

COMPANY PROFILE



Artex Nam An., JSC

Manufacturer & Exporter of
Eco-friendly handicrafts from Vietnam

- **Quality focused**
- **Cost effective options**
- **Optimal loading solutions**



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Every product we make tells a story
of *skilled hands, cultural heritage,*
and a shared vision for a more
sustainable future.



About *Us*

Established in 2013, Artex Nam An specialize in providing solutions to develop quality handicraft products for global buyers.

We cover a wide range of everyday home items, including home Storage & Organization, Lighting, Planters, Kitchenware, Home decor, and many many more. Each creation are tailored to meet our customers' unique needs for their target markets.

With strong connections built within the local artisan communities, we have the resources and capabilities to deliver customized solutions that meet your specific requirements. Whether you're looking to expand your product range, develop new designs, or improve existing products, we are here to help.

Our services includes product development, sampling, and production management, all designed to streamline the process and maximize efficiency for our customers . We understand the importance of meeting deadlines and adhering to strict quality standards, and we're committed to delivering exceptional results.

At Artex Nam An, we pride ourselves on our commitment to sustainability and quality. Let us help you create products that stand out in the marketplace and leave a lasting impression on your customers.

Core Values

At Artex Nam An, our core values serve as the foundation of everything we do. We are committed to building sustainable win-win partnerships with our customers, embodying three key principles: Enthusiasm, Innovation, and Responsiveness.

Dedication

We put our hearts into every project, dedicating ourselves wholeheartedly to delivering exceptional results for our customers. With passion and dedication, we strive to exceed expectations and create products that inspire and delight..

Innovation

We are always willing to explore innovative approaches to improve product quality, shorten production time, and reduce costs. Through continuous innovation, we aim to stay ahead of the curve and provide our customers with cutting-edge solutions that meet their evolving needs.

Proactivity

We understand the importance of being quick to deliver, quick to solve, and fast to respond to our customers' needs. Whether it's addressing a query, resolving an issue, or meeting a tight deadline, we are committed to providing prompt and efficient service that instills confidence and trust.



Our Services

At Artex Nam An, we offer custom design & development service, placing a strong emphasis on market research and product engineering. Our products and services offer a competitive balance between cost and quality, providing high standards at affordable prices to ensure customer satisfaction and excellent value.

Product Development

Our experienced team works closely with customers to bring their visions to life. From initial concept sketches to detailed design specifications, we collaborate with clients as well as our artisans to develop custom products that align with their brand identity and target markets.

Production Management

Our Production Management team & QC team will cover every aspect of the manufacturing process. From sourcing materials to overseeing production schedules and quality control, we manage all aspects of production to ensure consistency, efficiency, and adherence to strict quality standards.

Prototyping and Sampling

We understand the importance of getting it right the first time. That is why we put effort in the prototyping and sampling stage to ensure that every detail of the product samples meets our customers' specifications before moving into mass production.

Quality Control

We implement quality control measures at every stage of the production process. Our QC team is responsible for regular checkups and adjustments from sampling to product loading to ensure production time and minimize defects. From material inspection to final product testing, we make sure unturned in our quest for perfection.



At Artex Nam An, our story is rooted in **tradition, community, & purpose.**

Since 2013, our mission has been clear:
to preserve and promote the rich heritage of
Vietnamese handicrafts while supporting our
artisans who bring these beautiful creations to life.

Every product we make tells a story, a story of
skilled hands, cultural heritage, and a shared vision
for a sustainable future. When you choose Artex
Nam An, you are not just purchasing a product
but also supporting a tradition, empowering a
community, and helping us craft a better tomorrow.

Introduction video ◀



Core Strengths

01. Responsibly Sourced Sustainable Materials

Commitment to using biodegradable, renewable fibers in crafting our products. They are bamboo, seagrass, rattan, water hyacinth, ..., prioritizing environmental sustainability.

02. Strong Ethical & Social Responsibility

Operates exclusively within BSCI-certified factories with regular audits and onsite visits, adhering strictly to ethical manufacturing guidelines.

03. Rigorous Quality Control & Certifications

Familiar with certifications such as REACH, CE, UL, CA65, LVD, and ROHS, providing smooth access to tightly regulated global markets.

04. Exceptional Service

Integrated service from product conception through delivery, supported by professional teams in Sales, Marketing, R&D, Procurement, and Quality Control.

05. Reliable Logistics & Supply Chain Management

Proven ability to manage a consistent monthly volume averaging 50 - 60 containers a month, ensuring reliable global deliveries.

