

1918 **CREATION** OF THE **COMPAGNY** 53 M€

TUROVER 2023

40 %

EXPORT

250 **PRIVATE** LABEL **PROJECTS** / YEAR

4TH GENERATION OF LEFEBVRE **FAMILY**

70 **EMPLOYEES**

2000 **SKUs IN STOCK**

10 000 **DESIGNS**

MAISON LEFEBVRE

HOME TEXTILE INDUSTRY EXPERT

100 **YEAR HISTORY**

In branding & private label development

TOP SELLER CREATOR

Development of successful products for Mass Market

A FAMILY OWNED COMPAGNY

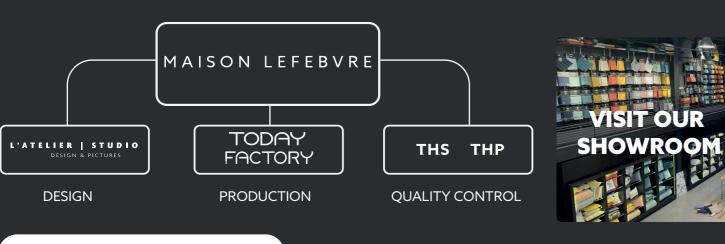
lifestyle product with added values

RESPONSABILITY - CREATIVITY - FLEXIBILITY - TRUSTABILITY

OUR SKILLS



3 WAYS OF WORK IN 4 UNIVERSES



NEW BUSINESS international@maisonlefebvre.com MAISON LEFEBVRE 20, rue Luyot **59113 SECLIN**





Bedroom | Bathroom | Kitchen | Decoration







BRANDING

PRIVATE LABEL

SALES & MARKETING

• Price request answer guaranteed in 72 hours

CERTIFICATIONS

OEKO-TEX®

OEKO-TEX®

STANDARD 100

BSCI

MADE IN GREEN

MACTION



amazon

Auchan









ФЕПІЦЕНТР





KASANOVA



INTERSPAR











R@SSMANN

AND MANY OTHER ...

DESIGN

Design at



• Permanent range of basics

Production management

- More than 1,500 designs available
- 12 Capsules collections per year
- 300K€ annual investment in photo

SUPPLY CHAIN

Warehouse capacity of 20,000 pallets

• Drop shipping (delivery to final consumer)

Allotment / cross docking order

Direct Warehouse

Store-by-store delivery

~ Service rate close to 100%

L'ATELIER | STUDIO

Yarn

8 days delivery across Europe with multimodal options:

DESIGN & PICTURES

PRODUCTION

- · Local manager & QC team for daily control in each country.
- Ability to create mix & match collection from multi countries factories
- 4 Production units > Pakistan > China > India > Europe (Bulgaria, Turkey)

• A full control of Industrial process from yarn to packing





20.000 PALLETS



Weaving

700



Printing - Dyeing

Design

~ Trend book

~ Customer design







Transport mode:

/ **Z** HOURS













- All incoterms > EXW > FOB > DDP > CFR
- Transit for promotion campaigns
- Stock facilities for permanent range















SALES & MARKETING

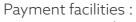
- Our 1 000 sqm Showroom (in France)
- B2B online sales portal : Our eshop: store.today.fr
- Merchandising support :
- ~ Implementation plan of products in store
- ~ Replenishment
- 10 sales representatives







FINANCE



- Customer credit
- Payment methods
- ~ LC / TT

Currency:















FINANCE

15M€ stock available all year around

Customer credit