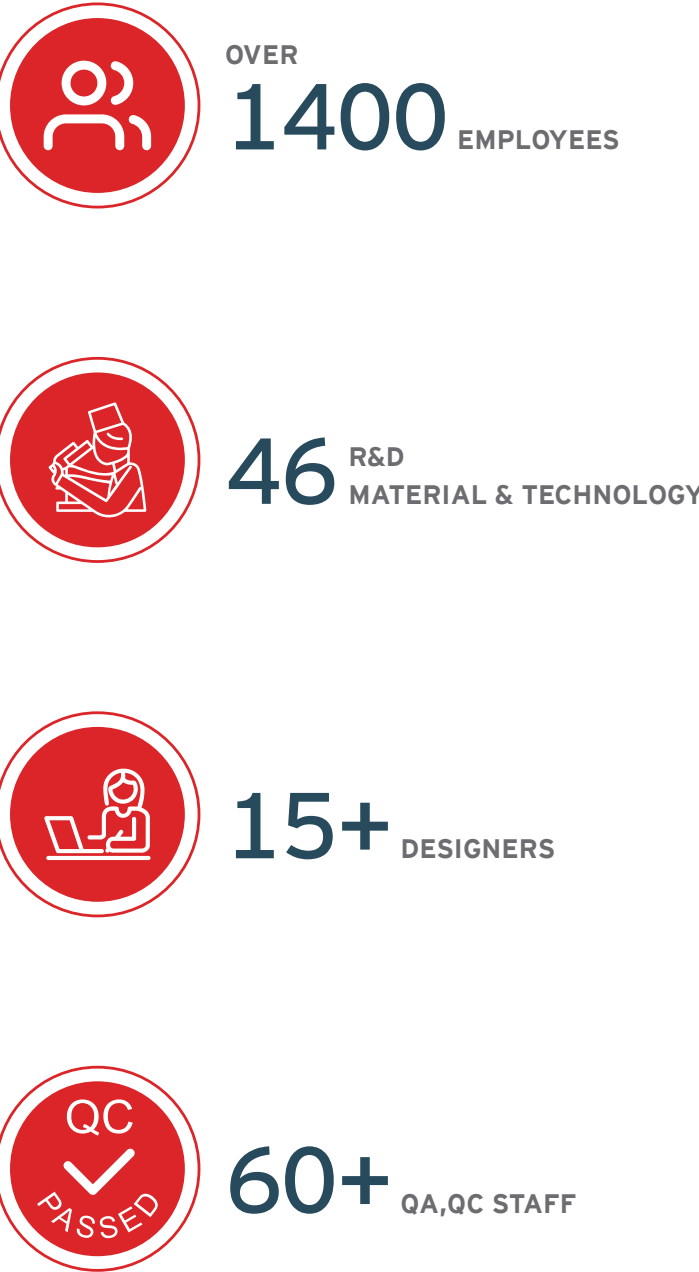
The daily production of various types of opal glass and high borosilicate glassware reaches **940,000** pieces, with products export to over **100** countries and regions worldwide. The company serves more than **1,800** clients.

# Factory Figures

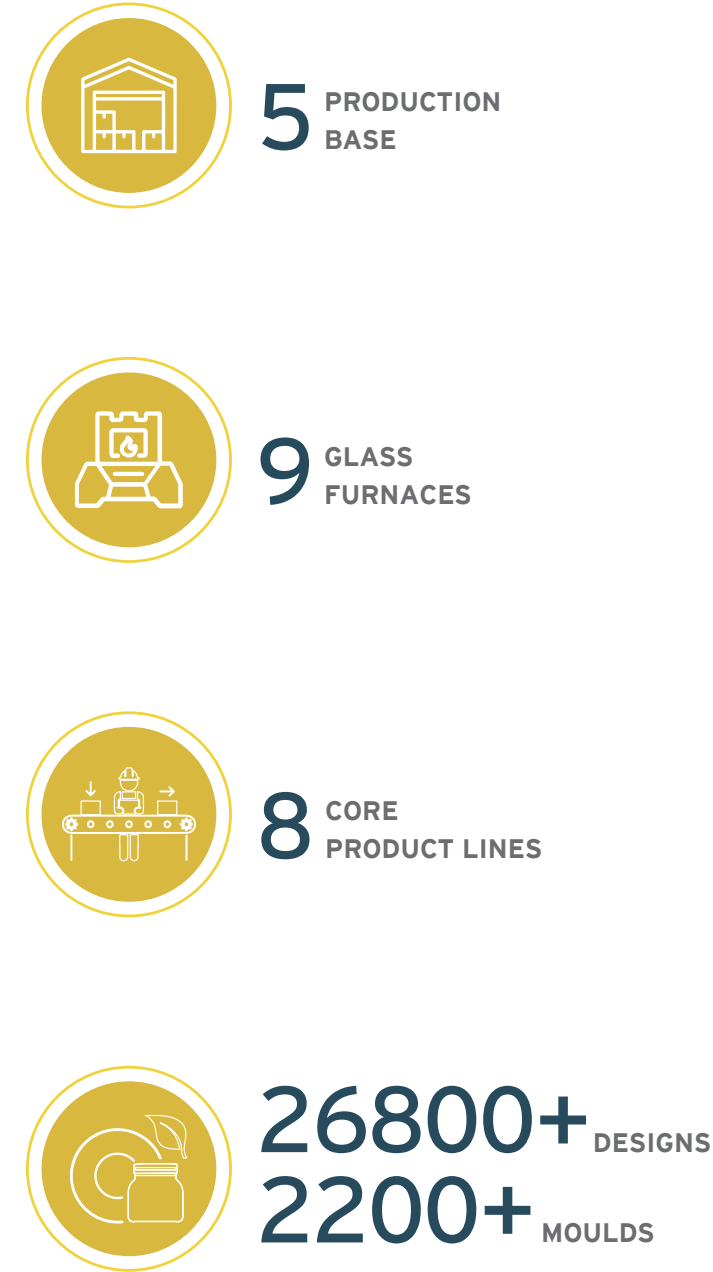
## Achievement



## Team



## Facilities



# Being SHULOPAL

## ■ Our LOGO



- **Simple**  
Simple for trust and efficiency
- **Healthy**  
Healthy products and ideas for healthy life, sustainable development
- **For U**  
what I can do for you
- **Long Term**  
Long termism, No shot cut, not making quick money
- **OPAL**  
Opal glass is our first produced product.

## ■ Our Vision

SHULOPAL any time anywhere

## ■ Our Mission



### Employee Happiness

Taking employee happiness as the primary goal, employee achieve both material and spiritual harvests from their work.



### Customer Success

Continuous development and the provision of differentiated products and services enhance customers' competitive advantages, thereby achieving success for them.



### Industry Development

Supporting industry development also expands the growth opportunities for individuals.



### Social Harmony

Companies that gather wealth must give back to society and promote the sustainable and harmonious development of humanity.





# 02 Our Products

## Opal Glass

### Safe

- No migration of support materials to food
- Cadmium lead free, heavy metal free
- 0% porosity, no bacteria

### Functional

- Produced by electric furnace, 0 emission
- Easy to clean, less detergent used
- 23% solar power supply
- 100% recyclable

### Economic

- Treble stronger than porcelain, less breakage
- Reduce 30-50% of replacement
- Incredible long service life
- Less cost

### Eco-friendly

- Microwave safe, dishwasher safe, fridge safe
- High performance of impact and breakage
- Light weight, stackable and space-saving
- High performance of thermal shock



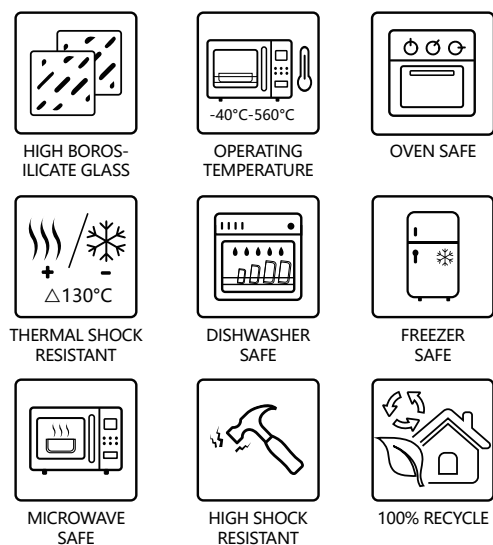
## Borosilicate Glass

SHULOPAL borosilicate glassware labeled with 'oven safe' is a durable and reliable option for cooking and baking, provide a safe and convenient way to prepare your favourite dishes in oven.

SHULOPAL high borosilicate glass products can handle immediate temperature changes up to  $110^{\circ}\text{C}$ , without cracking or breaking in from cook to chill.

Suitable for use in microwave ovens, no migration of support materials to food at all. Very good performance in both long-term and short-term from the professional lab.

Excellent resistance of the surface and decoration after 2000 professional washes. 100% high quality borosilicate glass, 0% porosity, 0% Bacteria.





# Production sites

SHULOPAL's trusted and globally competitive products are manufactured in self-operated factories with world-leading manufacturing systems.