06. Proven International Export Experience

Trusted by Large Retailers & Private Labels: Proven track record supplying major global retail, as well as significant experience working with private label brands demanding high aesthetic standards, customization, and premium quality.

Our Capability

We have our own factory based in Chuong My, Hanoi along with over 30 partnership-factories focuses on handwoven products made from Seagrass, Water-hyacinth and Rattan. With such profound relationships, we are able to provide well-qualified factories that are capable of delivering highest quality products at competitive prices.

2024 Key Figures

SERVICE
SATISFACTION

95,3%

AVG. SAMPLE
LEAD TIME

13.2 days

AVG. PRODUCTION
LEAD TIME

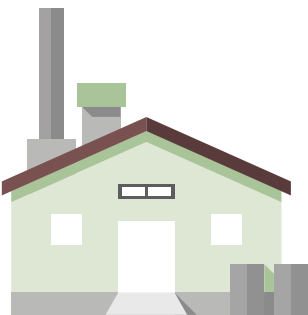
76 days

ON TIME
PRODUCTION

93%

We are not perfect nor do we claim to be the best supplier.
But we are doing everything we can to improve our production
to deliver to you the Best Quality and Service.
We are your **Most Reliable Supplier from Vietnam.**

Factories



Handicraft factory

Tan Tien: 3,000m2

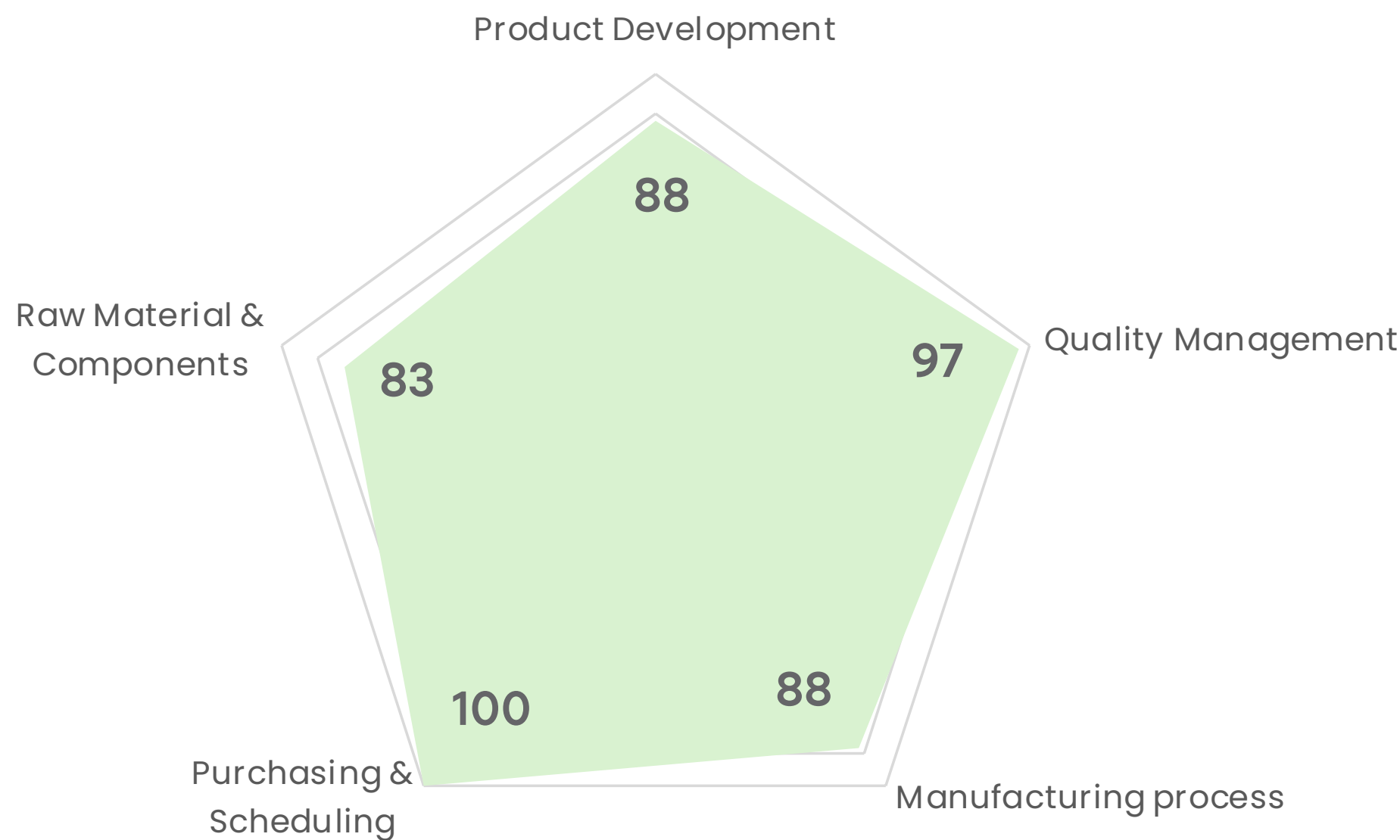
Kim Son: 10,000m2

Pressed Bamboo - In Development

Hoa Binh: 10,000m2

Factory Scoring

**Audited by Bureau Veritas CPS Viet Nam for Factory Quality Assessment*



Certificates

We ensure that all of our products & materials are ethically and sustainably sourced. Our factories are **BSCI certified** – which means we aim at creating better working conditions for all artisans.





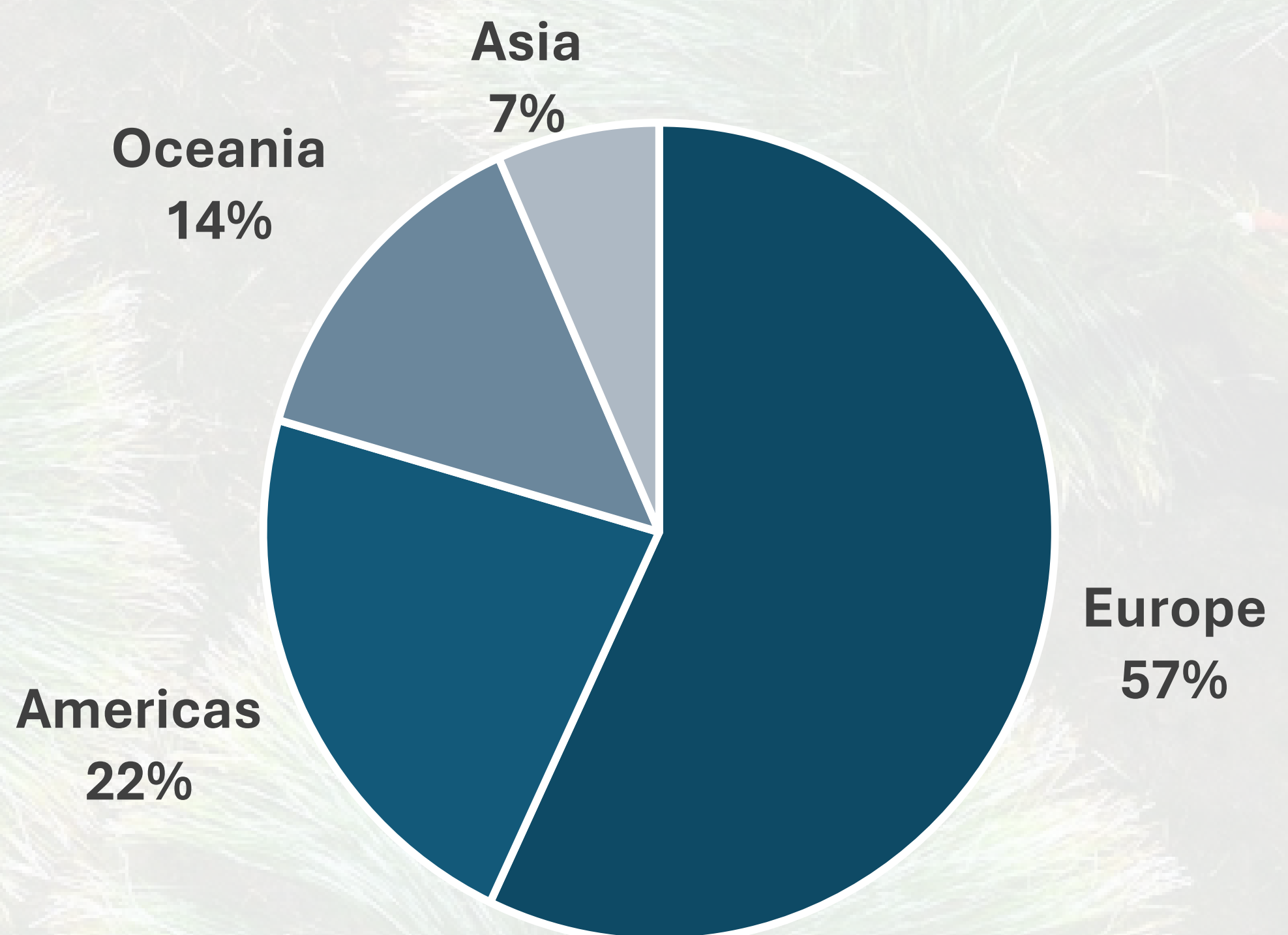
Global Reach

For more than a decade, we've partnered with brands, wholesalers, and design studios on five continents—co-creating everything from sustainably sourced home-décor collections for Scandinavia to bespoke gift packaging for leading U.S. retailers. These long-standing collaborations prove that when craftsmanship, transparency, and shared ambition come together, distance disappears and great products reach customers everywhere.

