

BAMBOO PQ CO., LTD

COMPANY PROFILE

MADE BY HAND IN

Vietnam



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Welcome to VIETNAM

Hello Vietnam. Vietnam has opened up to worldwide trade relatively recently. The country already know as place to source weaving product. All our products are made with love by Vietnamese weaver have unique characteristics.

ABOUT US

We are a family bussiness, a local factory in traditonal handicraft village situated in the northern part of Vietnam. Our business started in the 1980s. Our family have made a living from rattan handicraft for many years. The traditional weaving techniques are passed down in our family through generations. At the beginning, our family were talented rattan craftsmen in the village. Then as time moves on, we developed a small workshop, then a big workshop in our village. In 2003, our family became to a local factory exporting products directly to customers around the world. Bamboo PQ was one of the factories expanded by the daughter of the family. Bamboo PQ is located in industrial zone, which is easy for transportation.

In particular, Bamboo PQ is surrounded by many trational handicraft viallges with plenty of skilfull labour.

We pursue the mission to tell the world more about Vietnamese traditional values in Vietnamese culture and lifestyles. We collaborate with artisans from different villages across the country to create beautiful and unique handicrated products using local eco-friendly raw material. In particular, our humane mission is to create job for the local men and women in rural areas, to improve their quality of life.

Our products are eco-friendly. They are used for home decoration (indoor and outdoor) such as storage basket, kitchenware, living decoration, bath accesoris, garden fencing... All of them are made from natural materials in Vietnam such as bamboo, rattan, seagrass, water hyathin etc.

Our main markets are America, Europe, Japan, and Australia, and we are always looking forward to more new oppoturnities and markets.

OUR HISTORY

From a household business to being nominated as one of handicraft manufactures to participate in the Export Coaching Program and Sustainable Design Program.



1980s - 1990s

Operation as a home maker, business with a group of craftsmen at traditional village in Chuong My Dist, Hanoi Vietnam.



1990s - 2000s

Beginning to the local workshop, Started exporting to Union of Soviet Socialist Republics.



2000s - 2003s

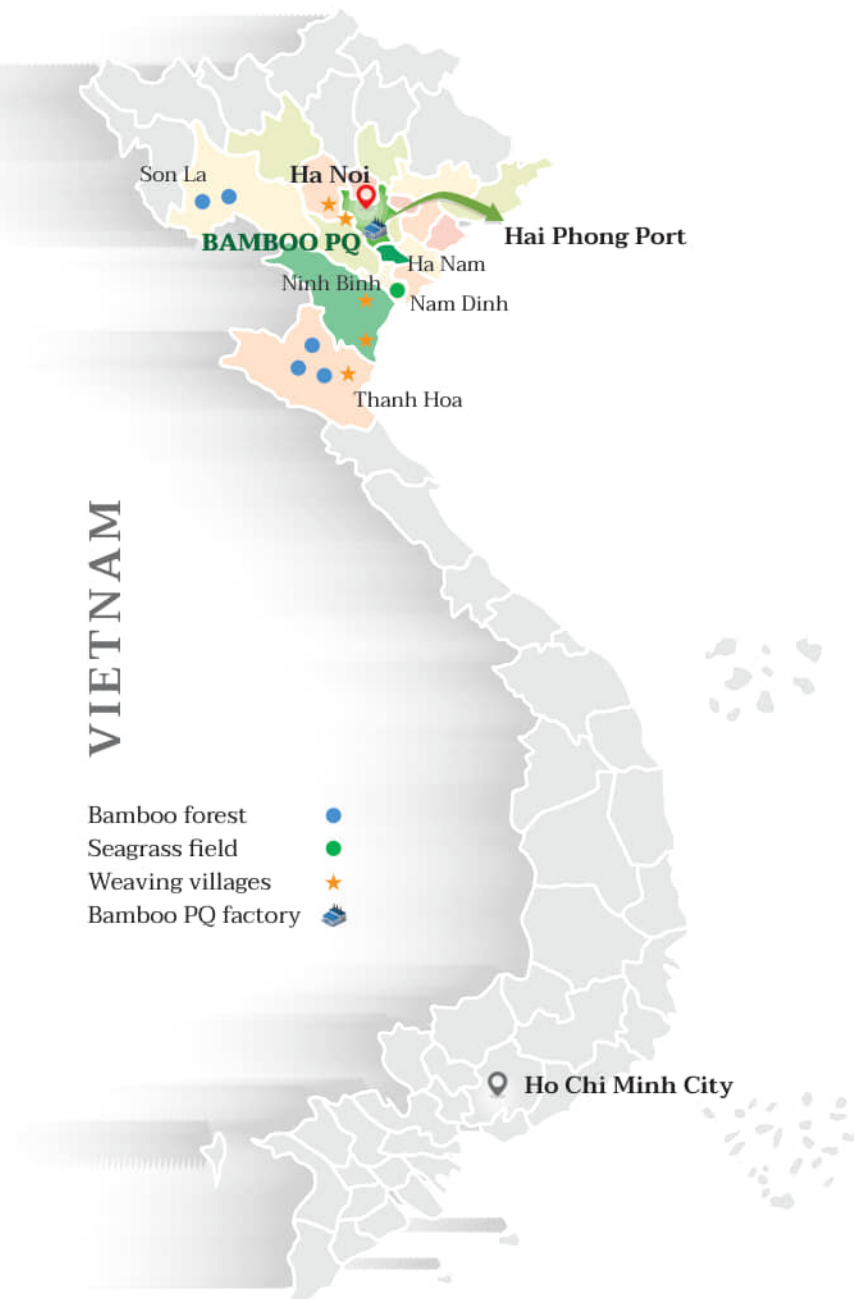
The family workshop registered as factory, and our factory directly exporting our products to around the world.