## Opal Glass Factory



Daily production: **490,000** PCS  
Land area: **193,140** m<sup>2</sup>  
Warehouse area: **15,000** m<sup>2</sup>  
Workers: **638**  
Number of furnaces: **5**

## Opal Glass Containers Factory



Daily production: **210,000** PCS  
Land area: **33,620** m<sup>2</sup>  
Warehouse area: **6,500** m<sup>2</sup>  
Workers: **157**  
Number of furnaces: **2**

## Borosilicate Glass Factory



Daily production: **130,000** PCS  
Land area: **114,620** m<sup>2</sup>  
Warehouse area: **30,500** m<sup>2</sup>  
Workers: **385**  
Number of furnaces: **2**

## Tube Glass Factory



Daily production: **110,000** PCS  
Land area: **16,500** m<sup>2</sup>  
Warehouse area: **3,800** m<sup>2</sup>  
Workers: **126**  
Production line: **14**

## Ceramic Factory



Daily production: **59,000** PCS  
Land area: **21,020** m<sup>2</sup>  
Warehouse area: **2,300** m<sup>2</sup>  
Workers: **170**  
Number of furnaces: **2**

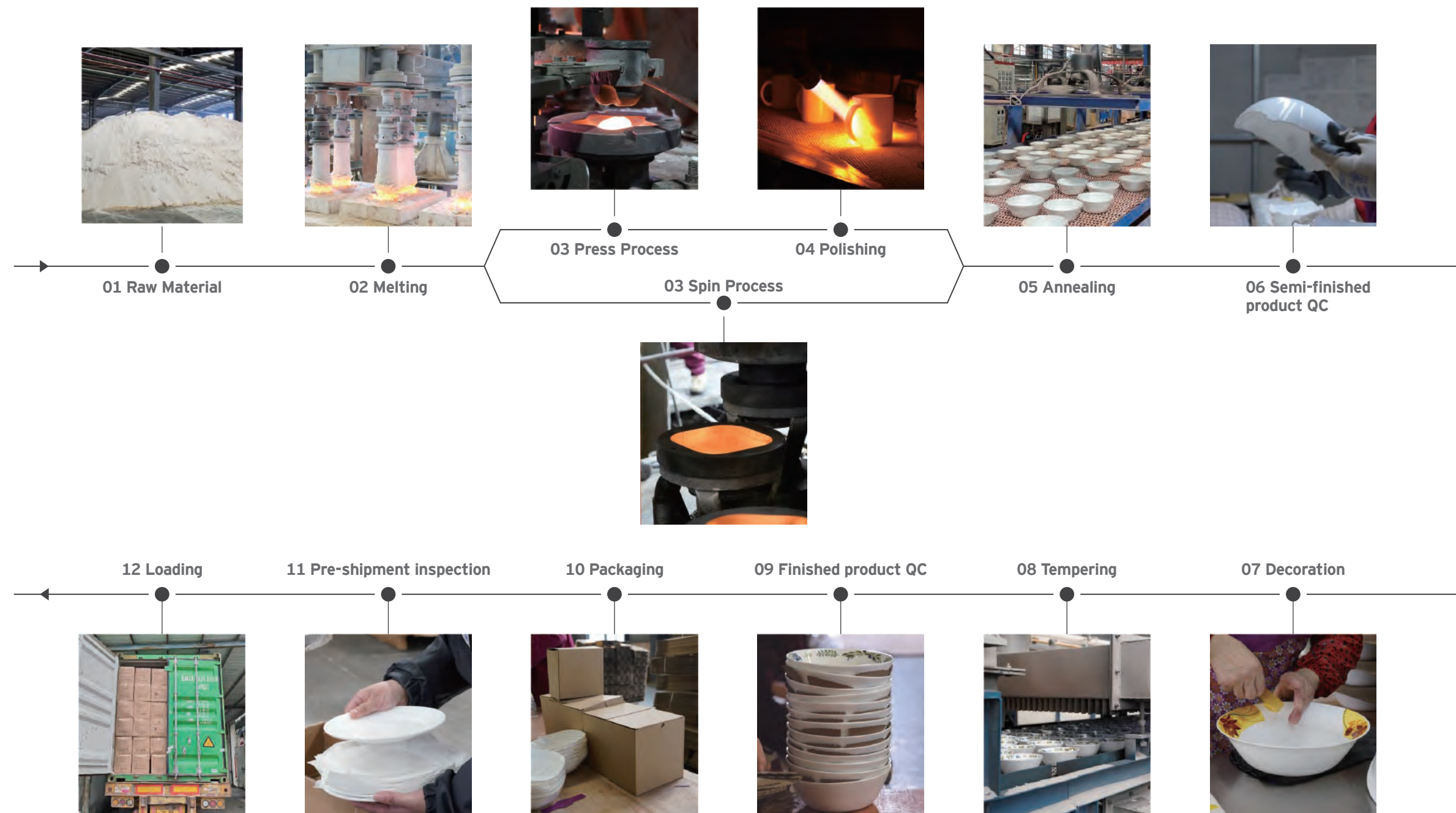
JIANGSU  
ANHUI  
HUNAN  
GUANGDONG

# Production Process

Thanks to its advanced technology and rich production experience, SHULOPAL manufacturing system offers different in-house production processes, press process, spinning process and blown process, and different materials, opal glass, borosilicate glass, soda-lime glass and ceramics. All of this makes your customized products more easier to happen.

## ■ Opal glass

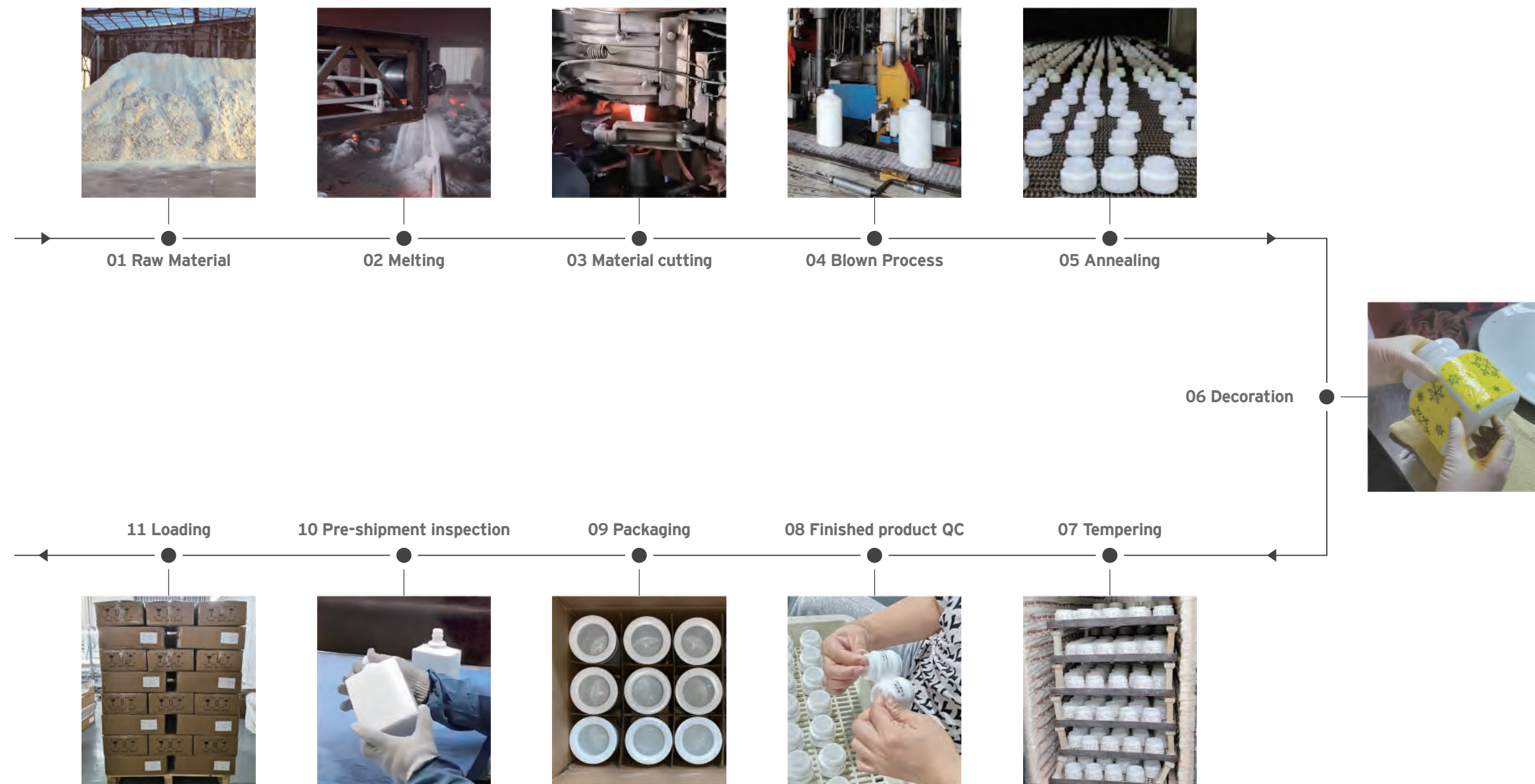
In the production of opal glass, there are two manufacturing processes, pressing and spinning. Opal glass can come in various colors, white, black, gray, green, blue...