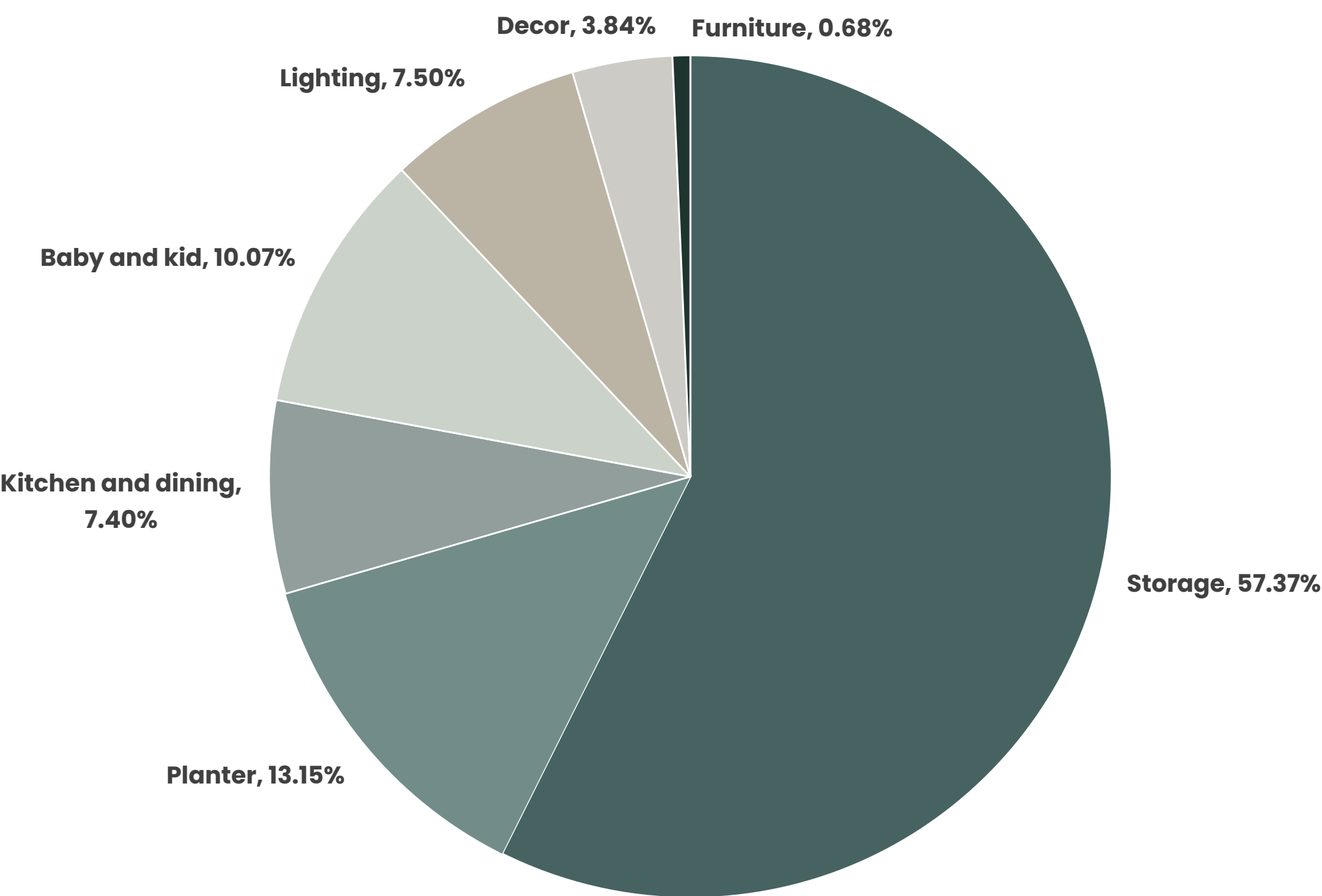
EXPORT VALUE
\$5.2M
*2024 DATA

ACCOMPLISHED
273
