

### **青岛金表家纺有眼公司** QINGDAO KINGTEX CO.,LTD.

HELLO



Http://www.qdkingtex.com

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# Part 01

# KINGTEX PROFILE

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## **1.1** ABOUT KINGTEX

QINGDAO KINGTEX CO., LTD. as one of the most experienced Hometextile manufacturers in china, has good reputation in U.S. and Europe in the past 35 years with our trustworthy and comprehensive competitive power.

Our office is located in downtown Qingdao and our production factory is located in Qingdao Chengyang Industrial Park.

BEIJING

SHANGHAI



# **1.2 FOUNDER**



#### Mr. Jin Shaowei Chairman

Mr.Jin Shaowei, the founder of Qingdao Kingtex, started his business in the field of the hometextile in 1988. He has been called one of the pioneers of hometextile to the world in the line. With his personal integrity and a leader's vision in his professional field, Mr. Jin wins good reputation from the customers in the markets from Europe to America, and has the deep influence in the line of hometextile production.

Under his leadership, Kingtex has bee developing a strong supplier in the field of Hometextile in China to the world market, and has gained the trust and integrity from our customers in the world. We have the confidence to keep our developing in the market, and to contribute our best service to all of our partners for ever.



## 1.3 **HISTORY MILESTONE SUCCESS**

Grand celebrated the company's 20th Anniversary . Increased sustainability with more efficient practices. Launched the "Green Product Manual".

Annual export of window curtains produced for American market exceeded 10,000,000 USD for the first time.

#### 2010

2019 2017

Ranked 6<sup>th</sup> in the annual Export Ranking of window curtains, released by China Chamber of Commerce.

2005

Elected as the president unit of China Home Textile Industry Association.

20031999

Built new factory in Chengyang Qingda Industrial Park, which is a real new morden plant, covers an area of 34 acre.

Start here, the initial workshop is 2200 square meters, and complete the first order of tablecloth.

#### WIN THE FUTURE

Company sepaerate into 2 parts Kingtex& Kingmax, targeting different marketing or customers.

2021

The founder transferred the shares to the next generation in the familly, to have an obligation to run Kingtex in line with

the existing principles.

2022

Top automatic production

put into window curtain

production.

machinery and equipment were

2020

#### 1.4 AWARDS & RANKING



2009 "Garden Night" comforter sets designed by Kingtex, was featured on the first page of Bed Bath & Beyond 's website, became comforter best seller.

2015 Successfully launched the ever first 100% total blackout window curtain "SEBASTIAN" for Bed Bath & Beyond, continually sold for more than five years.

Ranked 6th in the annual Export Ranking of window curtains, released by China Chamber of Commerce. Since then, Kingtex continuously occupied the TOP 10. Qingdao Kingtex wins the top 500 hometextile enterprises over the past years in China.

In 2019, our company ranked 34th in the domestic textile export industry, of which the export to the United States ranked 29th; The 34th export to the EU; The export to Germany ranks 6th.

The export of curtain product ranked 8th, and tablecloth products ranked 9th nationwide.

## **1.5** PRODUCTION LINE



#### Cutting : Auto spreader

The advantage of automatic equipment is that it can count automatically with high accuracy; reduce the loss of fabrics, reduce the workload of workers, and reduce costs.

# Check the fabric carefully when it arrives at the factory





#### Automatic Curtain Sewing Equipment

- Sophisticated technology in non-stop fabric transfer and sewing.
- Automatic skew correction.
- Trimming and hemming at same time.
- Greatly reduces fabric waste.



- Precisely controlled by computer, quality and quantity assured.
- Efficient sewing with both single and double needle stitches.
- Standard stitches are flat and evenly.
- Increased peak efficiency while maintainning constant quality.



#### **Automatic Fabric Cutting Equipment**

- According to the pre-set cutting length, the machine automatically pulls the fabric and cuts it.
- Finely processed, all pieces are standard in size, and the cuts are smooth and tidy.





#### **Self-hemming Equipment**

- Continuous sewing side hems of wide varieties of fabrics.
- Reduces the circulation time of semi-finished products.
- Higher capacity, less workers.



#### 54 Sets of Quilting Machine

- Dependable performance in quliting comforters and weighted blankets.
- Daily production capacity up to 3000 pieces of comforter.

### Lazer Cutting Machine

- Designed specifically to cut fabrics efficiently in different patterns.
- The most professional cutting devices for various plush fabrics.
- Well solution of fluffy falling problem, save costs in further sewing and finishing.











#### Strong production capacity

With strong technical force and high technical level of employees, we can produce a variety of home textile products such as bedding, curtains and tablecloths









A variety of production equipment can meet the needs of various products





# Strict quality control

Organized packaging management

Scientific warehouse management

# Part 02

## **MARKETING & CHANNEL**









# Part 03

# OUR PRODUCTS

### **PRODUCT SCOPE**

Curtain blackout curtain/thermal curtain/sheer curtain/shower curtain/hospitality shower curtain







Shower Curtain

Shower Curtain

Hospitality

## TABLECLOTH tablecloth/table runner

# **KITCHEN SET**



apron/oven glove/pot holder/tea towels/bread basket/place mats/napkin



Slicon Pot Holder and Voen Mitten





## BEDDING duvet set/comforter set/blanket



## CUSHION seasonal product



## FUNCTIONAL PRODUCTS

## blanket sleeping bag/travel towels/handtuch mikrofaser/cooling blanket/travel pillow







# Part 04

# SOCIALLY CONSCIOUS

# 4.1 FACTORY AUDIT



#### CERTIFICATION & MEMBERS





rotto

#### 4.2 SUSTAINABLE STRATEGY

A dhere to the concept of sustainable development,R&D and procurement of environment-friendly fabrics

	2019	2020	2021	2022
GRS	520000kgs	700000kgs	1100000kgs	1000000kgs
OCS	240000kgs	290000kgs	1560000kgs	120000kgs
GOTS	160000kgs	190000kgs	104000kgs	180000kgs
CmiA	8000kgs	20000kgs	68000kgs	100000kgs
BCI	30000kgs	35000kgs	50000kgs	80000kgs



Bamboo fibre, Natural, Comfortable, Natural anti-bacterial





# R&D

#### RESEARCH ON ERVIRONMENT-FRIENDLY FABRIC & FUCTIONAL FABRIC

#### **Continuous R&D**

**Environmental protection Science & Functional fabric** 

Continues to pay attention to the latest environmental protection & sustainable technology in the market, and integrates it into the product research and development, endows the fabric with different environmental protection functions, and adapates to various scenarios. Comply with OEKO-TEX product certification

Comply with U.S. Environmental Protection Agency regulations Environment-friendly polyester dyeing technology

Save up to 30% of water and energy and reduce carbon emissions by about 30%



## DESIGN PROCESS



Delve into trend reports published by authoritative institutions

Pantone Fall/Winter 2022/2023 New York Fashion Week Color Trends Report



Pantone Color Institute<sup>™</sup> provides trend forecasting and color consulting services.

#### Keep up to date with international exhibitions

**Maison & Objet Home Decoration Exhibition in Paris, Fair (Fall/Winter** 2022)













Maison&Objet is one of the three famous expositions in Europe, which shows the latest developments in the international decoration industry.

#### Carefully analyze customer trends and meet customer needs

#### Trends for German customers in 2021



Give new popular concepts from the three main elements of color, pattern and fabric, guide consumption and grasp the market trend.













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