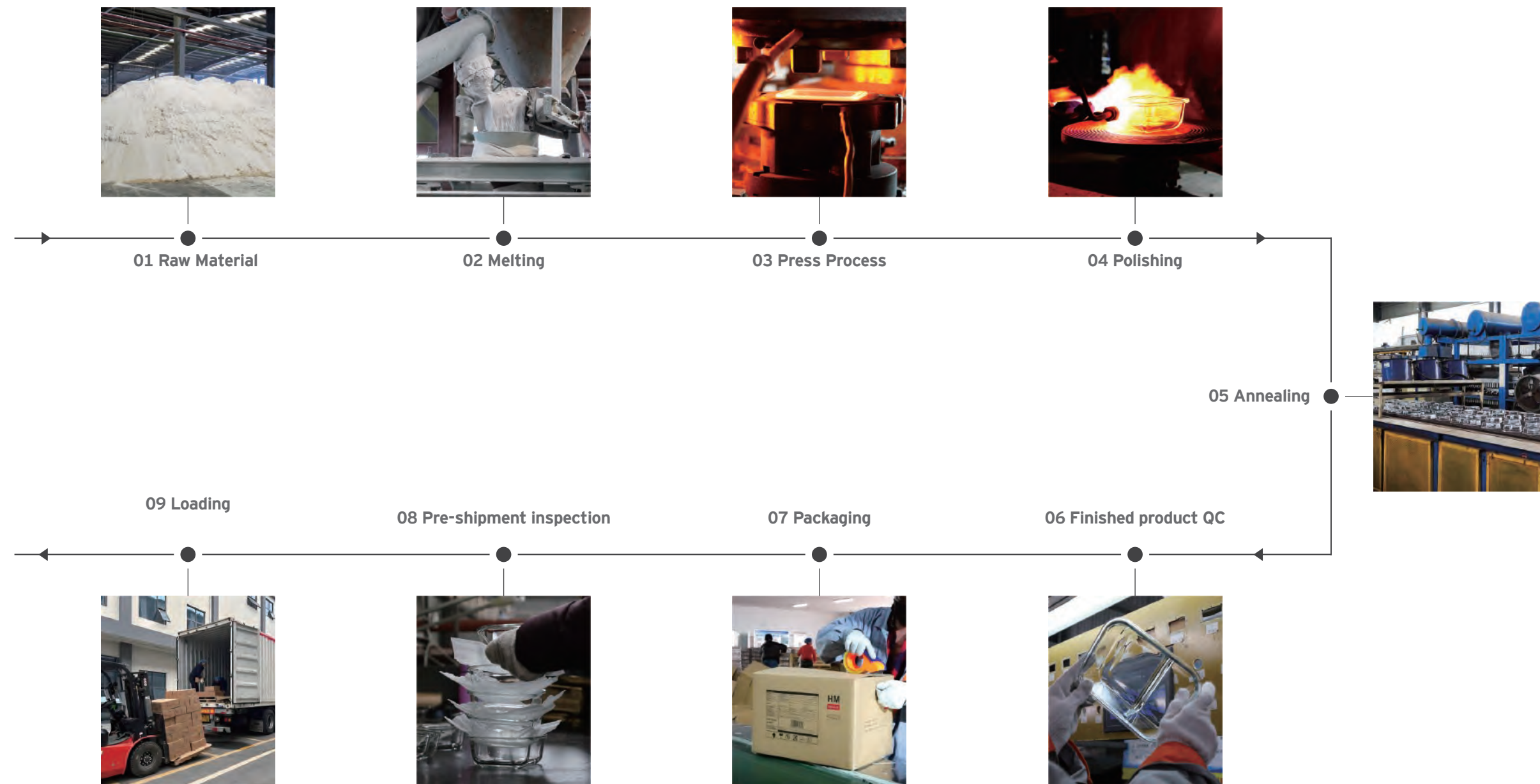
## ■ Opal glass containers

There are also 2 kinds of manufacturing processes for our opal glass jars and bottles, press-blow process and blow-blow process.



## ■ Borosilicate glass

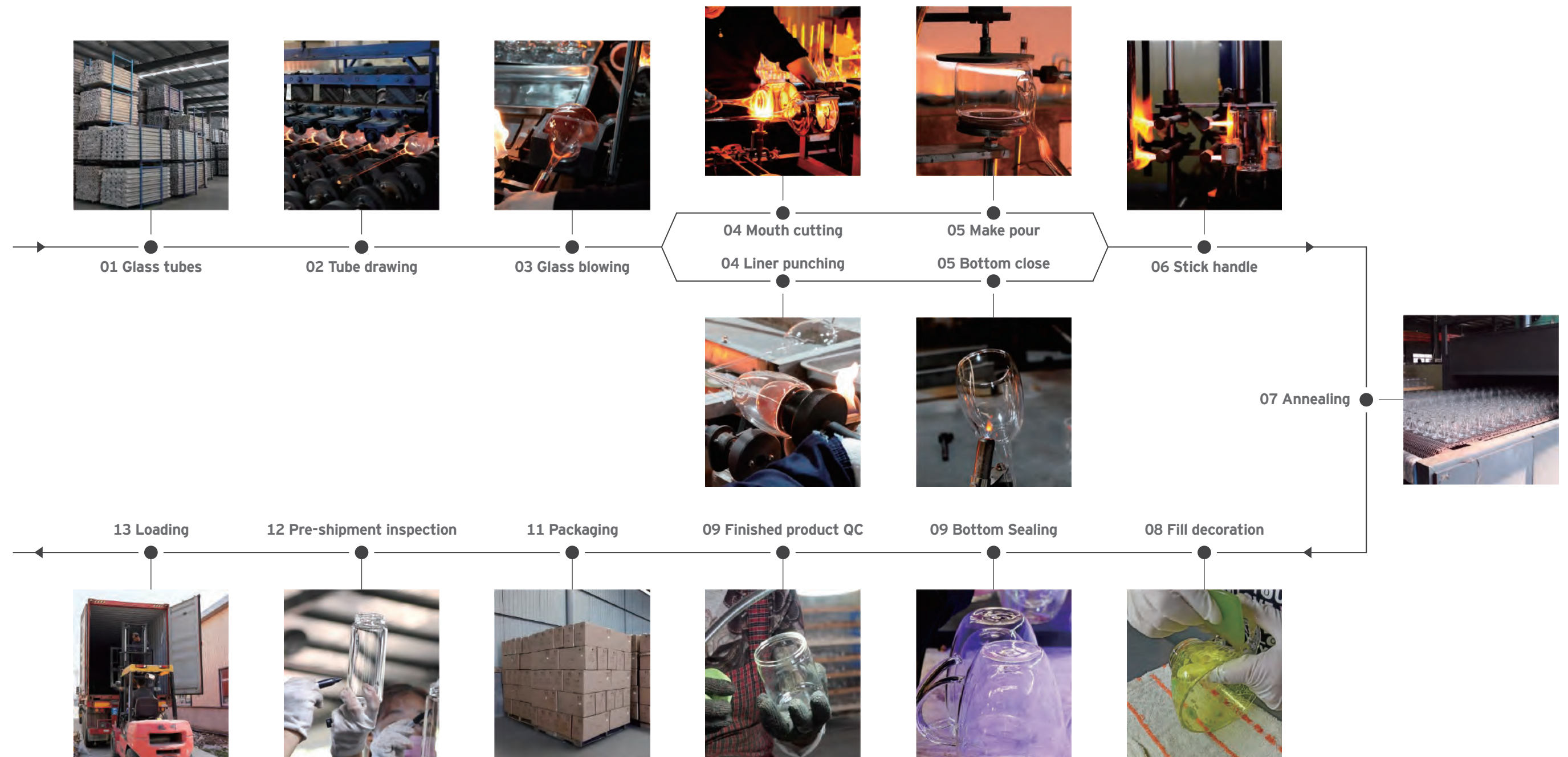
The borosilicate glass food containers, bakeware, mixing bowls are made by press process. A molten glass gob falls onto the bottom mold of the press, and the punch above presses the glass block into the desired shape.





## ■ Tube glass-blowing

The tube glass processes typically involves two methods: manual blowing and mechanized production. And the glass tubes are produced in our own borosilicate plant.



# Certificates

Quality is about our commitment to continuously moving our company and our customers forward. For SHULOPAL, quality means professionalism and a proactive attitude in taking care of each individual customer. And labour standards, health and safety, environmental assessment, business ethics means our responsibility.

To guarantee our customers quality and compliance with regulatory standards, SHULOPAL's production sites are certificated and benefit from various international quality and system organizations.

## ■ System certificates



SHULOPAL is a pioneer in adopting the ISO 9001 standards, ISO 9001 is a globally recognized standard designed to help organizations establish and maintain an effective quality management system, improve product and service quality, meet customer and legal requirements, and enhance efficiency and effectiveness.