PROJECTS IN 2024

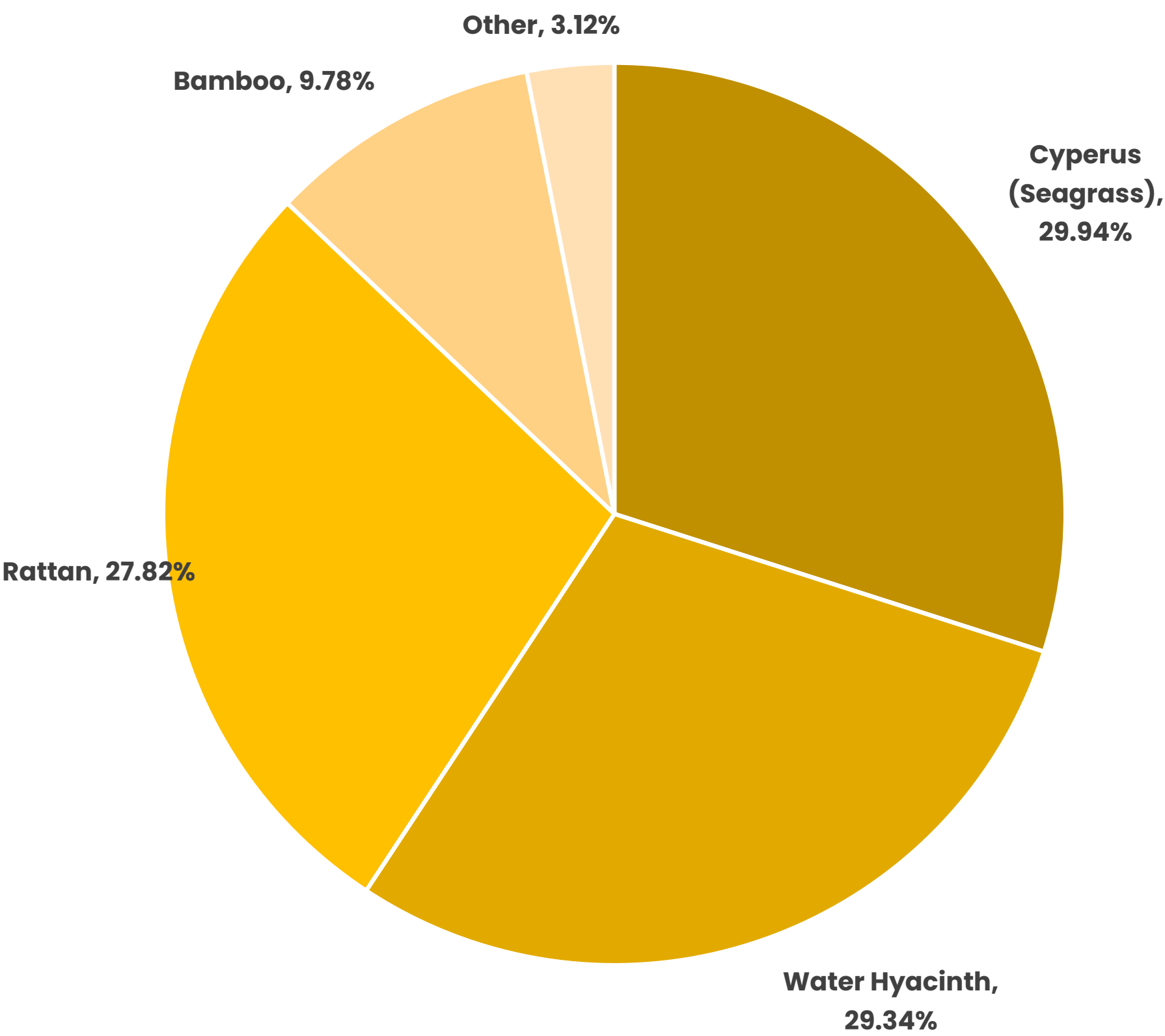
DISTRIBUTED OVER
1,118M
PRODUCTS IN 2024



