# marna TOKYO 1872

Company Introduction



# marna

**TOKYO 1872** 

Our product line covers kitchen, bath, cleaning, health and beauty care, and shopping bag.



<u>Company Name:</u> Marna Inc.

Offices: Tokyo Head Office

1-3-15 Higashikomagata, Sumida-ku, Tokyo 130-0005

tel 03 3829 1111 fax 03 3829 1100

CEO: Go Nagoya

Distribution

256-6 Ushiku-cho, Ushiku, Ibaraki 300-1221

Center

tel 029 872 0002 fax 029 673 7772

Year Founded: 1872

Overseas Office

US, China, Hong Kong

<u>Capital:</u> 50 million yen



Organization **Product** Planning/ Sales development/ Production for Distribution PR sales promotion management **General Affairs Development** Sales <u>Department</u>

General affairs Accounting

Information Systems <u>Department</u> **Department** 

Product designers Product quality design Quality control Production control Intellectual property

**Department** 

Domestic sales International sales Online sales Sales promotion

Marna Logistics

Creative/Production

Graphic designers Photography directors Web designers Copywriters

We perform everything in house, from development through delivery to customers.

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We got its start in 1872.

Founder Toramatsu Nagoya encountered a brush for Western clothing possessed by a foreigner in Osaka.

He was deeply moved by the novel form, and he started to create brushes in that style, becoming the earliest domestic producer of brushes in Japan.

Our manufacturing began with an encounter with a single brush.

We celebrated its 150th anniversary in 2022 while also branching into more familiar housewares.

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#### 150th

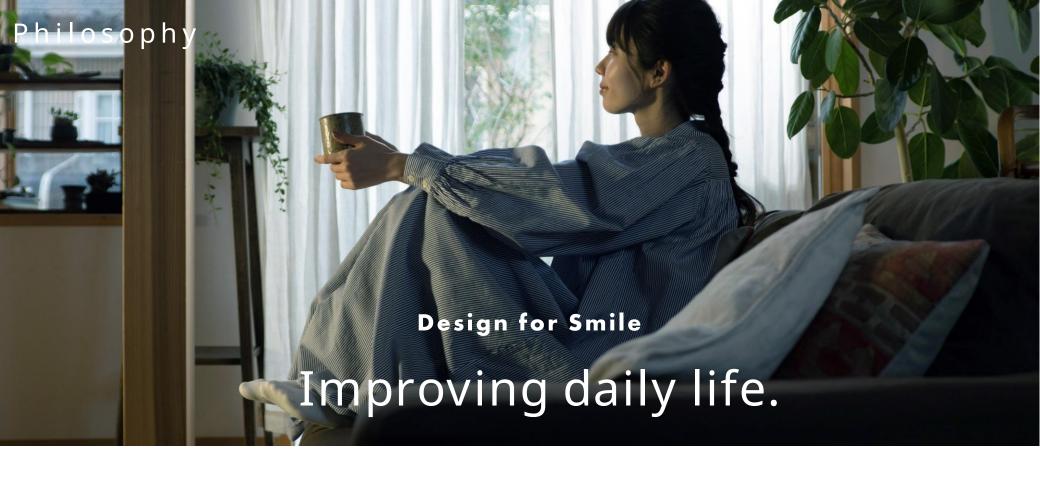


marna, always at your side.

**15⊕** 1872 - 2022



In order to be more like ourselves, we updated our logo to reflect our ideas.



Make each day a little fresher and full of smiles.

Marna wants to provide new experiences that move your heart.

We put our mind to each idea to improve your daily life.

#### Value





A better standard





New & Wow

# New experiences

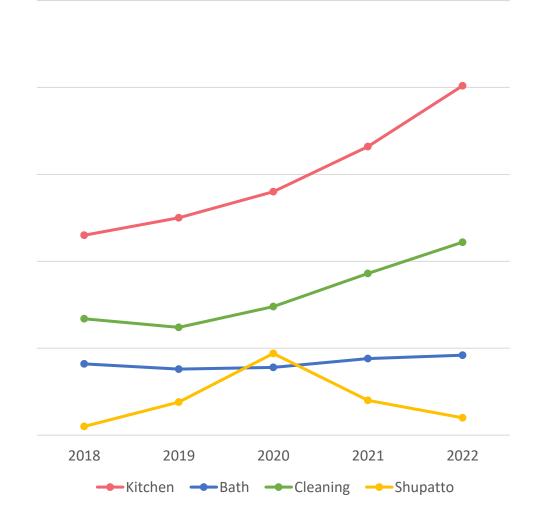
Marna provides staple products and completely new and unique ideas that move people's hearts, without being bound by genre or existing conventions.