SHULOPAL's first production site was certificated by amfori in year 2016, And we're continuously improving our social performance and workplace standards in our production sites in the past years.



The ISO 14001 standard helps SHULOPAL improve the environmental performance through more efficient use of resources and reduction of waste, gaining a competitive advantage and the trust of stakeholders.



SHULOPAL get SMETA certified on the 4 pillars: labour standards, health and safety, environmental assessment and business ethics



ISO 45001 helps SHULOPAL establish, implement, operate, maintain, and continuously improve its Occupational Health and Safety Management System (OH&SMS) to prevent work-related injuries and health issues.



SHULOPAL's FSC-labelled products were produced using wood from forests managed in a sustainable way.

## ■ Customer audit



SHULOPAL got Disney's FAMMA certificates and passed Disney's ILS Social Compliance Audit from year 2021.



Walmart is one of our key customers from year 2019.



All SHULOPAL's production sites have been audited by LIDL, we passed their both evaluations of FTE and FCE.



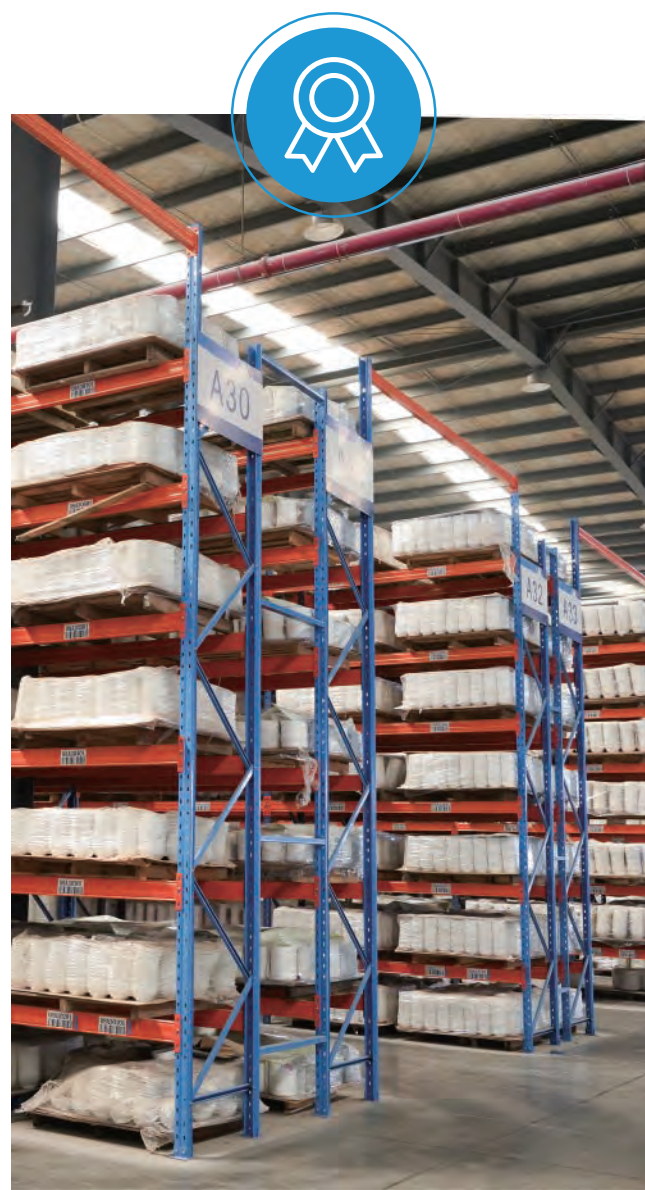


# Advantage Expression

## ■ Professional & Know how

More than 20 years of experience in opal glass & borosilicate glass industry, shipped to more than 100 countries all over the world.

SHULOPAL has served more than 1800 buyers from different industries, retailer, wholesaler, glass manufacturer, HORECA and professional packaging.



## ■ Large production capacity

Thanks to SHULOPAL's 5 professional production bases, now we have 7 opal glass furnaces and 2 borosilicate glass furnaces in working, which significantly enhance SHULOPAL's operational efficiency, market presence, and profitability. Each month, we deliver more than 250x40'HQ of high quality products to our buyers all over the world.

## ■ Wide range of products

From dinnerware, kitchen glassware, drinkware to packaging solutions, from consumer products to food, beverage and cosmetic packaging products, from opal glass, borosilicate glass to ceramics products, SHULOPAL prepared a wide range of products.

We exist to deliver value to our customers by understanding their needs and constantly delivering solutions to meet those needs.







## ■ Competitive cost

Due to having excellent upstream supply chain resources, self-operated quartz sand mine, in-house mold design and processing Center, self-operated décor printing plant and carton plant, combined with large-scale production, SHULOPAL's products have a highly competitive price advantage.

## ■ High quality control

Sampling & tooling, manufacturing, and storage all take place on site at SHULOPAL's production bases to ensure seamless quality control and fast delivery of our products. Within the plants, our integrated production flow process is able to quickly and capably handle customer requests. Quality is our life.

SHULOPAL has its own enterprise quality standard for each category to ensure the high quality production.



## ■ Innovation

SHULOPAL never stop innovating and reinventing ourselves to better meet the expectations of our customers.

Developing new concepts, offering new collections, creating new shapes and new decorations are our eternal pursuit, innovation is our DNA which make us different.





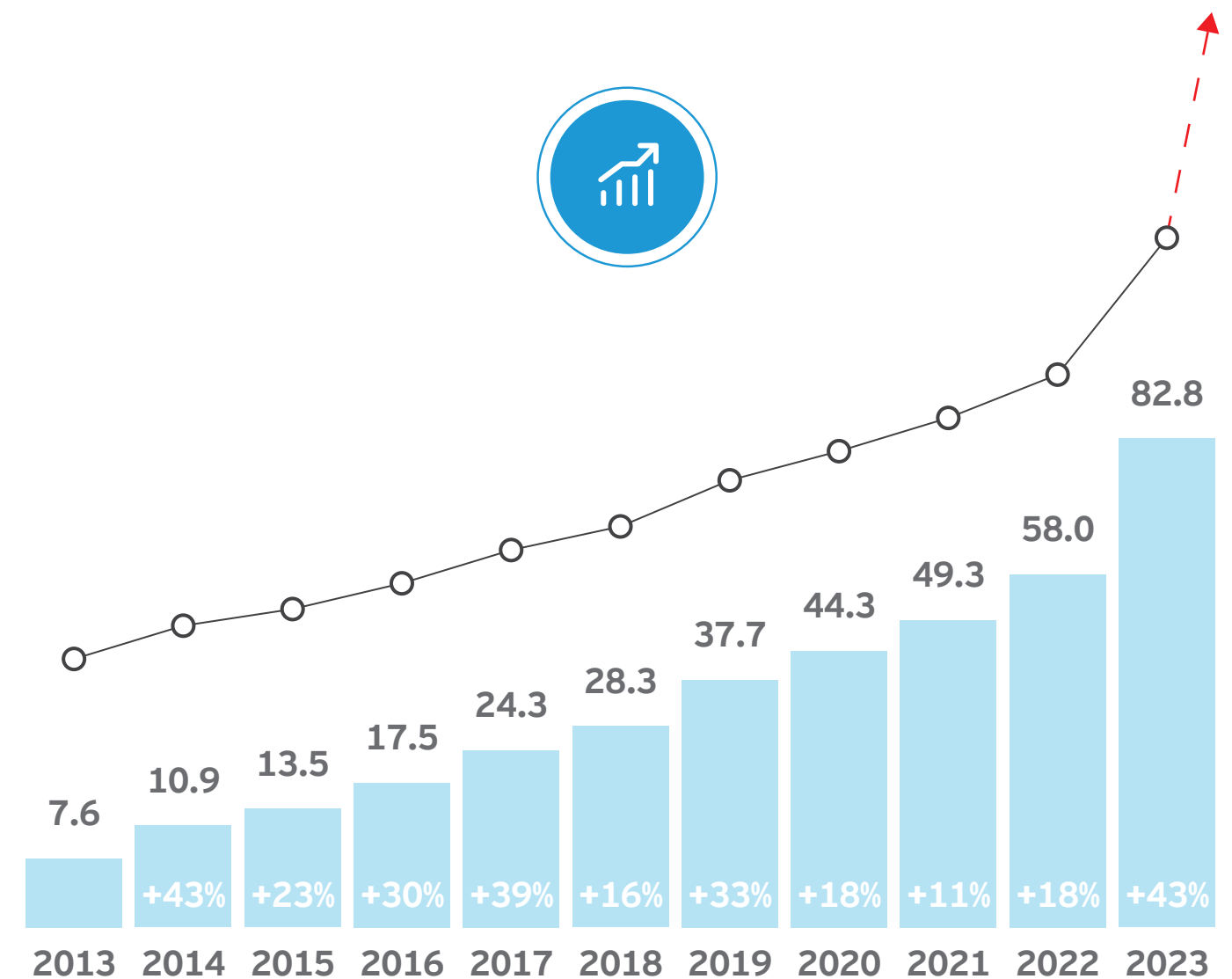
## ■ Quick response

Quick response is always our guiding principle, quotation in 12 hours, new shape samples in 30 days, new decoration in 10 days, order delivery time in 45-65 days.