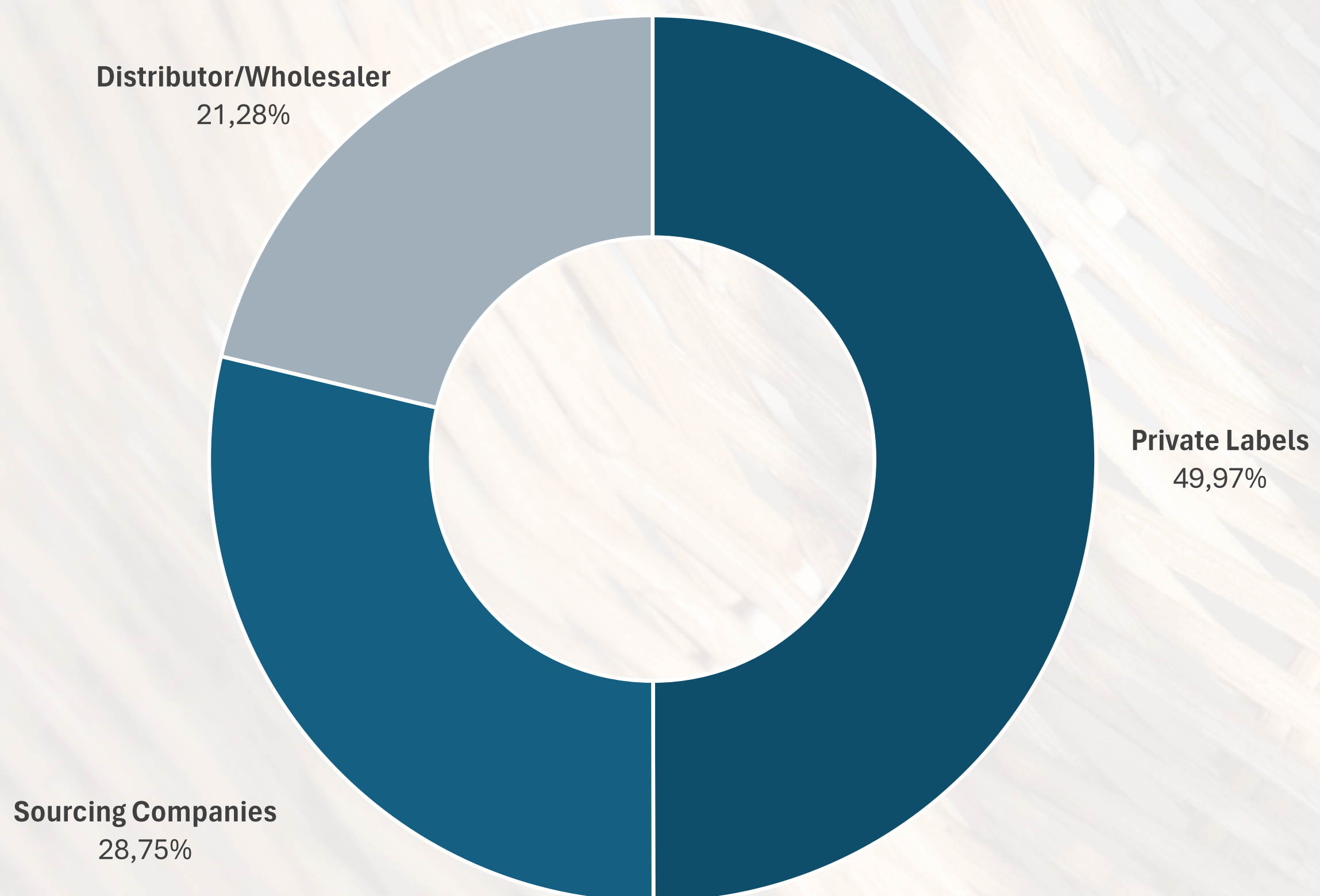
Revenue by Product Type



Revenue by Material



Our Collaborations



At Artex Nam An, our clients are our priority. From startups to established brands, we've had the privilege of partnering with a diverse range of businesses worldwide. We're grateful for the trust they place in us to deliver top-quality products and services tailored to their unique needs. Their success is our success, and we're committed to going above and beyond to ensure their satisfaction every step of the way.

The Adeo logo features the word "adeo" in a teal, cursive script font. A thin grey horizontal line is positioned below the text.

adeo

The "at home" logo consists of the words "at home" in a grey sans-serif font, with a blue house icon replacing the letter "o" in "home". Below this, the tagline "The Home & Holiday Superstore" is written in a smaller grey font.

at home
The Home & Holiday Superstore

The Scheurich logo features a red icon of three interlocking circles above the word "scheurich" in a black, lowercase sans-serif font.

scheurich

The JYSK logo is set against a solid blue background. It includes a white stylized bird icon on the left and the word "JYSK" in a bold, white, uppercase sans-serif font on the right.