2003s - Now

2019s Expanding to new more factory name Bamboo PQ, it is by the daughter of the family.

OUR FACTORY



- **Factory name:**
BAMBOO PQ CO., LTD
- **Family Business:**
Production handicraft products since 1980s
- **Factory location:**
Lot CN-2, Phu Nghia Industry Zone, Chuong My Dist., Hanoi, Vietnam
- **Total factory area:**
4000 square meters
- **ESTABLISHED:**
2019 (the family business started since 1980s, mother factory established 2003, Bamboo PQ expanded 2019)
- **Production & warehouse:**
2500 square meters /double floor
- **Showroom & office:**
400 square meters
- **Social compliance certificate:** BSCI
- **Main material:**
Natural material like bamboo ,rattan , seagrass ..etc
- **Main sources:** Natural material- locally Vietnam
- **Main products:**
Basket, storage, home décor, living room, kitchen stock, bath accessory, fencing garden.. etc

FACTORY OVERVIEW

- ▶ Location: Inside Industry zone, advantage for transportation.
- ▶ 150km away from HaiPhong Port.
- ▶ Near traditional weaving Villages.
- ▶ 50 coworker (inhouse) + around 1800 homewokers.



OUR SHOWROOM



VISIT OUR SHOWROOM

With wide range of storage, basket, decor, lantern and others made from natural fibers that you will be impressed. Meeting with us to discover new trends, new items, new designs then we can work together and have a win - win cooperation.



HANDCRAFTED IN VIETNAM

Handmade craft are a source of pride in Vietnam, where methods have been perfected over countless generations. Inspired by the culture and natural wonders of Southeast Asia, these wares bespeak tradition and artistry in equal measure.