We know that high efficiency means profit for our customers. Additionally, we always communicate openly with our clients about the actual issues we encounter.

## ■ Fast growing

Since the foundation of SHULOPAL in 2004, SHULOPAL's sales have increased over the past 20 years, proof of the growing market trust in SHULOPAL's products all over the world.



Annual turnover / Million US\$



# Innovation

The research and development team at SHULOPAL is constantly working to research new materials, processing, and production technologies. We have not stopped innovating and reinventing ourselves to better meet the expectations of our customers.

## ■ In-house material innovation laboratory



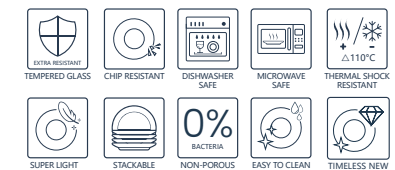
## ■ Opal glass oven dish

In year 2023, SHULOPAL developed oven dishes made of opal glass, it's a kind of new material. Oven-proof up to 250°C. Compared with traditional glass or ceramic bakeware, opal glass oven dish is 35% lighter in weight, impact resistance 3 times stronger than ceramic products.



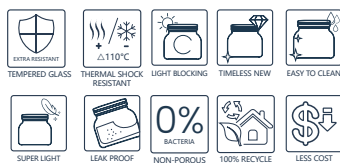
## ■ Coloured opal glass

The material innovation makes different colors possible for opal glass, colored as soon as it is shaped and manufactured, solid color, dishwasher safe and microwave safe.



## ■ Opal glass jars & bottles

SHULOPAL is the first company to bring opal glass material to kitchen storage and bathroom accessories thanks to the opal glass that protects from light and minimizes oxidation.



## ■ Opal glass food containers

Thanks to SHULOPAL's new opal glass material innovation, press processing and production technology, which gives our storage boxes very good precision. It looks very beautiful, especially after being decorated with decals.





■Products with patents

New concepts and new collections are always available for SHULOPAL customers every season, our patented products helps keep our customers away from vicious competition.



■Decorations

Decals,Spraying,color glass,glazing, our R&D team's research on new materials and processings makes more and more decoration available for our customers.





# Quality Control

## Prioritizing quality,not profit

Quality control runs through the whole period of production, that is, from the raw material to the loading stage, every step during the production is under the monitoring of SHULOPAL QC team.

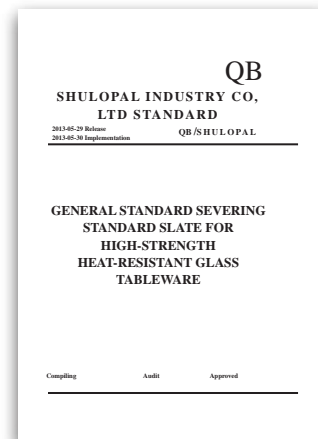
## ■ Factory system certificates

All SHULOPAL production sites had adopted the ISO 9001 standards,which established and maintaining an effective quality management system



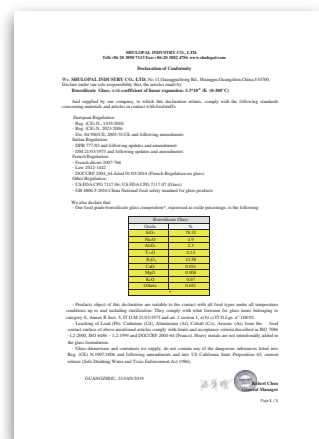
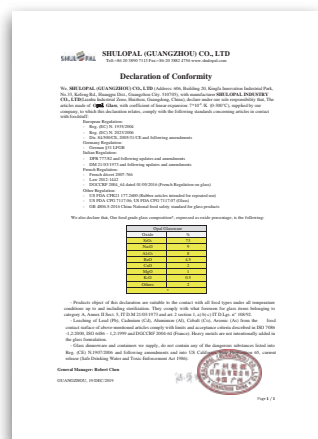
## ■ Enterprise quality standard

Over the past decades, SHULOPAL has accumulated a wealth of experience in production management and quality control during the manufacturing and order delivery processes.



## ■ Regulation conformity

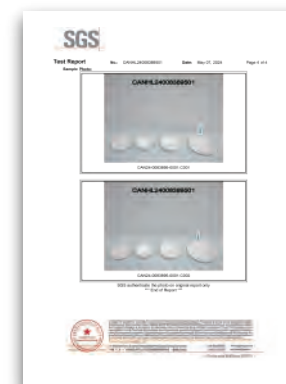
SHULOPAL supplied products and the industrial processes fulfil the food contact materials requirements extended to the following markets: Europe (in general), Italy, France, Germany, USA and F DA markets, Mercosur area countries, China, Japan, Korea, Australia.



## ■ Product tests

We have the legal obligation to ensure that SHULOPAL products meet food contact safety requirements, VOC, PAA, PAHs,Lead, Cadmium and other hazardous substances or heavy mentals, we always have laboratory test plan to make sure SHULOPAL products have no such hazardous substances, following regulations such as LFGB,FDA and CA65.Also the safe and functional use requirements,such as heat resistance, microwave, oven, freezer and dishwasher are verified by lab tests.

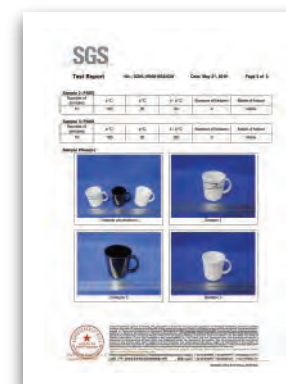
### Food contact safe *Opal Dinnerware*



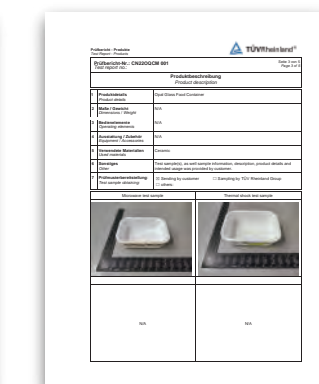
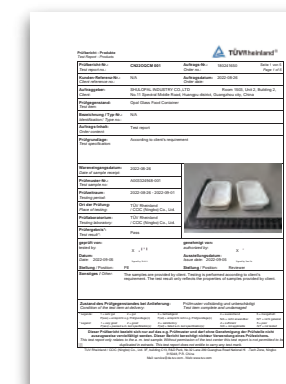
### Oven safe *Opal Oven dish*



### Thermal shock *Opal glass mug*



### Microwave safe *Opal Container*

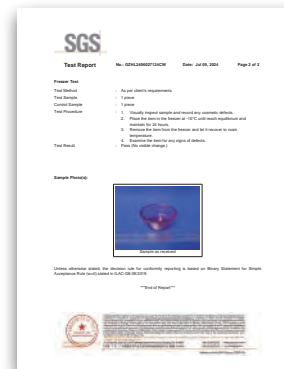




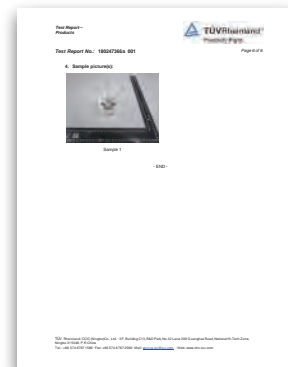
**Food contact safe**  
*Borosilicate glass container*



**Freezer safe**  
*Borosilicate glass*



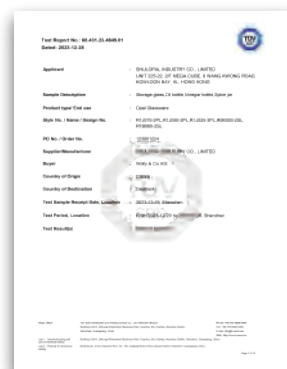
**Food contact**  
*safe Glass*



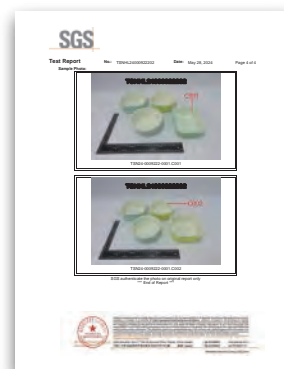
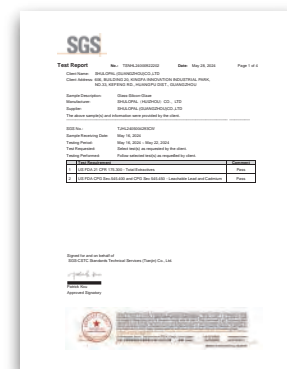
**Food contact safe**  
*Container lid*