JYSK

The O'Thenticque logo is on a brown background. It features a gold fingerprint icon at the top, followed by the text "O 'THENTIQUE" and "Nature's fingerprint" in a gold sans-serif font. At the bottom, it says "BY ASIAN DESIGN HOUSE" in a smaller gold sans-serif font.

O 'THENTIQUE
Nature's fingerprint
BY
ASIAN DESIGN HOUSE

The Kirkland's Home logo is in black text on a white background. "Kirkland's" is in a bold sans-serif font, and "Home" is in a slightly larger, bold sans-serif font below it.

Kirkland's
Home

The Mitre 10 logo is on a blue background. It features the word "MITRE" in white uppercase letters above a large white "10". The "0" is stylized with a blue circle in the center and a blue diagonal line crossing it.

MITRE
10

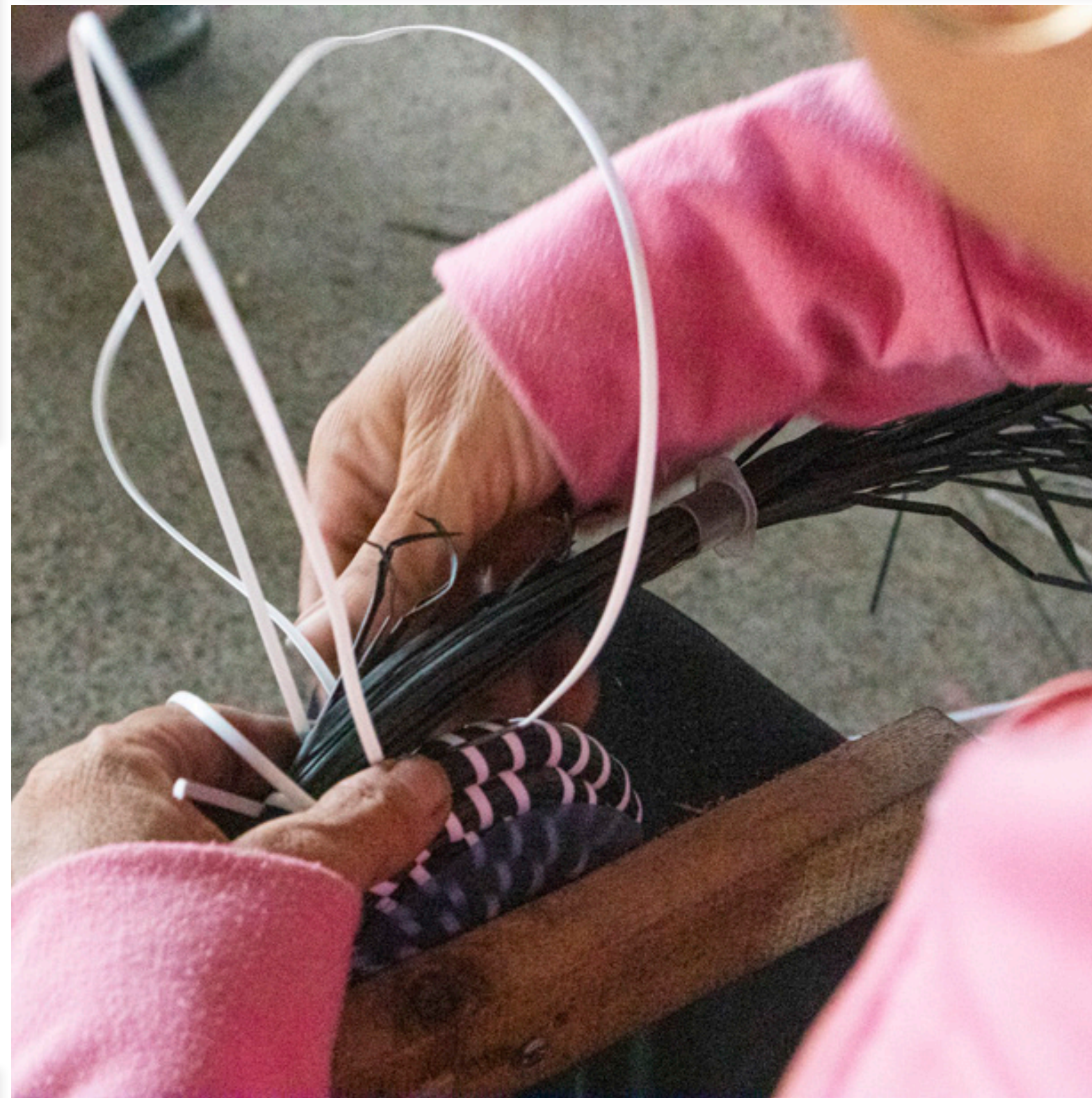
The MYER logo consists of the word "MYER" in a bold, black, uppercase sans-serif font, with a thick black horizontal line underneath it.