PRODUCTION CAPACITY



CAPACITY PER MONTH:
30 containers /month



TOTAL WORKER: 50 people



LOW SEASON: Jan – Mar



PEAK SEASON: Sep – Dec



PRODUCTION LEAD TIME: 60-75 days



SAMPLE LEAD TIME: 7-10 days



MOQ: 1x20 Container



PRODUCTION PROCESS



PRODUCTION PHOTO



01

Harvest
material



02

Raw
material
processing



03

Dying
coloring
material



04

Design
product



05

Handwoven
by artisan



06

Collecting
to factory



PRODUCTION PHOTO

07



Product shaping



08



Drying product



09



Cleaning trimming



10



Inline inspection



11



Final inspection



12



Packing



13



Loading inspection



14



Weahouse



15



Ship out



CERTIFICATE & AUDIT

► SUB MATERIAL

- FSC for carton box



► TEST PROGRAM FOR US, EU MARKET

- Reach
- RoHS
- Lead
- Corrosion
- Food safety



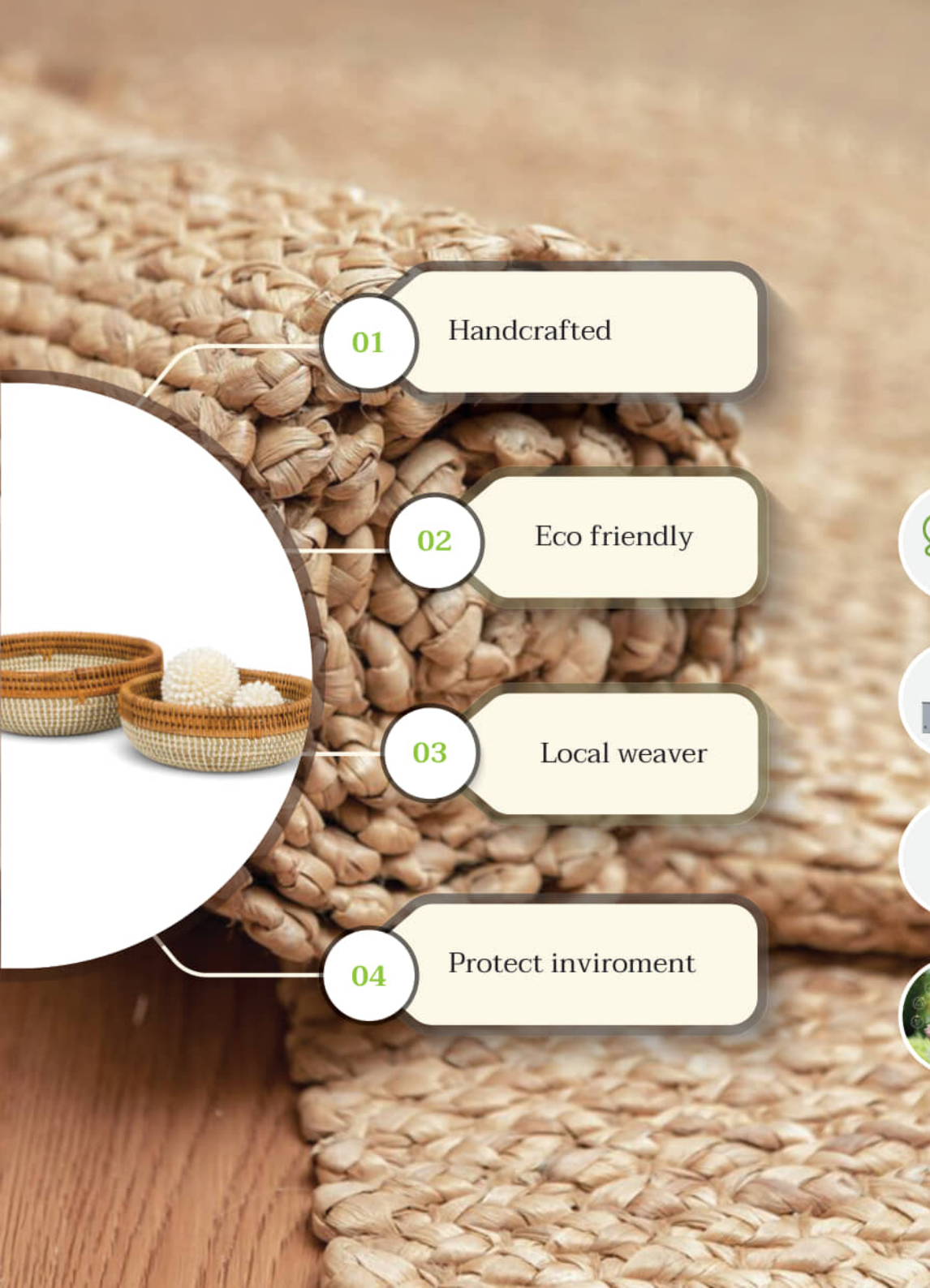
Vietnam



► FACTORY AUDIT

- SA 2000
- BSCI





01

Handcrafted

02

Eco friendly

03

Local weaver

04

Protect enviroment

SUSTAINABILITY

Following the philosophy of Handicrafts for Sustainable lifestyle, we take consideration of each aspect of the business to generate positive impacts to the society and environment.



Preserves craft traditions, supporting local economies, and help retisan well income.