**Food contact safe**  
*Opal Jar*



**Food contact safe**  
*Silicone glaze coating*



# Our Markets

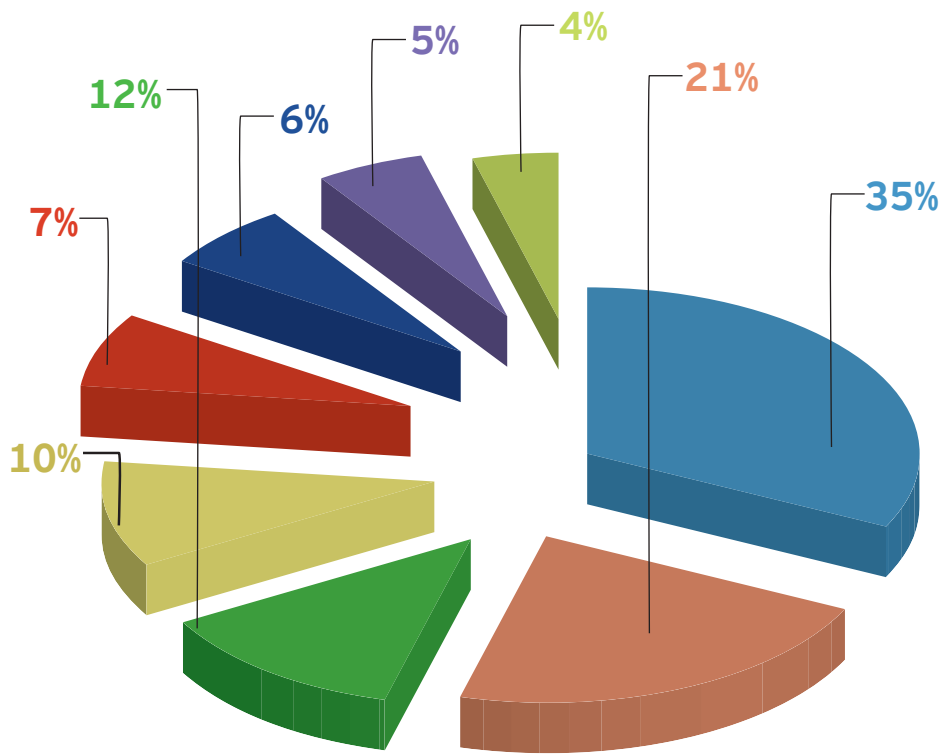
## Who Make What We Are

For more than 20 years, SHULOPAL has been offering professional solutions to provide the best possible response to customers' needs.



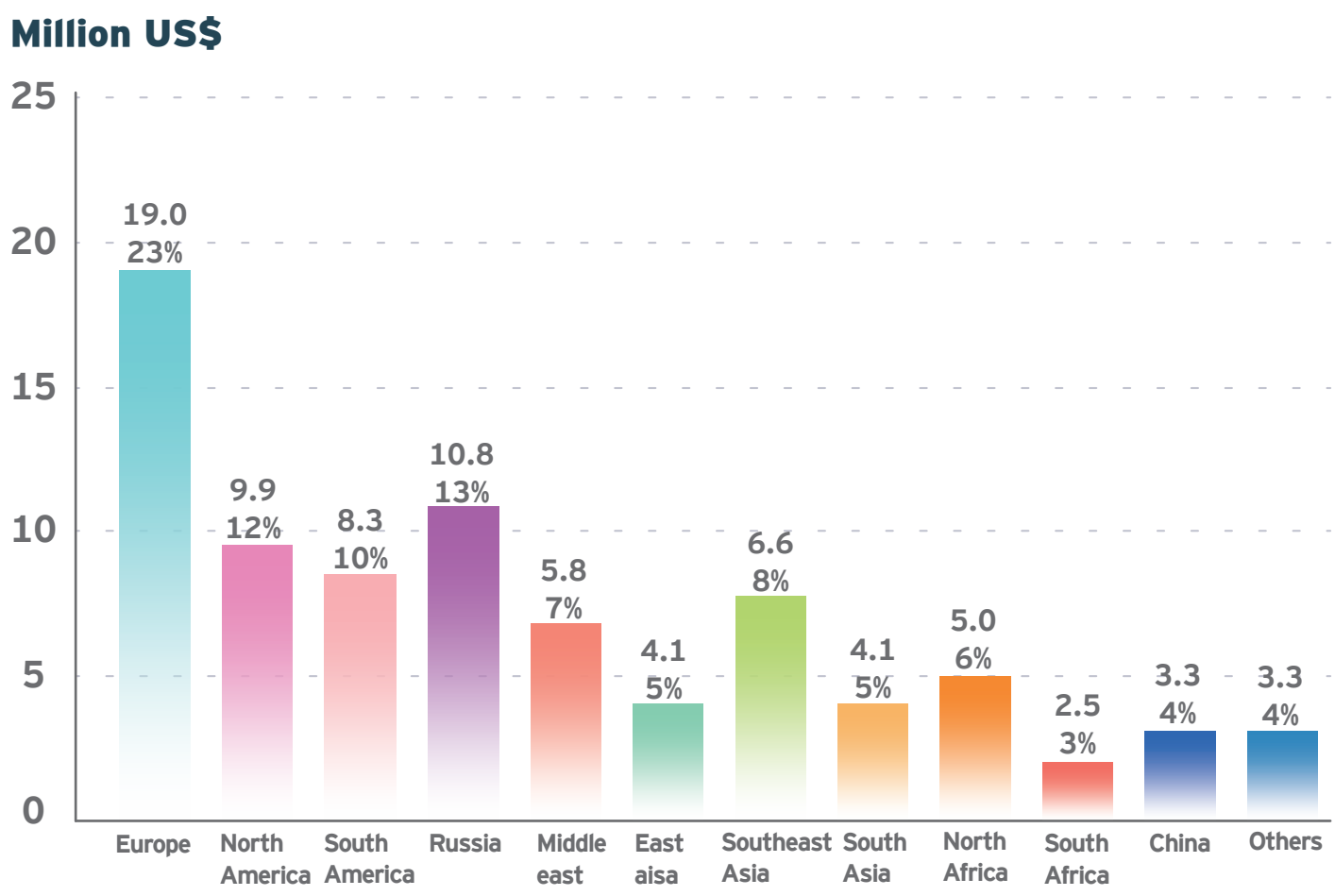


■ Customer Type



<div></div> Retailer	35%
<div></div> Wholesaler	21%
<div></div> Trader	12%
<div></div> Horeca	10%
<div></div> Manufacturer	7%
<div></div> Brand Owner	6%
<div></div> Gift Dealer	5%
<div></div> Others	4%

■ Annual turnover in 2023





# Success Stories

Successful project experiences always inspire our team, helping them build confidence, while also accumulating many valuable experiences.



Opal Glass Container



Glass food container



Glass food container



Opal glass plates



Opal glass plates



Opal glass plates



Glass cooking pot



Glass coffee set



Glass cup



Opal glass mug



Opal serving set



Opal glas-Everyday expressions



Ceramic mug



Glass oil bottle



Opal perfume bottle



Coloured opal glass



Opal glass dinner set



Opal Glass Bowl



Opal Glass cream jar



Glass soap dispenser



Opal Glass Jars





# 360° Services

With more than 20 years' experience, SHULOPAL has been offering tailor-made solutions to provide the best possible response to our customers' needs. So far, SHULOPAL has served more than 1800 buyers from more than 100 countries all over the world.