MYER

The Ross Dress for Less logo features the word "ROSS" in a large, blue, stylized sans-serif font. Below it, the words "DRESS FOR LESS" are written in a smaller, blue, uppercase sans-serif font, followed by a registered trademark symbol.

ROSS
DRESS FOR LESS®

...AND MORE!



As a trusted eco-friendly products suppliers, we've applied automation technology into our manufacturing process, along with the attention & care of our skilled artisans. That's how we can ensure consistency of eco products at our factory.



— OUR PRODUCTS —

PRODUCT CATEGORY

STORAGE • DECOR • PLANTER • KITCHEN • KIDS • PETS • FURNITURE

Every product is handcrafted with care and attention by our skilled artisans. Thanks to our dedicated QC team, strict quality control and testing are carried out on each and every item to ensure it meets the highest standards for safety and quality.

Currently, we are also putting more effort to develop more designs for our Furniture line, focusing not only on the aesthetic but also the functionality and loading capability.

With our cohesive production and innovation team, we're working hard to create and deliver other product ranges at best quality.

Our best performing category are:

- Storage & Organization
- Planter
- Lightings
- Kitchenware
- Home Decor

Bamboo

Bamboo is an eco-friendly and sustainable resource due to its rapid growth rate and ability to thrive in diverse climates. It can be harvested within 3-5 years, unlike hardwood trees that take decades to mature. Its lightweight, durable, and flexible nature makes it an ideal material for crafting intricate designs in furniture and other household items. Bamboo handicrafts are popular globally for their unique aesthetic appeal, as well as their environmental and economic benefits. The global demand for bamboo products has helped create employment opportunities for local communities, supporting the livelihoods of artisans and contributing to the growth of the local economy. Additionally, the cultivation of bamboo helps in soil conservation, carbon sequestration, and biodiversity preservation, making it an environmentally responsible choice for consumers.





Rattan

Rattan is an eco-friendly and sustainable resource due to its rapid growth rate and ability to regenerate naturally in South East Asia countries like Vietnam, Indonesia and the Philippines. Its lightweight, durable, and flexible nature makes it an ideal material for crafting intricate designs in furniture and other household items. Skilled artisans create these handicrafts using traditional techniques such as weaving, plaiting, and coiling to produce a wide range of products like chairs, tables, storage baskets, lampshades, and decorative art pieces.

The global demand for rattan products has helped create employment opportunities for local communities, supporting the livelihoods of artisans and contributing to the growth of the local economy.





Seagrass

Cyperaceae

In Vietnam, the term “seagrass” is often used to describe a type of sedge, belonging to the Cyperaceae family, which grows on land, particularly in marshy and wetland areas.

The strong, flexible, and durable nature of Seagrass fibers makes them an ideal material for crafting intricate designs in furniture and other household items. Skilled Vietnamese artisans create these handicrafts using traditional techniques such as weaving, braiding, and coiling to produce a wide range of products like chairs, tables, storage baskets, lampshades, and decorative art pieces. Handicrafts from Seagrass are popular globally for their unique aesthetic appeal, as well as their environmental and economic benefits. The global demand for these products has helped create employment opportunities for local communities, supporting the livelihoods of artisans and contributing to the growth of the local economy.





Water Hyacinth

Water hyacinth is considered an invasive species that can negatively impact aquatic ecosystems due to its rapid growth and ability to cover large water surfaces, which reduces oxygen levels and sunlight penetration, affecting native flora and fauna. However, when harvested and used as a raw material for handicrafts, it provides an ecofriendly and sustainable solution to this environmental problem. The fibrous and flexible nature of water hyacinth stems makes it a suitable material for crafting intricate designs in furniture and other household items.

Water hyacinth handicrafts are popular globally for their unique aesthetic appeal, as well as their environmental and economic benefits. The global demand for water hyacinth products has helped create employment opportunities for local communities.

Additionally, the utilization of water hyacinth for handicrafts aids in controlling its proliferation, thereby mitigating its negative impact on aquatic ecosystems.







With in-depth manufacturing knowledge & expertise, our production team can provide necessary guidance for workers & artisans, manage the production in a timely & efficient way to ensure you receive finished products on time and at highest quality.

Let's Create Together.



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*Latest
Collection*