We use 100% natural material, crative to eco friendly handicraft product.



The local artisan, inspired by rich traditional and culture of Vietnam.



Protect enviroment.



ETHICAL HANDICRAFT

ethical style
2024
by ambiente

We take our commitment to sustainability and human rights in our artisan communities very seriously.

By working with our craft of artisan communities across Vietnam , to develop and continually improve their environmental and social performance , especially help create sustainable employment opportunities for women in rural areas.

Recieved the Ethical Style 2024 label by Ambiente show frankfurt Germany.

SYSTEM & QUALITY CONTROL

INCOMING INSPECTION

Material & Simi product inspection.

Insect checking.

INSECT MANAGEMENT

Top coating protection.

Drying process control.

INLINE FINAL INSPECTION

QC : Size, shape, weight, Structure, moisture, control... etc

PACKING MANAGEMENT

Warehouse moisture control.

Product humidity control.

INCOMING INSPECTION & INSECT MANAGEMENT

- ✓ Measurement.
- ✓ Insect checking.
- ✓ Top coat checking. Critical control.
- ✓ Drying treatment, control 60°C at 180 minutes.



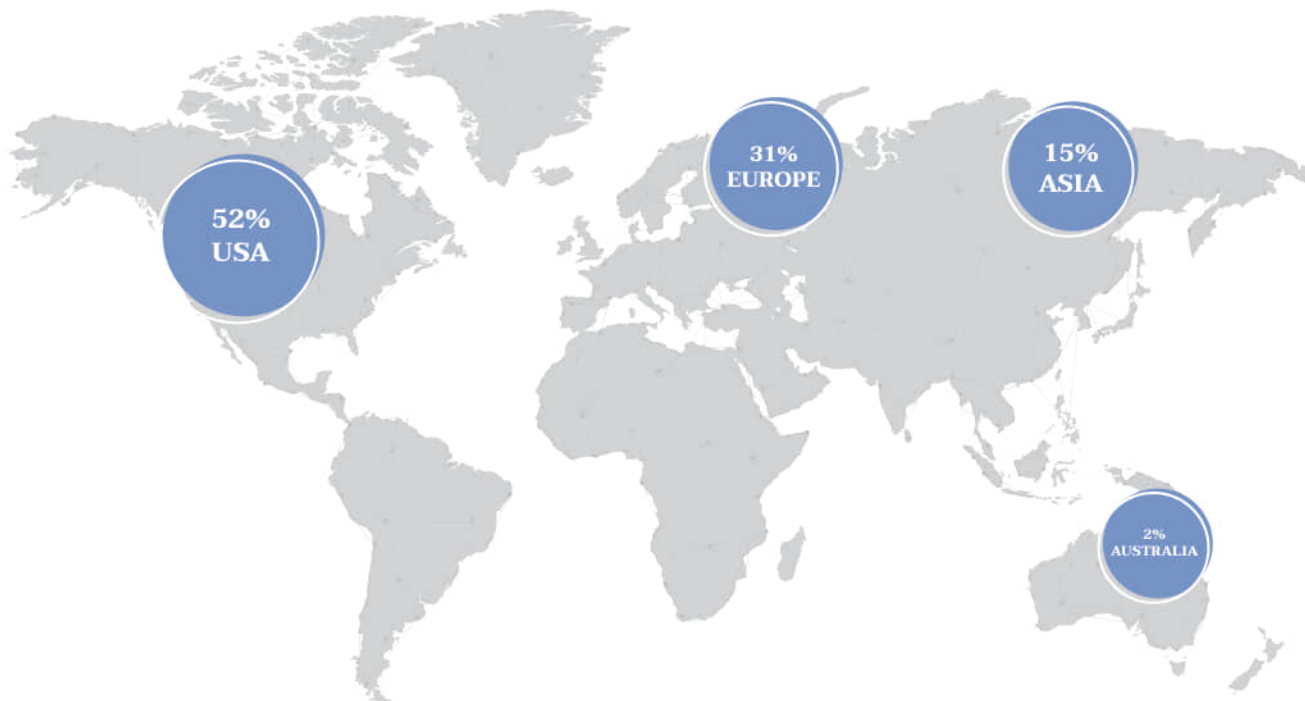
INLINE/FINAL INSPECTION & PACKING MANAGEMENT