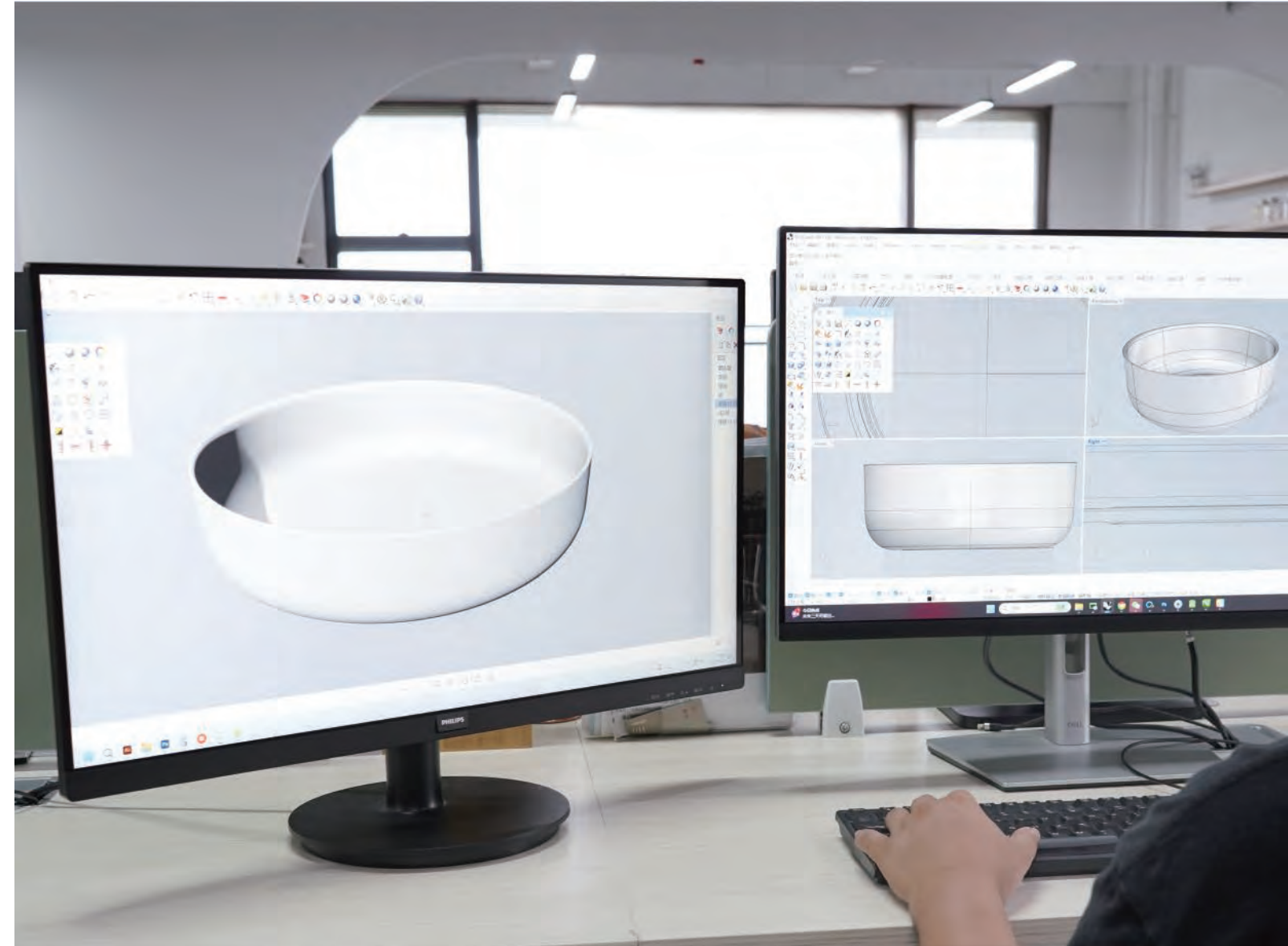


## ■ Production line construction

SHULOPAL's production team has over 20 years of experience in glass ceramic production management. Over the past 5 years, we have been building 4-5 new opal glass furnaces on average every year, which has given us extensive experience in constructing glass production lines. From raw material formula, furnace, press or molding machine, annealing line, decal printing line, tempering line to packing line, we can provide you professional consulting services and one-stop solution.

## ■ OEM production

Thanks to its advanced technology and rich production experience, SHULOPAL manufacturing system offers different in-house processes, press process, spinning process and blown process, different materials, opal glass, borosilicate glass, soda-lime glass and ceramics. All of this makes your customized products more easier to happen.



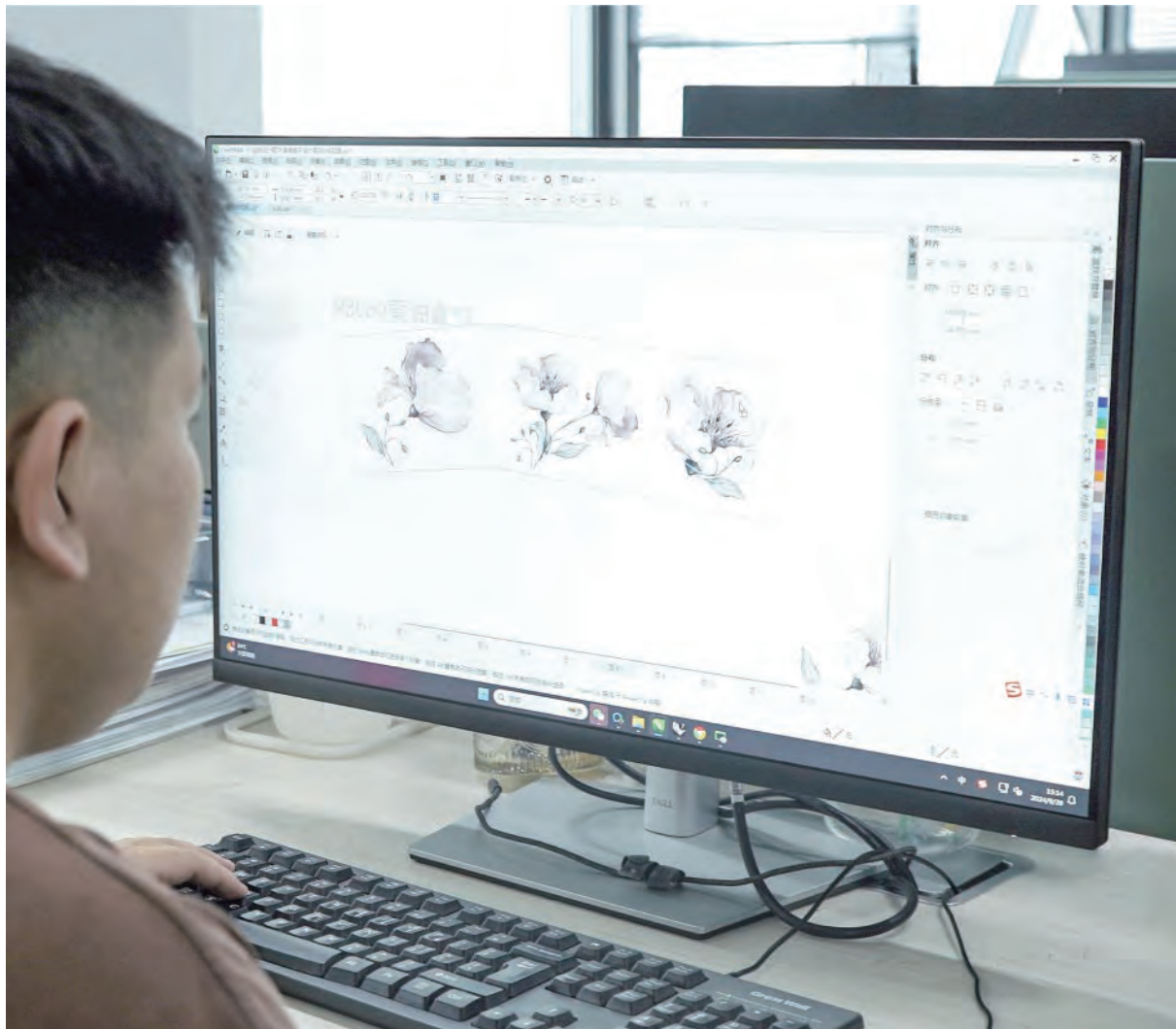
## ■ Product design

The exports from our R&D department and high-tech laboratory always give us the best suggestions on materials and offer the latest innovations. And our skilled molding engineers from the production line can give you the correct guidance on what we can realize and what we can't. Our mold designers study the current trends and your needs, with the advice of our experts and engineers, they are always able to design the products you want.



## ■ Decoration

SHULOPAL has a wide range of customization solutions on decoration.



## Spraying & Non-stick Coating

Shading, iridescence, metallic effects, soft touching coating, decoration of the external surface of the product.



## Coloured glass

Glass products colored as soon as it is shaped and manufactured, solid color and ever lasting new.



## Screen printing

Printed to the product surface directly, A fast and economic decoration process.



## Frosting

An opaque effect of the external surface of the glass, obtained with acids.



## Decals

Apply the decoration onto the surface of the products, very high decoration definition.

## Rim painting

Add a gold, silver or color rim on the products.



## Laser

Incision of pattern on the surface using laser rays.