### About our products

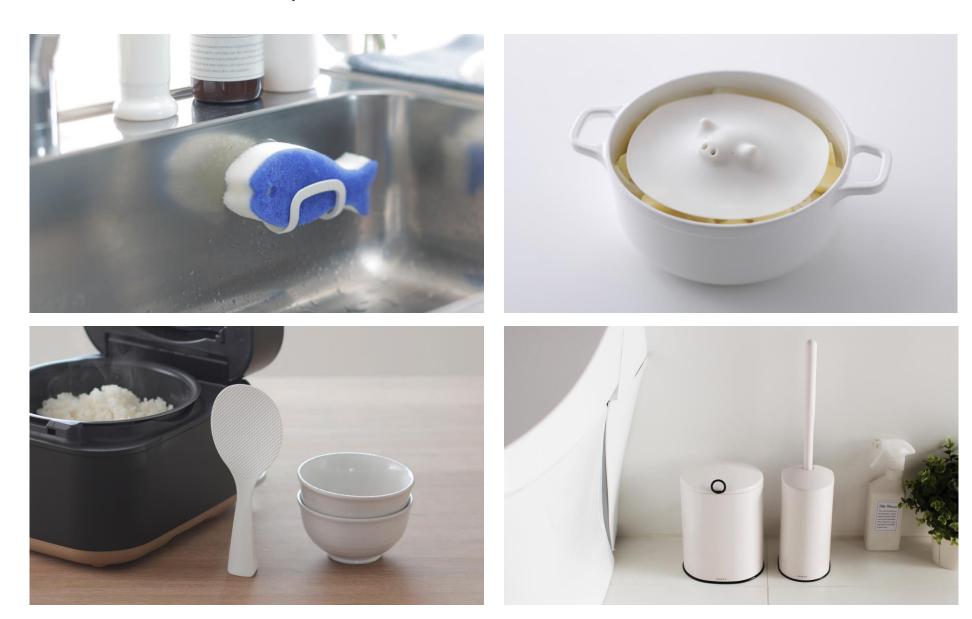
• Number of products (\*as of February 2023)

464 267 products **SKUs** 136 234 Kitchen Kitchen 51 76 Bath Bath 75 106 Cleaning Cleaning 48 Shupatto 5 Shupatto

Sales performance

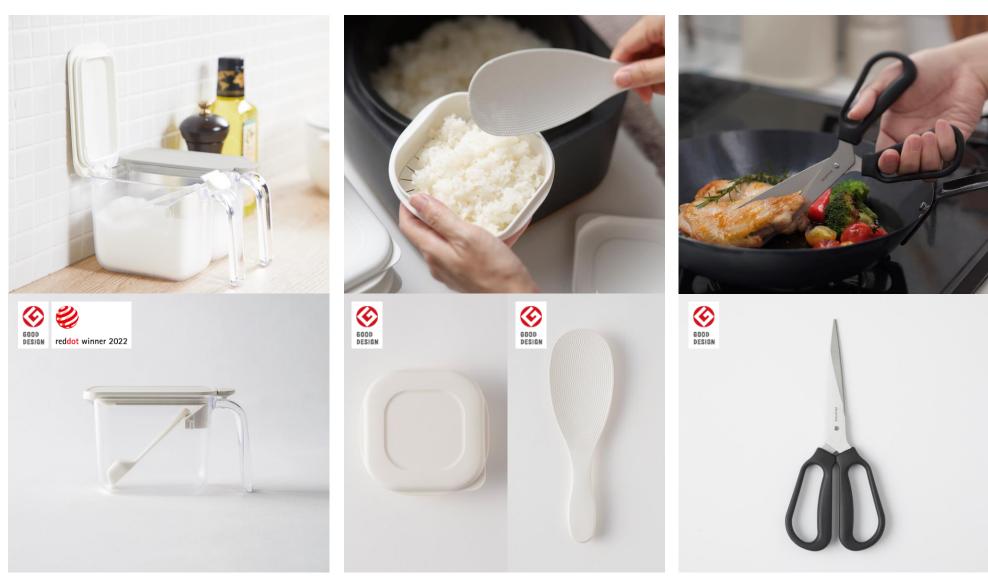


# Main established products



# Popular products

#### KITCHEN



# Popular products

BATH



# Popular products

#### CLEANING







## Shupatto

#### One-Pull Foldable Bag









#### Website



### https://marna.jp/

(\*as of June 2024)

Number of registered members

57,000

□ Videos and photos of use

□ Product explanations

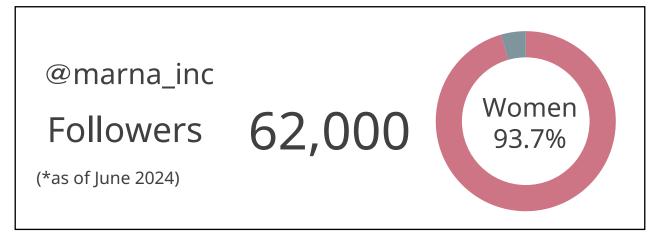
□ Special articles on the secret to development, etc.

□ Customer reviews

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# O Instagram



- □ Use of ambassadors
- ☐ Use of Instagrammers
- □ Promoting Reel videos
- Campaigns

#### Other SNS



Shupatto brand site



Shupatto Instagram



marna official LINE