- ✓ QC team at inline - final one by one 100% for size, shape, color, structure, weight... etc.
- ✓ Third party inspection AQL 2.5
- ✓ Big warehouse storage and tidy organize.
- ✓ Humidity control room. Moisture of goods delivery at max 15% in final inspection.
- ✓ Carton packing moisture at max 15%.



OUR MARKET AND CLIENT

Our clients are across every region of the world and our products are available in major channels. Most of our clients have been with us for many years and meanwhile, we are getting to partnership with new clients every day.



MAIN CLIENT

TJX[®]

TJ-maxx

Marshalls

HomeGoods[®]

WINNERS

HOMESENSE

TJ-maxx

OBI

AEON

WORLD MARKET[®]

BILTEMA

Crate&Barrel

west elm

WESTWING

SUPPLY CHAIN



Weaving

HOME MAKER



Collecting

TEAM LEADER



Manufacturing

**BAMBOO PQ
FACTORY**

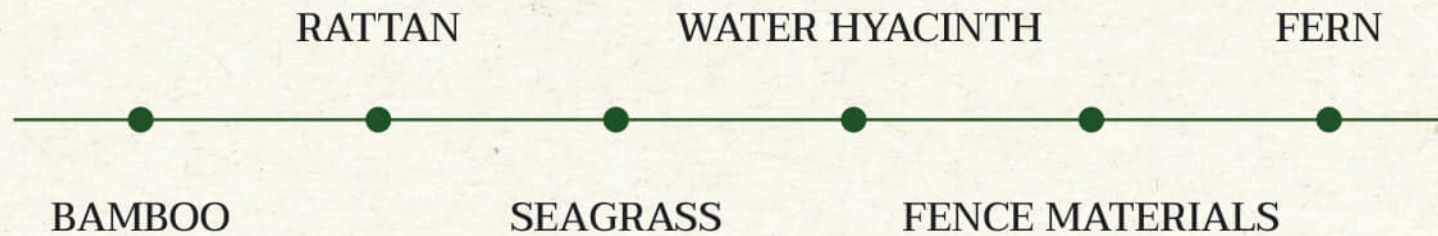


Sale

CUSTOMERS



TOP 6 HANDICRAFT MATERIALS IN VIETNAM





Bamboo material

Vietnam is tropical country, and where the north of Vietnam, have mountaine full green up by bamboo tree forest.

Inspired by traditioanl of skill woven and rich material available. The local artisans handcraft unique pieces of bamboo for fill up any where in your home.



Water hyacinth Material

Water hyacinth is a flowering plant, grown on water in Mekong river of Vietnam. Our craftsmen use the plant to weave a variety of basket products.

Water hyacinth products are soft to the touch and strong for storage purposes adds a warm natural touch to any room.

Indoor use only.





Seagrass material

Origin of seagrass: Seagrass that has been grown and harvested from the Red River delta region of Vietnam.

Seagrass products have a wide variety of styles, catering for all of your decoration and storage needs. Seagrass mixed with plastic makes casual and modern products.



Rattan material

Forests offer unique raw rattan that can be made to handcrafted furniture and decoration items by our local people.