## Color glazing

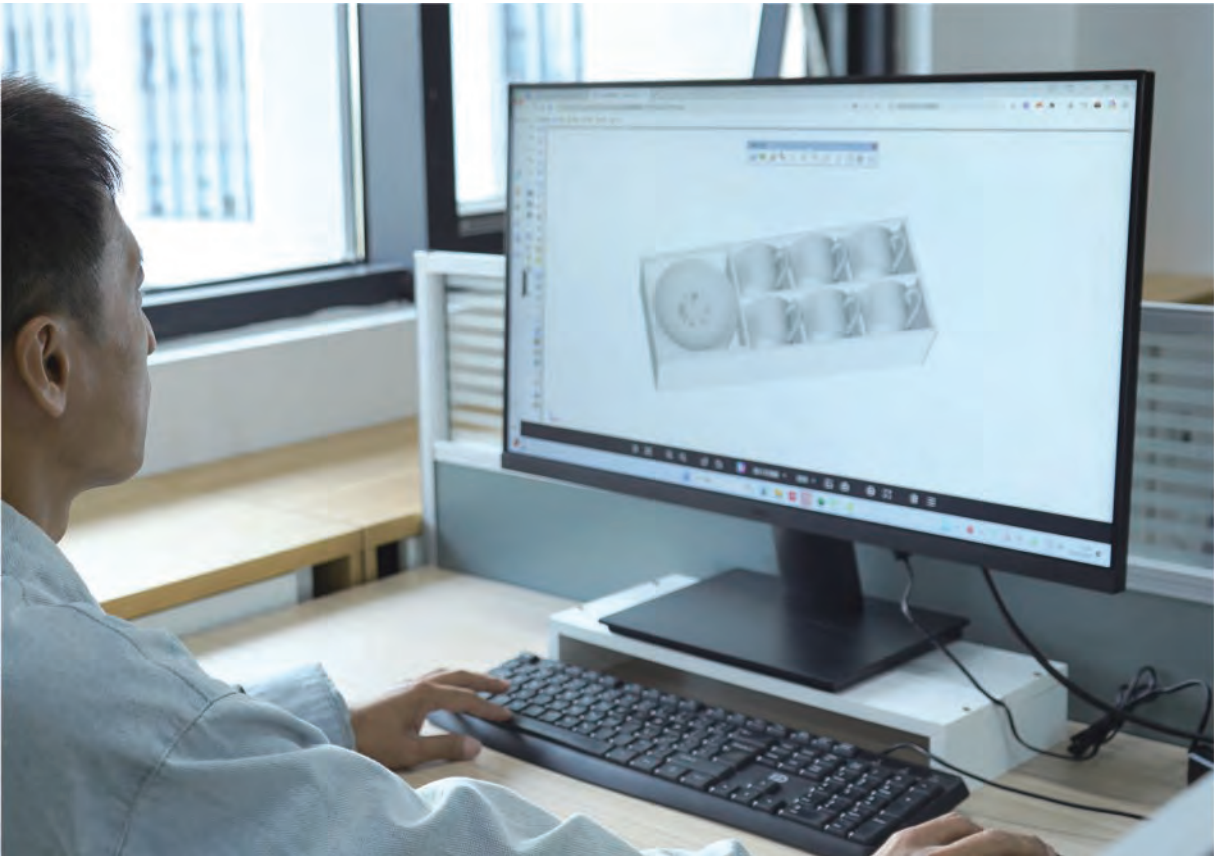
Increases color and gloss by applying a glass-like coating to the surface of the product.





■ Packaging design

We offer various packaging solutions,which make your products more attractive.



Dinnerware



Drinkware



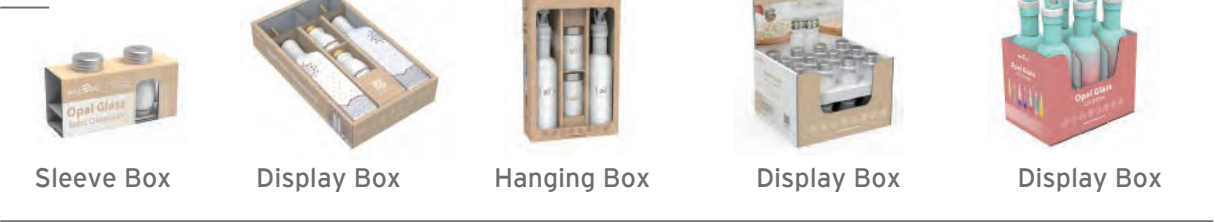
Storage jar



Bathroom



Seasoning



Container



Oven Dish



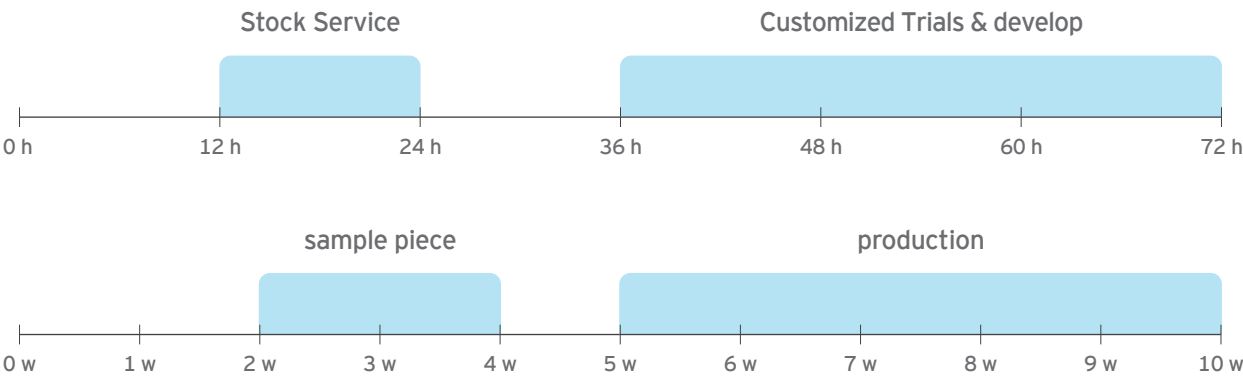


■ Sampling work

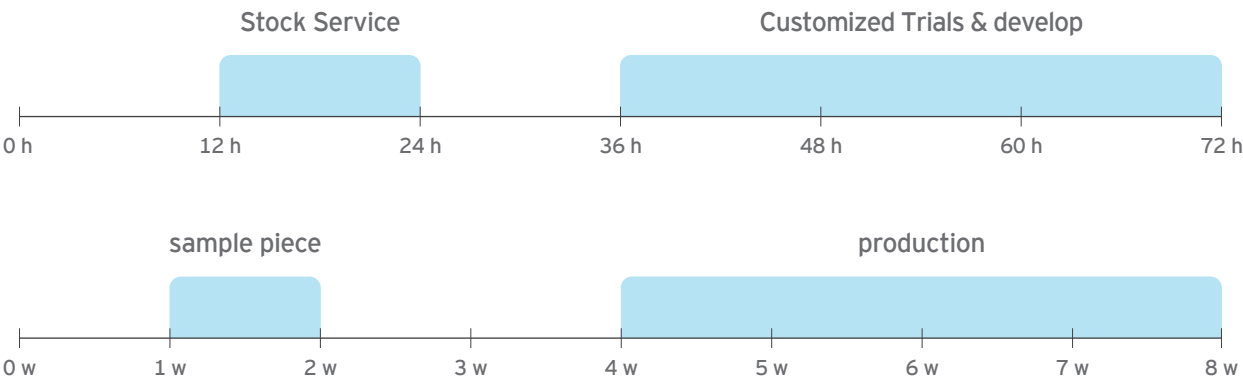
Your imagination, SHULOPAL can help to create. Our designers and experts are ready to create and realize the original shapes and decorations for you.

Sample lead time

Shape & Mold



Decoration




average values - depending on request on custom colour, material,process etc.





■ Marketing support

From product materials,advertising materials, market analysis to after sale support, just tell us what you need SHULOPAL to support.


 **Product datasheet**  
The features and benefits of the products we produced.

 **Brochures**  
Along with the packaging or after for your marketing.

 **Displays & signage**  
Creating point-of-sale displays and signage for retail environments.

 **Sales training materials**  
Training materials and resources for sales teams, product knowledge to help sales representatives answer customer inquiries.

 **Market analysis**  
Identify trends, customer preferences, and competitive landscape.

 **After-sale support**  
Our service not ends when we deliver the goods, but till to get your customer satisfaction with you.



## ■ Product sourcing

If you are sourcing products which we are not producing, SHULOPAL's buying team can help you to find the right supplier that offer competitive price and meet the quality standard. Geographical location, price, quality, communication, balancing these factors effectively can lead to successful product sourcing strategies, and our team can follow all the production life to guarantee the quality. SHULOPAL's reputation in China is also very helpful for efficient communication.

We are familiar with and specialize in products made from glass, ceramics, stainless steel, plastic, silicone, bamboo, and wood, including finished goods and their accessories.

Plastic



Silicone



Stainless steel



Bamboo



Ceramics



Glass



## ■ Logistic solutions

SHULOPAL had shipped our goods to more than 100 countries all over the world, we load 230 40'HQ per month on average. Our logistic team and our shipping agents has the total control of every shipment to meet the delivery times requested by our customers, guarantees compliance with customs and security standards. And allways offers the most attractive freight and trucking cost price.



# Connecting SHULOPAL

Quality, cost, product compliance, packaging, lead time, payment terms, supplier reliability and flexibility, before and during the cooperation, we have many matters that require deep communication and discussion, to ensure that we reach a mutual understanding of the goals and the process of achieving them.

## ■ Factory visit

All SHULOPAL production sites open for our customers' visiting.



## ■ Showroom visit

Our business and R&D centre located in Guangzhou city, which is more convenient for international buyers.

## ■ Anytime Consulting

Real-time, face-to-face communication is always the most efficient way to solve problems. our sales representatives and product experts will give you the best advice in order to guide you in finding the ideal solution, and our merchandisers can always provide you with on-site feedback on the production status of your order.



## ■ Exhibitions

Professional consumer goods exhibitions are an important window for us to connect with global buyers.



Officially known as the China Import and Export Fair, is one of the largest trade fairs in China and is held biannually in Guangzhou, SHULOPAL always attend the 2nd phase in April and October.



The leading international consumer goods trade fair.



The Inspired Home Show is a major housewares in-dustry trade show held annually in Chicago, Illinois.



The largest trade show in Japan, showcasing various gifts, decorations, household items, and handicrafts.



It is a long-established flagship exhibition in the home goods industry within Asia.



[www.shulopal.com](http://www.shulopal.com)

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