



## About us

Florentyna is

The LEADER in the household appliances trade in Poland.

• A company with **OVER 30 YEARS** of experience and proven know-how

• A **SOLID** business partner

• A brand that follows and creates TRENDS

 A company with an enthusiastic attitude to MODERN MANAGEMENT METHODS







# The Board



President Jarosław Matecki



President Mariusz Matecki



Vice President Filip Matecki



Head of Sales Chief Marketing Officer Sandra Matecka



Head of E-commerce Head of Export Aleksander Matecki



#### THE COMPANY INNUMBERS





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pans 2 MLN PCS pots 2,5 MLN PCS kitchen accessories 4,5 MLN PCS glassware 11 MLN PCS porcelain 9,5 MLN PCS



#### THE COMPANY

- Modern offices
- High-storage warehouses
- Inspirational product showroom

FLORINA W KUGINI RZADZI RODZINA.

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### *WE CARE ABOUT SUSTAINABILITY*

Our own photovoltaic farm allows us to generate energy, which we use in our production processes

FSC certification - we implement on customer request

We follow a CSR model in our management strategy

We finance public education campaigns on environmental issues

We cooperate with Intertek, Hamilton and Dekra for quality control of our products. In addition, we have our own internal quality department and control procedures

No CO2 emissions

Reduced waste - for shipments to shops





HK

## OUR PRODUCTS

The high quality is appreciated not only by customers, but also by celebrities - the ambassador of our Florina pots and pans is the well-known chef **Mateusz Gessler** (star of Master Chef Junior and Hell's Kitchen).

**30%** increase in sales

ADVERTISEMENT YOU MUST SEE!





### SEE OUR ADVERTISING SPOT





## OUR PRODUCTS

State of the art designs are created by our inhouse designers who follow the latest trends





The wide range of types of products in our offer caters for needs of everyone in the household – in one place we offer products for food and beverages processing, preserving, consuming, as well as products for body care and household maintenance.

## OUR BRANDS

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The brand offers the widest range and greatest variety of products for the kitchen and dining room:

- pots,
- pans,
- tableware,
- storage containers,
- small kitchen accessories,
- kettles.













## OUR BRANDS

**botti** ELECTRONIC

Modern and innovative products for the kitchen, home, and body and hair care.











## OUR BRANDS



Products that are indispensable in a household. These are mainly articles intended for cleaning, food storage, cooking and hygiene.







#### WEARE A DISTRIBUTOR OF FAMOUS **Bormioli Rocco Italy**



An exclusive series of products useful in dining rooms and kitchens. These include various types of glassware and plastic containers for a wide range of applications. Bormioli Rocco products are known and appreciated by customers all over Europe.









## SEASONAL PRODUCTS













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READY-MADE STAND PROPOSALS





























#### WORKING WITH US MEANS



SWIFT PROCESS

of complaints management



WE REMAIN OPEN TO YOUR SUGGESTIONS LOOKING FORWARD TO COOPERATING WITH YOU.