Thanks to that, rattan products are the strongest and most durable among all.





Fern material

Fern is a grass that grows in the tropical forests in the northern part of Viet Nam.

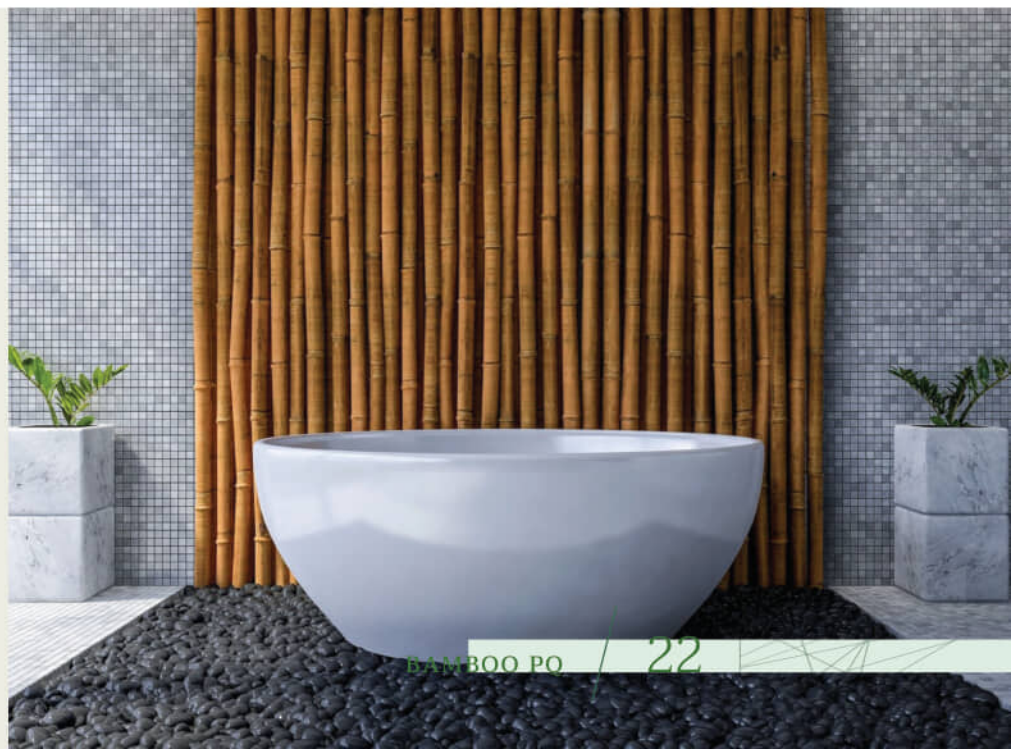
Fern products have basic design, delicate shapes and are environment friendly, suitable for homes, restaurants and hotels.



Fence material

Bamboo Fences are made from highest quality bamboo poles. Our bamboo poles come from the northern part of Vietnam, by the border with China, where there are favorable climate and environment to produce top quality bamboo in Vietnam.

Bamboo Fence is constructed with commercial grade galvanized steel wire that can be shaped to fit any landscaping design. This fence looks great in both indoor and outdoor settings, offering a tropical feel to your living space. Eco- friendly and cost effective alternative to plastic, wire and wood fences.



PRODUCT CATEGORY



01

**Storage
Basket**



02

**Bath
accessory**



03

Lighting



04

Houseware



05

Pet house



06

**Kids
Accessory**



07

Hand bag



08

Planter



09

**Home
decor**



10

Capiz



11

**Rattan
Furniture**



12

**Bamboo
fencing**



01. STORAGE BASKET



PQ-S01



PQ-S03



PQ-S04



PQ-S05



PQ-S06



PQ-S02



※イメ



PQ-S07



PQ-S08

02. BATH ACCESSORY

PQ-B01



PQ-B02



PQ-B03



PQ-B04



PQ-B05



PQ-B06



PQ-B07



PQ-B08



03. LIGHTING



PQ-L04



PQ-L05



PQ-L01



PQ-L06



PQ-L07



PQ-L02



PQ-L03



PQ-L08



PQ-L09



04. HOUSEWARE

PQ-H01



PQ-H02



PQ-H03



PQ-H05



PQ-H04



PQ-H06



PQ-H07



PQ-H08



05. PET HOUSE



PQ-PE01



PQ-PE02



PQ-PE03



PQ-PE04



PQ-PE05



PQ-PE05

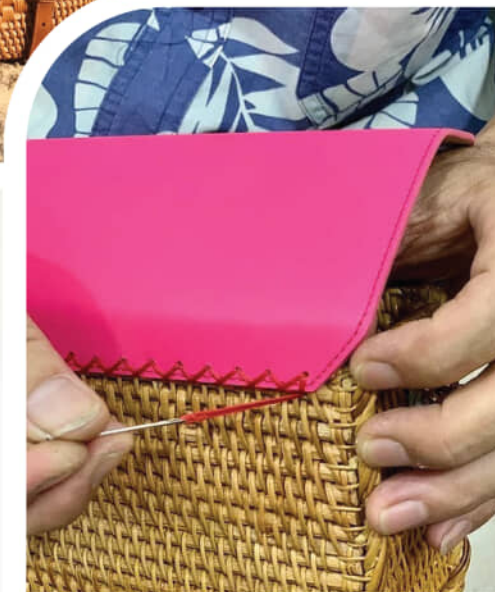


PQ-PE06

06. KIDS ACCESSORY



07. HAND BAG





08. PLANTER



PQ-P1



PQ-P04



PQ-P05



PQ-P06



PQ-P07



PQ-P02



PQ-P03



PQ-P08



PQ-P09

09. HOME DECORATION



PQ-HD01



PQ-HD02



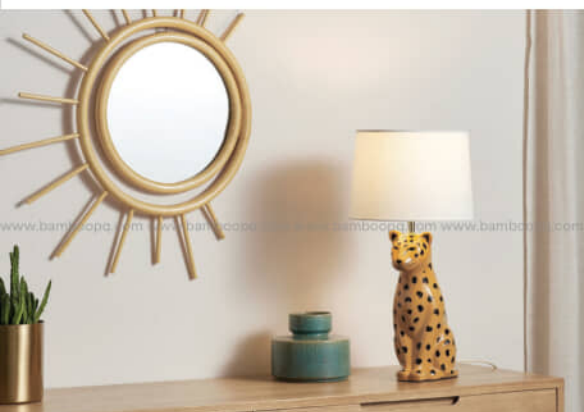
PQ-HD03



PQ-HD04



PQ-HD05



PQ-HD06



PQ-HD07



10. CAPIZ



PQ-C01



PQ-C02



PQ-C03



PQ-C04



PQ-C05



PQ-C06



PQ-C07



PQ-C08



PQ-C09

11.

RATTAN FURNITURES



PQ-RF04



PQ-RF05



PQ-RF01



PQ-RF06



PQ-RF07



PQ-RF02



PQ-RF03



PQ-RF08



PQ-RF09

12. BAMBOO FENCING



Natural bamboo pole



PQ-FN01



PQ-FN02

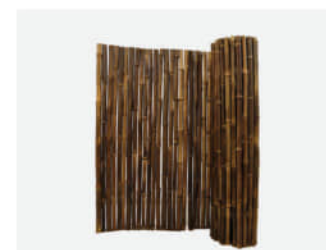


PQ-FN03

Natural rolled eco-friendly bamboo fence



PQ-FN04



PQ-FN05

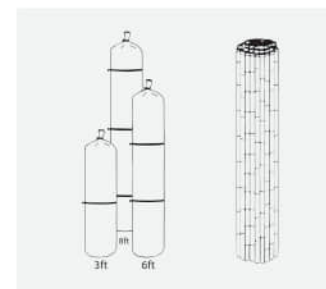


PQ-FN06

Can be custom-made to client specifications



Diffirent size of pole use



Diffirent fence in long and wide





Diffirent color range

THANK YOU!



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